

# We are good energy

2022

Integrated Annual Report





Governance

business

and responsible



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Lipigas

business

## VISION OF THE CHAIRMAN OF THE BOARD OF DIRECTORS



I am pleased to address you in order to present the 2022 Annual Report of Empresas Lipigas, which provides a comprehensive view of the company covering financial, environmental and community relations issues.

Society in general, and the energy and digital industries in particular, are experiencing multiple rapid and profound changes around the world, which is why Empresas Lipigas is undergoing an adaptation and transformation process that will enable us to grow sustainably and diversify in order to achieve a relevant position in the Latin American energy industry by 2030 while also expanding into business areas adjacent to our capabilities.

As a result of this important transformation process, we are different from we were three years ago, when we implemented initiatives

with a strong focus on digitization and innovation that have led us to grow steadily and differentiate ourselves from the rest of the industry, with a positive impact on the customers we serve.

One of the three pillars of our strategy focuses on the development of our core business, gas, which aims to become more efficient and competitive through process digitization and innovation in customerbenefiting solutions.

This business experienced another difficult year, owing to the increase in the international price of gas and the increase in inputs required for operation, as well as high inflation in the three countries where we operate. The global price of gas increased by over 120% between December 2020 and the end of 2022. Because Chile imports approximately 85 % of the gas it consumes, this has a significant impact on final pricing at the local level, causing justifiable customer dissatisfaction.

In the case of liquefied gas (LPG), keep in mind that the imported raw material, plus taxes, accounts for 68 % of the price of a 15kilogram cylinder. This is an expense over which we have no control as a company. The remaining 32 % is for logistics, distribution, warehousing, labor, and so on. This is where we have some leeway, which we have used to our customers' advantage.

Our challenge in all of our operations has been to face rising costs and expenses while keeping competitive sales pricing. In this spirit, we have spent years developing a system of direct sales to end users, which makes the distribution chain more efficient and less burdensome. This distinguishes us from the rest of the industry.

Our challenge has been to maintain competitive sales prices while facing increases in costs and expenses. In this spirit, we have spent years developing a system of direct sales to end consumers, which has made the distribution chain more efficient and allowed us to guarantee lower prices to our customers.



Why has it been important to grow in direct sales? Because, with no third-party intermediaries charging an additional margin, we have been able to guarantee lower prices to end consumers.

LipiVecino, a channel that we began developing two years ago and that will consolidate in 2022, is the clearest example of how users profit from our direct sales method.

The idea is simple: we use existing outlets, distribution facilities across the country, and set them up as points of sale where the customer may go with his or her cylinder. People save 100 % on home delivery, which generates savings in the final price. Lipi Vecino's positive reception has allowed us to expand its coverage to 105 outlets in 65 communities as of December 2022, indicating a potential reach of slightly more than 9 million people.





business

Social

Furthermore, we have strengthened alliances with municipalities to offer discounts to neighbors in their communities. Together, we have built a public-private network that as of today has steadily expanded to include alliances with 157 municipalities, representing 45 % of the total number of municipalities in the country, with a potential coverage of more than 9.4 million people. Again, we can guarantee lower prices since we deal directly with the end user, without the need of intermediaries.

These two instances are successful because of direct selling and the best evidence that it benefits users is that they prefer us.

This brings us to the conclusion that when discussing any bill affecting the industry, it is critical to have a technical viewpoint based on verifiable facts that seeks the most convenient price for the end customer. A legislation that disintegrates the market, i.e., prohibits gas companies from selling to end users, would be the end of a system that has proven effective in cutting gas costs in the country in the face of high worldwide prices and inflation. In the end, it would mean removing benefits for millions of users.

We support any measure that increases competitiveness and allows new players to enter on equal terms. We believe that the most essential thing is to preserve the positive qualities of this industry. We are not only referring to technologies that allow for cheaper pricing today, but also to high levels of safety in processes, facilities, and products, as well as supply security.

What do we require from the authorities? To support a system that benefits millions of users in the country, the only one on a wide scale that has proven to be effective in lowering prices. What we ask is that they allow us to compete.

Lipigas supports all measures that improve competition and allow new players to enter on equal terms. We believe that the most essential thing is to preserve the positive qualities of this industry. We are not just talking about technologies that allow for cheaper pricing today, but also about high levels of safety in processes, facilities, and products, as well as supply security, or the ability to reach all corners of the country in a timely and continuous manner. Losing it would mean going back decades in our industry.

The second pillar of our strategy has been to move toward carbon neutrality and actively take part in industry evolution by developing increasingly efficient and sustainable gas, with the understanding that it will continue to benefit a large number of people in Chile and the countries in which we operate.

In line with this, among our main initiatives is the creation of a green corridor for long-distance cargo transportation for trucks powered by Liquefied Natural Gas (LNG). We are the only gas company involved in this project.

We opened a second LNG refueling station for cargo transportation in the Valparaiso Region in 2022, following the first one in Chile, which opened in the Maule Region in 2021. This enables businesses to run more environmentally friendly fleets by substituting diesel with LNG. We are also collaborating with our Peruvian business to increase the usage of this energy for trucks in that country and open more stations in 2023. Our goal is to create a green corridor that connects Lima to Puerto Montt.

Simultaneously, we are going forward with the replacement of LNG with Bio LNG, a 100 percent renewable and carbonneutral fuel that will be available at the same refueling stations along the green corridor we are constructing for trucks. This translates into a tangible contribution to making cargo transportation even more sustainable. We signed an agreement in

2022 to build a Bio LNG plant, which will produce this fuel from organic waste.

We are also innovating to make bottled liquefied gas more sustainable; this product reaches more than 80 % of Chilean households. In 2022 we began the first trials with renewable dimethyl ether (rDME), an organic gas that is blended with liquefied gas to produce a low-carbon product. One of the most significant advantages of this gas is that it can be used in the same cylinders, infrastructure and devices that are already in use in households, businesses and industries for liquefied gas. We are also investigating the potential of green hydrogen.

The third pillar of our strategic plan has been to stimulate the growth of new businesses adjacent to our main competitive advantages, which are logistics and customer relations, to generate additional sources of income for the company.

In the power business, we are developing skills to capitalize on the prospects presented by electrification in Chile,





Social

where we see enormous potential. In this line, we established EVOL, our electrical subsidiary, in 2022, to group and develop industry related activities. This subsidiary operates companies that we have recently acquired, such as Ecom, which provides advisory services in energy purchases and supply contracts for free customers, and Four Trees, which has 19 self-generation solar plants that supply industrial and commercial customers, with more under construction.

We have invested in existing startups through our subsidiary Logística y Desarrollos Digitales, such as Frest, a fruit and vegetable e-commerce company, which we will help not only financially, but also with our wide expertise in logistics, process digitization, and customer service. Furthermore, we have encouraged pilot initiatives for new company-developed services.

In terms of the countries in which we operate, Limagas Natural Movilidad S.A.C. was established in Peru in 2022 with the goal of building and operating refueling stations for the supply of liquefied natural

gas (LNG) or vehicular natural gas (VNG) for trucks and vehicles. We will continue to grow this market, not just for vehicles, but also for industry, where the country has significant competitive advantages as a natural gas producer. Meanwhile, last year in Colombia, we continued to materialize investment and growth possibilities, particularly among home network subscribers.

We believe that 2023 will be another challenging year, but one full of opportunity. In our core business, we will continue to pursue savings that will help our end customers reduce the impact of rising costs and international gas prices, as we improve our operations across the value chain and strive to become more sustainable. We will also continue to seek for opportunities in complementary businesses to our current ones.

All of this is done to prepare the company for the future, a process in which people have been and will continue to be the most crucial aspect. The commitment, professionalism, and dedication of each member of Lipigas is what allows us to Empresas Lipigas
is undergoing an
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areas adjacent to our
capabilities.

evolve while always keeping our customers' best interests in mind. Some of the awards received this year reflect this, including first place in the Best Places to Work for Women, first place in the gas distribution sector in the Most Innovative Companies ranking, first place in the Consumer Loyalty Award in the liquefied gas category, and second place in the Integrating Life and Family award, large companies category. Furthermore, the company was recently ranked fourth in the Best Companies to Work for in Chile 2022, in the 251 to 1,000 employee category.

I invite you to continue your collaboration as protagonists of this transformation.

Juan Manuel Santa Cruz Munizaga Chairman



Supplemental information

Chapter 1

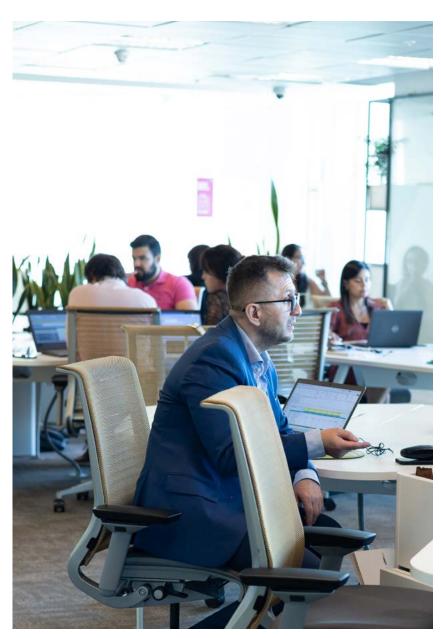
## Empresas Lipigas at a glance

We want to be protagonists and consolidate our position as leaders in renewable, flexible and innovative energies with an appropriate solution for each type of customer. Furthermore, we are committed to providing access to and affordability of gas, the most commonly utilized energy source in the countries where we operate and a key component to society's energy transition.











## WHO WE ARE AND WHAT WE DO?

2.1

## **PURPOSE**

To provide access, to all people in the territories where we operate, to energy solutions that are tailored to their needs and that help improve their quality of life, while also promoting sustainable development and generating value for our customers, employees, shareholders and communities.

## **VALUES**



### **ENTITY IDENTIFICATION**

### **Basic Information**

- Company name: Empresas Lipigas S.A.
- Legal address: Apoquindo 5400, piso 15, Las Condes, Santiago, Chile.
- Rut\*: 96.928.510-k
- Type of entity: Open Stock Corporation

## Incorporation

The Company was incorporated in Santiago, Chile by public deed dated August 9, 2000, before Notary José Musalem Saffie. An excerpt of said deed was registered on page 21,484, number 17,133, in the Commercial Registry of the Santiago Real Estate Registry and published in the Official Gazette on August 24 of the same year. Its corporate purpose is to invest, acquire, dispose of, manage, exploit and commercialize, in any capacity, for its own account or for the account of others, all kinds of personal or real property, tangible or intangible, its own or that of others, and to participate in all kinds of companies related to the import, export, storage, fractioning, commercialization, distribution and transportation of liquefied petroleum gas (LPG) and all kinds of liquid and gaseous fuels. Also, in the generation or production of electric energy or any other type of energy in any of its forms or nature and the commercialization, operation, sale, supply and distribution of said types of energy.

### \* Chilean Tax Identification number.

## **Contact information**

- Head office: Apoquindo 5400, piso 15, Las Condes, Santiago de Chile.
- Website: www.lipigas.com
- Telephone: (56-2) 26503620

## Main offices abroad

### COLOMBIA

Chilco Distribuidora de Gas y Energía S.A.S. E.S.P. and RedNova S.A.S. E.S.P.

Transversal 23 # 95–53, piso 7. Barrio Chico Norte Bogotá, Colombia

Telephone: (57–1) 7440580

### **PERU**

Lima Gas S.A. and Limagas Natural Perú S.A. Calle Bernini N° 149, Torre Trazo, Piso 4. San Borja. Lima, Peru.

Telephones:

(51–1) 6173333 (Lima Gas S.A.)

(51–1) 6408888 (Limagas Natural Perú S.A.)

## **Investor Relations**

Matías Montecinos Buratovic

E-mail: comunicacionesinversores@lipigas.cl

Telephone: (56-2) 26503620





business

### **BUSINESS**

The energy sector is evolving rapidly in Chile and the world. Thinking ahead, and while continuing to supply various sectors with gas, an energy that is still widely used and necessary in the countries where it operates, Empresas Lipigas is developing a transformation, growth and diversification strategy that will allow it to remain a leader in the energy sector, but also to be prepared to take advantage of the opportunities that are being generated in other types of business that can benefit from the capabilities and tools that it has developed as a company over the years. Additional information can be found on pages 108, 111.

In line with the above and its reputation as a customer-focused company, its main products and business lines are:



## GAS AND RENEWABLE ENERGY/NET ZERO

### LIQUEFIED PETROLEUM GAS

LPG (cylinder, bulk, meter)

Commercialized in Chile, Colombia and Peru, cylinder-bottled LPG is the main product, and the natural replacement for firewood and kerosene as the countries develop. It varies in size according to customer needs and intended uses. It is also distributed in bulk to be stored in tanks for customers in the residential, commercial and industrial sectors. At the residential level, the metered gas system is designed to supply LPG to buildings, condominiums, housing developments or small towns, via pipelines to multiple independent consumption points from a central tank station, which is replenished on a regular basis by injector trucks.

Additionally, Lipigas continues with the development of Bio LPG, a renewable liquefied gas based on renewable dimethyl ether (rDME), which will play a relevant role in the future as an energy source for commerce, homes and companies, since it uses the same infrastructure and devices already existing in customers' facilities. To this end, the company continues to make progress in testing domestic and commercial applications of this energy source.

### **NATURAL GAS**

Liquefied natural gas (LNG), Bio LNG Natural gas by network (NG) Compressed natural gas (CNG)

The company distributes liquefied natural gas (LNG) by truck to industrial customers located in different regions of Chile, far from networks and pipelines. The product is transported in specially conditioned equipment to satellite regasification plants (SRP), located at the customer's facilities, for use in various production processes. As in the case of bulk LPG, LNG is demanded by industries that require large amounts of energy for their processes, allowing them to replace polluting fuels such as diesel and fuel oil.

LNG is a key energy source in the energy transition of the industrial sector, as it reduces CO2 emissions by 25 % compared to diesel. Lipigas is developing new industrial applications for LNG and thus in 2021 began its commercialization for longdistance cargo transportation with the inauguration of its first refueling station in Chile located in Linares, Maule Region, which was joined in 2022 by a second one in the Tabolango sector, commune of Limache, Valparaíso Region. Both stations position Lipigas as the company that



supplies LNG to the largest operating fleet with this fuel in Chile and South America.

Furthermore, it is developing the first plant to produce Bio LNG, a carbon-neutral renewable gas obtained from organic waste, which will promote sustainable long-distance transportation and other residential and commercial uses.

Natural gas (NG) is distributed to through underground customers networks (pipelines) and, like LPG, has multiple applications in different sectors, with uses ranging from cooking food to electricity generation and vehicle transportation. Since 2004, the company has been distributing natural gas in the city of Calama, Antofagasta Region

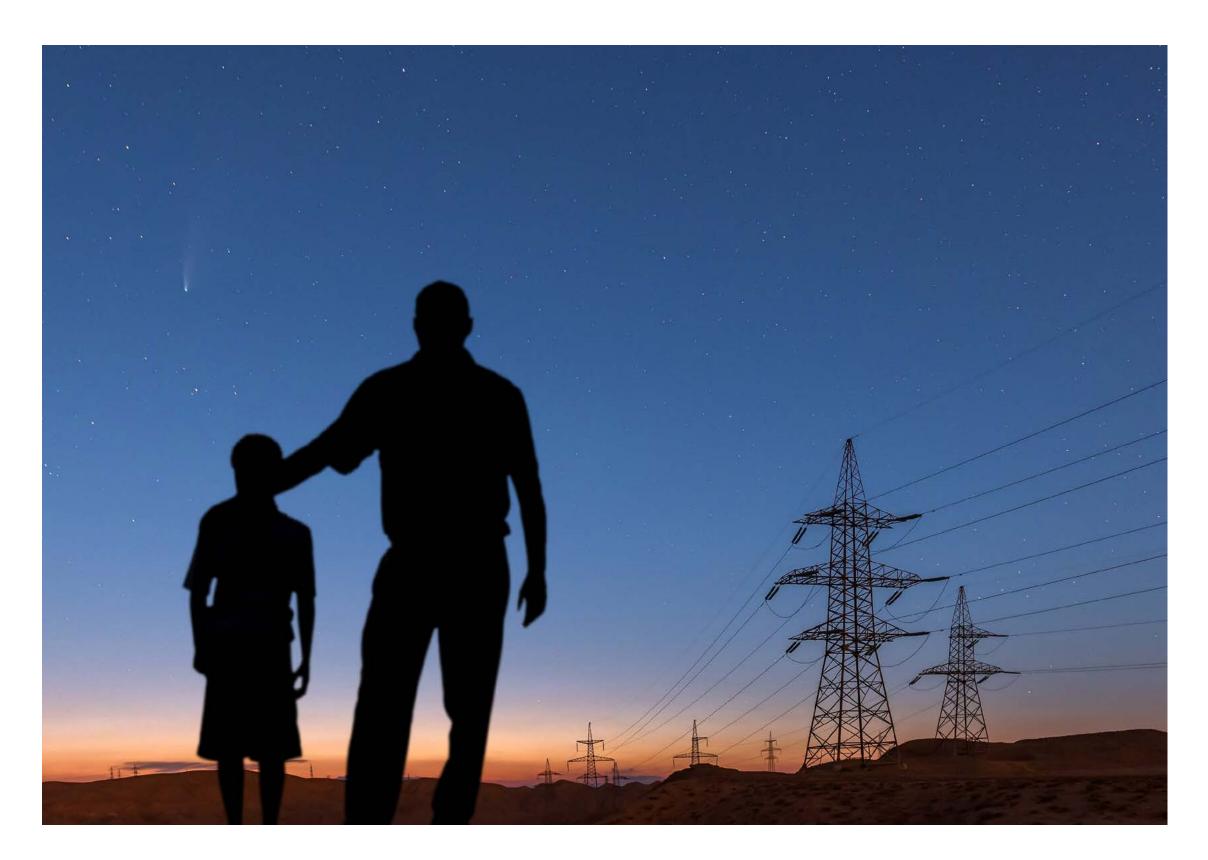


(Chile), and since 2017 to the communes of Osorno and Puerto Montt, in the Los Lagos Region.

Through Limagas Natural in Peru, the Company supplies industrial customers and refueling stations with compressed natural gas (CNG), which are serviced with semi-trailers that allow a continuous supply for their operations. CNG is the same natural gas used in homes, but differs in that, for use in automotive and industrial processes, it is subjected to high pressure, allowing the storage of large volumes in a small space.







## **ELECTRICITY BUSINESS**

As an electricity generator, the Company delivers energy to free clients (with contractual power more than 500 kW), mostly industries and commercial businesses.

In 2022, the Company established EVOL SpA, which will group the activities related to the electricity business, such as electricity commercialization, energy efficiency services, renewable electricity generation, and electricity project advising, among others. Furthermore, it obtained 100 % control of the two companies that comprise the ECOM operations in Chile, which are experts in management, contract administration, and electric energy commercialization.

In 2021, it entered the distributed solar energy business by acquiring 80 % of Four Trees, a company dedicated to the installation of solar plants in commercial and industrial clients' premises for self-generation, adding a sustainable alternative to the solutions that Lipigas now offers.

## **NEW BUSINESS INCUBATOR**

Empresas Lipigas has begun to venture into companies other than energy, leveraging its logistics and digital capabilities, as well as the application of advanced analytics and other technology tools. Thus, in 2021, it established the subsidiary Logística y Desarrollos Digital SpA to pursue numerous initiatives connected to goods distribution, transportation, and delivery. In this regard, Lipigas announced a US\$ 5.5 million investment in FREST, a Chilean startup committed to the online selling of fruits and vegetables to end customers and retailers, in 2022.

By establishing the subsidiary Chilco Net S.A.S. in Colombia, the company paved the way for the commercialization of high-speed internet to customers in small cities and intermediate cities in the country's interior.

See pages 108 to 117 for additional information regarding the industrial sector (products and businesses), competition, market, regulatory framework, activities, and businesses (Chile, Colombia, Peru).





## **GEOGRAPHIC REACH AND PRESENCE**

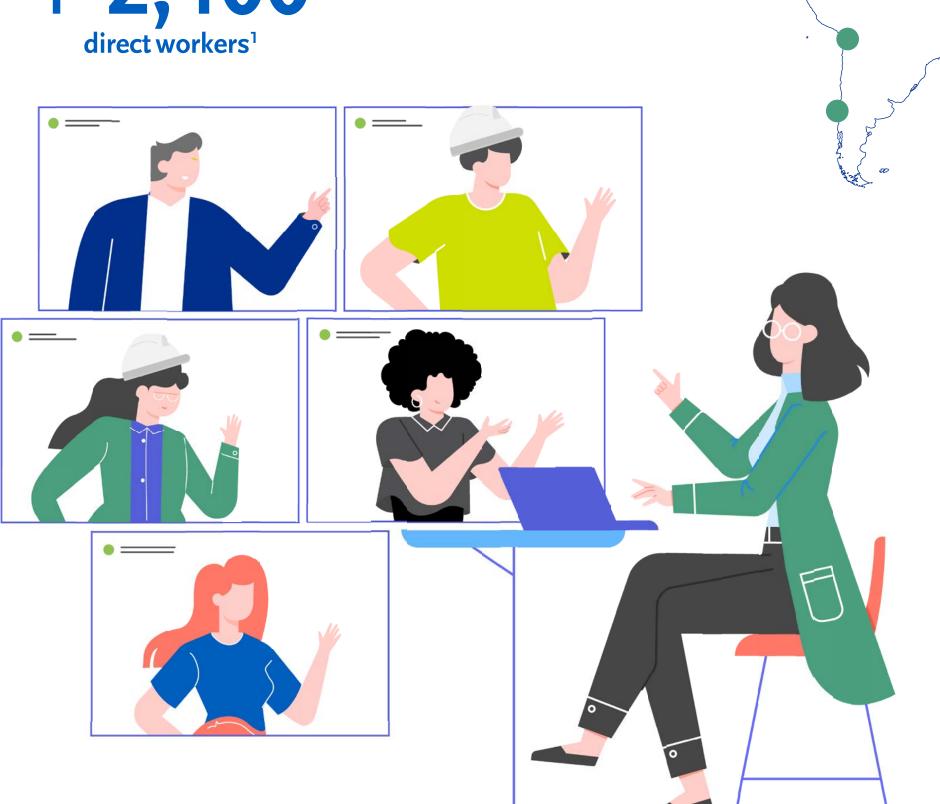
3.6 million clients

1,102
distributors<sup>2</sup>

US\$ 999 million in revenue

US\$ 129
million in EBITDA,
75.2 % from the
operations in Chile

+ 2,400
direct workers<sup>1</sup>



Presence and territorial coverage of LPG sales of Empresas Lipigas

Colombia

94 % of municipalities

Peru

63 % of provinces

Chile

99 % of communes

40 PG storage a

LPG storage and bottling plants<sup>3</sup>

102
distribution centers
and depots<sup>4</sup>

3 maritime product import facilities<sup>5</sup>

2 CNG compression plants in Peru





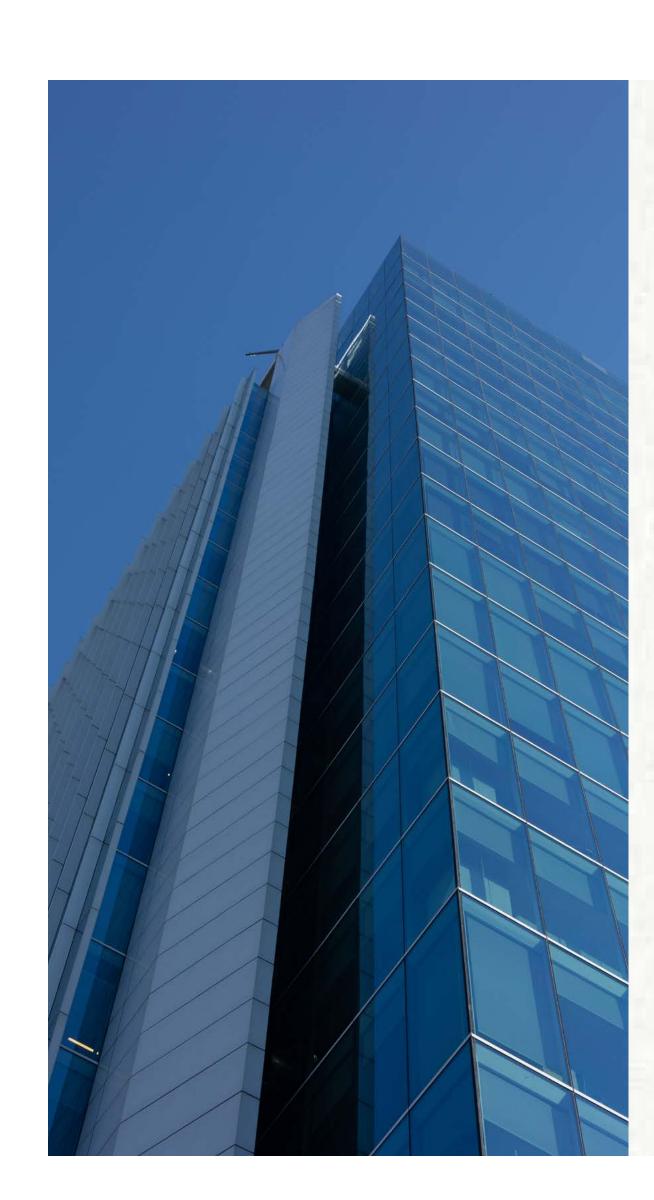
<sup>1.</sup> Total annual number of employees as of 12/31/2022. Includes managers, deputy managers, heads, professionals, administrative staff and operators.

<sup>2. 575</sup> distributors in Chile, 148 in Colombia and 379 in Peru (Limagas GLP).

<sup>3. 13</sup> in Chile, 18 in Colombia and 9 in Peru.

<sup>4. 84</sup> direct distribution centers plus OPL in Chile, 17 depots in Colombia, 1 depot in Peru.

<sup>5. 2</sup> in Chile and 1 in Colombia.



## **BOARD OF DIRECTORS**



Juan Manuel Santa Cruz Munizaga Chairman



Juan Ignacio Noguera Briceño
Director



Mario Vinagre Tagle
Director



Jaime Santa Cruz Negri
Director



Ignacio Binimelis Yaconi
Director

See more information about the Board of Directors on page 88



Tina Rosenfeld Kreisselmeyer

Director



María del Rosario Navarro Betteley
Director

Vision of the Chairman of the Board of Directors

Lipigas at a glance Strategy

Environment

2020

Social

Governance and responsible business

Supplemental information

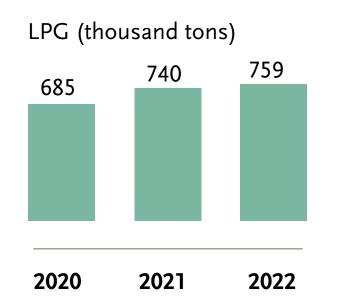
## 2022 MAIN RESULTS

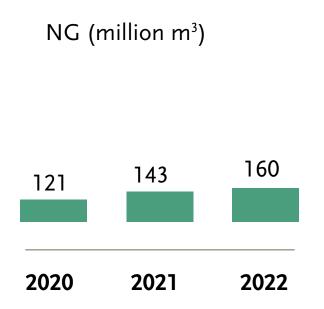
## **FINANCIAL**

**SALES** 

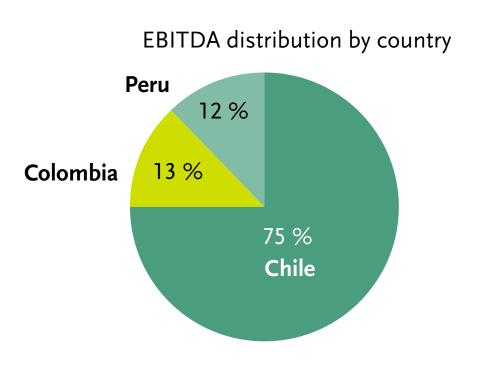
LPG: 759 thousand tons

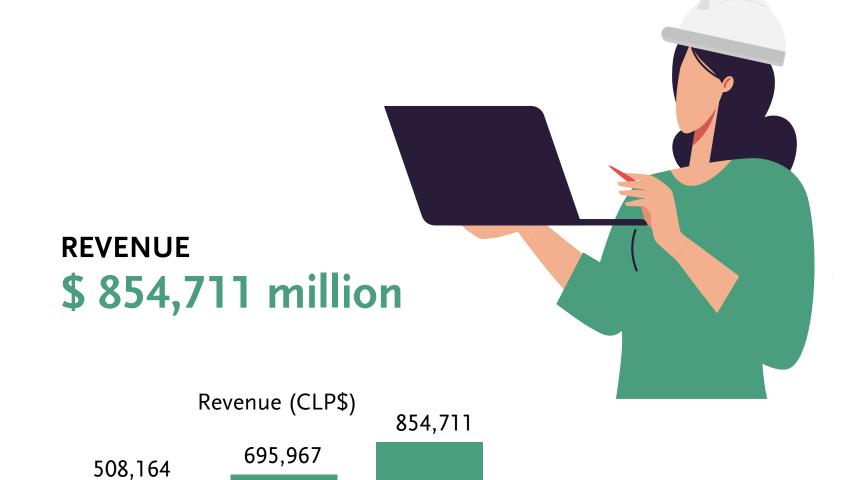
NG: 160 million m<sup>3</sup>











2022

## **ENVIRONMENT**

Lipigas will be the first company in Latin America to produce Bio LNG, a 100 % renewable and carbon neutral fuel that will be utilized in long distance trucks, among other applications. It is also continuing its Bio LPG testing.

Lipigas became the company with the

largest LNG coverage from Arica to Los Lagos, for Chilean industries. It also provides LNG to the largest fleet of heavy vehicles in Latin America.

The Sustainability and Climate Change Plan

2021

was approved, which focuses on mitigation, adaptation and environmental impact reduction.

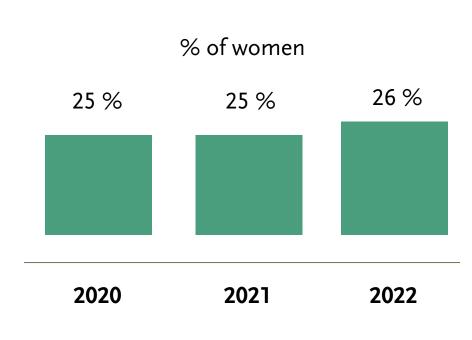






## **SOCIAL**

## Diversity in the company 26 % of women



## **Energy inclusion**

More than 100 LipiVecino points in Chile and agreements with 157 municipalities<sup>6</sup> allow a potential population of over **9 million people to have access to liquefied gas at lower prices.** 

## Timely payment to suppliers

Percentage of invoices paid on time with respect to total invoices (2022).

Social

	Chile	Colombia	Peru
Within 30 days	100 %	96.5 %	63.6 %
Between 31 and 60 days	0 %	3.2 %	36.4 %
More than 60 days	0 %	0.3 %	0.0 %

## **GOVERNANCE AND BUSINESS DEVELOPMENT**

## Business Development

Creation of EVOL, a subsidiary that will promote, among other things, the commercialization of services related to **electricity, energy efficiency,** and renewable electricity generation.

## Risk management

New Corporate Risk Management and Control Policy.

## Integrity

91 % of collaborators in Chile are either fully or somewhat in agreement that even in the worst of times, the company maintains its

ethical commitment<sup>7</sup>.





<sup>6.</sup> As of December 2022.

<sup>7.</sup> Barometer of Values and Organizational Integrity, Fundación Generación Empresarial.

business

2.2

## HISTORY AND 2022 PRINCIPAL MILESTONES

Lipigas was born in 1950, in Chile, from the LPG distribution company of Valparaíso, which later joined with three other LPG commercialization companies established in other regions of the country. In 1997, following a period of sustained growth, this group of companies reached the largest LPG distribution coverage nationwide.

In 2004, the four regional brands began operating under the name of Empresas Lipigas S.A., which has since positioned itself since then as one of the leading LPG market players in Chile.

In 2010, the Company embarked on a path of internationalization, expanding its operations to Colombia and Peru, as well as its activity to other types of energy, including natural gas and electricity generation, as well as non-conventional alternatives.

Lipigas currently offers comprehensive and multi-energy solutions in the three countries in which it operates, and seeks to expand into non-gas-related business sectors.

### **2022 PRINCIPAL MILESTONES**

The Company achieved new milestones in 2022 within the context of its transformation, growth, and diversification strategy, with the aim of achieving, by 2030, a relevant position in the energy sector in the countries in which it operates, highlighting its efforts to move toward carbon neutrality and expansion into adjacent business areas.



## **Creation of the Gas Chile Management and Green** Hydrogen, Biofuels and LNG Management

In January, the Gas Chile Management and the Green Hydrogen and Biofuels Management begin operating, as part of the process of adapting the Company's organizational structure to the new challenges that emerge for the business. The mission of the latter is to explore and implement projects that allow the incorporation -into the core businessof renewable energy alternatives and/ or that contribute directly to the carbon neutrality goal.

## Lipigas begins tests to develop low-carbon gas

In February, the Company began tests to develop a low-carbon gas for residential and commercial use by blending dimethyl ether (rDME) with LPG. This is part of an alliance signed at the end of 2021 with Oberon Fuels (the world's only commercial producer of rDME) and Suburban Propane



Partners (the third largest retail propane distributor in the United States) to produce a renewable, low-carbon gas in Chile and Latin America that can be used with the same domestic cylinders and existing infrastructure.

## Lipigas extends the distribution of LNG to Chile's northernmost region and achieves the country's greatest coverage

In May, Lipigas signed agreements for the supply of liquefied natural gas (LNG) with the mining companies Quirobax (boric acid producer) and Algorta (iodine producer), both based in northern Chile. As a result, the Company has the most extensive distribution network for this energy source in the country (between the regions of Arica and Parinacota and Los Lagos).

## Lipigas announces construction of plant to produce Bio LNG in Chile

In June, the construction of a plant to produce Bio Liquefied Natural Gas (Bio LNG) in the Nuble region was announced. Bio LNG is a carbon-neutral fuel that will initially be used for long-distance trucks, derived from the processing of organic waste by the company Maxagro (pork producer).







Strategy

business

Supplemental information

**Inauguration of the second LNG** 

The plant is scheduled to begin operations in the first quarter of 2024 and Lipigas will become the first company in Latin America to develop BioGNL for transportation.

## Establishment of a new subsidiary for the electricity business

In September, Lipigas established the subsidiary EVOL in Chile, which is entirely dedicated to the electricity business. It aims to consolidate and develop activities related to the commercialization and distribution of electric energy, the provision of energy efficiency services, the generation of renewable electricity, and consulting for electricity projects, among others.

## Lipigas acquires Ecom Energía and Ecom Generación in Chile

In October, Lipigas acquires - through its subsidiary EVOL - 100 % of the ownership of the two companies that make up the Ecom operations in Chile, experts in management, contract administration and commercialization of electric energy.

## **Lipigas invests US\$ 5.5 million in** fruit and vegetable e-commerce **FREST**

In October, the Company announced a US\$ 5.5 million investment in FREST, a Chilean startup dedicated to the online commercialization of fruits and vegetables to end consumers and retailers, in order to support its growth plan over the next five years. The agreement is part of Lipigas' strategy to diversify into other business areas adjacent to its capabilities.

## Lipigas acquires 60 % of Limagas Natural Movilidad in Peru

In November, through its subsidiary Lima Gas, Lipigas acquired 60 % of Limagas Natural Movilidad, expanding its presence in Peru. The company's business is the construction and operation of refueling stations for the supply of liquefied natural gas (LNG) or natural gas for vehicles (NGV) for trucks and vehicles, as well as similar businesses related to the commercialization of LNG for use in other forms of transportation, including river, rail, and mining.

truck refueling station in Chile In November, the second LPG refueling station for heavy-duty trucks is inaugurated in Limache, Valparaiso Region, making it the first station in the country accessible to all cargo vehicles powered by the fuel. It joins the Linares, Maule Region, station that was inaugurated in 2021. Both stations establish Lipigas as the supplier of LNG to the largest fleet using this fuel in Chile and South America.

Additional information on the Company's history can be found in the "Supplemental Information" section (page 165).





## 2022 AWARDS AND ACKNOWLEDGMENTS



### **Best Places to Work for Women 2022**

Empresas Lipigas was awarded first place in the category 251 to 1,000 workers, in this study that distinguishes the best companies to work for in Chile.

## **2022 Most Innovative Companies** Ranking

First place in the gas distribution sector in this ranking prepared by ESE Business School Chile, MIC Innovation and El Mercurio, which distinguishes the most innovative companies in Chile.

## **Ranking of Best Payers**

Empresas Lipigas was acknowledged for its commitment to SMEs, standing out as the best payers in the energy sector, in the second and third quarters of 2022, in this ranking prepared by the Bolsa de Productos together with the Asociación de Emprendedores de Chile (Asech).

## **Consumer Loyalty Award**

The company was awarded 1st place in the LPG category in the Consumer Loyalty Awards 2022, granted by ALCO.

## Acknowledgement for safety management

ACHS acknowledged Lipigas for its outstanding organizational culture in occupational health and safety.

## **Best Organizations for Integrating Work Life and Work**

This award, granted by Fundación Chile Unido and El Mercurio, distinguishes the organizations with the best practices to make personal life and work more compatible. Empresas Lipigas was awarded 2nd place in the Large Companies category.



## **Best Places to Work in Chile 2022**

business

Empresas Lipigas was awarded 4th Place in the Great Place to Work Chile 2022 Ranking, in the 251 to 1,000 workers category.



## **Best Comprehensive Equity and Business Risk Management**

This award, granted to LimaGas GLP by Rimac, recognizes good occupational health and safety practices, as well as the effort and commitment of the companies.







Vision of the Chairman of the Board of Directors

Lipigas at a glance

Strategy Environment

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Governance and responsible business

Supplemental information

2 Chapter 2

## Strategy

At Empresas Lipigas, we are developing and implementing a strategy of transformation, growth, and diversification that will enable us to achieve a significant position in the Latin American energy sector by 2030, while also allowing us to expand into adjacent business areas.







Strategy

## CORPORATE STRATEGY

## 4.1

### **TIMELINE**

The strategy of Empresas Lipigas aims to achieve a significant position in the Latin American energy sector by 2030, through the development of renewable energy and the expansion into non-gas business areas. To this end, it is executing an investment plan based on the established priorities, whose projects are translated into an annual budget that is approved by the Board of Directors.



4.2

## **STRATEGIC OBJECTIVES**

Faced with significant changes in the energy and technology markets, Empresas Lipigas is developing and implementing a transformation, growth, and diversification (TGD) strategy that will allow it to meet its goal of having a renewable supply by 2030, while also aiding its expansion into adjacent business areas.

Climate change and the need to move toward a netzero and more inclusive society, in accordance with the Sustainable Development Goals of the United Nations, are central vectors in the company's strategy formulation.



### **Context**

The energy sector in Chile and around the world is rapidly evolving. Although there are many changes, there are certainties and trends that will characterize the future of this market over the next few years, implying significant growth prospects. Similarly, market shifts and technological developments that enable the digitization of customer relationship processes create numerous opportunities for new business.

On the basis of the foregoing, Lipigas has developed a corporate strategy for the upcoming years that will allow it to continue to be a leading company in the energy sector, ready to take advantage of new opportunities in the energy business and in other areas where it can leverage the capabilities and tools it has developed over the years.

In addition to international industry trends, the company continually evaluates the needs and new demands of customers, employees, and the community, as well as regulatory changes that present new opportunities.







Social



## **Strategy**

The TGD's corporate strategy focuses on four axes: the international business, the electricity business, the new business incubator, and the growth of its core business - gas - through innovation and the development of net zero/ green products.

### **International Business**

In 2010, Lipigas initiated its international expansion by extending its operations to Colombia and Peru. Today, it is an international company with a presence in 94 % of Colombian municipalities and 63 % of Peruvian provinces. In fact, 25 % of Lipigas' EBITDA is currently generated outside of Chile. Both markets have substantial growth potential, which is why Lipigas' expansion strategy will focus on these two markets.

Coverage in Colombia is concentrated in the main cities, where we offer LPG in cylinders and bulk and NG in networks. Through LPG, the Company serves low-income segments of society and collaborates in the replacement of firewood with gas for cooking and heating needs. The Company is currently focused on expanding its LPG and NG network coverage in low-income segments.

At the residential, industrial, and commercial levels, the priority in Peru is to continue reaching out to regions that lack access to affordable and environmentally friendly energy solutions. The foregoing, through bottled and bulk LPG. As for NG, the Company created a subsidiary dedicated exclusively to the commercialization of CNG and LNG, with a focus on increasing the penetration of these fuels in the industrial and mobility markets.

Lipigas

at a glance

business

## **Electricity business**

As is the case in Europe, the electricity business of Lipigas, which is intrinsically linked to its energy heritage, will expand over the next few years. This will generate multiple business opportunities, which coincide with the increase in energy consumption and the opening of this market, both of which are a result of the new Chilean regulations currently under consideration.

Lipigas is generating business and capabilities in order to capitalize on the enormous potential it sees in the Chilean electricity market's development. Given the preceding, in September 2022 the company established EVOL, a subsidiary dedicated solely to this field. This new subsidiary will consolidate and expand Lipigas' electric energy-related activities, including, among others, commercialization, the provision of energy efficiency services, renewable electricity generation, and consulting on electricity projects.





The company entered this market in 2017 with a Small Scale DG Power Plant (PMGD for its acronym in Spanish), which injects electricity into the National Electric System (SEN for its acronym in Spanish). Then, in 2020, it gave way to the creation of the Electric Business Management, which is constituted as EVOL.

Additionally, through EVOL, Lipigas acquired 100 % ownership of ECOM Energía and ECOM Generación, which together comprise ECOM's Chilean operations. Ecom Energía provides advisory services in the procurement, contract management and intelligence, electrical consulting, audits of supply comprehensive contracts, support for electrical projects and energy commercialization. It currently manages a portfolio of approximately 900 GWh/ year and has advised more than 300 free clients in the country. ECOM Generación commercializes energy in the Chilean electricity market.

This subsidiary will also operate Four Trees Energía Distribuida, a distributed solar generation company acquired by Lipigas in 2021. It currently owns 19 solar photovoltaic plants in Chile with a total capacity of 3.6 MW.

### New business incubator

The Logística y Desarrollos Digitales subsidiary enables Lipigas to leverage the broad capabilities it has developed in logistics, digitization of processes, and customer service in new businesses, serving as the company's incubator for new ventures outside of the energy sector.

In this context, for instance, the business of commercializing high-speed internet in Colombia as a complementary product to the provision of gas through the network, aimed at customers in small and mediumsized cities in the Colombian interior, is



framed according to this logic. Moreover, the company recently acquired a stake in FREST, a Chilean startup specializing in the online commercialization of fruits and vegetables to end consumers and retailers.

## Growing the core business through innovation and development of net zero and green products

Gas will continue to be an energy with high consumption and significance for the region's carbon-neutral energy transition. Lipigas is continuously innovating to make gas, its core business, more efficient and sustainable.

As LNG has lower emissions than coal and diesel, it will play a significant role in reducing CO, emissions in the industrial sector; therefore, the company will continue to develop applications for both industrial and long-distance transportation.

The first LNG refueling station for heavy-duty trucks in Chile opened in Linares in 2021, followed by a second station in Limache in 2022. This is one of the initiatives developed. With this, the company intends to initiate the development of a green corridor for the north-to-south transportation of clean trucks, which could extend as far as Peru.

In the future, the system will be even more innovative and sustainable, since it will operate with BioLNG, a gas produced from the processing of organic waste, as part of a circular economy process. To this end, Lipigas announced an agreement to build a BioLNG plant in Nuble.

Another initiative was the signing of an agreement in 2021 with Suburban Propane and Oberon Fuels, a commercial producer of renewable dimethyl ether (rDME), to develop in Chile a gas of renewable origin that is blended with LPG to obtain a product with low carbon emissions. One of its greatest advantages is that it can be used for industrial, commercial and residential consumption, operating in the same cylinders and existing infrastructure, without altering the residential, commercial and industrial installations.

In addition, the company is conducting research with companies evaluating the development of green hydrogen production facilities. It is exploring potential businesses and processes, such as blending green hydrogen and natural gas in residential networks, to make the new raw material accessible to its customers (see page 30).





4.3

### **INVESTMENT PLANS**

Empresas Lipigas has a 2023 investment plan that considers \$ 50 billion Chilean pesos for the different businesses it operates in Chile, Colombia and Peru, including LPG, LNG, electricity and new non-energy businesses. Of the total, \$ 25 billion Chilean pesos will be allocated to the LPG business in Chile.

Regarding its investment policy, the Company has established internal procedures for the creation and approval of its annual budget for expenses and investments, as well as individual investment projects. On this basis, Management submits an annual budget proposal to the Board of Directors, which must approve it in consideration of adequate profitability objectives for shareholders, compliance with its financial obligations, and the maintenance of a balanced financial structure.

Approvals of individual investment projects within the approved annual budget are based on profitability criteria applicable to the various markets where the company operates and are proportional to the amount of investment required. Management proposes to the Board of Directors additional projects for the annual budget for approval.

2.1

## SUSTAINABILITY PRINCIPLES

The Sustainability Principles reflect the commitment of Empresas Lipigas to provide energy solutions for a netzero future and to contribute to the attainment of the United Nations Sustainable Development Goals within its scope of action.



WATCH VIDEO (Spanish)







## **SUSTAINABILITY PRINCIPLES**

### SDGs we contribute to



We contribute to the energy development of the communities where we operate **Decontamination:** through the use of energy with lower emissions, contribute to the decontamination of urban and residential air.

Generate energy solutions for the future: create and implement solutions tailored to the needs of individuals and communities that facilitate the transition to a low-carbon economy.











We build reliability and proximity with our customers and the environment

Customer value proposition: constantly enhance the customer experience through proximity, thereby making the customer's life easier. Ensure the dependability of the service and solutions provided.

Inclusive access to energy: facilitate access to efficient and clean energy alternatives for all sectors of the community and geographically remote areas.

Be a good neighbor: cultivate a harmonious relationship with the communities adjacent to our operations by preventing and mitigating any negative operational effects that could have an adverse effect on them.





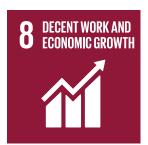




We operate safely and responsibly

**Safety and operational excellence:** maintain safety and excellence in internal processes in order to prevent incidents that could affect people (employees, contractors, distributors, customers, and community members), facilities, or operational processes.

Minimize impacts to the environment: manage environmental impacts from operations such as emissions, water use, network construction, noise, port discharges and waste, among others.







### SDGs we contribute to



We offer quality employment

**Attractive and dignified working conditions for our employees:** manage quality working conditions that contribute to well-being, health, development and balance with personal life, in an atmosphere of harmony and respect for diversity.

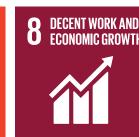
**Active collaborators:** we need to have a network of committed, proactive collaborators who contribute permanently to the purpose of our Company.

**Decent employment for contractors:** to preserve the quality of the working conditions of the network of external collaborators by ensuring their respectful and responsible treatment and by contributing to their development.

**Building trust:** ensuring that relations with workers and their representatives are transparent, respectful, fair and based on dialogue and permanent listening.

**Meaningful employment:** fostering the development of meaningful employment across the entire network of collaborators.









We develop a sustainable, adaptive and ethically upright business

**Permanent development of the company:** to ensure the existence and growth of Empresas Lipigas in the short, medium and long term, by being alert to the multiple challenges that arise and by adapting our work creatively to ensure the sustainability of the company, its employees and shareholders.

**Corporate governance:** to ensure the efficient, ethical and responsible development of the business, preserving the creation of value for the company and the environment.

**Integrity and compliance:** to ensure that all members of the company act responsibly in accordance with corporate values and ethical culture.

**Adapting to climate change:** reduce the risks posed by climate change to the Company's operations. Developing new business opportunities that provide solutions to the environmental situation.

Information on the governance framework can be found in the Corporate Governance section on page 83.











## ADHERENCE TO NATIONAL AND INTERNATIONAL CODES

## **United Nations Sustainable Development Goals (SDGs)**

The SDGs are a call to action to end poverty, protect the planet and improve the lives and prospects of people globally. Empresas Lipigas adheres to the SDGs and has aligned its contribution to society and a sustainable planet with the goals established to achieve these objectives.

## Acción Empresas' commitment to sustainable development

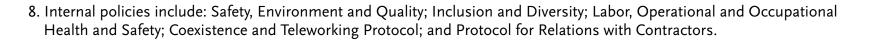
In October 2022, Lipigas Chile joined the pioneering group of business leaders for sustainability, committing to five key criteria, aligned with the proposal of the World Business Council for Sustainable Development -WBCSD- and its "VISION 2050". This is a strategic transformation agenda that establishes concrete actions to ensure that, by the middle of the 21st century, more than 9 billion people will be living well, within planetary boundaries. The criteria are: carbon neutrality, biodiversity, human rights and due diligence, inclusion and diversity, and transparency and reportability.



## **United Nations Guiding Principles on Business and Human Rights**

The Code of Conduct and internal policies<sup>8</sup> incorporate respect for human rights into their respective guiding principles. In 2022, the Compliance area conducted a preliminary survey of the relevant aspects to be considered in terms of fundamental rights in accordance with the United Nations Guiding Principles on Business and Human Rights and drafted a preliminary proposal for a progress agenda in this area.





EMPRESAS LIPIGAS 2022 INTEGRATED ANNUAL REPORT

Chapter 3

## Climate strategy and environment

Lipigas is committed to collaborating in building a low-carbon future. To this end, its plan includes decarbonizing its operations by 2030 and making its products carbon neutral by 2050. In this regard, the year 2022 was full of significant advancements, making Lipigas a pioneer in Latin America in terms of offering different carbon-neutral energy options.



Strategy

**Environment** 

Lipigas

Vision of the





Supplemental

Governance

Social

## Opinion THE PATH TO DECARBONIZATION

## ESTEBAN RODRÍGUEZ BRAVO, GREEN HYDROGEN, BIOFUELS AND LNG MANAGER

Climate change is a crisis that has become a real threat to the planet; however, it is up to each and every one of us to prevent and mitigate the negative effects of this phenomenon, which is the cause of numerous natural disasters and global warming.

Considering that almost 75 % of greenhouse gas emissions are produced by the energy industry, adopting cleaner energy matrices is a way to contribute to changing this fate. Therefore, at Empresas Lipigas, we have taken on this responsibility, initiating work to develop cleaner energy alternatives and aiming to offer 100 % carbon-neutral products by 2050.

The expansion of the sale and distribution of Liquefied Natural Gas (LNG) for medium and high temperature industrial processes, replacing more polluting fuels such as oil or coal, thereby reducing CO<sub>2</sub> emissions by more than 20 % and virtually eliminating particulate emissions, is the first step on our path to decarbonization. In addition to reducing emissions and advancing our mission to create a "green corridor" for cargo transportation between Chile and Peru, we are beginning to use this energy in cargo trucks.

In this green route, long-haul trucks already use LNG as fuel, and in the near future, they will use Bio LNG, a 100 percent renewable

and carbon-neutral gas that will be produced in our country for the first time. The development of Green Liquefied Gas or green propane, such as Bio LPG or synthetic LPG derived from green hydrogen, or Dimethyl ether renewable gas similar to traditional liquefied gas for use in industrial applications, is added to this.

We are convinced that there is not only a single silver bullet for achieving carbon neutrality by 2050, as multiple energies, including electricity, green hydrogen, synthetic derivatives, and biofuels, among others, will coexist in the future. In this sense, renewable gases such as those mentioned (Bio LPG, synthetic LPG and Bio LNG), will play an important role in the future of homes and businesses, as they are identical to traditional gases, which will allow using the same current infrastructure of LPG and natural gas without the need to make changes in the current appliances and facilities of customers, and most importantly, facilitating access to carbon neutral and renewable gases.

In addition to the aforementioned, we are also convinced that we must lead with concrete and real actions that allow us to align industry, customers and governments around new technologies for the development of these new green fuels. Indeed, 2023 will be marked by significant key milestones for Lipigas, including the start



of construction of the first Bio LNG (Bio Liquefied Natural Gas) production plant from organic waste for use in long-distance cargo transportation and an international supply agreement for green propane or Bio LPG for residential use, among other challenges related to our purpose of making carbon neutral products available to our customers.

These are some steps on the path to decarbonization, which demonstrate the firm commitment of Empresas Lipigas to contributing to a more sustainable future for everyone and future generations. Because caring for the planet requires good energy.





## TOWARDS PRODUCT CARBON NEUTRALITY

### 3.1.ii; 4.2

Lipigas is committed to building a low-carbon future and is confident that it can become an important decarbonization vector in the country by promoting the energy transition in a fair and efficient manner. In light of this, the company aims to decarbonize its operations in Scopes 1 and 2 and to have a carbon neutral product offering by 2030 and to achieve 100 % renewable or carbonneutral products and services by 2050.

Although gas will continue to be an energy of high consumption and relevance in the country, the Company is constantly searching for new options that allow gas, which is its core business, to be increasingly efficient and sustainable. Thus, along with defining this purpose, in January 2022 it created the Green Hydrogen, Biofuels and LNG Management, whose purpose is to

seek options that allow it to achieve its goal of being carbon neutral and having a portfolio of products and services with zero emissions. In this context, the company is developing green and renewable fuels that, among other benefits, allow it to extend the useful life of its assets and maximize the use of its current infrastructure for liquefied petroleum gas (LPG) and liquefied natural gas (LNG), as well as for households, commerce, and industry.

Furthermore, it has developed a strategy based on three pillars: the commercialization of liquefied natural gas (LNG), sustainable transportation and the commercialization of green fuels. By steadily advancing along these three axes, the Company wants to strengthen its conviction that, in the future, liquefied gas will be 100 % renewable.



### **COMMERCIALIZATION OF LNG**

By replacing oil and coal with LNG, industries can operate more efficiently and with fewer emissions, thereby contributing to decarbonization. In 2022, Lipigas signed an agreement with the mining company Quiborax, the country's leader in the extraction of borate and production of boric acid, and another with Algorta, focused on the production of iodine, to become the company with the largest LNG coverage by trucks in Chile. In addition to reaching Arica and Parinacota, both mining companies will eliminate heavy oil from their processes by substituting LNG, a cleaner and more environmentally friendly energy source.

Currently, Lipigas provides LNG to 24 industries in the country's central-south region. Incorporating not only the mining industry but also the northern zone of Chile, this agreement expanded the nationwide distribution of LNG between the regions of Arica and Parinacota, and Los Lagos. Thus, in 2022, 54 million m<sup>3</sup> of LNG had been sold, and in 2023, 76 million m<sup>3</sup> are anticipated, representing a growth of more than 40 %.



With the objective of building the first clean energy corridor for heavy cargo transport between Chile and Peru, Lipigas already supplies LNG to the largest operating fleet in South America that uses this fuel.

## **SUSTAINABLE TRANSPORTATION**

Lipigas inaugurated its second refueling station for LNG-powered cargo trucks. Located in the Tabolango area of Limache in the Valparaíso region, the station is the first in the country to offer this fuel to all vehicles; however, it will initially only supply the 17 trucks of the Transviña Transport Company.

This facility is in addition to the first station inaugurated in 2021 in Linares, Maule Region, where 35 route trucks used by Transportes San Gabriel for the supply service of Brewery AB InBev Chile and Nestlé, among other companies, are continuously supplied with LNG.

In this way, Lipigas became the company that supplies LNG to the largest fleet using this fuel in Chile and South America and is advancing the construction of Chile's first clean energy corridor for heavy cargo transport. It intends to install refueling stations at strategic locations to supply LNG-powered trucks from the north to the south of the country, and is contemplating an expansion into Peru. In addition, for the first time, high-tonnage trucks within the Lipigas distribution chain will be able to operate entirely on LPG.

Lipigas began distributing LNG in 2014 via trucks for four customers far from gas pipelines. Today, it supplies 24 companies in a variety of industries, located between the regions of Arica and Parinacota and Los Lagos. This number includes the four new boric acid and iodine mining plants located in the northern regions, for the first time allowing coverage form Arica to Puerto Montt.

business

LNG is a proven and efficient alternative to diesel that enables a significant reduction in CO<sub>2</sub> emissions and a 90 % reduction in particulate emissions. It also contributes significantly to the reduction of noise pollution.

In 2023, it is anticipated that construction will commence on two additional stations, one in the Coquimbo Region and the other in Los Lagos. In addition, it is anticipated to reach the Antofagasta region in 2024. Furthermore, the Company acquired 60 % of Limagas Natural Movilidad, a Peruvian company through which it plans to construct and operate refueling stations for the supply of LNG and natural gas vehicles in regions of that nation. Its business plan calls for approximately US\$ 2.5 million in investments by 2023 to develop three LNG refueling stations for long-distance transportation in southern Peru. Thus, the LNG green corridor of Empresas Lipigas will extend from Lima to Puerto Montt.

### EM-RM110a.2

The remaining 40 % of Limagas Natural Movilidad is owned by HAM Criogénica, a Catalan company that is a leader in natural gas for vehicles in Europe. HAM Criogénica aims to participate in the niche market for LNG and NGV trucks in regions of Peru that are from form gas pipes and that currently have access only to diesel and gasoline. It is also considering entering the mining truck business by converting them to natural gas, which would provide carriers and cargo generators with savings of approximately 50 % and a reduction in emissions of 20 % to 25 %. In addition, this contributes to the expansion of coverage for the trucks that transport Limagas' cargo, as they are anticipated to be converted to LNG by mid-2023. Both projects are significant steps towards the creation of the green corridor to Chile.





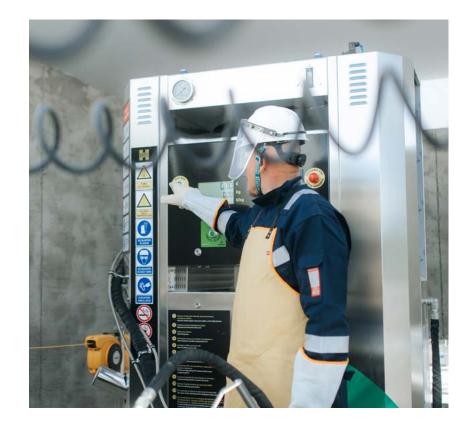
## Next step: Bio LNG for trucks

In 2022, Lipigas announced the development of the first Bio Liquefied Natural Gas or Bio LNG plant in Latin America, a carbon-neutral and renewable fuel to be used in long-distance trucks. On the basis of a circular economy model, the objective is to continue contributing to the decarbonization of the freight transportation industry, as the gas will be derived from the processing of agricultural organic waste. This is a tried-and-true solution that has already proven effective for the same purposes in Europe.









Lipigas will develop the first Bio LNG production plant in Latin America.

To this end, a BioLNG plant will be built in the Nuble Region, which will require an investment of US\$ 8 million, with the capacity to process between 7,500 and 16,500 m³ of biogas per day. Initially, 50 trucks of the San Gabriel Group will use this product. They will be the first in Latin America to operate with this type of energy, making them the first carbon-neutral trucks in Chile in 2024.

In addition, this will result in a reduction of over 19,000 tons of CO<sub>2</sub> per year, 96 % of particulate matter emissions, and 85 % of nitrogen oxide and sulfur emissions compared to the use of diesel-fueled trucks. This CO<sub>2</sub> reduction is equivalent to removing over 6,000 automobiles from the road or planting over 38,000 trees, in addition to the emission of up to 50 % less noise and vibrations than diesel vehicles, thereby reducing noise pollution.

BioLNG can also be used in LNG-powered trucks, which is a significant advantage because this type of fuel can be refueled at the same stations that Lipigas has.



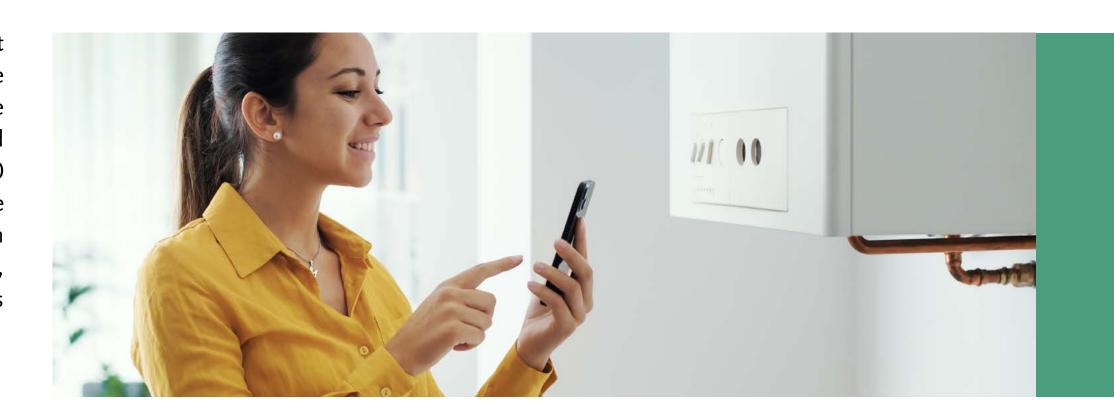
## COMMERCIALIZATION OF GREEN FUELS FOR TRADITIONAL USES

Lipigas is exploring and developing carbonneutral fuels for residential, commercial, and industrial uses. It has been conducting tests and studies for a couple of years to offer energy solutions that are more environmentally friendly than the current ones, but only if they also extend the useful life of the assets currently used in the gas industry by households, businesses, and industries, such as cylinders, tanks, appliances, and trucks. In this context, it has become necessary to further investigate the use of BioLPG, dimethyl ether gas (DME), and hydrogen and its synthetic derivatives as synthetic liquefied gas, as they are identical to current fuels but carbon-neutral and renewable because they are derived from organic matter or green hydrogen.

In 2022, the first successful tests were conducted to blend traditional propane gas with dimethyl ether or r-DME (a gas similar to liquefied gas, but derived from renewable sources) as an additive in household appliances, making Lipigas one of the first companies in the world to empirically test its use in residential applications. This significant achievement is the result of an agreement signed in 2021 with the North American companies Oberon Fuels and Suburban Propane, which allowed us to conduct the necessary studies to blend both products without requiring end-users to modify their appliances.



Moreover, Lipigas is working on decarbonizing its natural gas networks in Osorno and Puerto Montt, which are currently supplied by a satellite regasification plant (SRP) of liquefied natural gas (LNG). The project involves transporting Bio LNG to the aforementioned cities in order to supply these networks with carbon-neutral energy.



Lipigas is one of the pioneering companies in the world to successfully test the blend of traditional propane and renewable dimethyl ether as an additive in household appliances.





business

## 2022 LPG-BASED ENERGY SOLUTIONS

In 2022, Lipigas continued its efforts to provide energy solutions that were more efficient and cleaner than coal or diesel. During the period, the following were some of the most significant projects:



Installation of 2 LPG plants, one with 4 tanks of 113 m<sup>3</sup> and the other with 4 tanks of 162 m<sup>3</sup>, as part of a project to use LPG as a backup to natural gas for the carbonate drying process during the expansion of SQM's Salar El Carmen lithium plant in northern Chile.



## **PERU**

In 2022, 119 projects were constructed that will consume 6,900 metric tons of LPG; eight of these projects involved the substitution of lower energy sources for LPG, primarily diesel, resulting in an annual reduction of 655 metric tons of CO<sub>2</sub>. The contribution of these projects is equivalent to 273 hectares of forest processing capacity.

Minera Zolandra, located in the Arequipa Region, 322 kilometers from Planta Ica, is one of the most significant projects in the mining cluster formed between Ica and Arequipa. This development reduces annual  $CO_2$  emissions by 326 metric tons.

## COLOMBIA

In 2022, the massification of household gas through networks expanded to nine additional municipalities, benefiting approximately 14,500 households. This allowed them to change their cooking methods, eliminating the use of firewood in many homes, thereby enhancing their quality of life and preserving the environment. In the coming years, the company expects to improve the quality of life and the environment for approximately 50,000 families without piped gas service.



business

## **ELECTRICITY BUSINESS**

Empresas Lipigas has maintained its steady progress in the electricity industry in an effort to become one of the leading providers of comprehensive energy services to the industrial, commercial, and residential sectors. In 2017, it initiated its entry into this market by building a Small Scale DG Power Plant (PMGD for its Spanish acronym) in Concón. Since then, Empresas Lipigas has expanded and diversified its business portfolio, and it now provides electricity and energy services to 325 clients. Empresas Lipigas established EVOL SpA, a wholly-owned subsidiary, in 2022 in order to consolidate its current and future

electricity businesses.

This subsidiary will play a significant role in assisting the company in achieving its objectives and contributing to the challenge of becoming carbon neutral alongside its customers. This entails the concurrent development of new products and energy solutions that facilitate the Company's longterm growth alongside its gas business. In addition, EVOL will enable the company to expand its electricity offerings to new market segments and customers by providing electricity, renewable energy services, and energy-efficient products.



To date, Empresas Lipigas' electricity business includes the following business lines:

- 1. Energy and power sales to the National Electric System (SEN for its Spanish acronym) via the Small Scale DG Power Plant in Concón.
- 2. Intermediation and management of electric energy for free SEN customers.
- 3. The sale of electricity to free customers and other SEN generators.
- 4. Distributed solar generation at the facilities of commercial and industrial clients with net billing projects.
- 5. Selling domestic hot water and heating in buildings by installing energy-efficient electrical equipment.
- 6. The residential sale of energy efficiency and solar energy equipment and solutions.
- 7. Backup service and peak hour power reduction through the installation of LPGpowered engines at the customer's location.

Empresas Lipigas, through its subsidiary EVOL SpA, acquired full ownership of ECOM Energía Chile SpA and ECOM Generación SpA in 2022 in order to expand its focus on electricity intermediation for free customers and the provision of contract management services for electricity supply.

The objective of the net billing mechanism for solar generation at commercial and industrial customers' facilities is to reduce their energy costs. Solar plants are being constructed for customers with regulated electricity rates. In 2021, eighty percent of the shares of Four Trees Energía Distribuida SpA were acquired. This company is devoted to distributed solar generation via 19 photovoltaic solar plants that serve customers between the regions of Coquimbo and Ñuble. In 2022, Santander bank and Lipigas signed a contract for the construction of three plants that will supply 20 of its branches. The first of these will become operational at the start of 2023.

In the residential market, the business operates along two lines. The first is Edificios Eficientes [Efficient Buildings] (edificioseficientes.cl). The proposal of EVOL entails primarily utilizing electric energy and cutting-edge technology to reduce CO, emissions and save communities money on hot water. Currently, the first installations in six residential towers are in the process of being implemented. In addition, Lipigas collaborates with real estate developers to implement the solutions during the building's design phase.

The second residential business line involves the installation of solar panels, electric heat pumps, and thermal accumulators in private residences (hogarverde.cl). Empresas Lipigas has implemented energy efficiency solutions with this cutting-edge equipment in over a dozen homes as of December 2022.





2023 Focus

EVOL will allow Empresas Lipigas

to expand its electric offering to new

market segments and customers

through the delivery of electricity,

renewable energy services, and

energy-efficient products.



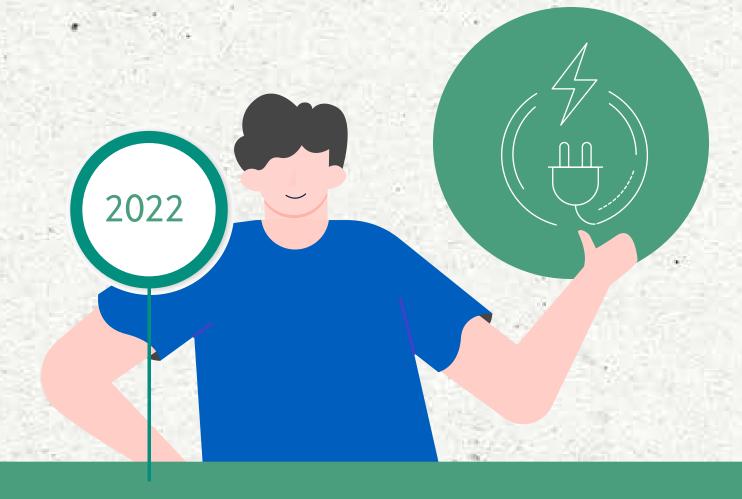


## TRAJECTORY OF LIPIGAS' ELECTRICTY BUSINESS

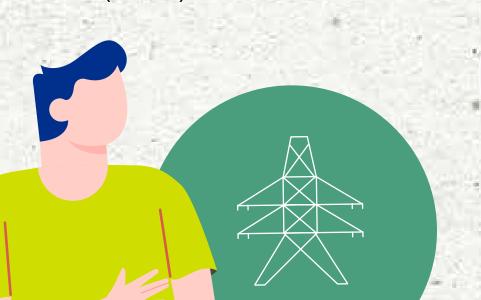


engine installation for industrial

- Development of the Residential **Energy Efficiency Business** (buildings and houses).
- Acquisition of 80 % of the company Four Trees Energía Distribuida SpA (19 solar photovoltaic plants).
- Agreement with Santander for the installation of three solar plants.



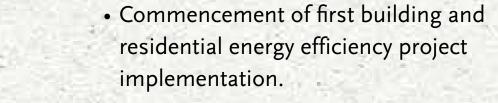
• Entry into the electricity business. Start-up of the Small Scale DG Power Plant (PMDG) in Concón.



• Creation of the Electricity Business Management.

2020

 Development of new products and services.



- Creation of the EVOL subsidiary to enter the electricity market.
- Acquisition of ECOM, a company specializing in the administration and commercialization of electricity contracts.



Supplemental information

## EM-RM110a.2; 3.6.i; 4.2

## TOWARDS CARBON-NEUTRAL OPERATIONS AND IMPACT MITIGATION

The Sustainability and Climate Change Plan was approved for implementation in 2022 by the Board of Directors. This short-, medium-, and long-term roadmap addresses decarbonization of operations from two priority areas: mitigation of climate change effects and reduction of greenhouse gas emissions, and adaptation aimed at limiting impacts, reducing vulnerabilities, and increasing climate change resilience.









Strategy

In addition to sustainability training in 2022, internal and external meetings with working groups such as Acción por el Clima by Acción Empresas were organized. This group seeks to encourage businesses to develop and implement concrete and specific climate actions, thereby accelerating Chile's and the business sector's commitments.

Chilco in Colombia actively participated in committees led by Naturgas as a member of the Natural Gas Sector Alliance: "Road to Carbon Neutrality." The purpose of these committees was to educate businesses on carbon footprint management, climate monitoring, early warning systems for the natural gas sector, and the dissemination of best practices for reducing methane emissions.

## MITIGATING THE IMPACT OF OPERATIONS

In terms of mitigating the effects of operations, three crucial aspects are addressed: the measurement and management of the carbon footprint, an energy efficiency strategy, and the measurement of the water footprint.

### EM-RM110a.2; 3.6ii.a

## Measurement of carbon footprint

**Chile:** In 2022, Lipigas' carbon footprint was  $1,940,439.6 \text{ tCO}_2\text{e}$ , With scope 1 accounting for 1.4% of emissions; scope 2 for 0.15%; and scope 3 for 98.5%, considering the entire value chain, from the extraction and refining of raw materials to the consumption of the product by the end customer. Using internationally recognized standards such as the GHG Protocol and ISO14064-1:2018, this measurement revealed a decrease of 0.1% in 2022 compared to 2021 in terms of intensity (tCO<sub>2</sub>e/ton sold).

### EM-RM-110a.1

## Carbon Footprint Lipigas Chile (2021 - 2022)

Emission source categories	Emissions				Footprint by product 2022			
	2021	Percentage	2022	Percentage	Unit	LPG	LNG	NG
Scope 1	28,882.1	7.8 %	26,991.7	1.4 %	tCO <sub>2</sub> e	25,640.14	1,344.26	7.35
Scope 2	2,828.1	0.8 %	2,891.8	0.15 %	tCO <sub>2</sub> e	2,632.65	231.49	27.63
Scope 3	1,897,996.4	91.5 %	1,910,559.5	98.5 %	tCO <sub>2</sub> e	1,765,743.99	129,738.33	15,077.2
Total	1,929,706.6	100 %	1,940,439.6	100 %	tCO <sub>2</sub> e	1,794,016.8	131,314.1	15,112.2

Scope 1: Transfer (4 %), bulk (2 %) and last mile (3 %) = 34,200 ton  $CO_2e$ 

Scope 2: Plant electricity consumption 1 % = 2,532 ton  $CO_2e$ 

Scope 3: Production 53 %, procurement (sea and land) 28 % and last mile distributors 9 % = 344,881 ton CO<sub>2</sub>e







The gases measured in the carbon footprint of Lipigas in Chile are the six gases considered by the Kyoto Protocol (CO2, CH4, N2O, HFC, PFC and SF6). Additionally, the Company's production process releases two volatile organic compounds other than methane (NMVOC) into the atmosphere.

Continuing with the progress in measurement, in 2022 a project was initiated to automate the data extraction process in order to establish a system that facilitates data collection with predetermined parameters to ensure future data monitoring and comparison.

In order to continue implementing initiatives that allow it to move towards carbon neutrality in its operations, Lipigas

in Chile is incorporating LPG trucks for the direct delivery route of bottled LPG, gradually replacing its current fleet of oilpowered vehicles. In addition, since 2022, Lipigas has two LNG trucks in its cylinder distribution fleet in the Valparaiso Region, which are refueled at the LNG refueling station that Lipigas inaugurated in November 2022 in the town of Tabolango.

And furthermore, 80 % of the organization was educated via e-learning awarenessraising capsules on topics such as climate change, water resources, energy, and residential solid waste.

## 2022 ENVIRONMENTAL TRAINING TOPICS

## CLIMATE CHANGE

- 1. Climate change (contextualization)
- 2. Climate change (how to contribute to reduce its effects)
- 3. Carbon footprint (national, organizational, personal, etc.)

## **ENERGY** RESOURCES

- 1. Energy resources (contextualization)
- 2. Energy efficiency (national, organizational and personal level).

## WATER RESOURCES

- 1. Water resources (contextualization)
- 2. Water footprint (región, organizational, personal, etc.)

## RESIDENTIAL **SOLID WASTE**

- 1. Residential solid waste (contextualization)
- 2. Circular economy and 5Rs (national, organizational, personal)







Colombia: In order to measure environmental emissions in Colombia, to determine which phase of the production process emits the most Greenhouse Gases (GHG) and to identify the most effective reduction opportunities in the production and distribution processes, the carbon footprint of each source associated with environmental loads, including fixed sources, mobile sources, and refrigerant gases, among others, was first calculated in 2022.

In addition, a software for fleet management was implemented, which enables the control of maintenance and preventive routines for vehicles in order to identify early technical-mechanical conditions that may cause environmental emissions.

In 2021, the Chilco Group's carbon footprint was  $8,864.37 \text{ tCO}_2\text{e}$ , with Scope 1 accounting for 65.11 % of emissions, Scope 2 for 17.33 %, and Scope 3 for 17.66 %.

#### Total CO<sub>2</sub> emissions (2021)

Emission	Chilco Dis	stribuidora	Rednova		Surgas		Total by Scope
categories	Amount (tCo <sub>2</sub> e)	Percentage of total	Amount (tCo <sub>2</sub> e)	Percentage of total	Amount (tCo <sub>2</sub> e)	Percentage of total	
Scope 1	7,357	95.66 %	0	0 %	1,169.14	99.67 %	8,526.14
Scope 2	218	2.84 %	0.37	48.71 %	1.78	0.15 %	220.15
Scope 3	115	1.50 %	0.39	51.29 %	2.14	0.18 %	117.53
Total HCC	7,690.54	100.00 %	0.76	100.00 %	1,173.07	100,00 %	
Total Chilco Group (tCo <sub>2</sub> e)				8,864.37			

Scope 1: Consumption of liquid fuel and lubricants for mobile sources, consumption of liquid and gaseous fuel for stationary sources, consumption of refrigerants = 8,526.14 ton CO<sub>2</sub>e.

Scope 2: Electricity consumption = 220.15 ton CO<sub>2</sub>e Scope 3: Consumption of raw material (bond paper), air travel = 117.53 ton CO<sub>2</sub>e



#### **Energy Efficiency**

Thanks to the implementation of Clickie, an external software, it was possible to measure, control, and monitor the energy consumption of the main plants of Empresas Lipigas in Chile and to initiate, in 2021, the process of analyzing the information with the goal of reducing this consumption through operational behavior changes or engineering measures.

Therefore, in 2022, efficiencies were implemented to prevent losses in the use of compressed air compressors in the plants, which account for more than 30% of the energy consumption in these facilities. Thus, a compressor's air loss has decreased from 20% in the past to less than 10% at present.

#### CG-MR-130a.1

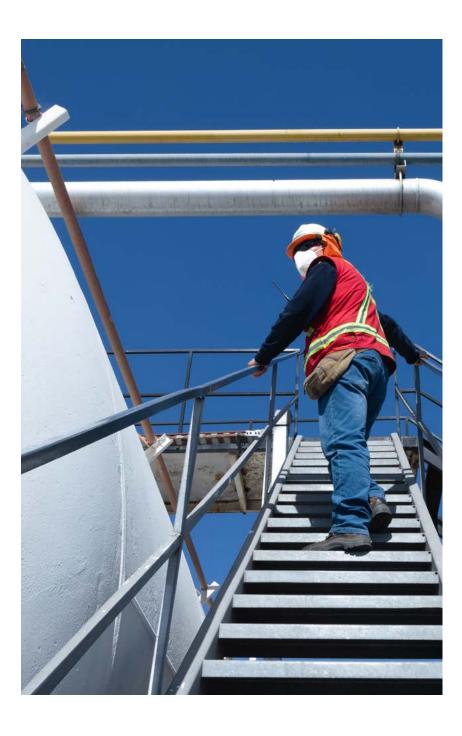
#### **Total energy consumed**

Energy consumed (Gj)	2022	2021	2020
Total energy consumed*	20,275.07	20,307.07	21,723.7
Percentage of electricity from the grid	100 %	100 %	100 %
Percentage of renewable energies consumed	0 %	0 %	0 %

<sup>\*</sup> Corresponds to the consumption of the Company's main plants in Chile.









#### Measuring the water footprint

Lipigas initiated the process of measuring its water footprint in order to standardize its consumption measurement, reduce it, and generate reuse opportunities. Thus, in 2021, flow diagrams were created for the 11 storage and bottling facilities and the three Lipigas collection centers in Calama, Baquedano, and Rancagua, enabling the identification of the critical points at which

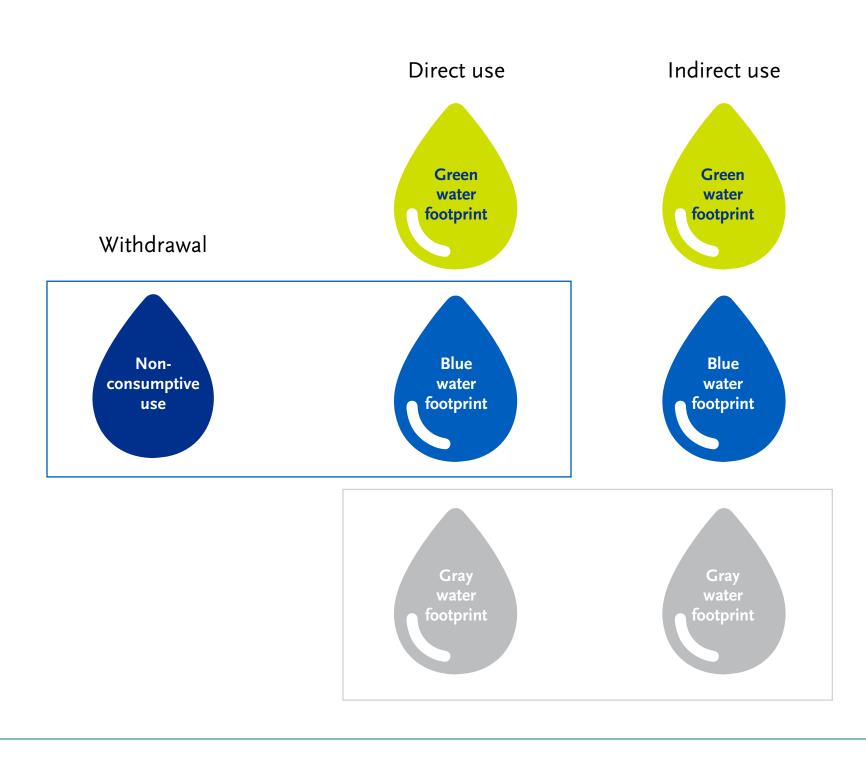
the quantity and/or quality of water should be measured. This initiative, which utilized the Water Footprint Evaluation Manual and the ISO14046 standard, will allow for the determination of Chile's operational water footprint.

In addition, flow meters were installed at the Concón plant's critical points in 2021. The objective is to reuse the water, treat it, and use it for washing cylinders. This will allow for the resource's recirculation in order to reduce the water footprint.

#### Water footprint components

The blue water footprint refers to the consumptive use of freshwater (where water, once used, is not returned to the environment where it was withdrawn, nor in the same way as it was withdrawn).

The gray water footprint is the volume of fresh water required to assimilate the pollutant load at the outlet. In the case of Lipigas, the concentration of oils and greases in the effluents will be used to quantify the pollutant.







In addition, a system was implemented in 2021 to reduce evaporation in the fire network pools at five of the facilities in Chile: Iquique, Calama, Antofagasta, Baquedano, and Maipú. This system was replicated in seven additional locations with high solar radiation rates in 2022. For the purpose of reducing water consumption in operations, a floating cover of black spheres (Barrier ball) covering 91 % of the pool surface was installed. This barrier reduces evaporation and algae growth by 80 %, prevents birds from entering pools, and reduces odors.

EM-RM110a.2; 3.6ii.a

#### **ADAPTATION TO CLIMATE CHANGE**

In 2022, Lipigas continued to work on the design of a Climate Change Adaptation Strategy that enables the company to prepare for and adapt to both the current and future effects of climate change. The objective is to reassure the company's customers, employees, and collaborators that it is preparing for a transition to a more sustainable future by assessing physical and transitional risks across its production chain and enhancing its climate resilience.

In 2021 the Adaptation Strategy was reviewed and adjusted by Deuman, according to the methodology of the IPCC Fifth Report and the Task Force on Climate - Related Financial Disclosure (TCFD). As a result, 79 risks were identified. Of these, 57 are related to the increase in physical impacts resulting from climate change, and 22 to the transition to a low-emission economy, which would have a financial impact on Lipigas. Of the total risks, 29 % show a high (IV) and very high (V) risk level, or are considered topics of interest to be included in the Lipigas Adaptation Strategy and the respective Action Plan.



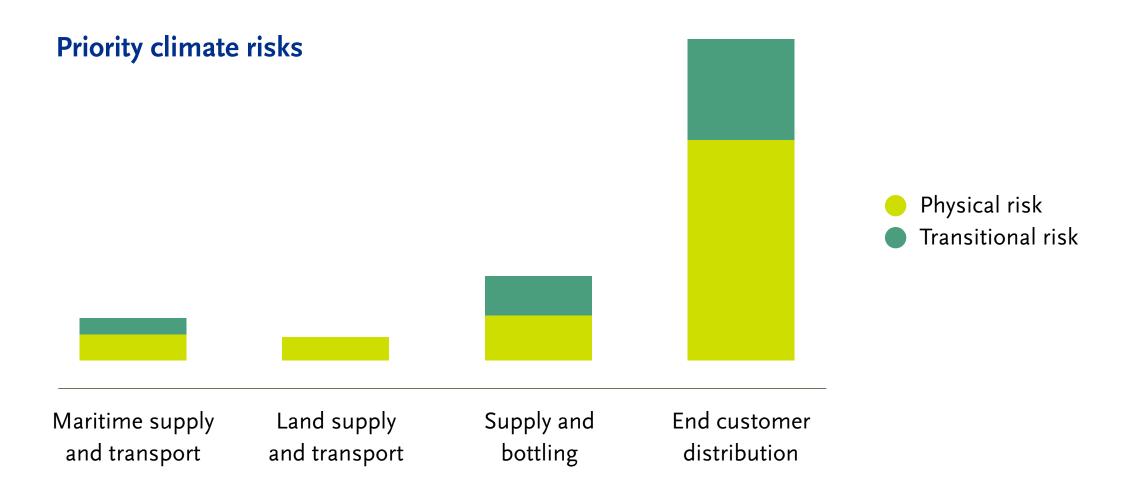
#### EM-RM110a.2; 3.6ii.a

#### **Climate Change Adaptation Objectives:**

- Positioning through a competitive advantage to create value.
- Reflect Lipigas' commitment and interest in acting against climate change.
- Identify measures to prepare for the effects of climate change.
- Implement actions within time frames.
- Create a roadmap to serve as a business cornerstone for climate resilience.







In addition, a diagnosis was conducted to determine the primary corporate vulnerabilities to physical risks, which led to the development of an action plan that has been implemented throughout the period. Lipigas has emergency and contingency plans that are periodically reviewed to mitigate risks such as floods, tsunamis, and earthquakes that necessitate contingency operations to maintain customer supply. Complementarily, physical and transitional risks have been incorporated into the risk matrix of the company.

### PREVENTION OF ENVIRONMENTAL IMPACTS

The company has received quality, safety, and environmental certifications in Chile, Peru, and Colombia based on ISO standards, allowing it to administer a management system that complies with international standards and includes policies, objectives, procedures, goals, and continuous improvement mechanisms. Along with energy efficiency (see page 37) and water management (see page 38), waste management is the primary environmental issue addressed in Chile.

Regarding waste management, the Company's primary containers, steel cylinders and LPG tanks, are sent for recycling when they reach the end of their 30-year useful life. Additionally, the bronze from the valves is recovered and sold for reuse in Chile as part of the plan for the revision, maintenance, and recertification of LPG tanks every ten years, maintaining a circular waste cycle.

During 2022, a number of activities were completed that allowed Lipigas to initiate the implementation of the REP Law and be prepared to comply with the goals established by the regulation of containers and packaging of this norm.

The main activities completed were the following:

- 1. Lipigas was registered in the sectorial system of the Ministry of Environment under the REP Law for all its plants.
- 2. During May, the priority products sold to the market during 2021 for each registered Lipigas plant were declared in the sectorial system of the REP Law.
- 3. During June, the annual report was declared in the REP Law platform, reporting the waste generated for the priority products of each registered plant.
- 4. In September, Lipigas adhered to Resimple, a large collective management system (GRANSIC) that Lipigas will use to outsource the management of residential and non-residential packaging.
- 5. The necessary background information was sent to Resimple so that they can prepare an action plan to keep the authority updated on the management of residential and non-residential packaging.











#### EM-RM-150a.1

#### Hazardous waste quantity (metric tons)

Hazardous waste management	Chile	Colombia	Peru LPG	Peru NG
Quantity of hazardous waste generated (tons/year)	50.8	40.33	16.28	2.82
Percentage recycled	1 %	0 %	0 %	70 %
Legal or regulatory framework used	D.S 148/2004 MINSAL Sanitary Regulation on Hazardous Waste Management	Decree No. 4,741 of 2005	Decree Law No. Comprehensiv Manage	e Solid Waste
			DS 014-201 (Regulation of Law on Comprower) Waste Mar	Law No. 1,278, ehensive Solid

In Colombia, one of HSEQ's strategic objectives is to minimize and control environmental impacts and manage the use of resources through the implementation of environmental programs aimed at generating good practices in the development of value chain operations and the prevention and conservation of natural resources. To this end, since 2022, it has been measuring water, energy and paper consumption and managing the hazardous waste generated in the operation, enabling it to dispose of 37,474 kilograms of this waste. In 2023, the company expects to implement programs for saving and efficient use of resources based on the results of the measurements taken in 2022.

Similar to this, the Comprehensive Waste Management Plan (CWMP) will be implemented, allowing for the identification of common, hazardous, and usable waste at the source and the establishment of procedures for their weighing,

storage, disposal, and use. Additionally, one of the relevant activities of the period was managing the industrial wastewater discharge generated by washing and managing cylinders. This led to a modification of the process that eliminated the possibility of spills by switching out the water for a biodegradable degreaser (Green Cleaning and Disinfection GCD - PAA) and documenting the activity with a handbook for external dry cleaning of cylinders.

In Peru, the certification process under the ISO 45001 standard continues for all facilities. Currently, the Ventanilla plant is expected to receive certification in 2024, joining the LPG plants in Piura, Chiclayo, Trujillo, Callao, Ica, Arequipa and Juliaca that have already been certified. Limagas Natural has done the same in Lurin and Nazca. As a result, 90 % of the facilities in that country are now certified.





Chapter 4



# Social value contribution

The challenges faced in 2022 have demonstrated not only the flexibility and creativity of our teams, but also the strength of our organizational culture, which is based on trust, closeness, ethics, transparency, and inclusiveness.

Similarly, this value-driven mindset is transferred to our value chain and the community through a number of initiatives designed to add value for all of our stakeholders.







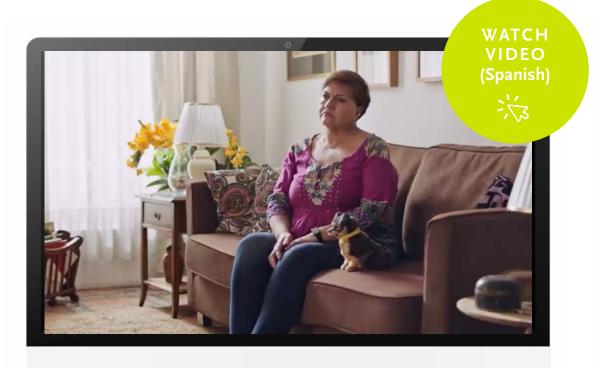
#### ENERGY INCLUSION AND CUSTOMER VALUE CONTRIBUTION

#### **COMMITMENT TO CUSTOMERS**

As part of Lipigas' brand strategy and compliance with its sustainability principle of "building reliability and closeness with its customers and the environment," the Company addressed in 2022 the environmental factors that contributed to a decrease in the perception of trust towards the gas industry and the companies that are a part of it, as a result of unfounded accusations of collusion and the report of the National Economic Prosecutor's Office that at the end of 2021 made recommendations to improve the competitive intensity in the market for bottled LPG. Due to the fact that Chile is a non-producing country that imports 85 % of the liquefied gas it consumes, the international price of the raw material has been steadily increasing, which has had a direct impact on the cost of the final product for the customer. With this focus as a first course of action, the company implemented programs

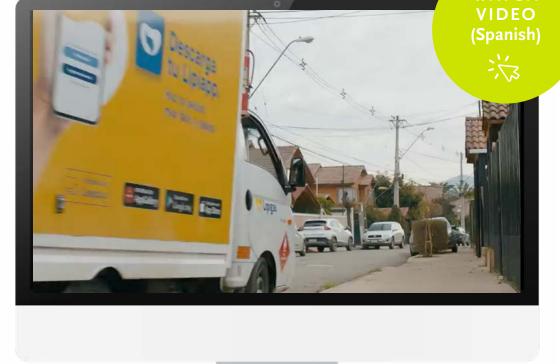


Consumer **Loyalty Award - ALCO** First Place Cylinder Gas Category, Chile



and options designed to meet the demand for cheaper bottled LPG. In addition, the company continued to develop digital applications to improve the shopping experience.

As a second course of action to reaffirm the commitment to dependability, it was decided to provide transparent and clear information about the costs associated with transporting liquefied gas to the most remote regions of Chile. In the first stage of the campaign La Verdad del Gas (The Truth about Gas), under the slogan "He who sows truth, reaps trust," it was explained why the accusations of collusion were unfounded, as well as the complex value chain that exists from importation to delivery of the product to the customer's home. In a second phase, the complexity of the process from raw material supply, storage and bottling to product



distribution was shown, under the concept "No es color, es compromiso" (It's not exaggerating, it's commitment.)

The campaign was disseminated through multiple media channels, including the press, public roads and digital media, in order to reach our customers and other key stakeholders,

The two dimensions of the 2022 customer experience were: reliability and closeness to end customers (bottled and bulk residential, commercial and industrial) and the manner in which the Company grows collaboratively, together with the retail distributors of cylinder-bottled LPG, also considered customers.





Vision of the Chairman of the **Board of Directors**  Lipigas at a glance Strategy

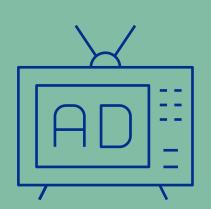
Environment

Social

Governance and responsible business

Supplemental information

## OFF LINE



Sponsorships, El Tiempo de CHV, CHV Noticias AM



First appearance of Lipigas on **TNT Sports** in the broadcast of the classic university soccer match. Rating 1pt\*



TV Reach +11,000,000

+50 appearances active placement on broadcast TV



#### laverdaddelgas.cl



+60,000,000 Reach (single accounts



+42,000,000

(Video playback)



+3,000 Comments answered



+110,000,000

Reactions (every time an audiovisual piece appears on the site I am visiting)



+500,000

Clicks to the site



+450,000 Website sessions

## ON LINE



**YouTube** 

+3.5M views.

+500K reproductions 2:30 min long spot



#### OFF Line Press



Full page ads + Spot on website (LUN).

Fake cover with free delivery in RM (LUN and Publimetro La Tercera)

publimetr@

#### OFF Line Public Roads



Subway totem 10" 392 runs/day

5 public road Led 10" **450** runs/day



2 complete Subway line 1

8.7 thousand People per day.

#### OFF Line Radio



Runs of radio ads.

#### ON Line **BTL activation**



Spectators at the National Stadium. +15 runs of the campaign on Led Boards.

+15 players with UCH / Lipigas jerseys

Organic role on SM

#### ON Line **SM**



(c) +873,818



#### ON Line **TIK TOK**





+68,000 Reactions







#### 2022 GEOGRAPHIC COVERAGE AND FACILITIES

#### CHILE

99 % geographic coverage

13 storage and bottling plants (from Arica to Coyhaique)

518 regular distributors/ 575 with purchase of at least one load per month in 2022 105 LipiVecino outlets in 65 communes

2 LNG refueling stations for cargo transportation

38 points of sale for vehicle LPG

2 facilities for maritime import of LPG

#### **Clients:**

- 2.2 million clients cylinder-bottled LPG
- + 230 thousand clients residential metered and bulk LPG
- + 10 thousand clients commercial and industrial (bulk LPG)
- 24 clients LNG for industries
- + 2 thousand clients vehicle LPG
- + 7 thousand clients network NG (Calama, Osorno and Puerto Montt)

325 clients from electricity business

#### COLOMBIA

94 % geographic coverage

18 storage and bottling plants

17 depots (warehouses)

148 distribution partners

2,846 points of sale

1 facility for maritime import of LPG

#### **Clients:**

- + 500 thousand clients cylinder-bottled LPG (residential and commercial)
- + 1,800 clients commercial, industrial and forklift (bulk LPG)
- + 120 thousand clients network gas
- + 7 thousand clients Internet

#### PERU

63 % geographic coverage

business

9 storage and bottling plants

1 depot

379 distribution partners

2 natural gas compression plants

#### **Clients:**

+ 586 thousand clients bottled and bulk LPG

40 clients LNG and industrial and vehicular CNG









In Peru, the company redesigned its comprehensive value offer for customers, since it is the only gas company to provide natural gas (CNG and LNG) and liquefied petroleum gas (LPG) services, whereas in Colombiathevalue offerwas strengthened through the identification of more than 2,600 points of sale of bottled LPG and through the simultaneous execution of projects to install cylinders in areas with low natural gas penetration. In forklifts and bulk, smaller but more profitable initiatives were implemented. This was accomplished while maintaining the independent brands Gas País and Gas Amigo.

#### **2022 INITIATIVES**

Lipigas continued seeking to improve the connection with its customers, address critical processes that impact their experience and redesign relevant processes

in its travels in Chile, Peru and Colombia. To this end, in Chile, the company delved deeper into customer trips, in order to address processes that contributed to a negative customer experience. Among these are the implementation of the prepaid order in the bottled channel, the improvement of dispatch schedules and the tracking of bulk orders, as well as the improvement of the information provided to meter customers regarding the characteristics of the service. Additionally, in an effort to contribute to the communities and countries in which it operated, it is committed to evaluating and proposing solutions to reduce energy poverty and becoming a key player in achieving the global goals of equitable energy inclusion. To this end, it has developed strategies and plans such as LipiVecino and agreements with municipalities, primarily with AMUCH (Chilean Association of Municipalities) and AMUR (Association of Rural Municipalities).

# 2022 outstanding initiatives

- 157 agreements with municipalities throughout the country to provide discounts to the residents of these municipalities.
- 105 LipiVecino outlets in 65 municipalities and implementation of mobile LipiVecino.
- Launching of "La Verdad del Gas" campaign.
- Implementation of LipiApp Mi Cuenta for network customers (meter and tank).
- Beginning of the "Juntos Crecemos con los Distribuidores" (Together We Grow with Distributors) program.
- 46 % of the purchase processes performed through digital channels.



#### Agreements with municipalities

Aware of the need to deliver the lowest possible price to customers, especially the most vulnerable ones, during 2022 agreements with municipalities were strengthened in order to offer discounts to residents of communes in alliance with Lipigas. Although these are available for all municipalities where Lipigas has coverage, most of them were signed under the framework agreement with the Chilean Association of Municipalities (AMUCH) signed in December 2021, joining during the first months of 2022 the Association of Rural Municipalities (AMUR). This enabled



to close 2022 with 157 agreements signed with municipalities across the country, providing discounts directly applicable to the residents of these municipalities upon registration with their municipality.

This initiative has the potential to reach 55 % of the Chilean population and 45 % of the municipalities. Given its success, a plan to continue the relationship with the municipalities is expected to be developed in 2023.

This benefit is made possible by Lipigas's own distribution network, which is complemented

by the digitization of processes and contact channels. Both the LipiApp and the website have facilitated the purchasing process and allowed the company to differentiate itself from the competition by focusing on the customer.

#### LipiVecino

In addition to agreements with municipalities, the proximity to the community and the search for the best possible prices were fostered by the LipiVecino, a mechanism that has achieved optimal penetration in the neighborhoods where the stores are located. These are locations where

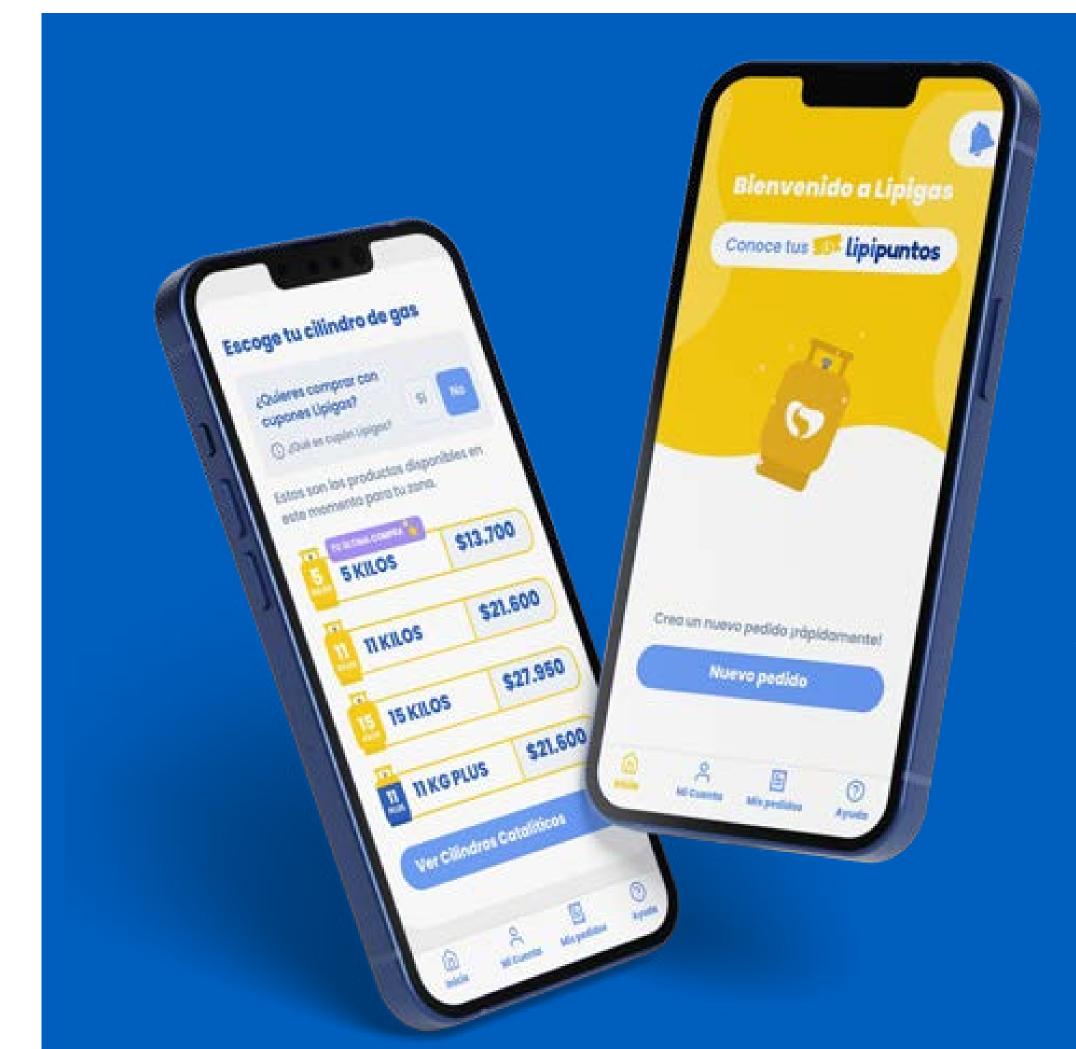
customers can purchase gas cylinders, thereby avoiding the costs associated with delivery or the last mile (approximately \$3,000), which has contributed significantly to the need for lower prices. In collaboration with the municipalities, LipiVecino was also implemented in mobile mode, which consists of a vehicle that travels through the municipalities on a predetermined schedule. By the end of 2022, there will be 105 stores in 65 Chilean municipalities, potentially serving 52 % of the country's population.

#### PROGRAM COVERAGE FOR COMMUNES IN CHILE

	Total municipalities in Chile	Communes with Lipigas program	Coverage percentage	Total Population Census 2017	Potentially benefited population	Percentage of population
LipiVecino	346	65	19 %		9,094,807	52 %
Agreements with municipalities	346	157	45 %	17,574,003	9,472,202	54 %

#### Other agreements

In addition to the agreements with municipalities, partnerships were also strengthened with Líder Bci, CMR and ABCVisa credit cards, which offer discounts and special promotions for customers, enabling them to qualify for lower gas prices.



#### **LipiApp Mi Cuenta**

In the realm of network customers, efforts have also been made (meter and residential bulk). As in the bottling area, these customers require information regarding the service's price and their satisfaction with it. In order to provide them with a better experience, consideration has been given to improving the various phases of the meter customer's journey. The launch of the Mi Cuenta app, which provides access to review the monthly bill and request tank loading, was one of the outstanding activities for 2022. Throughout 2023, we will continue to develop this solution for our network customers, expanding its use to include commercial bulk customers and adding features such as bill payment, order tracking, and the purchase and consultation of Lipibolsas, among others.

#### Juntos Crecemos con los Distribuidores Program

To strengthen the bond of mutual trust with distributors and enhance their experience as customers, the *Juntos Crecemos con los Distribuidores* (We Grow with our Distributors) Program was implemented with the objective of developing a value proposition that focuses on how to collaborate with and support the distribution network in conducting business. This program includes a series of initiatives that aim to improve service to this segment in the various areas where they interact with Lipigas, including billing, payments, account reconciliation, and orders, as well as other fundamental aspects for them to conduct their business.

In addition, a training plan was formulated for the Commercial area, the Receivables and Collections team, and the Bottled and Bulk Distribution team, as well as other internal stakeholders, to educate them on key issues pertaining to managing the relationship with Lipigas distributors. Six modules addressing the management of this group, the value proposition offered to them, and commercial issues were offered to 70 people in 2022.



#### **Enhancing service digitization**

After five years, Lipigas has adopted and integrated digitization. Currently, 46 % of all purchase transactions are conducted via digital channels. In 2022, the digital loyalty process advanced, as the LipiApp application, which accounts for 23 % of the company's sales, was the most relevant channel. 80 % of these customers have a loyalty program for liquefied gas called LipiPuntos. Lipigas was the first company in the industry to implement a loyalty program of this type.

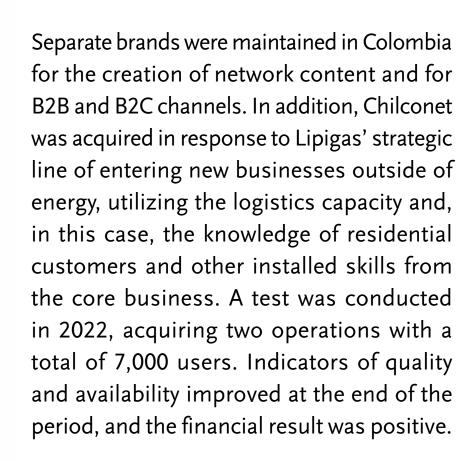
Additionally, Lipigas continued to enhance its data management capabilities in order to improve customer service and add value to its offerings. In this regard, it continued to use advanced analytics to collect more and better customer data, and it strengthened the procedures for protecting this data (see page 53).

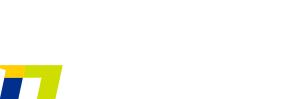
In 2022, Lipigas enhanced the LipiBot, a virtual assistant available on WhatsApp, Facebook, Google Search, and Lipigas.cl that is designed to meet the self-service requirements of customers. It permits

price inquiries, order status, meter ticket status, and bottled LPG order placement. It also enhanced its Google presence (the name Lipigas appears in 80 percent of searches as of 2022). Both solutions will be complementary to enable users to place orders via chat with the Google Bot, making the company the first in the industry to implement this system.

Focusing on the B2B market or distributors and network customers will be one of the challenges for 2023. The objective is to strengthen the digital lines for these segments and address their problems, while enhancing the experience side's focus on NPS. In addition, the promotion of customer communication through direct and valuable feedback will continue. All efforts in 2022 and 2023 will be digital, involving social networks with quick responses, valuable content for consumers, and a website that is regularly updated to serve as a sales or informational channel in response to consumer needs. In the coming years, digitization will increase in response to the company's challenges through 2030, increasing the proportion of digital usage and purchases.









#### DIGITIZATION AT LIPIGAS - CHILE

#### **Towards the client**

- **2011** www.lipigas.cl begins to be used for order taking.
- 2016 The first LipiApp was created in response to the growing adoption of smartphones and high-speed mobile internet.
- **2020** New version of the LipiApp, with usability improvements.
- 2020 Creation of the Lipipuntos program, earning CMR points, administration of payment coupons, integration with Banco Estado's RUT account, among others.
- 2021 The spontaneous digital sales channel was launched, which is a digitization of street sales, traditionally announced by ringing bells on LPG cylinders.

- **2021** Launch of *LipiApp Comercial*, a product dedicated to commercial customers.
- 2022 Launch of the new version of LipiBot, with more advanced communication capabilities than its previous version.
- 2022 New implementation of spontaneous sales for local sales with LipiVecino points.

In 2023, LipiVecino will be serviced through QR codes to facilitate the shopping experience.

#### **Network and meter business**

2022 Launch of the LipiApp Mi Cuenta, which allows ordering, paying bills and viewing consumption history, among others.

The development of this application will continue in 2023 in order to include the customer-requested features from the workshops and focus groups held in 2022.



#### **Digitization inside Lipigas**

2022 Complete digitization of the entire process, from the initial contact with a bulk customer to the installation and delivery of the product. This entire process is now managed digitally with a solution that combines dashboards, field applications, and integration with the main systems.



#### **DIGITAL STRATEGY IN NUMBERS (CHILE)**

Cylinder-bottled channel	2020	2021	2022
Number of digital orders	2,300,000	3,500,000	5,058,361
Percentage of digital orders over total Company orders	23 %	33 %	46.3 %
LipiApp satisfaction rate	78 %	85 %	98.5 %

#### **IMPROVEMENTS IN BULK LAST-MILE LOGISTICS (CHILE)**

	2020	2021	2022
Percentage of service	89.0 %	93.6 %	94.51 %
Volume per truck ton/year	2,025	2,127	2,218
Level of service	95.2 %	98.7 %	97.8 %

#### **CUSTOMER SATISFACTION**

Regarding customer satisfaction, Chile continued its efforts to reduce the most pressing customer complaints, thereby enhancing resolution times and service quality. During 2022, the primary focus of the work was on enhancing the relevant customerfacing levers for the residential business lines (bottling and residential networks). In this regard, service delivery times and the resolution of customer requirements are crucial to the customer's perception of the service and the value proposition. Thus, the primary initiatives centered on improving service indicators on the one hand, and on informing customers of the status and resolution times of their various requests. In this regard, multidisciplinary and inter-area work managed by committees has been the means by which these initiatives have been implemented.

In addition, taking into account the value proposition as the framework for customer relations, the work of the Customer Committees developed over the previous two years for the residential business lines was maintained and expanded in 2022, allowing for the enhancement of a customer-centric culture.



During the period, initiatives were implemented to satisfy and improve customer service models in each department. These include enhancements to the LipiBolsas product (meters and residential bulk), proactive information on purchase tracking (packaging and residential bulk), and the installation and consolidation of customerrequirement-resolving platforms. All initiatives were conceived with the client's requirements in mind and with the support of digital tools, both in customer-facing and internal processes.

Regarding the direct relationship with the customer and as a means of addressing their biggest problem (price), the implementation of the LipiVecino sales channel in Chile helped to strengthen the value proposition through the development of a service model tailored to their needs and a customer service model that is compatible with this new sales modality.

In the commercial business, working directly with customers was a priority. While the work of the online executive for commercial bulk was consolidated in 2021, the digitization of commercial cylinder-bottled customers in 2022 allowed for improved information analysis, increased effectiveness in commercial campaigns, and a more direct connection between customers and Lipigas.

Regarding the main measurement indicators, there was an increase in the NPS of cylinderbottled customers in 2022, and all complaint rates improved, reflecting the good work completed and the significance of defining specific focuses.





Supplemental information

#### 8.1.1

#### **Consumer rights**

In every country where Lipigas is present, all of its service procedures have been maintained in a state of constant development, with standards exceeding those specified by the applicable regulations. Regarding Law No. 19,496 on Consumer Rights Protection in Chile, the Company has systems of guarantees, product returns, or money, based on higher commercial standards than those established by the regulations, as well as commercial compensation procedures designed to replace the detriment when the situation requires it. There were no enforceable penalties for violation of this law.

Law 1,480 of 2011, which establishes the Consumer Statute, outlines the rights of consumers in Colombia. In addition, Decrees 4,886 of 2011 and 1,074 of 2015, as amended by Decree 1,595 of 2015, have the purpose of establishing guidelines to protect, promote, and guarantee the effectiveness and free exercise of consumers' rights, as well as to protect respect for their dignity and economic interests, in particular regarding risks to their health and safety and consumers' access to adequate information, in accordance with the provisions of this law, in order to make informed choices. In 2023, a plan of action will be implemented to establish an internal policy to aid in the detection of noncompliance more effectively.



#### **CUSTOMER SATISFACTION INDICATORS (CHILE)**

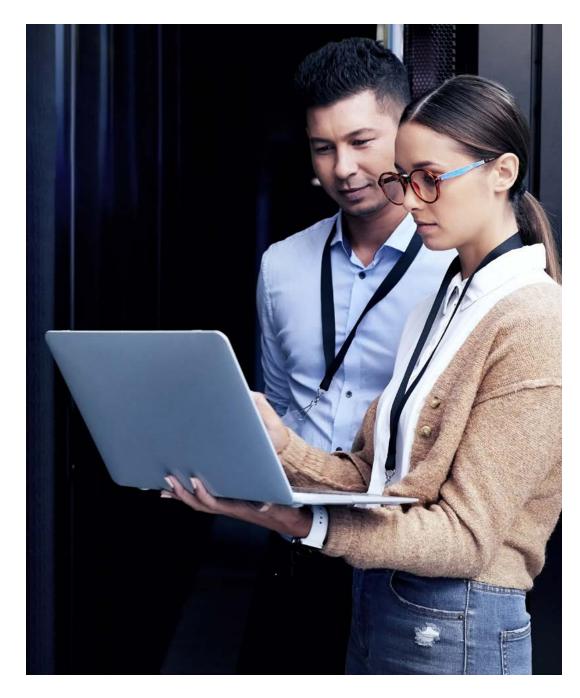
	2022	2021	2020
Net Promoter Score* (NPS) bottled LPG	52.0 %	48.0 %	51.0 %
Cylinder Claims Rate (Number of claims per 1,000 orders)	2.7	2.8	2.7
Residential Bulk Claims Rate (Number of claims per 1,000 orders)	16.5	21.0	17.0
Residential Meter Claims Rate (Number of claims per 1,000 orders)	3.1	3.5	4.7

<sup>\*</sup> The NPS is calculated considering the percentage of promoters and subtracting the percentage of detractors of the Company.

In Colombia, a customer satisfaction survey was conducted to evaluate the outcomes of the initiatives implemented for the 2021 survey, which included an order delivery enhancement plan. We do not conduct these types of customer evaluations in Peru.











Empresas Lipigas has always been concerned about the security of its customers' personal data. As a result, the company has developed procedures and processes to ensure effective data management. Thus, in 2018, a process of formalization of the Company's data and cybersecurity management was initiated, for which an ISO27001-based evaluation was conducted, and it was decided to create, in 2021, a Data and Cybersecurity Sub-Management unit to lead this process in Chile, Peru, and Colombia.

This Sub-Management unit developed strategic definitions such as the creation of a Cybersecurity Policy, the development of a program to raise awareness, the management of critical assets, and the design of operating models for its implementation in the three countries. In Chile, the Data Community was established to promote internal innovation through the participation of approximately fifty company analysts who work with data, and the use of data lakes was consolidated in order to better comprehend customer behavior and generate offers that meet their needs.



In this context, and in response to the challenge of maturing as a data-driven organization, the company collaborated with the community and data experts to conduct two courses that will serve as assets for future generations, as well as internal training on SQL and Power BI for analysts from the commercial, administration, BI, people, and procurement departments.

Regarding the protection of personal data, in Chile, in 2021, all procedures were put in place to protect customer information, and in 2022, the same was done for employees, suppliers, and any other personal data found in the company's databases.

In addition, the Employee Data Protection Policy was released, and special data protection clauses were added to new contracts and terminations. Existing employees were sent a contract addendum. Similarly, modifications were made to the supplier contracts. In 2022, Empresas Lipigas conducted a weekly vulnerability scan of internal and external equipment using an automated tool compliant with Common Vulnerability

Scoring System 3.0 standards in order to prioritize the mitigation of critical and high vulnerabilities detected. In addition, a new anti-spam tool was implemented to enhance the security of corporate e-mail communications, and a threat analysis service was implemented to monitor the Group's exposure to external threats.

Focus will be placed on the reformulation of the Cybersecurity Awareness Program in 2023 in order to strengthen the security culture, given that people manage processes, systems, and decisions. In addition, progress will be made in the area of cybersecurity maturity by incorporating new controls under ISO27.002 and CIS 20, as well as by considering the use of new technological components to increase the security of both employees and customers.







# CARE RESPECT TRANSPARENCY EXCELLENCE

# Opinion QUALITY OF EMPLOYMENT AND INCLUSION

### MYLENE IRIBARNE FRIEDMANN, PEOPLE MANAGER

In the past two years, we have witnessed accelerated global transformations that have had a substantial impact on people and the workplace. As Empresas Lipigas, we are aware of the challenges that this poses for our business and for the individuals who construct and manage it.

In 2022, we consolidated a new way of working, incorporating face-to-face, hybrid, and teleworking modalities that were tailored to the needs of the operation and our various employee segments. We recognize that this flexibility is part of the new employee value proposition, which allows us to incorporate a greater diversity of talent and to implement the inclusion of women, people with disabilities, and employees from other regions and countries.

This has prompted us to redefine our approach to sustaining the organizational culture and the

commitment of each of our employees, placing a strong emphasis on the new requirements for leaders, including a stronger emotional connection with their teams and greater clarity in the objectives and expected results. Alongside this, it has been necessary to seek out new ways to connect the various areas, based on a shared purpose and a more systemic and integrated view of the business challenges.

We have continued developing comprehensive and flexible benefit packages that cater to the needs of the diverse segments that make up our company and represent our social reality to a large extent. As a result of the new mental health needs following the pandemic, we implemented emotional support and guidance systems, and we have placed a special emphasis on facilitating work-life balance, which has become a priority for people.

Similarly, we've had to adapt our management, communication, induction and training practices to make greater use of online technology, without neglecting key aspects of face-to-face presence, such as proximity, trust building, networking, joint reflections, innovation conversations, and crossfunctional problem solving, among others.

We will continue to adapt to the changing needs of the business and our employees, while upholding the core values and principles that define our actions as Empresas Lipigas.







its ethical commitment" and 82 % indicated that "the

Company actively fights corruption."

# HUMAN CAPITAL DEVELOPMENT, WELL-BEING AND ENGAGEMENT

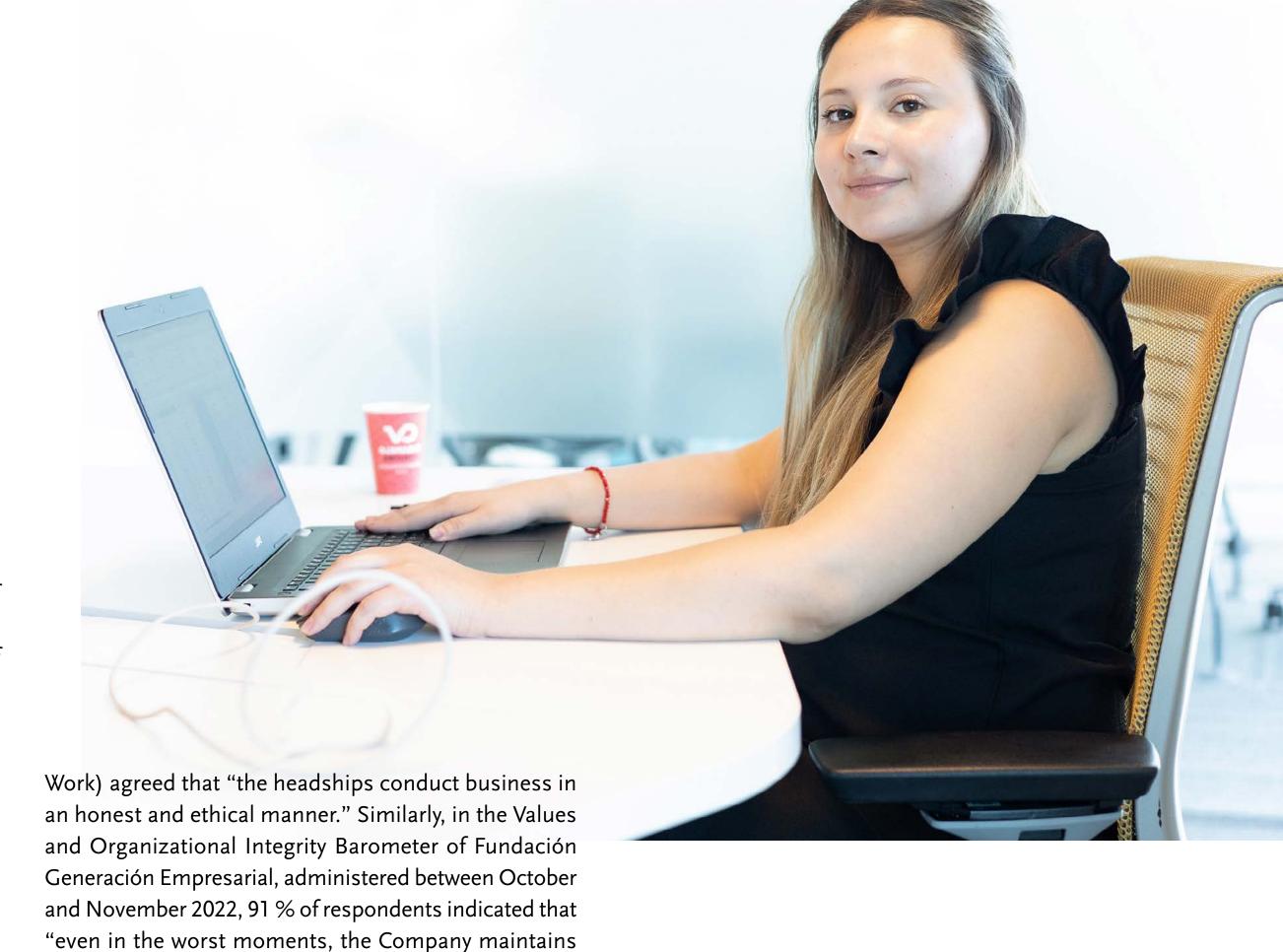
The year 2022 presented many challenges for Lipigas; however, the Company's work in developing a transformation, growth, and diversification strategy has enabled it to face these challenges and continue its pursuit of achieving a significant position in the energy sector in the countries where it operates by 2030. In this regard, the implemented organizational changes, cultural reinforcement, and training and development programs were crucial to sustaining the Company's commercial, environmental, and technological advances in this complex environment.

One of the greatest challenges is responding to the demands of the new world of work, which after two years of pandemic opened a new way of relating and the need to strengthen the organizational culture and its values, maintaining interpersonal relationships based on trust and closeness, particularly with segments that develop their functions under hybrid mode and teleworking. In this context, it was essential to continue enhancing the Lipigas Value Proposition for its employees through the implementation of initiatives that begin with understanding

their needs through consultation processes and ongoing measurements, as well as the development of a diverse benefits network that can respond to the different interests and realities that coexist within the same organization.

Likewise, in 2022, the Company continued to build a more inclusive and equitable culture by updating its Inclusion and Diversity Policy and implementing gender parity-focused action plans. In recognition of the aforementioned achievements, Lipigas received two significant awards in 2022: first place in the ranking of the Best Companies to Work for Women by Great Place to Work (in the category 251 to 1,000 workers) and second place in the ranking of the Best Organizations to Integrate Personal and Working Life by Fundación Chile Unido, in the category large companies.

During a challenging year for the industry and gas market in general, the employees of Empresas Lipigas continue to have a high level of confidence in the Company's senior management. 96 % of respondents to the May 2022 survey (Trust Index of Great Place to







5.2; 5.3

#### LABOR FORMALITY AND ADAPTABILITY

(Number of workers and percentage of total)

	Chile			Colombia		Peru			
	Men	Women	Percentage of total staffing	Men	Women	Percentage of total staffing	Men	Women	Percentage of total staffing
Formality (by type of contract)									
Indefinite term	636	305	99 %	705	210	80.5 %	147	42	52 %
Fixed term	6	2	1 %	5	16	1.8 %	146	30	48 %
For works or services	0	0	0	176	25	17.7 %	0	0	0
Labor adaptability									
With regular working hours	641	304	99.6 %	879	242	98.6 %	293	72	100 %
With part-time working hours	1	3	0.4 %	7	9	1.4 %	0 %	0 %	
Adaptability by modality									
On-site	359	44	43 %	842	190	91 %	210	11	61 %
Hybrid	116	59	18 %	44	61	9 %	83	61	39 %
Telework	167	204	39 %	0	0	0	0	0	0

	Chile	Colombia	Peru
Senior Management	19	10	2
Management	24	31	8
Headship	243	58	30
Workers	161	321	125
Salesforce	64	380	37
Administrative	258	230	3
Support staff	0	107	29
Other professionals	157	0	93
Other technicians	23	0	38
TOTAL	949	1,137	365

Strategy

business

## HUMAN CAPITAL DEVELOPMENT

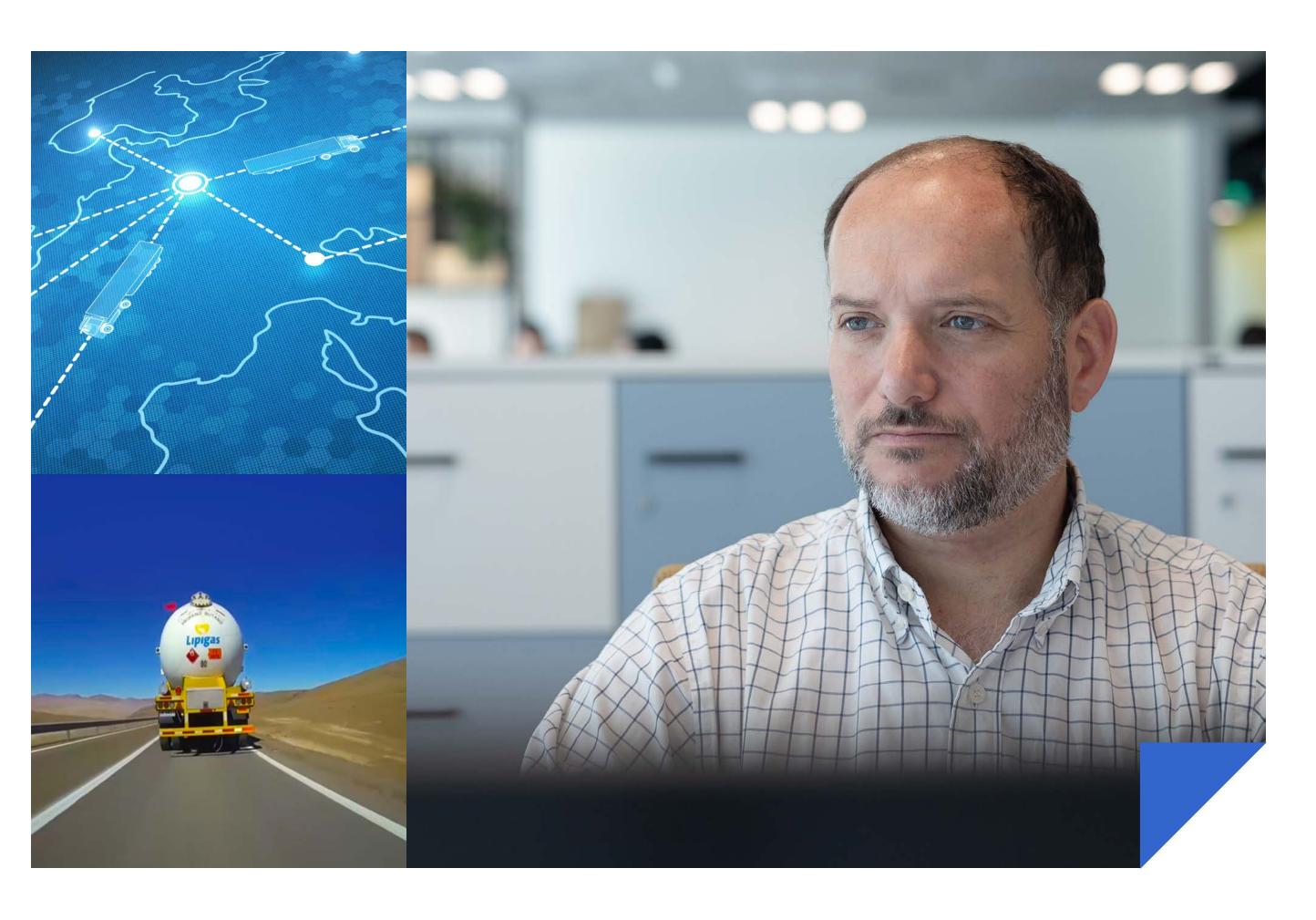
Throughout 2022 in Chile, the focus remained on strengthening the culture of safety in operations, customer service excellence, and our value proposition to distributors through a variety of initiatives and ongoing team training. We also continued to make progress in the new work model, which consists of three modalities: on-site, hybrid, and telework, which entails a number of challenges and new ways of interacting in a new work environment. In addition, the Talent, Diversity, and Inclusion area was formalized, with the goal of continuing to strengthen the company's commitment to creating diverse and motivating environments that provide equal opportunities for growth.

In Colombia, the employee development plan continued to expand the use of digital tools across all levels. Using the UBITS platform, courses on soft skills were conducted to reinforce Chilco's cultural norms. In addition, three versions of the Trainer of Trainers program, which was initiated in 2021, were implemented in commercial channels and the HSEQ team, surpassing all proposed phases. This training, which aims to transfer certified expert knowledge, contributed

to the improvement of the organization's knowledge management by providing technical information to facilitate commercial processes and customer management.

Certification continued with the government agency SENA for Chilco Distribuidora de Gas and Rednova in order to give continuity to the labor competency certification program, comply with Colombian regulations on LPG handling, and ensure the necessary skills of employees who have contact with and handle the product. This activity was also extended to distributors of bottled beverages. Surgas followed the same certification procedure for LPG, CNG, and installation handling.

In Peru, Limagas GLP implemented a cultural transformation plan called TUKUY<sup>1</sup>, with the goal of building and strengthening a new culture capable of supporting the business strategy (see page 61).



<sup>1.</sup> Tukuy means transformation in Quechua.





5.8

**Training and Education** 

In the three countries in which it operates,

Empresas Lipigas implements training and

development programs aimed at the

continuous improvement of processes

and fundamentally oriented to the safety

of operations, given the nature of its core

business, which necessarily involves the

proper handling of the product, in order to

protect the integrity of people and facilities.

As part of the evolution of new organizational

models, various methods of training and

coaching individuals have been developed,

including a greater reliance on digital tools and

e-learning platforms that facilitate learning

with new methodologies and the transfer of

internal knowledge via monitors or trainers

who share their experience with coworkers

Examples of the latter include the Trainer of

Trainers program in Colombia and On-the-

Job Training in Chile (see page 59 for more

information on the topics covered (5.8iv)).

business

5.8i

#### **INVESTMENT IN TRAINING**

Education and professional development expenditures as a proportion of the entity's total annual revenue from ordinary activities, by country:

	Chile	Percentage	Colombia	Percentage	Peru	Percentage
Amount invested in training	230,000,000 CLP	0.04 %	51,414,939 CLP	0.05 %	34,601,584 CLP	0.02 %

5.8ii

#### TRAINED PERSONNEL

Total number of trained personnel and the percentage that this number represents of the total staffing:

Country	Number of trained employees	Percentage of total staffing
Chile	405	43 %
Colombia	650	57 %
Peru	185	51 %

**5.8iii** 

#### AVERAGE ANNUAL HOURS OF TRAINING

Average annual number of hours of staff training per year, by country:

Country	Average hours of training
Chile	29.7
Colombia	27.0
Peru	16.0



#### 5.8 iv

#### **Topics covered in training**

In Chile, the primary training topics in 2022 included the Corporate Induction Program, Performance Management (SGD), Compliance, occupational safety, diversity and inclusion, logistics, leadership, climate change, emergency brigade preparation, value proposition to distributors, value proposition to customers, cybersecurity, COVID-19 prevention and information, transverse wellness courses, and use of systems (Bizagi and others).

In Colombia, the topics covered were the Interpretation of the ISO 10012 Measurement Management System, Processes and Measuring Equipment Standard, Sarlaft 4.0 Diploma, Senior Management Program, installation of internal gas networks according to design, thermoplastic pipe fusion, pressure metrology and dimensional metrology, transportation of hazardous substances and cybersecurity.

In Peru, the topics covered included customer experience, the use of executive Excel, professional project management ("Strengthening the Tukuy Culture"), culture management and organizational change, talent retention in the new context and the culture of integrity.

#### **Talent Management**

In the field of Talent Management, Chile has consistently implemented a program since 2017 that aims to evaluate the potential of professionals and managers (using previously defined selection criteria), cross-check their annual performance evaluations, and maintain an up-to-date talent matrix at the company level. The objective is to make those occupying the different quadrants of the 9 Box Grid visible to the Talent Committee, which meets twice a year, and to promote future strategic decisions, such as providing opportunities to take on Company initiatives, new roles, and participate in training programs, among others.

In addition, there are complementary programs aimed at covering different needs and profiles, such as the Development of Professional Potential, Development of New Leaders, Leadership for the New World of Work, among other specific actions to promote potential within the organization.

#### **Internal Mobility**

In Chile, Empresas Lipigas has a protocol for internal mobility that promotes the filling of vacancies by the company's talent in the first instance, barring exceptions that are explicitly stated in the internal policy.

Within this framework, they have precedence over external applicants for a new position. For this reason, available positions are prominently displayed on the corporate intranet, allowing Lipigas employees to take on new challenges, grow professionally, and expand their knowledge in other areas.

As of December 2022, 68 (or 51 %) of the Company's 133 selection processes were covered by internal transfers. 24 were horizontal and 44 were vertical, with 39 % being female promotions.

In Colombia, we continued to develop leaders with communication, teamwork and leadership skills. Thus, in 2022, 27 individuals were promoted to the level of headships, directors and managers, while in Peru, 32 collaborators had the opportunity to take on new positions.

#### **2022 INTERNAL MOBILITY**

	Chile	Colombia	Peru
Percentage of vacancies that were filled by internal personnel	51 %	11 %	34 %







#### **Performance evaluation**

**Chile:** The organization has a Performance Management System (PMS) that is developed throughout the year and is segmented by position family. It begins with the establishment of quantitative objectives for the current period and a development plan based primarily on the employee's strengths, which also addresses the employee's opportunities for growth and development. Throughout the course of the year, management is bolstered by following up on the objectives and commitments outlined in the development plan. The process is concluded with the evaluation of the objectives by the management and a 360° competency evaluation, which includes the evaluation of direct management, assigned evaluators (peers, internal clients corresponding to each performance area, and direct supervisors if applicable), and self-evaluation. Each instance of the performance management cycle is executed via a digital platform accessible to all Company employees. 100 percent of people were evaluated at the conclusion of the 2022 evaluation process (final grade available); however, only 94 percent of assigned evaluators participated in the 360° evaluation.



Percentage of collaborators who undergo performance evaluations

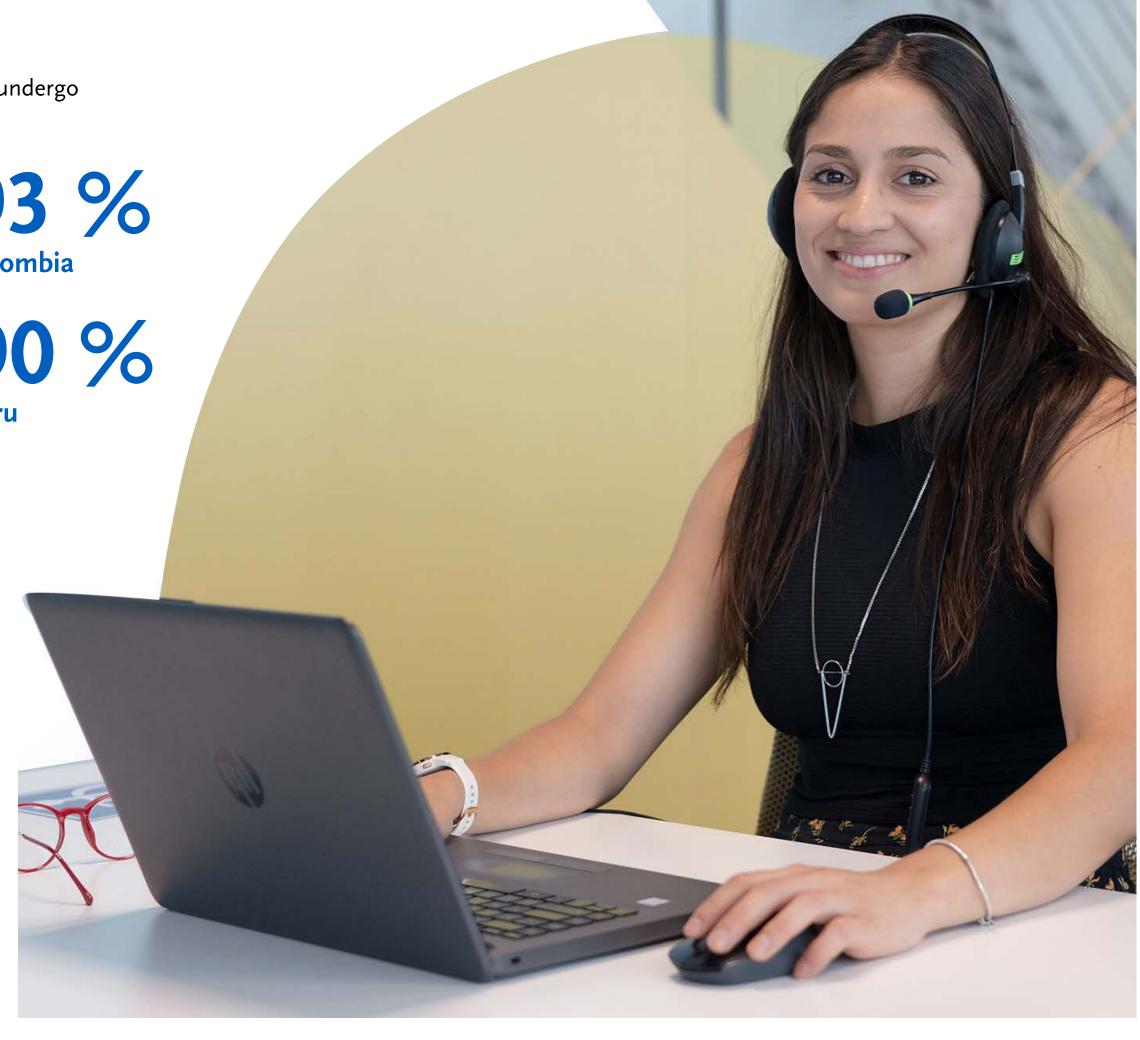
**Colombia** 

90 %

Peru

Colombia: 471 employees, or 92.5 % of the workforce defined by this initiative, were evaluated in 2022, taking seniority, rotation, and contract type into account. Consequently, an average score of 86.1 % was attained. In the case of Surgas, every employee was evaluated, and the average rating was 91.3 %.

Peru: Both companies implemented a new fully digital performance evaluation system in 2021, and in 2022, the challenge of incorporating a recognition module for Limagas GLP was met. Within this framework, three cultural transformation recognition programs were implemented (see page 61).



#### **Cultural transformation Peru - TUKUY Plan**

The TUKUY9 cultural transformation plan, which was initiated in Limagas GLP, Peru, in 2021, was consolidated in 2022. Its purpose is to establish a culture that identifies the organization, distinguishes it from competitors, and contributes to overcoming any challenge in order to ensure organizational sustainability. During the initial phase of cultural deployment, the five pillars that correspond to the TUKUY way of life were introduced. In 2022, we continued the communication deployment of the cultural pillars, the measurement of the Cultural GAP (85 percent), the leadership and change agent training, and the implementation of a recognition system. We expect to strengthen cultural progress in four areas by 2023: recognition, training, connection, and leader alignment.

#### Design of rituals to share the meaning of culture:

- Cultural Change Committee: comprised of members from different areas. With their knowledge of the business and teams, they are responsible for guiding
- TUKUY Connection: monthly contact with all employees and alignment of TUKUY-related

#### PILLARS FOR LIVING THE TUKUY CULTURE

**CAMPAIGN** 

LAUNCH

• TUKUY Tour: in-person visits to the eight plants

nationwide to present the TUKUY Culture, clarify

questions about the transformation process and

measurement yielded a result of 78 % in 2021 and

• TUKUY Thermometer: the cultural alignment

reinforce understanding of the pillars.

85 % in 2022.



- the correct cultural deployment.
- messages through virtual and in-person channels of communication. In 2022, 14 management meetings were held, including 11 with operational teams and three regional meetings.

#### Instances of knowledge sharing:

- Professional transformation program for leaders with the goal of enhancing their internalization and understanding of the TUKUY culture.
- TUKUY Bootcamp: A hybrid training environment that aimed to strengthen the behaviors and attitudes associated with the pillars. Twenty employees from various regions and areas participated.
- Tukutalks: virtual space based on webinars for knowledge sharing in TUKUY Mode. The first cycle was dedicated to the Innovation pillar, and three talks with specialists were held to introduce new concepts and ways of doing things.

- 91 workers trained.
- 49 % of the company's total.
- Topics: Mindset Agile, Professional transformation - culture, Design thinking, Customer experience and Excel.

#### **Acknowledgment Program:**

- Tukuchamps: quarterly recognition to employees, identified with the TUKUY Acknowledgement Tool, for applying the experience of the pillars and the Value of Care in an exceptional manner.
- Let's go for more: quarterly recognition to the best commercial teams in bulk and bottling for the commercial goals achieved.
- The Most Capable: bimonthly recognition for operational teams for their outstanding performance, aligned with the cultural pillars and Value of Care.

<sup>9.</sup> Tukuy means transformation in Quechua.

5.8

#### **WELLNESS AND ENGAGEMENT**

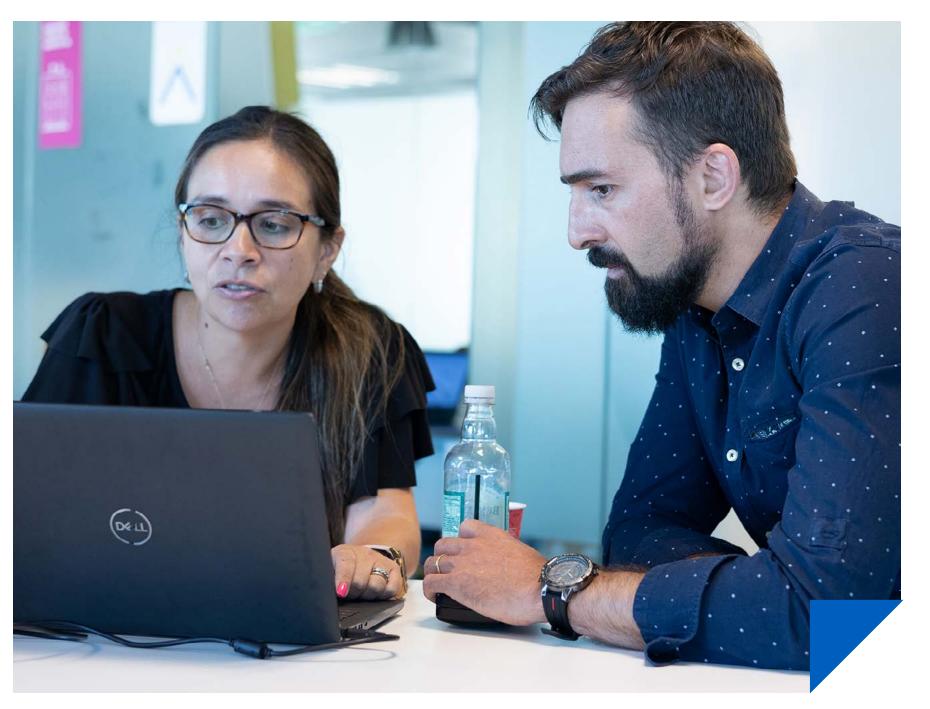
Empresas Lipigas is continuously innovating to provide its employees with a differentiated value proposition that seeks to achieve a balance between their personal and professional lives. To this end, there are benefit programs based on the provision of emotional, health, and financial support, as well as initiatives that contribute to the construction of organizational culture by reinforcing values of belonging, in each of the three countries.

Chile: A benefits system that adapts to the needs of the various profiles and archetypes identified within the organization has been consolidated. In the case of unionized employees, these are provided to personnel with indefinite-term contracts in accordance with the respective collective bargaining agreements. For those who are not voluntarily affiliated with a union, there is the Lipiflex program with transversal benefits that are grouped in the Contigo Program, which include assistance for families with special needs, a housing subsidy for the purchase of a first home, and flexible work hours (Lipipuntos). In addition, it provides access to the Virtual

Clinic, which offers free online telemedicine, mental health, nutrition, and other services to all employees with and indefinite-term contract and their families.

**Colombia:** The wellness policy (Plan Bien) has monetary and non-monetary benefits that are structured. This policy applies to employees with an indefinite-term direct contract and at least two months of service. In addition, the benefits and their conditions were reformulated in 2022, and empty arms leave (for pregnancy and neonatal bereavement) was added, along with financial assistance for the purchase of glasses in Chilco, Rednova, and Chilco Net.

Peru: Limagas provides monetary and nonmonetary benefits to workers with indefiniteterm contracts, including relevant celebrations, health support, time off (Limapuntos) to promote balance with family and personal life, and special support for the children of employees.







5.7

#### **Post-natal leave**

Since March 2019, Empresas Lipigas in Chile has had a Maternity and Paternity Conciliation Policy. Its purpose is to contribute to the balancing of these areas by extending prenatal and postnatal benefits to employees in order to contribute to the development of emotional ties with the newborn child.

Thus, Lipigas offers pregnant women the option of early dismissal and parking, and in the post-natal phase, payment of 100 % of the remuneration without cap and consideration in the operational results bonus. Additionally, upon return to work, an additional hour is added to the legal feeding leave for the subsequent twelve weeks. In the case of fathers, it provides an additional two days on top of the legal five days for postnatal leave.





Strategy

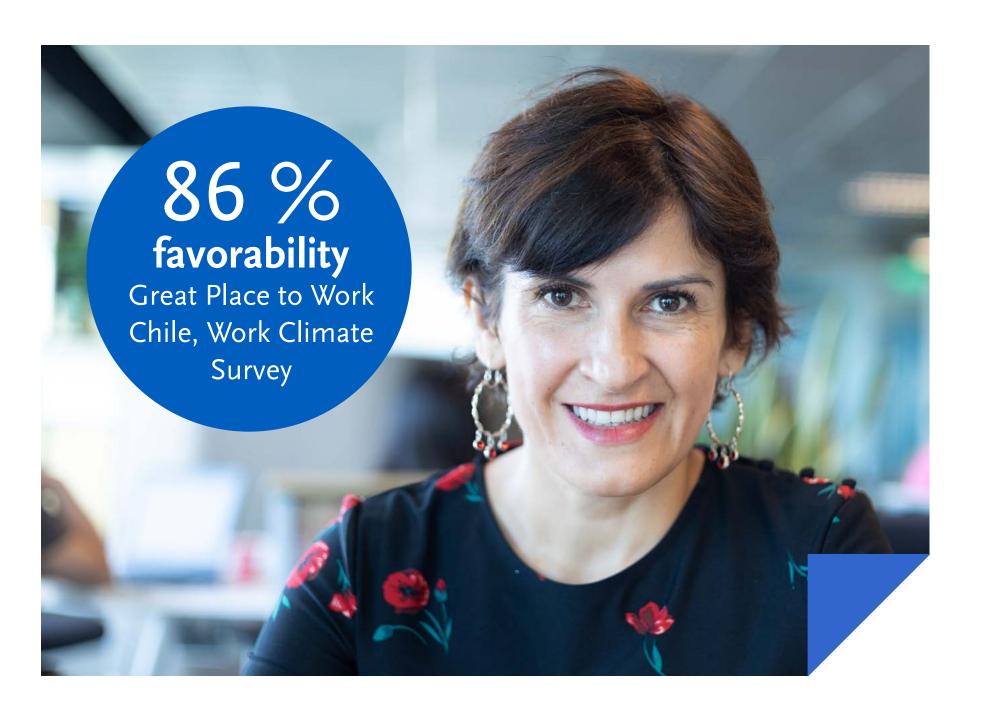
#### **Organizational Climate Measurement**

In Chile, Empresas Lipigas adopts the leadership model of Great Place to Work in order to foster a work environment that encourages high performance and efficient teams. This includes the implementation of the work climate survey, which yielded a favorable result of 86 % in 2022. This is especially relevant during a challenging year for the Company, when 96 % agree that "management conducts business in an honest and ethical manner"; 92 % believe that "people avoid using dishonest means to achieve their objectives" within the organization; and 92 % indicate that, "When I see what we've accomplished, I have a sense of pride."

This reflects a culture of the organization based on strong principles and values that people recognize and acknowledge (see chart on the Values and Organizational Integrity Barometer). In addition, based on three pillars obtained from the same survey (care and work-life balance; salary gap and female leadership), Great Place to

Work recognizes organizations that have the best practices in relation to women's work, allowing Lipigas to obtain the first place in the Best Companies to Work for Women in Chile, category 251 to 1,000 workers, in 2022.

In Colombia, on the other hand, a micromeasurement or "pulse" of the work environment was conducted using the same approaches and perspectives as the Great Place to Work program to ensure comparability with the 2021 survey. As a result, trust obtained 89 % approval, pride, 91% and camaraderie, 88 %. In addition, a cultural alignment evaluation was conducted in Peru as part of the TUKUY program, with an overall approval rating of 85 %.



#### Unionization

We have maintained close relationships and worked closely with unions in both Chile and Peru in 2022.

UNIONIZATION	Chile	Colombia	Peru	
			Limagas LPG	Limagas Natural
Number of unions	3	0	1	0
Unionization percentage	69.7 %	0 %	7.0 %	0 %

96 %
agree that "management conducts business in an honest and ethical manner"

92 %
believe that in the organization
"people avoid using dishonest
means to achieve their objectives"

92 %
indicate that "when I see what we've accomplished, I have a sense of pride"

Source: Work Climate Survey Trust Index®, Great Place to Work 2022

#### DIVERSITY, NON-DISCRIMINATION, INCLUSION AND EQUALITY

The creation of the Talent, Diversity and Inclusion area, which reinforces the commitment to these issues and explicitly demonstrates compliance with Law 21,015 on inclusion, was one of the milestones of the period in Chile. In addition, Lipigas concentrated on preparing for the revision of Law 21,275, also known as the Inclusion Expert or Inclusion Manager Law.

The Gender Equality Policy, an issue that continues to be a challenge for energy companies, has been explicit since 2021 and has distinct objectives and initiatives. The Volunteering Policy was also revised in 2022, and both sets of guidelines were disseminated that year.

As part of Colombia's corporate wellness program, benefits were extended to promote equality, respect, and cultural diversity, which are essential characteristics of an optimal work environment that generates spaces and conditions for equality for all. Within this framework, Chilco and its subsidiaries celebrated Inclusion Day to promote

The new Inclusion and Diversity Policy of Lipigas incorporates definitions of preferred scope groups, selection criteria and management of integration, awareness and education conditions via action plans and performance indicators.

Its purpose is to generate respectful and inclusive work environments, where diversity is a permanent value.



#### **Preparation for compliance with Law**

21,275: this Chilean regulation requires companies with 100 or more workers to comply with three aspects: having a Labor Inclusion Specialist or Manager to lead the inclusion processes within the company and strengthen the hiring and permanence of people with disabilities; promoting policies and regulations on labor inclusion; and coordinating training activities to raise awareness of the topic. To this end, Lipigas began training and certifying key members of the People Management team as Labor Inclusion Managers, through the ChileValora-authorized center for evaluating and certifying labor competencies.



### Number of individuals with disabilities, by country

Only Chile employs individuals with disabilities in the positions listed below:

#### Chile

	Men	Women
Administrative	4	3
Other professionals	1	0

#### **Gender equality ambassadors:** To

promote cultural transformation in the workspace, generating instances to raise employee awareness on gender equality issues, the idea arose to form a group of ambassadors to represent and lead, in each of the work areas, the issues of equality, gender bias, and other key concepts that strengthen and generate an inclusive awareness within the company. Its purpose is to encourage team members to reflect on and commit to addressing the issues at hand. In 2022, it accomplished the participation in activities and the implementation of courses and capsules on Gender Equality for the entire organization.





#### 5.1.1

#### **DIVERSITY IN THE ORGANIZATION**

Number of individuals by gender (by country)	C	Chile Colombia		Peru		
-	Men	Women	Men	Women	Men	Women
Senior Management	14	5	7	3	2	0
Management	18	6	19	12	8	0
Headships	157	86	38	20	25	5
Workers	159	2	314	7	125	0
Salesforce	30	34	344	36	23	14
Administrative	151	107	103	127	0	3
Support staff	0	0	61	46	17	12
Other professionals	92	65	0	0	55	38
Other technicians	21	2	0	0	38	0
TOTAL	9	49	1,	137	3	65

(For more information on Diversity, see page 142)





#### 5.4

#### **GENDER EQUALITY AND EQUAL OPPORTUNITIES**

#### 5.4.1

#### **Equality Policy**

In Chile, Empresas Lipigas has a Compensation Policy and an Equal Salary Policy in accordance with Article 62° bis of the Labor Code, which seeks to ensure equal remuneration for all workers regardless of their gender, age, nationality, or other factors. In addition, the subsidiary in Colombia has a Compensation Policy designed to ensure gender-neutral conditions for all positions. In Peru, the commitment to equal pay is outlined in the Code of Ethics.

In the case of Chile alone, six strategic objectives have been established to be met in terms of gender equality, with goals, means of verification and company-wide responsibilities (see page 67). In addition, work has continued in the area of diversity and inclusion, within which a number of initiatives have been implemented, including early compliance with the new requirements of Law 21,275 (see page 65).



#### GENDER EQUALITY ACTION PLAN

#### Objective:

# Increase female labor participation

Activity: job offers are made explicitly open to any gender. Targeted search actions are conducted in cases where female applications are not received on a voluntary basis. The goal is that 80 % of the selection processes include at least one woman in the final shortlist. Likewise, when outsourcing hiring processes and temporary services, the supplier companies must ensure the presence of women among the pre-selected individuals.

#### 2. Objective:

positions

# Increase the presence of women in senior

Activity: keep the information in the transversal Talent Matrix up to date, which is reviewed at the semi-annual meetings of the Talent Committee, visualizing those women who can assume a position of greater responsibility.

#### 3.

#### Objective:

# Promoting cultural transformation in the workplace

Activity: creation of a team of Gender Equality Ambassadors comprised of representatives from each management team charged with promoting dialogue and training within their respective teams.

#### 4.

#### Objective:

# Promote shared responsibility and harmony between work, family, and personal life

Activity: the organization is kept informed on a variety of issues that promote a healthy balance between work and personal life. On the basis of the government program Chile Crece Contigo (Chile Grows with You), the dissemination of information has been increased to encourage fathers' and mothers' shared responsibility for the care of children.

#### Objective:

# Make progress in the prevention, detection and referral of situations of violence against women

**Activity:** awareness campaign on the issue of gender violence, types of violence, and where to turn in the event of a situation of this nature, making available the various channels of the company and the public to adequately address these issues.

#### 6.

#### Objective:

# Reduce the gender wage gap

**Activity:** regular reviews of compensation are conducted to eliminate wage disparities.



#### **WOMEN IN EXECUTIVE AND MANAGERIAL POSITIONS 2022** (CHILE)<sup>10</sup>

With respect to the total number of people by type of position

> Percentage of women in headship positions<sup>11</sup>

34.6 %

Goal 30 %

Percentage of women in executive positions (senior management, managers and deputy managers)

25.6 %

Goal 30 %

#### 5.4.2

#### **Annual salary gap**

Annual salary gap by gender and for each function category, by country, in accordance with General Standard No. 461:

	Chile	Colombia	Peru
Senior Management	99 %	77 %	N/A
Management	94 %	89 %	N/A
Headships	98 %	105 %	100 %
Workers	83 %	99 %	N/A
Salesforce	91 %	138 %	100 %
Administrative	118 %	92 %	N/A
Support staff	0 %	101 %	60 %
Other professionals	89 %	N/A	7 %
Other technicianas	111 %	N/A	N/A

Calculation made in accordance with the requested average.

- 10. Inapplicable for Colombia and Peru, as only Chile has a Gender Equality Policy and action plan.
- 11. Includes female managers and supervisors.







Governance

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#### **Opinion** A CULTURE OF EXCELLENCE

#### VLADIMIR MONARDES VALDIVIA, SAFETY AND ENVIRONMENTAL MANAGER

Empresas Lipigas has reached the lowest accident rate in Chile's history, despite the fact that there are always challenges in the area of prevention and care for people, and that they require constant effort. This is a significant accomplishment, despite the fact that the ultimate goal in this area is that no accidents ever occur.

How do you reduce or eliminate accidents? With distinct management systems, procedures, and mechanisms, as well as a shared culture. According to ILO statistics, more than 2.5 million people die annually due to work-related accidents and occupational illnesses. This also demonstrates that

the greatest challenge in controlling this type of "pandemic" is to create a culture of safety and health at work, where "culture" refers to the knowledge, ideas, traditions, and customs that define a people, a social class, a human group, or a company at a given time. In other words, it is the manifestation of a way of doing things, which in Lipigas is safety, as the manner in which we conduct our business, and which is constructed daily through the custom, perseverance, and effort of all.

We do not know for sure how many accidents are prevented every day, but we do know about the hundreds of "how nice that you made it home,

dad", "how nice that you made it home, mom" or a simple "I made it home safely". These comments demonstrate daily that we have achieved our goal of returning home safe and sound, and they also demonstrate the importance of continuing to place safety at the center of our decision-making, with the conviction that the integrity of our people will always come first.





In 2022, Lipigas in Chile

rate in its history.

recorded the lowest accident

# OCCUPATIONAL SAFETY AND OPERATIONAL EXCELLENCE

#### EM-RM-320a.2

#### OCCUPATIONAL HEALTH AND SAFETY

Empresas Lipigas places a high priority on achieving safe operations to ensure the continuity of service. This has been possible not only as a result of the company's adherence to regulations and the definition of policies, procedures, objectives, and control activities, but also, and primarily, as a result of the employees' commitment to a cross-functional safety culture. As a result, we achieved the lowest accident rate in the Company's history in Chile in 2022, with an indicator of 0.54. In light of this, the Chilean Safety Association (ACHS) recognized Lipigas for its preventive management and recognized 11 of its employees who have distinguished themselves for their dedication to safety and the importance of caring for others.

#### **2022 Milestones**

The consolidation of a digital information management system through the Power BI tool, which was implemented in 2021, was one of the milestones that facilitated the reduction of the accident rate. This enabled the development of an online dashboard for managing safety, health, quality, environment, and operational safety data. It also enables employees/assignees in charge of the company's management systems to make more

effective and expedient decisions by comparing variables, accessing real-time information and maintaining records. Its goals are to reduce administrative burden in order to free up resources for risk prevention, to increase the transparency of processes, to incorporate more auditors into the system so that corrective actions can be taken to improve results, and to increase management control, as the software permits updated control without the need to prepare permanent reports.

In addition, safety campaigns continued for a second consecutive year. The first campaign, titled "Never die" and aimed at preventing serious and fatal injuries, was implemented during the first half of 2022 and covered all plant and distribution center personnel. The second campaign, titled "For your safety, give it your all" and aimed at the entire Company, was implemented during the second half of the year.

Additionally, the behavioral observation processes initiated in 2021 were enhanced. These consist of preventive measures designed to identify behaviors or actions that may result in accidents. In 2022, 3,337 observations were made in 13 plants and distribution

centers across the country regarding non-use of PPE, unsafe behavior, and non-compliance with procedures, among others, resulting in immediate solutions and corrections by observed Lipigas employees and contractors.

Another milestone for the period was that following the respective audit, Lipigas was recertified for three years under the ISO 9.001, 14.001, and 45.001 standards for Quality, Environment, and Occupational Health and Safety at its plants in Iquique, Antofagasta, Coquimbo, and Concón by ABS Quality Evaluations. This Lipigas tristandard certification must be recertified to ensure that it continues to comply with the established requirements, including the implementation and maintenance of a management system in accordance with ISO standards, using the continuous improvement cycle (plan, execute, verify, and act) for the three ISO standards that are implemented.

Traditional initiatives such as training programs, operational control, emergency control, and audits, among others, continued to be carried out concurrently with the consolidation of all these activities.

In Peru, Occupational Health and Safety certification under the ISO 45,001 standard advanced in eight of the nine bottling plants (Piura, Chiclayo, Trujillo, Callao, Ica, Arequipa, and Juliaca) and the Arequipa gas center. In 2024, the Ventanilla plant will be certified. In addition, ISOTool was implemented for the OH&S management system, and the behavior-based safety culture process was initiated.

In Colombia, Chilco and its subsidiaries complied with 98 % of the audit plan based on ISO 9001:2015 standards and Technical Regulations applicable to their plants, warehouses, points of sale, and stations. In addition, no fatalities occurred in 2022, and the frequency of minor accidents at Chilco increased slightly but remained stable in the last quarter.

There was a sustained decline in the severity of accidents, which represents days lost due to personal events. In accordance with the preceding, measures were taken to implement controls at the source, in the environment, and with the worker, with the goal of mitigating risks and lowering the accident rate.





#### **Occupational Health**

The most prevalent occupational diseases at Lipigas are occupational deafness, musculoskeletal injuries due to repetitive tasks, and entrapment of limbs and hands during load handling. To prevent, control, and manage these occupational diseases, the company has developed specific protocols and programs for employees and contractors. The Load Handling Protocol Handbook was developed in 2022 for Chilean plants. Although the company already had a protocol, as it is a legal requirement, this new guide was developed in collaboration with the ACHS. The design of a 2023 implementation plan for enhancements was then continued. There were no newly diagnosed cases of hypoacusis. In addition, the Psychosocial Surveillance Protocol was implemented in ten regions of the country with a result of low risk.



Lipigas received the COVID Heroes award from ACHS in 2022, which was added to the COVID Seal awarded by the same organization for occupational risk prevention management. Additionally, four of the Company's Joint Committees (Arica, Concón, Maipu, and Lenga) were certified at the initial level corresponding to the accreditation process of the Chilean Safety Association (ACHS), and five committees that will undergo this accreditation process by 2023 have been defined (Iquique, Antofagasta, Coquimbo, Rancagua and Osorno).

When identifying the causes of accidents at Chilco Distribuidora in Colombia, the Road, Mechanical, and Biomechanical risk factors were identified. According to Chilco Metalmecánica, the Mechanical risk factor is the cause of accidents involving individuals. In light of this, we are implementing preventive actions and mitigating measures that are tailored to each of these risk factors.

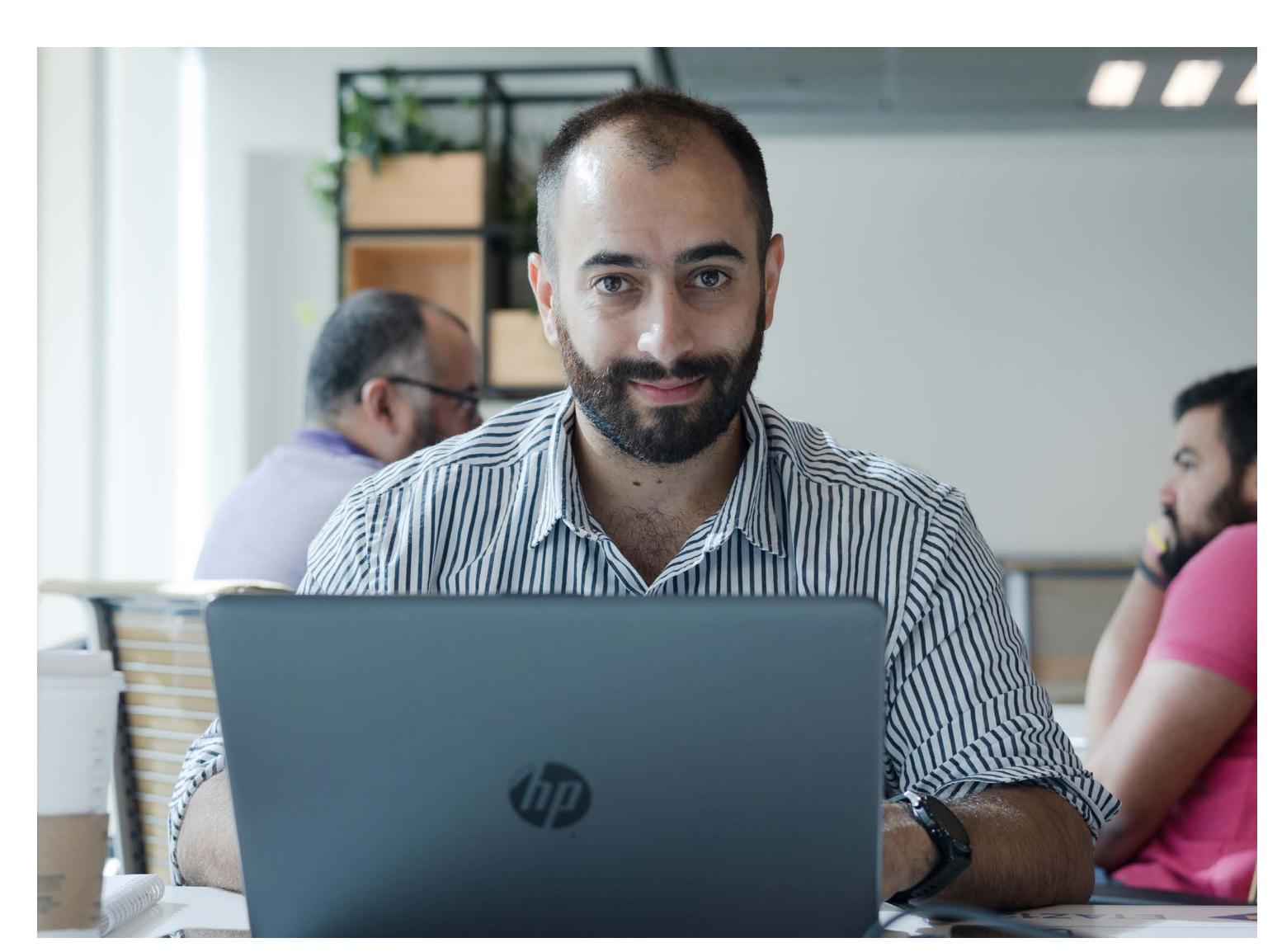
5.6	
022 OCCUPATIONAL HEALTH AND SAFETY INDICATO	DRS

Indicator	Chile	Colombia	Peru
Accident rate  (number of accidents at work divided by number of workers x 100)	0.54	5.09	0.82
Fatality rate  (number of fatalities due to occupational accidents divided by number of workers x 100,000)	0	0	0
Occupational illness rate (number of occupational illnesses divided by number of workers x 100)	0.22	0	0
Average days lost due to accidents (days lost due to accidents divided by number of work accidents)	33.4	10	37
Scope: directly hired workers.			











#### 8.1.3.

#### **REGULATORY COMPLIANCE PROGRAM**

In Chile, Empresas Lipigas maintains a compliance matrix listing all legal and regulatory issues with which the company must comply. It is divided by facilities and takes into account the declaration or report, the objective, the supervisory body, the corresponding legal body, the declaration's frequency, the declaration's link, and any necessary process observation.

Along with regulatory matters, the Company has other compliance systems related to the voluntary standards to which it adheres, such as Quality, Environment and Occupational Health and Safety ISO9.001, 14.001 and 45.001, which are applicable to Lipigas plants.

In addition, as required by the authority of the V Region, a specific operations plan was presented for the entire Quintero - Puchuncaví area, which is also included in this compliance matrix. Likewise, all environmental compliance reporting processes are registered in the single window of the Ministry of the Environment. In 2022 there were no enforceable sanctions from the Public Registry of Sanctions of the Superintendency of the Environment.

#### EM-RM-320a.2

#### **OPERATIONAL EXCELLENCE**

Although operational excellence is the responsibility of the entire company, there are two departments whose work focuses specifically on ensuring operational safety and continuity. The first is Safety and Environment Management, which is responsible for the management, control, and maintenance of all regulations, decrees, and laws, as well as their application and implementation; the second is Operations Management, which is responsible for the design, maintenance, and control of emergencies.

The corporate goal is to ensure that no one is injured (employees, contractors, customers, or members of the community); that the facilities and products do not cause any type of damage, and if there is a chance that they might, to prevent and control them; and to achieve unrestricted compliance with the law in any of the countries where Lipigas has subsidiaries.

In this regard, there is an operational safety program in Chile whose purpose is to implement and maintain the management system required by Decree 108 and the associated regulations for operational safety of plants, power plants, 100 cubic meter capacity facilities, network integrity, and satellite regasification plants (SRP) in industries and cities, among others, as well as to comply with international regulations that establish the conditions for design, maintenance, and operation. Additionally, it has implemented, on a voluntary basis, a management system based on the Kaizen methodology, with a primary focus on its facilities.

## Continuous improvement with Kaizen - Lean

The decision to implement continuous improvement using the Kaizen methodology beginning in 2019 was made with the intention of listening to and involving the teams (putting them at the center) in the necessary production process improvements. The Kaizen methodology provides tools, principles, and practices that are implemented by all members of the organization in an effort to address productivity and competitiveness challenges collectively. Thus, in the first year, Lipigas received the first-place Kaizen Award in the category of Productivity Excellence for the implementation of the methodology in the Maipú plant, and later in the Concón and Lenga plants. After four years, ten plants have adopted this method, representing 67 % of the total coverage.

Kobetsu, an additional tool for continuous improvement that is a part of Kaizen, was used to implement two key productivity-enhancing initiatives with the maintenance team in 2022. These 18-person activities were developed by a crossfunctional team in an effort to reduce excess stoppages in the 15k palletizer and equipment loading times.









Strategy







The procedure for carrying out this work begins with a risk analysis that identifies the points or locations with a higher probability of risk. Then, a plan is developed with objectives and action plans that include training activities, facility inspections, field observations to ensure that employees adhere to the defined standards, and technical analysis. In addition, tools for implementing the plans are defined, and mitigation elements are produced in the event that prevention is insufficient. Lastly, a permanent control mechanism, such as audits, and an annual measurement based on reviews with management are developed, where results are evaluated, positive aspects are reinforced, and gaps are closed.

In 2022, the need to incorporate the Audit area into the technical audit process was addressed, allowing for coordinated execution of these processes in the plants beginning in 2023. In addition, it implemented the 108 management system in the storage facilities,

for which a pilot program was developed in the V Region and will be expanded to the Seventh, Eighth, and Tenth Regions in the future.

In addition, the On-the-Job Training program, which is fundamental to the company's good results and operational continuity, was strengthened. In this way, these trainings have enabled a coordinated, onsite effort for the detection of substandard conditions, allowing for the standardization and homogenization of procedures at the national level. This program, which began in 2021 at the Maipú Plant and expanded to all other Chilean plants in 2022, is based on training administered by internal monitors.

In Colombia, operational safety was prioritized in 2022, not only in terms of processes and controls, but also in terms of people. In order to achieve this objective, operational discipline was bolstered through theoretical and practical training and technical assistance in the execution of their

duties. In this context, we characterized the types of events that are likely to occur in the operation's evolution and that, if they materialize, may affect the continuity of the business. In a similar fashion, the reporting culture was bolstered in order to determine the frequency of each and take actions based on the identified causes, ranging from safety to the environment. Similarly, KPIs were established to measure the frequency of incidents involving people, operational, and road events, allowing us to determine the monthly trend of the accident rate. By 2023, we anticipate consolidating the risk-based process safety program under four pillars: Process safety commitment, Understanding hazards and risks, Risk management, and Experience-based learning.

#### **Preparing for emergencies**

In 2022, the Emergency area was renamed the Emergency and Operational Continuity area, which reports directly to Operations Management and whose goal is to meet the company's challenges through 2030 in order to ensure operational continuity while taking into account social and environmental factors.

This area serves multiple purposes. To prepare the organization for emergency situations, it conducts a global risk assessment by facilities and activities in accordance with national and international regulations and standards. This enables the identification of potential emergency situations and the design of prevention or preparedness activities in response to threats and vulnerabilities. The objective is for the organization to be prepared and have a strong response capacity should any of the detected incidents occur.

The second function is emergency response. For this purpose, it has brigades composed of volunteer collaborators who have been physically and theoretically certified to

perform their duties with distinction. In 2022, all brigade members received training. In addition to managing this group, this area also supports the training of the People Management through its participation in the Technical Committee, which contributes to the training of employees on facility safety issues. In 2022, a hybrid model based on asynchronous and synchronous models was used to implement an improvement program that provided brigade members with access to a terminology homologation process and enhanced their practical knowledge to face emergency situations in their workplaces.

Contractors providing emergency services undergo a comparable emergency preparedness procedure. They are certified by SEC and trained by Lipigas to handle gasrelated emergencies and communicate with external agencies and customers. Together with the Training area in 2022, a technical e-learning module was developed for LipiAprende to bolster their technical skills.

In the event of an emergency, the final aspect of Emergency management is to

lead and strengthen coordination with both authorities and technical agencies. In addition to regular coordination with the SEC's regional offices, there is a permanent relationship with the National Disaster Prevention and Response Service (Senapred, formerly ONEMI) and emergency offices in the areas where the facilities are located. Additionally, Lipigas maintains a preventive relationship with Firefighters, with whom it regularly conducts training programs. As part of the brigades' emergency preparedness in 2022, activities were conducted with the Chilean Fire Brigade from Arica to Coyhaique.

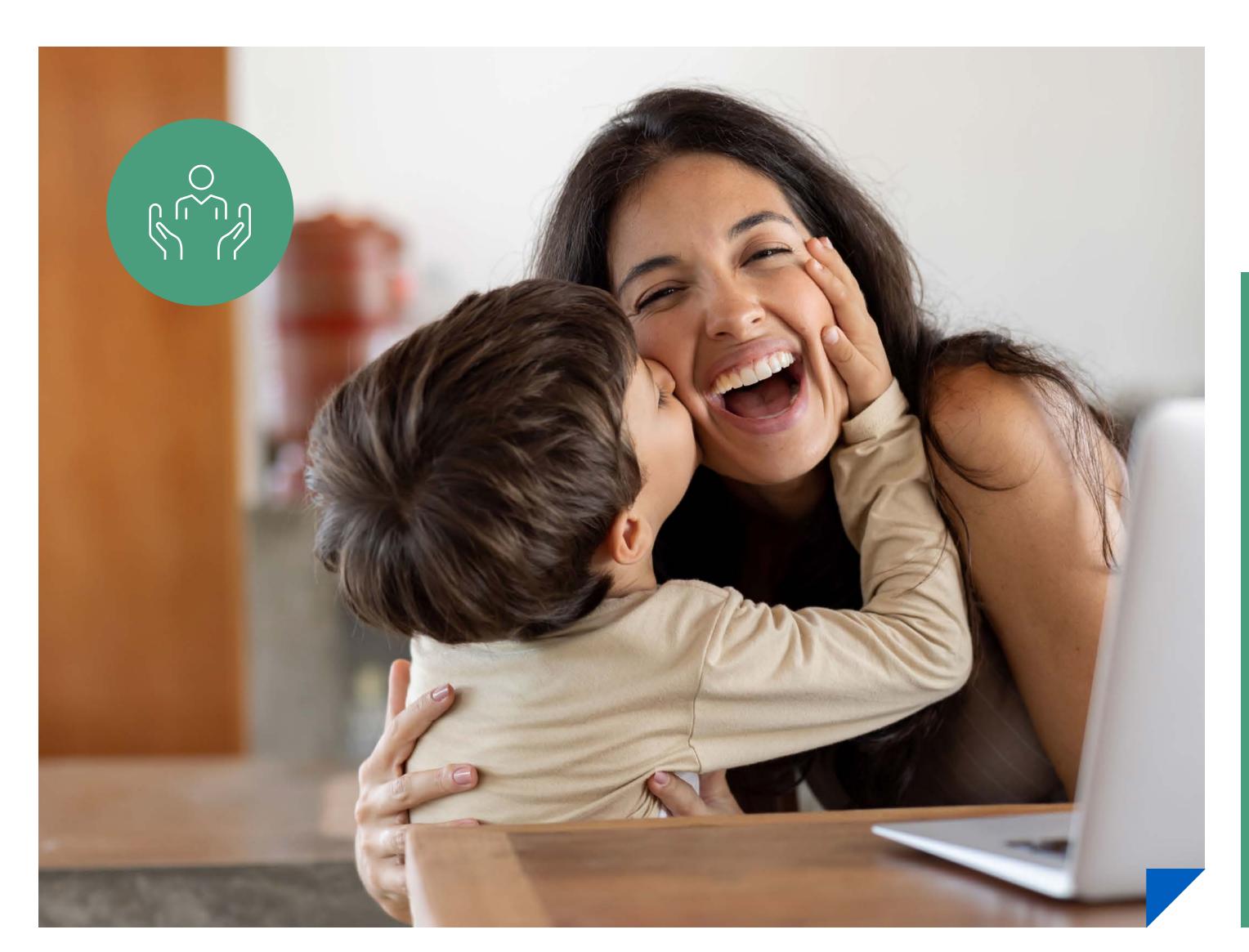
The master plan for emergency management and crisis management was revised in 2022, taking into account all threats and vulnerabilities that the company could face, from climate problems to social mobilizations, based on the characteristics of each facility. This outlines the company's strategic and tactical response to each type of emergency, ensuring operational continuity and supply security as part of the company's commitment.



The emergency management and crisis management master plan was revised in 2022 to ensure operational continuity and supply security in order to respond to customers promptly and at all times.







#### **EXCELLENCE IN OPERATIONAL SAFETY**

All Empresas Lipigas facilities adhere to stringent safety and prevention requirements, beginning with regulatory compliance in each country in which the company operates.

In addition, it has policies and protocols and manages risks via procedures to prevent and respond to incidents in gas distribution networks, storage tanks, and gas transportation operations. Moreover, in the event that a situation outside the norm occurs, there are measures in place to mitigate its effects and consequences.

Under the premise of Zero Accident, the company addresses all excellence and safety initiatives so that no one associated with its operations, including employees, contractors, customers, and the general public, is injured.

#### RESPONSIBLE SUPPLY CHAIN

## DEVELOPMENT OF THE EXTERNAL COLLABORATORS NETWORK

In its supply chain, Lipigas recognizes the significance of fostering relationships based on compliance with an ethical business culture and congruence with the company's mission and core values. Consequently, it cultivates a responsible management through open, objective, and impartial procedures. This is due to the fact that Lipigas' accomplishments are intertwined with those of its contractors and suppliers, who contribute to the Customer Value Proposition. The goal is to continuously enhance their performance so that the service they provide is excellent and secure for both them and their customers.

In this context, the Company's Risk Management and Compliance systems in Chile contribute to the identification of economic, social, environmental, labor, and ethical risks in the value chain. Compliance with Law 20,393 and the Crime Prevention Model is monitored, among other aspects, in all contracts with suppliers and contractors. Compliance with

labor laws, the Corporate Occupational Health and Safety Policy, and the special Safety and Environmental Regulations for contractors and subcontractors are also evaluated. Also monitored in 2022 was compliance with Subcontracting Law 20,123 (Labor and Safety).

In addition, we verify compliance with all legal, environmental, and social standards of potential suppliers and contractors in both Peru and Colombia. Furthermore, the performance of all external collaborators' legal, contractual, and labor obligations is periodically monitored.

In addition to audits and monitoring of the supply chain, Empresas Lipigas seeks to support suppliers, particularly small and medium-sized businesses, in the management of their organization and their personnel by transferring best practices so that they can manage their resources in accordance with Lipigas' principles of sustainability.





5.9

#### **Contractor management**

Subcontracting Policy: to comply with current regulations, Lipigas in Chile manages and controls its subcontractors via two platforms: one for labor certification and the other for document-based safety control. Through these internal processes and other procedures, the organization seeks to ensure that all service-providing businesses are controlled in both of these areas.

In addition, the procurement processes in both Colombia and Peru are governed by current legislation and include a procedure for selecting suppliers and subcontractors within the respective Procurement departments. In addition, compliance with legal obligations is governed by the submission of particular documentation for the payment of contracted services.

New Protocol: the Protocol of Relationship with Contractors was published in Chile in 2022. It outlines the terms and conditions of the processes for negotiation and contracting of goods and services that contractors provide to Lipigas, as well as the ethical behavior expected from the contractor while maintaining a current business relationship. Produced by the Contractor Management and Compliance departments, it utilizes the corporate values, the Code of Ethical Conduct, the Crime Prevention Model, and

the policies that govern the company's activities as references. In addition, it considers the contractor's rights, the principles that govern their responsibilities, the availability of the Whistleblower Hotline to report possible irregularities, and the principles and obligations of the contractual relationship throughout the contractor's life cycle within the Company (from the selection to the eventual termination of the contract).

Performance evaluation process: An annual performance evaluation process is implemented for contracting firms. These indicators aim to assess compliance with labor, safety, commercial, and service issues. As a result of this procedure, the



Lipigas

at a glance

Governance

business

and responsible

company determines whether the contractor will continue in their current capacity or whether joint work improvement plans will be developed. For the annual awards given to outstanding contractors, these same indicators are considered.

Environmental assessment: in 2022, for the first time in Chile, contract managers and contractors were subjected to an environmental survey designed to establish a baseline for 290 contractors on environmental issues. The goal was to define the environmental impacts produced by contractors that could have a greater impact on Lipigas, such as carbon footprint and REP Law, and analyze the best practices that Lipigas could extend to them.

Decent work: monthly on-site audits are conducted by Lipigas to verify and control compliance with the standards and guidelines agreed upon by its contractors. In Chile, 49 on-site audits were conducted in 2022, encompassing sites, logistics operators, and plants, and reviewing labor and safety issues. Compliance with COVID regulations was incorporated in 2022, which includes evaluation of compliance, action plans, gap closure, and follow-up in accordance with health authority-issued guidelines.

**Improved security control:** In Chile, the implementation of digital credentials was

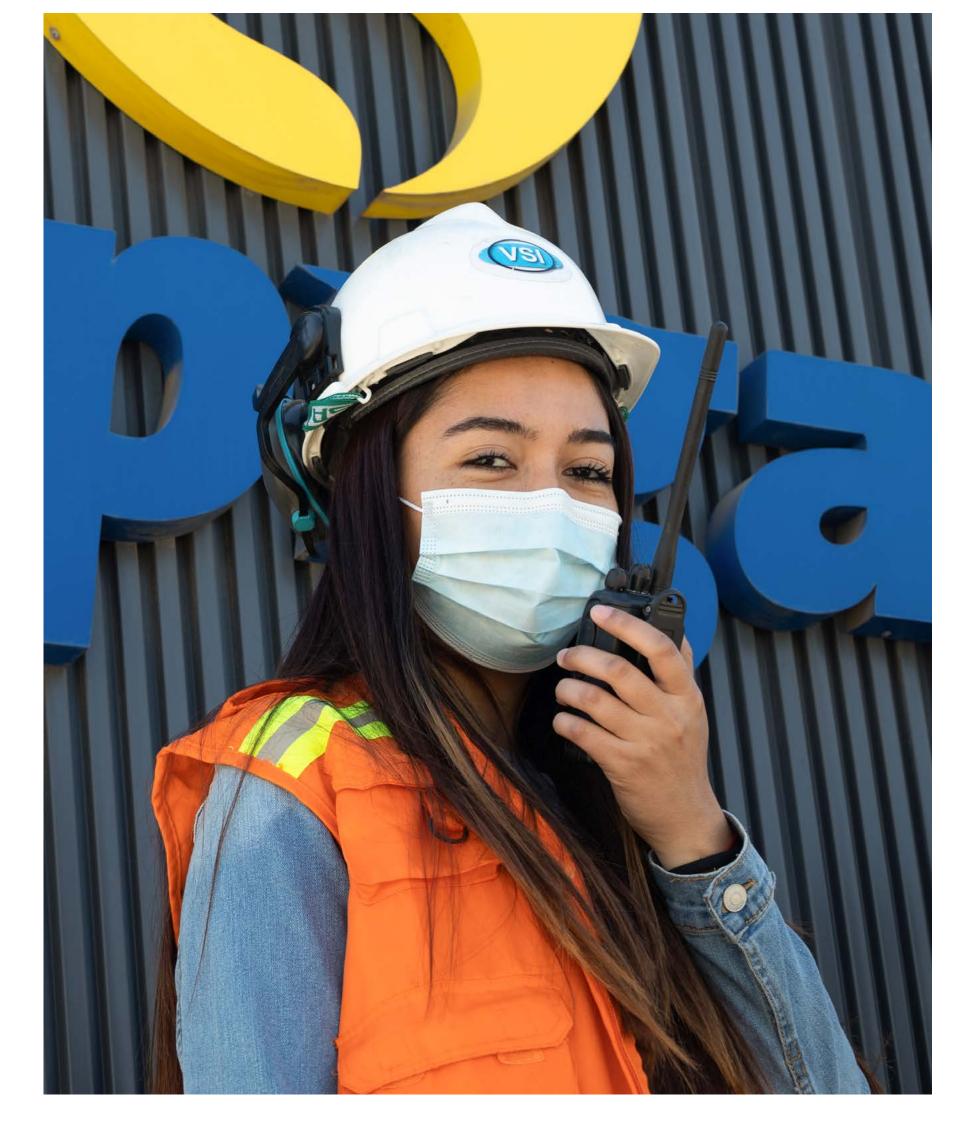
strengthened in 2021, thereby enhancing facility security. This made it possible to provide greater reliability to customers served by Lipigas contractors by identifying their mandate from the company.

Suppliers Portal: In 2022, the portal for Chilean contractors continued to be enhanced based on user feedback. Currently, it is equipped with a bidirectional request system to facilitate communication with contractors and suppliers, as well as the option to download all payment-related documentation. In addition, it features a news board and a library that serves as a repository for videos of workshops and relevant documentation. Additionally, contractors can access their digital credentials and associated contract.

Expansion of contractor control: Chile began providing support for the control of 600 direct delivery carriers (cylinder-bottled LPG) in 2021. This process was extended to contractors providing services to the electricity industry in 2022.

Training courses for contractors: Due to the success of the first version of the cycle of workshops held in Chile in 2021, we continued the cycle in 2022 with ten new talks that attracted 244 participants. The cycle, which was organized in conjunction with the Carlos Vial Espantoso Foundation, covered diverse topics such as the use of Excel, team management, and labor best practices.

Recognition of contractors: As a result of evaluating the performance of contractors, an annual award is given; in 2022, 11 companies were recognized for their efforts. In addition, the invoice payment period was shortened from 30 to 15 days for businesses with outstanding performance and annual invoices of less than \$30 million. Five companies were chosen for this category in 2022.







#### **Supplier Management**

For Lipigas, suppliers are essential to ensure both the continuity of the operation and the Value Proposition to Customers. Therefore, it encourages and safeguards a respectful and responsible treatment not only with the companies that provide goods and services, but also with their workers.

#### 5.9

## FAIR AND RESPONSIBLE TREATMENT

Transparency in the bidding and awarding processes: in 2022, in Chile, the use of the bidding portal was consolidated, extending coverage to the control process of deserted processes and integration with the platform that manages active contracts. This allows the two platforms (bidding and contract signing) to be interconnected, increasing their transparency.

In Colombia, the Procurement division has established a procedure for selecting, evaluating, and reevaluating suppliers, as well as monitoring their performance, which applies to Chilco and its subsidiaries. This management of strategic suppliers is carried out using a specialized platform that enables an initial evaluation of prospective suppliers

in terms of legal, financial, commercial, certification compliance, and health, safety, environment, and quality (HSEQ) variables. To be deemed reliable, candidates must earn at least 70 % of the possible points. In addition, they must monitor compliance with the user areas' established requirements and evaluate compliance with these requirements.

As in Colombia, the Peruvian procurement department has established a procedure for selecting and evaluating suppliers in order to select those that meet Limagas' standards. The supplier performance evaluation is applied to the transportation, facilities, and all critical services and supplies associated with ISO 45001, which is applicable to Peruvian businesses. To be considered reliable in the case of supplier selection, applicants must meet at least 75 % of the qualifications. Suppliers must achieve at least 80 % on their performance evaluation to be reevaluated within 12 months; if they receive a lower score, they will be reevaluated within six months. Similarly, suppliers must adhere to the requirements of the user area while adhering to the security policies' requirements.

In the case of bidding processes in Peru, there is a predetermined procedure that encourages bidder competition. The requesting department, the security department, and the procurement department comprise the evaluation team for any bidding process.

All procurement and supplier contracting processes are aligned with Empresas Lipigas' internal Compliance Standards and anticorruption policy.

**Contracts:** In 2022, the Company continued its efforts in Chile to revise contract formats to incorporate new internal and external regulations that provide greater formality and transparency for both parties with regard to expected service conditions.

**Financial advantages:** in 2022, the Company continued to extend agreements and benefits to Chilean suppliers in order to secure improved sources of working capital financing by confirming programs with BCI, Chile, and Santander banks, as well as the Bolsa de Productos.







#### Ranking of Best Payers

Empresas Lipigas ranked 1st among the Best Payers, energy sector, year 2022.

The ranking was developed by the Bolsa de Productos and the Chilean Association of Entrepreneurs (ASECH).

## Payment to suppliers

All subsidiaries of Empresas Lipigas divide their suppliers into domestic and international, as well as critical and non-critical categories. Each company has a payment procedure that ensures compliance with the regulations of each country in which it operates.

In addition, a payment term reduction process was initiated in Chile in 2022 for contractors who have demonstrated a high level of excellence and whose annual revenue is less than \$30 million (see page 78).

7.1

#### Payment term to suppliers 2022

#### NUMBER AND AMOUNT OF INVOICES BY PAYMENT TERM 2022

	Chile*		Colombia	Colombia		<b>Peru</b> _PG + Limag	gas Natural)
	Within 30 days	Within 30 days	Between 31and 60 days	More than 60 days	Within 30 days	Between 31and 60 days	More than 60 days
Number of invoices paid	84,495	21,487	714	64	41,458	23,709	4
Total value of invoices paid (millions of Chilean pesos)	637,743	77,106	2,203	22	117,012	20,549	2
Total amount of interest for late payment of invoices (millions of Chilean pesos)**	10	0	0	0	0	0	0
Number of suppliers ***	3,295	1,135	7	3	490	591	2
Number of domestic suppliers	3,232	1,129	7	0	461	578	2
Number of international suppliers	63	6	0	0	29	13	0
Number of SME suppliers (sales of less than UF10,000 per year)	3,059	1,133	0	0	351	517	1
Number of suppliers large companies (sales greater than UF100,000 per year)	236	2	0	0	139	74	1
Number of suppliers that individually represent at least 10 % of the total purchases made in the period for the supply of goods and services of the segment.	1		3			2	

<sup>\*</sup> All invoices in Chile are paid within 30 days.



<sup>\*\*</sup> The total amount of interest paid or payable on invoices issued during the reporting period due to late payment or simple delay.

<sup>\*\*\*</sup> The number of suppliers to whom invoices paid during the year correspond in each of the indicated ranges.

#### **SUPPLIER EVALUATION**

Carbon footprint measurement of strategic suppliers: a pilot carbon footprint survey of strategic suppliers from Thailand, China, Turkey, Mexico, and Argentina was launched in Chile in 2022. Nine of the fifteen strategic suppliers were tasked with measuring their carbon footprint, accounting for 60 % of the total for this category.



Suppliers from China: In 2019, prior to the contracting decision, global evaluations of suppliers from China began, analyzing variables such as prices, environmental compliance, labor and safety conditions. Once a supplier has been approved, annual evaluations will continue to be conducted.

Audits of strategic suppliers: In 2022, audits of strategic suppliers of goods and services in Chile continued and were replicated for the remaining suppliers. The goal is to cover this first group annually and then define a goal and strategy for promoting a policy that will cover all other suppliers by 2025.





### Focus 2023

Planned for 2023 is a collaborative effort with suppliers to optimize processes in order to generate value and innovation in the production chains of goods and services acquired by the company, and to strengthen commercial relations.



Chapter 5

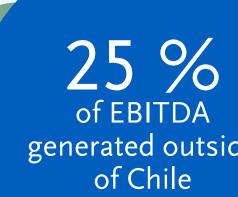


Governance and responsib business

Empresas Lipigas is committed to ensuring the sustainable growth of its business and to this end is implementing policies, (%) practices and procedures of good corporate governance and sustainability.

> of EBITDA generated outside

Creation of the subsidiary EVOL and progress in the development of renewable and green energy sources, especially Bio LPG and Bio LNG.







#### CORPORATE GOVERNANCE

#### **GOVERNANCE FRAMEWORK**

The Board of Directors is responsible for the Company's strategic direction, the approval of its policies, the monitoring of its value creation, and the efficient utilization of its resources. In addition, it oversees the company's performance, risks, and management control systems.

#### 3.1.i; 3.2.ix.c

#### **Performance evaluation**

The Board of Directors is permanently concerned with its self-evaluation, structure, and operation through the annual hiring of advisors and the implementation of appropriate improvements. At the end of 2021, it hired the ChangeMaker Leaders consulting firm to strengthen its Corporate Governance, to support the realization of a systemic reflection, and to create a road map for strengthening the Board's governance. This consultancy was extended during 2022.

#### 3.1.ii

#### Integration of the sustainability approach

The Board of Directors is responsible for the strategic direction of the Company, including environmental, social and governance (ESG) matters, as well as for approving policies and overseeing its performance in these areas.

The Sustainability Principles of Empresas Lipigas (see page 21) are committed to delivering energy solutions for a net zero future and contributing to the achievement of the Sustainable Development Goals of the United Nations. The Board of Directors monitors the programs designed to advance in the fulfillment of the Principles and makes recommendations to senior management to ensure that ethical, economic, environmental and social considerations are taken into account when making decisions.

## GOOD CORPORATE GOVERNANCE PRACTICES

Adopting, implementing, enhancing, and applying good corporate governance, social responsibility, and sustainable development practices is an ongoing priority for the Board of Directors and the company. In order to accomplish this, it has policies, practices, and procedures that are annually reported to the Financial Market Commission (CMF).

More information here.

The Board of Directors delegates the management and administration of the Company to the general manager, who oversees all operations and to whom all business and support units report.

Sustainability Committee: since 2020, there has been a Sustainability Committee at the executive level whose responsibility is to integrate these principles into the Company's decisions and daily activities, engage the entire organization and ensure that there are instances and mechanisms for their adequate direction and monitoring.

This committee met monthly in 2022. It is the strategic and executive body that establishes the goals to be attained in the various areas associated with the Company's Sustainability Principles and integrates the various perspectives and experiences to evaluate environmental changes and their challenges. In addition, it formulates appropriate responses and oversees sustainability management. In these matters, senior management is nurtured by this organization.

It is chaired by the general manager and consists of corporate managers and managers of related areas in Chile, as well as the general managers of the subsidiaries in Colombia and Peru, and two executives from Management Control and Corporate Affairs and Communications.

In the case of the Chilean operation, each of the five principles is led by a one manager. In the cases of Peru and Colombia, the leaders of the five principles are the general managers of the subsidiaries.



#### **OWNERSHIP CONTROL STATUS**

Empresas Lipigas S.A. is a corporation composed of 83 shareholders. Due to the expiration of the Shareholders' Agreement that was signed between the then-members of its controlling group in 2017 and concluded in 2020, the company does not currently have a controlling shareholder.









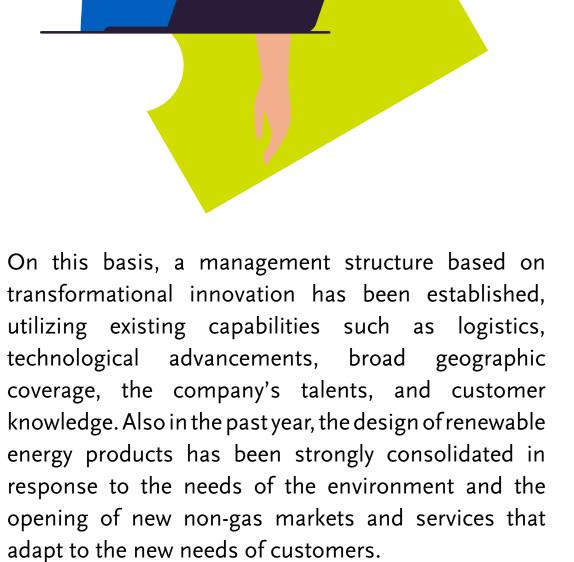
#### **Identifying stakeholder interests**

The Board of Directors ensures that Empresas Lipigas always acts in the best interest of all shareholders and considers the identified requirements of relevant stakeholders, as well as those that may arise from a particular issue. Empresas Lipigas identifies its relevant stakeholders, along with their concerns and expectations (see page 100).



#### **Promoting innovation**

Innovation at Empresas Lipigas is viewed as an ongoing process that enables the development of permanent incremental innovation initiatives on an annual basis. These initiatives are supported by the company's current capabilities and facilitate the permanent transformation of processes to generate efficiency and enhance the customer experience. In the employed methodology, all departments and management are required to make innovation a means of achieving business growth and sustainability. Business Transformation Management, which reports to the general manager and has the responsibility of overseeing and promoting the agile and appropriate execution of the initiatives, enters and directs the specific and larger projects.



In addition, this work is supported by the advice of a Transformation Committee, which advised the Board of Directors until the end of the first half of 2022 and has since advised Management on matters within its purview. This Committee consists of the following individuals:

#### **Transformation Committee**

Name	Position
Ángel Mafucci Solimano	General Manager
Morris Pessó Olcese	Business Transformation Manager
Juan Manuel Santa Cruz Munizaga	Director
Jaime Santa Cruz Negri	Director
Ignacio Noguera Briceño	Director
Tina Rosenfeld Kreisselmeyer	Director
Rosario Navarro Betteley	Director
Paola Assael Montaldo	Consultant



3.1.vi; 3.2.ix.b

#### **Detection of organizational** barriers that inhibit diversity

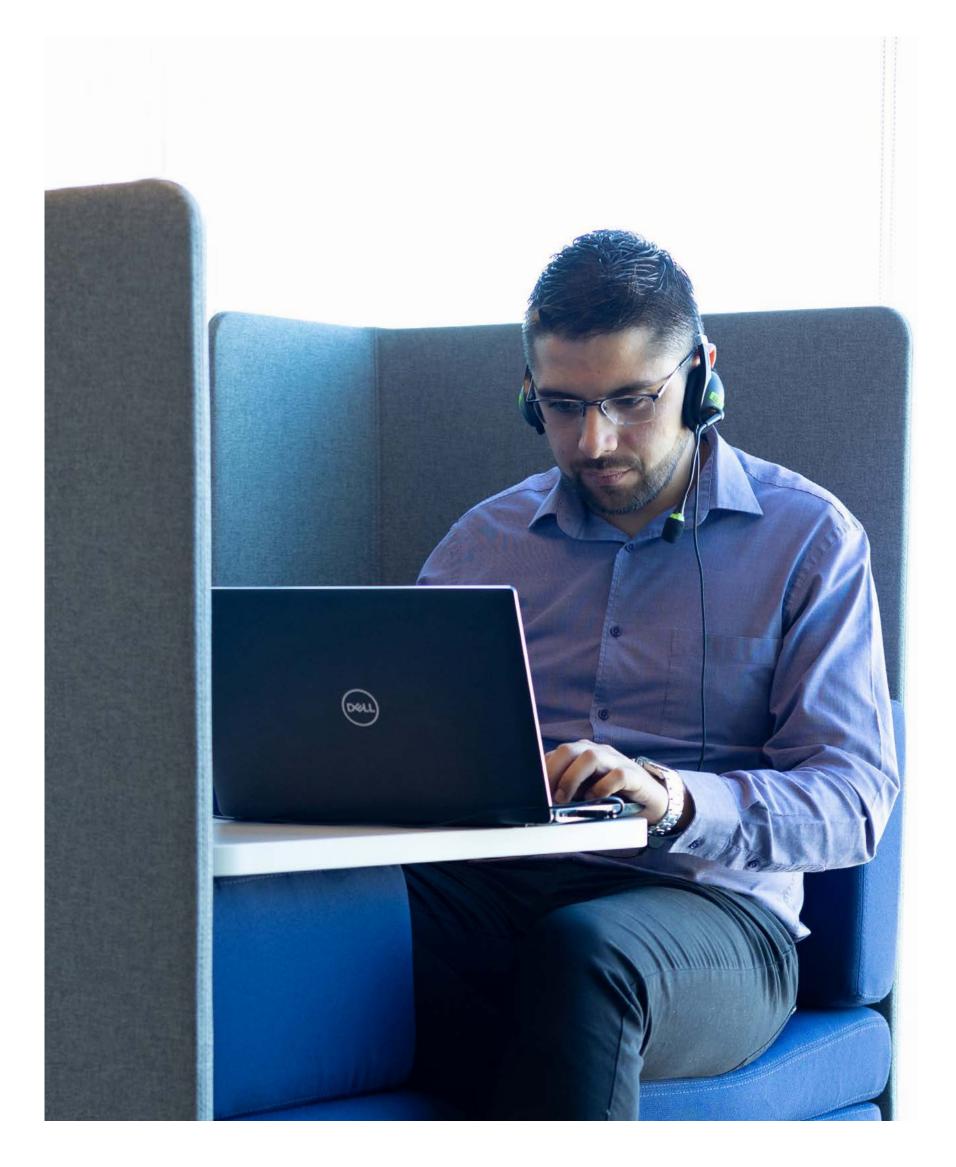
Empresas Lipigas is well aware that diversity enriches the company and enables it to better comprehend and engage with society. It is a diverse organization, composed of individuals from various socioeconomic, educational, cultural, and regional backgrounds. Respect, care, transparency, and excellence are applied across the board, from production workers to the most specialized professionals. Adjustments have been made to the Company's selection processes, talent review, conciliation policies, and other procedures to prevent discrimination, human rights violations, and biases of any kind.

In terms of gender equality, consistent efforts have been made since 2017 to increase the number of women in all job positions, from operations workers to executives. To accomplish this, changes within the organization were required, includingagreaterawarenessofinternalized cultural biases. In an industry that has historically been dominated by men, there is a proportion of women occupying managerial and executive positions. In various surveys conducted throughout the year, such as the Great Place to Work Trust Index Work Climate Survey and the Fundación Generación Empresarial's Barometer of Values and Organizational Integrity, employees acknowledge these efforts.

#### 3.1.vii

#### Identification of skills, knowledge and experience

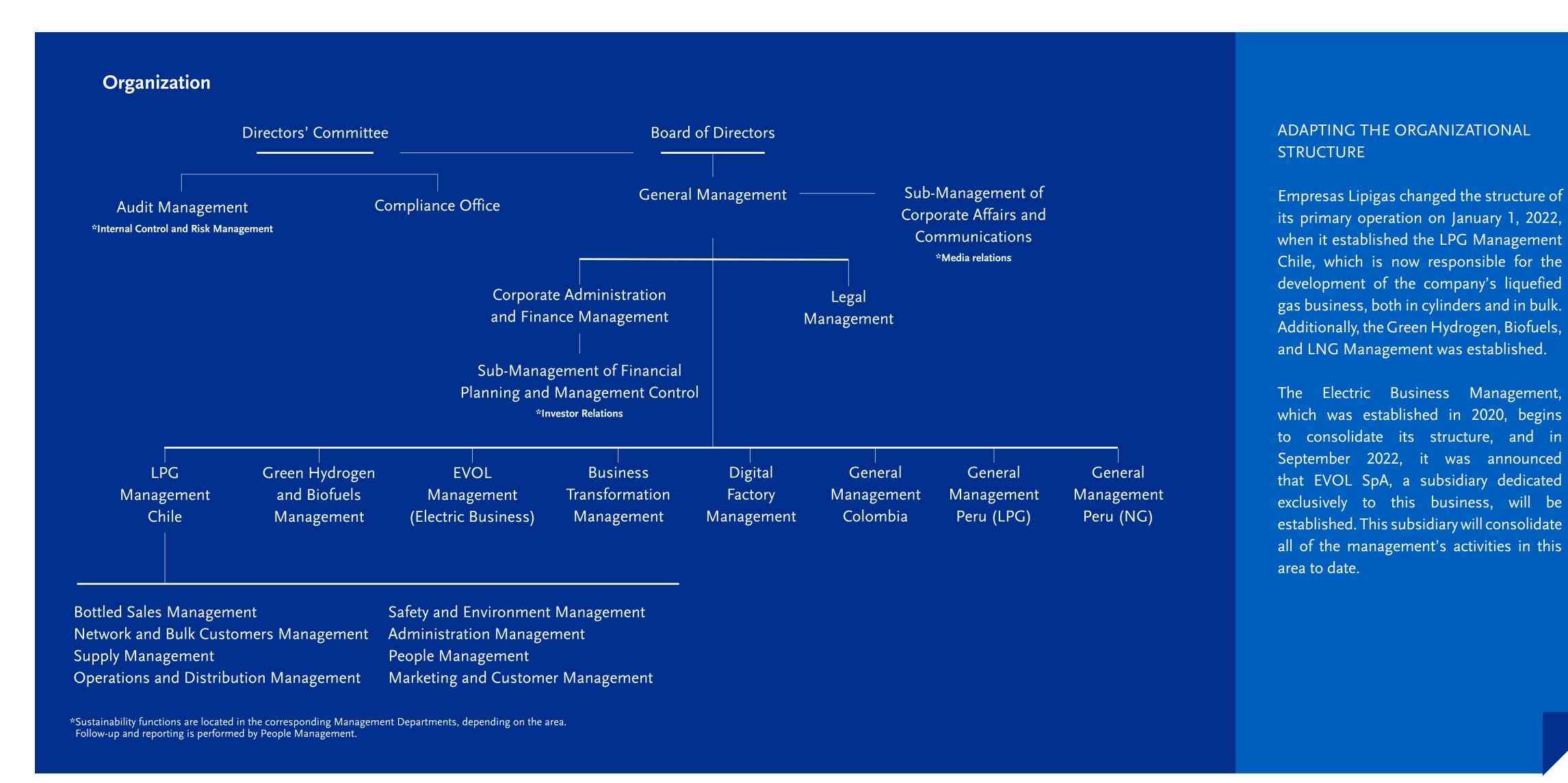
As Empresas Lipigas has transformed its business models, digitized its processes, and diversified into new countries, markets, and industries, it has required the incorporation of new skills and abilities. To this end, it has compiled job profiles, gathered the necessary knowledge and skills, and researched the corresponding market. In many instances, selection processes have been conducted by firms specializing in particular industries. All of this has enriched the organization,



as the current profiles, such as the new generation of digital talent, differ from the traditional ones. Lipigas also has a Talent Committee that monitors the potential and performance of professional staff so that people in regions or positions further from the executive level do not lose visibility. Similarly, it encourages participation in processes to increase innovation initiatives, participation in projects, and applications for internal competitions, thereby revealing previously undetected leadership qualities and talents.











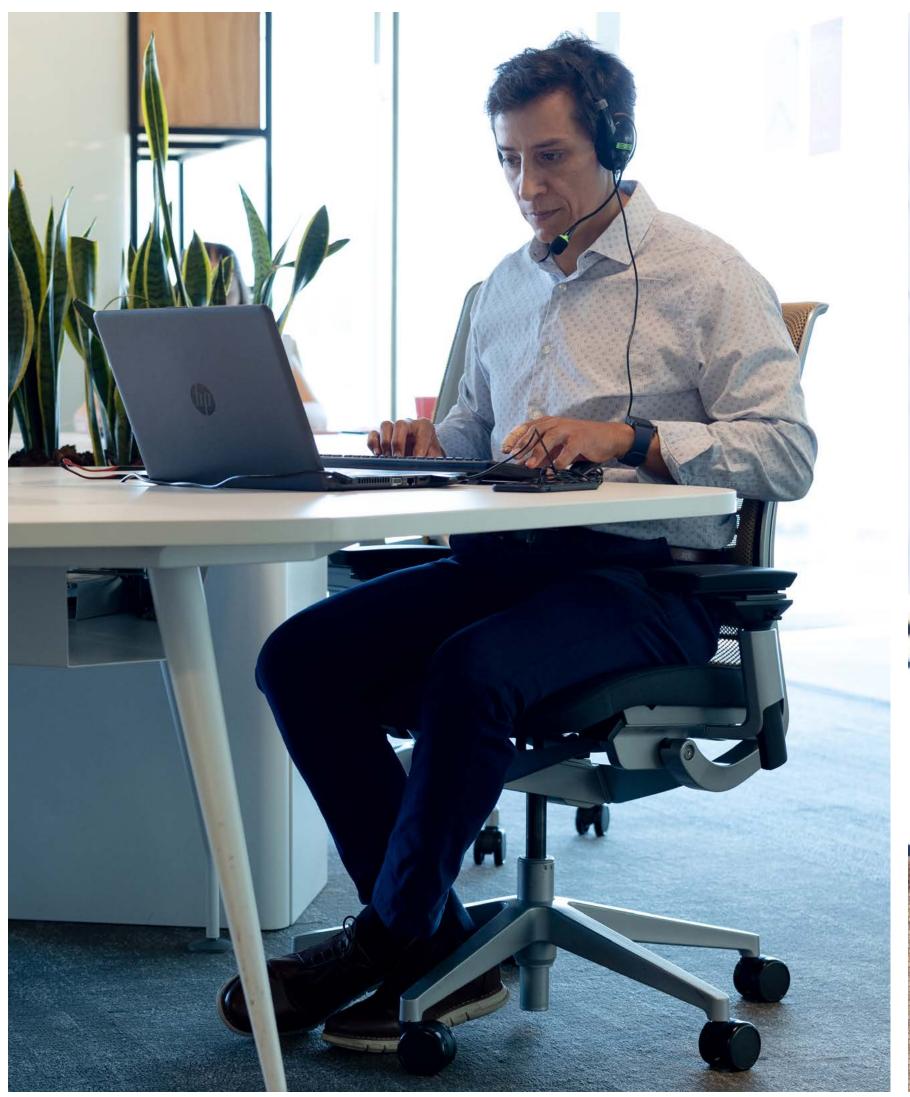
#### **BOARD OF DIRECTORS**

The Board of Directors of Empresas Lipigas is composed of seven directors. In accordance with Law No. 18,046 on Chilean Corporations and the Company's bylaws, the term of office is for a maximum period of three years, and they may be re-elected indefinitely. The Chairman of the Board of Directors does not hold an executive position within the Company.

#### 3.2.i; 3.2.iv

## Identification of the members of the Board of Directors

The most recent election of the Board of Directors took place at the General Shareholders' Meeting held on April 22, 2020. Of the members elected on that occasion, three incumbents and one alternate resigned during 2022. They are the incumbents Francisco Courbis Grez, on March 16, 2022; Jaime García Rioseco, on April 4, 2022, José Miguel Barros Van Hovell Tot Westerflier, on April 29, 2022 and the alternate of the latter, Gerardo Varela Alonso, on May 20, 2022. In their replacement, Ignacio Binimelis Yaconi, Tina Rosenfeld Kreisselmeyer and María Del Rosario Navarro Betteley took office.





business

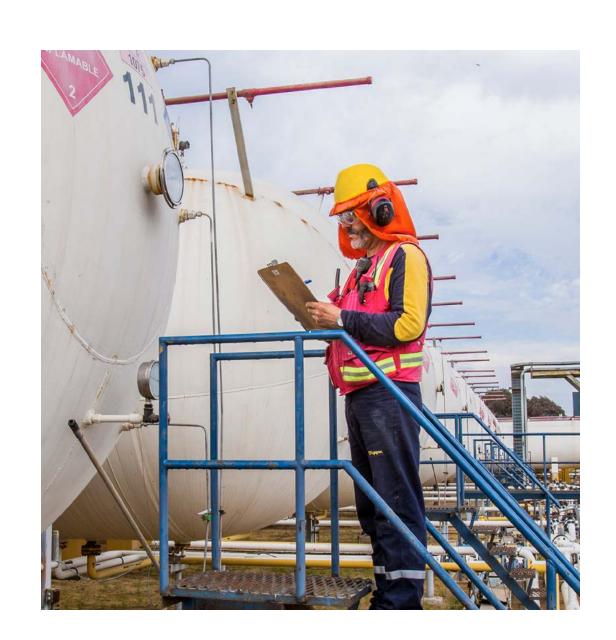






In addition, at the Special Shareholders' Meeting held on September 29, 2022, it was agreed to amend Article Seven of the Company's bylaws to eliminate the position of alternate director and other references to this position, effective as of the next General Shareholders' Meeting at which the Board of Directors will be renewed.

The knowledge, skills, and experience of the members of the Board of Directors are comprised of professionals with diverse backgrounds and trajectories who contribute to the development of a shared vision and the pursuit of the best business management decisions. Thus, the Board of Directors consists of:



#### 1. Juan Manuel Santa Cruz Munizaga – chairman

RUT\*: 7.019.058-3

Civil Engineer, Pontificia Universidad Católica de Chile. He has served as general manager and director of companies in Chile, Peru and Argentina. He currently serves as director of the Museo de Artes Visuales (MAVI), Teatro Municipal de Santiago, Comunidad Organizaciones Solidarias and elective director of SOFOFA for the 2019-2023 period.

#### 2. Juan Ignacio Noguera Briceño - director

RUT\*: 7.022.714-2

Andes. Director and General Manager of Nogaleda Holding SpA and Nogaleda Inmobiliaria y Comercial, Chairman of the Board of LP Leasing, Director of Altos Bosques S.A. and Inmobiliaria Teresa Vial SpA. He is also partner of Zona Marketing Limitada and director of Fundación Camino.

#### 3. Mario Vinagre Tagle – director

RUT\*: 7.171.058-0

Business Administrator, Pontificia Universidad Católica de Chile. Has worked at Banco de Chile, Banco O'Higgins and Banco de A. Edwards. Former director of Acetogen S.A.

#### 4. Jaime Santa Cruz Negri – director

RUT\*: 6.861.742-1

Industrial Civil Engineer, Pontificia Universidad Católica de Chile. Currently director of AD Retail S.A (ABCDIN), Cofisa, Arboris LLC (EE. UU.), Acetogen S.A., SCS Furniture and President of Netmentora.

#### 5. Ignacio Binimelis Yaconi – director

RUT\*: 15.376.697-5

Sociologist, Universidad Alberto Hurtado. MBA ESE Business School Universidad de Los Andes and a master's in management of people and organizations UAI. He has served as a business consultant and has been a director in several startups and member of investment committees in investment funds. He is currently the executive director of LDG Inversiones and director of the Museo de Artes Visuales and Fundación Futuros Para el Tenis.

#### 6. Tina Rosenfeld Kreisselmeyer – director

RUT\*: 14.644.931-K

Business Administrator, FAU Nürnberg, Germany; master's in financial management and organizational psychology, UAI; Corporate Director Certificate, Harvard Business School. Director and Chairwoman of the Sustainability Committee of SMU S.A.; Director and Chairwoman of the Audit Committee of Masisa S.A., angel investor of Chile Global Angels, volunteer at Endeavor, and mentor of AcceleraMeTech.

#### 7. María del Rosario Navarro Betteley – director

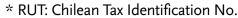
RUT\*: 12.720.922-7

Degree in aesthetics, PUC, She has more than 20 years of experience in the project management of high-impact social-business projects, particularly in the public-private sector, with a focus on innovation, technology development, technology integration, marketing, and digital transformation. Vice Chairwoman of SONDA; senior partner of IDEMAX;

member of the board of directors of CSIRO Chile and elective board member of SOFOFA for the 2021-2025 period, member of the presidential advisory council on science, technology, knowledge and innovation.

The following alternate directors will remain in office until the next election at the General Shareholders' Meeting:

Name	RUT*	Profession
Cristián Neely Barbieri	7.039.098-1	Civil Engineer
Bernardita Noguera Briceño	7.031.947-0	Agricultural Engineer
Esteban Vinagre Tagle	10.366.648-1	Business Administrator







Social

**3.2.**xiii

#### **Diversity of the Board of Directors**

With the incorporation of Tina Rosenfeld and Rosario Navarro, in April and June 2022, respectively, for the first time the Board of Directors of Empresas Lipigas has two female directors. Thus, as of December 31, 2022, the following is the composition by gender and by incumbents and alternates:

Directors	Men	Women
Incumbent	5	2
Alternate	2	1

**Directors with disabilities** 

No member of the Board of Directors of Empresas Lipigas, neither incumbent nor alternate, is disabled.

#### **Directors by nationality**

Divoctors	Ch	ilean	Other		
Directors	Men	Women	Men	Women	
Incumbent	5	1	0	1 (German)	
Alternate	2	1	0	0	

#### Directors by age range

	Between 30 and 40		Between 30 and 40		Between	ween 41 and 50 Between		Between 51 and 60		Between 61 and 70	
	Men	Women	Men	Women	Men	Women	Men	Women			
Incumbent	1	0	0	1	1	1	3	0			
Alternate	0	0	0	0	1	1	1	0			

#### Directors by seniority in the position

	Less tha	an 3 years		veen 3 6 years		than 6 ss than 9		veen 9 2 years	More tha	n 12 years
	Men	Women	Men	Women	Men	Women	Men	Women	Men	Women
Incumbent	1	2	1	0	1	0	0	0	2	0
Alternate	2	0	0	1	0	0	0	0	0	0



#### 3.2.ii

#### **Remuneration of the Board of Directors**

The incumbent directors receive remuneration in the form of monthly income. Compared to the previous year, the annual amount received by each of the directors for this concept as of December 31, 2022 is detailed in the following chart:



Incumbent director	Remuneration 2022 (in CLP)	Remuneration 2021 (in CLP)
Juan Manuel Santa Cruz Munizaga	104,000,000	72,000,000
Ignacio Noguera Briceño	56,000,000	48,000,000
Mario Vinagre Tagle	56,000,000	48,000,000
Jaime Santa Cruz Negri	56,000,000	48,000,000
Francisco Courbis Grez*	12,000,000	48,000,000
Jaime García Rioseco**	12,000,000	48,000,000
José Miguel Barros van Hovell tot Westerflier***	16,000,000	48,000,000
Ignacio Binimelis Yaconi	44,000,000	-
Tina Rosenfeld Kreisselmeyer	45,000,000	-
María del Rosario Navarro Betteley	35,000,000	-





Francisco Courbis Grez resigns on March 15, 2022 and is replaced on the same date by Ignacio Binimelis Yaconi.

<sup>\*\*</sup> Jaime García Rioseco resigns on April 1, 2022 and is replaced on the same date by Tina Rosenfeld Kreisselmeyer.

<sup>\*\*\*</sup> José Miguel Barros van Hovell tot Westerflier resigns on April 28, 2022. After the resignation of his alternate Gerardo Varela Alonso on May 19, 2022, he is replaced by María del Rosario Navarro Betteley, on June 17, 2022.

3.2.iii

#### Hiring of experts

The Board of Directors and its advisory committees approve in a timely manner the advisory services they deem necessary within the budget approved by the General Shareholders' Meeting.

During 2022, ChangeMarker Leaders provided advisory services. It also received advisory services from the Transformation Committee through Paola Assael Montaldo, Tina Rosenfeld Kreisselmeyer and Rosario Navarro Betteley but only until the end of the first half of the year, since this Committee will then advise Management. The total amount of the advisory services contracted by the Board of Directors in 2022 was \$100,137,186.

3.2.v

#### Induction of new members

The new director's entry process includes an online induction folder that considers various matters of interest such as the operation of Corporate Governance, the Company's organization, its strategy and budget, the sustainability strategy and the specifics of its businesses in Chile and other countries in which it operates. During the initial weeks of incorporation, the process also includes meetings with managers of the various business and functional areas, as well as subsidiaries.

3.2.vi, vii

#### Frequency of meetings with business units

**Risk management:** the Board of Directors meets every six months with the Internal Audit area, which is responsible for the Company's risk management, in order to learn about the main steps taken and progress made on the strategic risk map defined by the company (see page 93).

The General Manager participates in these meetings, and these issues are also discussed monthly and previously at the Directors' Committee.

Internal Audit: The Board of Directors meets with Internal Audit every six months to discuss issues related to the internal audit plan, including cybersecurity, financial accounting, internal control, regulatory compliance, and security, among others. The General Manager and, depending on the topics to be discussed, the respective executives attend these meetings. This area provides monthly updates to the Directors' Committee, which in turn provides monthly updates to the Board of Directors on pertinent events and actions.

**Sustainability:** The Board of Directors meets with the unit responsible for monitoring the Company's sustainability management actions every six months to discuss all pertinent issues to be analyzed from the perspective of sustainable development. The general manager and the People manager, the executive in charge of the aforementioned follow-up, attend these meetings.

In addition, the Board of Directors holds meetings three times a year with the Safety and Environment Manager, three annual meetings with the Compliance Officer, and biannual meetings with the Cybersecurity and Data Area to discuss cyber fraud issues. Furthermore, the legal manager, who is responsible for regulatory and compliance matters, is a permanent member of the Board of Directors and the Directors' Committee. When discussing and adopting strategic decisions, business or budget plans, among others, all ESG factors are considered.

External audit firm of the financial statements: Once a year, the Board of Directors meets with the external auditing firm responsible for auditing the financial statements to discuss issues related to the audit's outcome. These meetings are attended by the general manager and the corporate manager of Administration and Finance.

3.2.viii

#### **Field Visits**

In 2022, the Board of Directors resumed field activities that had been interrupted by COVID-19 pandemic-related security measures. Thus, on October 12, 2022, the Board of Directors visited the Company's primary LPG bottling and storage facility in Maipú, Metropolitan Region, where they toured the facilities and met with the staff. In addition to the general manager, the manager of LPG Chile and other company managers attended the visit.

3.2.ix.a

#### Director training and strengthening areas

The Board of Directors annually establishes a consensual training agenda, from which a formal training and learning program is developed that, at a minimum, includes the following topics: best practices of Corporate Governance that have been adopted by other local and international entities; local and international advancements over the past year in matters of inclusion, diversity, and sustainability reporting; and risk tools, including sustainability, which have been implemented. The training program for 2022 included training in personal data protection and the implementation of internal personal data privacy policies for customers, employees, applicants, and suppliers; best practices in corporate governance and interlocking; and new offenses included in Law No. 20,393 on Criminal Liability of Legal Entities.







Strategy

#### 3.2.xi

#### **Contingency or crisis plan**

In the event of a contingency or crisis situation, the Company has a plan for operational continuity. The General Management, when appropriate, convenes the Emergency Operations Committee, or establishes a Crisis Committee to address a particular situation, and reports directly to the Board of Directors on the management of this matter.



## Remote information system for directors and shareholders

There is a system to which directors have online access to the necessary information such as minutes and documents and others that allow their adequate participation in the meetings. In addition, the corresponding final minutes are available for consultation no later than 30 days after each meeting.

There is also publicly accessible online Whistleblower Hotline for all internal and external stakeholders, accessible via the Company's main digital channels.

For more information on Board Committees and senior executives, see Supplemental Information, pages 132 and 133.











#### RISK MANAGEMENT

Empresas Lipigas manages risks proactively to ensure sustainable business growth and protect its people, customers, communities, assets, and reputation. The Board of Directors is responsible for ensuring proper identification and management of these risks, as well as establishing the controls and responsibilities necessary to prevent and/or mitigate them.

#### 3.6.i, iii, v, vii, viii, ix

#### General guidelines

Empresas Lipigas S.A. has a corporate risk management and control policy formally written and approved by the Directors' Committee in June 2022. To comply with international best practices, this has been developed based on the international standard ISO 31000 - Risk Management and the integrated risk management model COSO ERM.

To this end, the Company has defined thirteen strategic risks and a risk map, which is reviewed annually and incorporates

their management into the Internal Audit department's duties. This area reports to the Directors' Committee, which in turn reports pertinent events and actions to the Board of Directors on a monthly basis. This process takes into account the quantification, monitoring, and communication of direct and indirect risks, and is governed by national and international recommendations and guidelines. In this context, minimizing risks associated with people, security, cybersecurity, and regulatory compliance has been deemed a top priority. Compliance with policies, plans, procedures, laws, regulations, and contracts is also the responsibility of the Internal Audit division, along with the protection of assets, the effectiveness and efficiency of operations, and the reliability and integrity of operational and financial information.

The identification of risks takes into account changes in existing regulations, the emergence of new standards, and pertinent human rights issues that could have an impact on the Company. Regarding the latter,

a first survey of the relevant aspects to be considered in terms of fundamental rights and a preliminary proposal for a progress agenda in this area was conducted in 2022.

In addition, the Board of Directors has approved the Company's Code of Conduct, which outlines the company's guiding principles and rules (see page 96). Each subsidiary developed its own Code of Conduct based on Lipigas', with the applications and specifics that each reality dictates. Finally, risk management and control training is provided for all personnel (see page 97).

Lipigas has a whistleblower channel in the three countries in which it operates, so that its employees, shareholders, customers, suppliers, and/or third parties from outside the company can report concerns and possible irregularities or unlawful acts (see page 97).





#### 3.6.ii

#### Risks and opportunities

Risk factors inherent to the Company's activity consist of those inherent to the markets in which it participates and to the Company's and its subsidiaries' activities. In order to design and monitor compliance with the mitigation measures deemed appropriate, the Board of Directors and management conduct periodic reviews of the risk map, in which thirteen strategic risks have been redefined, in order to design and monitor mitigation measures.

The following is a list of the most significant business risk factors, arranged in the new order established by the company:

- Environmental risk
- Safety, health and people risk
- Human capital, diversity and talent management risk
- Reputational risk
- Political and social risk
- Business interruption risk
- Macroeconomic risk

- Financial risk
- Regulatory and legal risk
- Compliance risk
- Climate change and natural disaster risks
- Technology and cybersecurity risk
- Third-party management risks

The description of the thirteen strategic risks can be found in the Supplemental Information chapter on page 135.





#### 3.6.ii.a, e

#### Environmental, social and human rights

The Company's risk identification and management process encompasses all risks associated with sustainability, including environmental, social, and human rights risks. They are administered via plans issued by the areas and requested by the General Management. In addition, they include those involved in the value chain. Concerning risks and opportunities associated with climate change, a study was conducted in 2021 - with the assistance of Deuman - to determine the primary physical and transition risks to which the Company is exposed in this area, as well as to develop the corresponding response strategy, which implementation began in 2022.

#### 3.6.ii.b

#### Information security

Information security risks are a part of Lipigas' risk identification and management process, which includes an Information Security Master Plan (see page 53).



#### 3.6.ii.c

#### **Free competition**

In relation to risks related to free competition, this includes serious non-compliance with Law 20,393 on Crime Prevention (see page 96).

#### 3.6.ii.d

#### Consumer health and safety

Lipigas' strategic risk map includes risks to the health and safety of people, including consumers.

#### 3.6.iv

## Role of the Board of Directors and senior management

The Risk Management Policy details the functions associated with risk owners and their management, oversight of these risks and independent assurance. The Board of Directors is the supervisory body responsible for:

- Annually reviewing the risk policy and strategy.
- Defining the profile of strategic and operational risks.
- Ensuring that risk management is integrated into all activities of the organization.
- Overseeing the proper implementation of the risk management policy and deployment.

For its part, management is responsible of identifying and declaring its risks, implementing controls with adequate coverage, managing its risks continuously, and integrating risk management methodologies.

#### 3.6.vi

#### Internal audit

The Company has a Corporate Internal Audit area that is responsible for:

- Developing and executing the annual audit plan reviewed and approved by the Directors' Committee based on the strategic risk map.
- Assessing the adequacy and efficiency of the governance, risk management, and internal controls system.
- Examining and evaluating adherence to policies, plans, procedures, laws, and regulations.
- Assessing the security, reliability, and integrity of data and information systems.
- Conducting investigations into fraudulent, suspicious, and unethical business conduct violations.

This area informs the Directors' Committee and the General Management on a regular basis of the reviews conducted in relation to the identified critical risks, including the current risk rating and improvements to processes and controls.

#### 3.6.x

#### **Succession plan**

The Company has descriptions of the competencies of its top executives and their second lines, as well as external consultant assessments of their potential. The succession plan is not described in a document, but

when departures at this level occur, the information described above is reviewed, along with the benefits and drawbacks of recruiting external talent that can contribute fresh perspectives.

This analysis determines how the replacement will be implemented. Lipigas ensures that there are always individuals who can acquire the necessary knowledge and skills in the event of a replacement needing to be made for a person with specialized technical business knowledge.

#### 3.6.xi, xii

## Salary structures and compensation policies

Through the People management, the Company receives the specialized counsel of a third party from outside the Company that provides annual labor market data. There are currently no plans to seek external advice, and these salary structures have not been submitted for shareholder approval. (More information about the executive incentive plan is available on page 134).







#### INTEGRITY AND COMPLIANCE

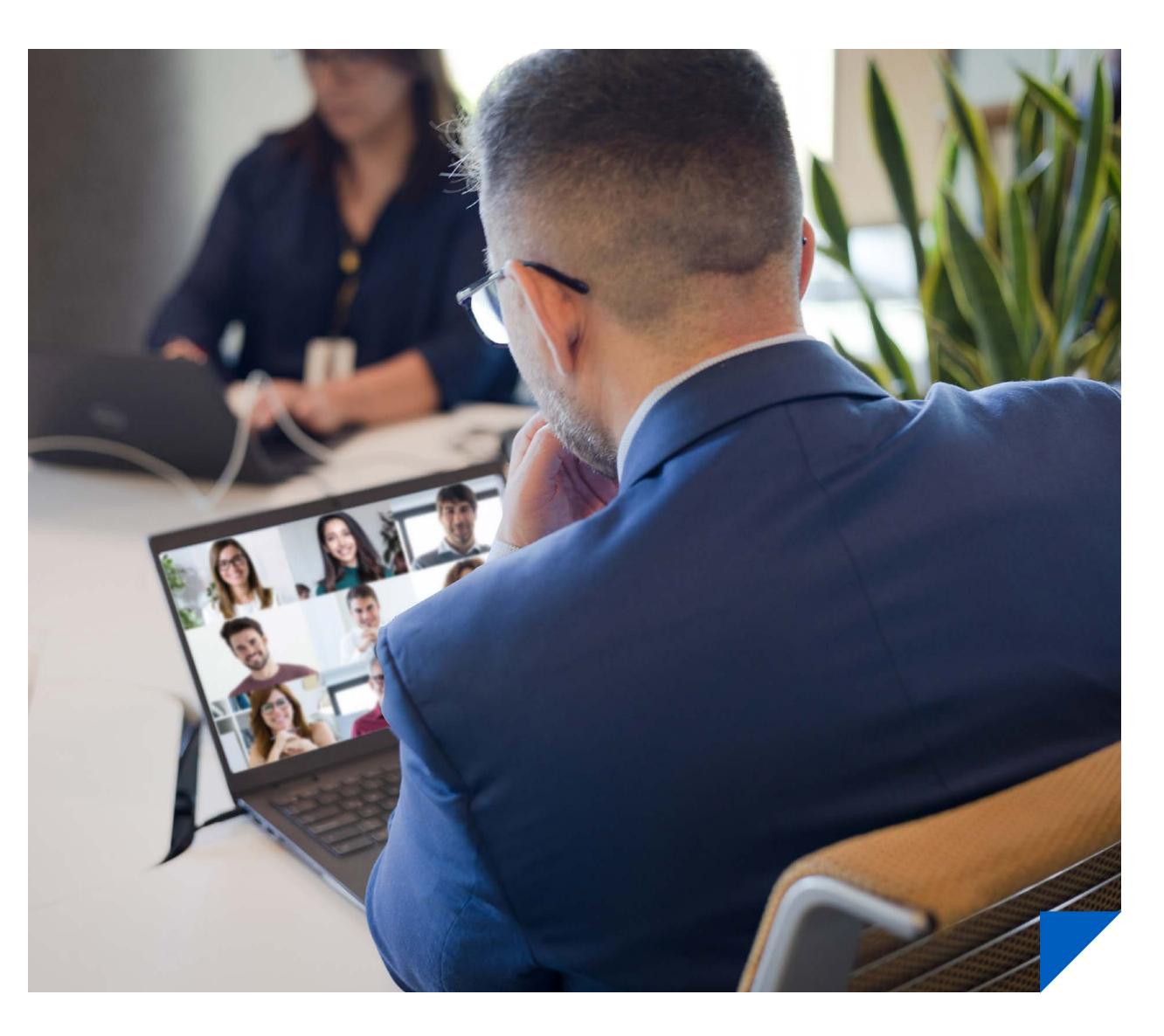
#### INTERNAL POLICIES AND GUIDELINES

The Board of Directors is constantly concerned with implementing, improving, and applying sustainable development and good Corporate Governance practices. It has policies, practices, and procedures for this purpose. These include the Sustainability Principles, the Code of Conduct, the Crime Prevention Model, and the following policies: Risk Management, Compliance, Free Competition, Anti-Corruption, Interaction with Public Officials, Inclusion and Diversity, Environmental and Occupational Safety, and Operational and Occupational Health.

Environment	Social	Governance
Safety, Environment and Quality Policy	<ul> <li>Inclusion and Diversity Policy.</li> <li>Gender Parity Policy</li> <li>Labor, Operational and Occupational Health and Safety Policy.</li> <li>Coexistence and Teleworking Protocol.</li> <li>Protocol for relations with contractors.</li> </ul>	<ul> <li>Code of Conduct.</li> <li>Crime Prevention Model.</li> <li>Risk Management Policies, Compliance, Free Competition, Anti-Corruption, Interaction with Public Officials, Conflict of Interest and Use of Privileged Information.</li> <li>Insider Trading and Related Party Transactions Manuals.</li> </ul>

#### SUSTAINABILITY PRINCIPLES

See more information on these policies and guidelines. https://www.lipigas.com/en/investors/corporate-governance/ethics-and-compliance/







#### INTEGRITY MANAGEMENT SYSTEM

By operating in Chile, Colombia, and Peru - in different environments and cultures - the company faces the challenge of preserving the values and principles that guide its actions, aligning all employees with the Corporate Purpose and Objectives, and ensuring their integrity by adhering to internal policies and local regulations.

#### 3.6.vii

#### Code of conduct and best practices

It is a guide for decision-making and a framework for action with respect to customers, suppliers, business partners, employees, and anyone else with whom the company interacts. It establishes fundamental standards of conduct, mechanisms for reporting suspected ethical or legal violations, and, most importantly, seeks to prevent these occurrences.

#### 3.1.iii; 3.6.xiii

#### **Crime Prevention Model (CPM)**

Its purpose is to prevent the commission of any of the crimes outlined in Chilean Law 20.393<sup>12</sup> and its subsequent amendments, such as Law 21.121<sup>13</sup>, among others. The CPM is a process for the prevention and monitoring of risks associated with illegal activities that integrates control mechanisms of business processes and the development of a series of permanent activities for prevention, detection, response, and continuous improvement.

In addition, Empresas Lipigas has specific guidelines regarding anti-corruption, interaction with public officials, conflicts of interest, insider trading, and competition. The aforementioned elements are incorporated into its Risk Management System, along with controls for the identified risks.

- 12. Law on Criminal Liability of Legal Entities in the crimes of money laundering, financing of terrorism and bribery of national and foreign public officials.
- 13. Modifies norms on corruption and other crimes, creates new criminal offenses and expands the criminal liability of legal persons.

#### 3.1.iii

#### **Conflicts of interest**

The Conflicts of Interest Policy of Empresas Lipigas ensures compliance in this area, which is disseminated to the entire organization via awareness campaigns. All executives must sign a declaration of conflict of interest that was last updated in December 2021. In addition, since 2019 there has been a Conflict of Interest statement that focuses on compliance with Law 20,393 for directors and senior executives.

#### **Free competition**

The Free Competition Policy ensures that all Lipigas employees adhere to the applicable regulations. With the mapping of risks in this area and the development of the Antitrust Program, the organization has strengthened its processes for preventing anticompetitive behavior. In addition, it has developed prevention and management activities, such as mandatory in-person and online training, email dissemination, the "At Lipigas, we play fair" campaign, legal and compliance support, and ongoing advice to executives in commercial areas.

Values and Business Ethics Barometer shows Lipigas' strong commitment to integrity, in the opinion of its employees

The Barometer is a survey that employees of a company respond to in order to measure the organization's culture of ethics and compliance.

More than 600 employees from all lines of business in Chile responded to this survey, which yielded the following key findings:

- 95 % indicate that they feel identified with the values and principles of the organization.
- 91 % fully or moderately agree that even in the worst moments the company maintains its ethical commitment.
- 78 % believe that the organization's executives act in accordance with the corporate values, setting an example.
- 89 % fully or moderately agree that the organization always acts by doing the right thing.
- 82 % say that the company actively fights corruption.





#### **Ethics Committee**

Operational in the three countries, ensures the impartiality and proper functioning of the Code of Conduct and Best Practices, including actions related to the Chilean Crime Prevention Model. It also reviews complaints and takes appropriate actions based on the criteria and procedures established by the Ethics Committee for the investigation and resolution of such complaints. The committees formed in the three countries hold monthly meetings.

3.6.ix

#### Whistle-blower hotline

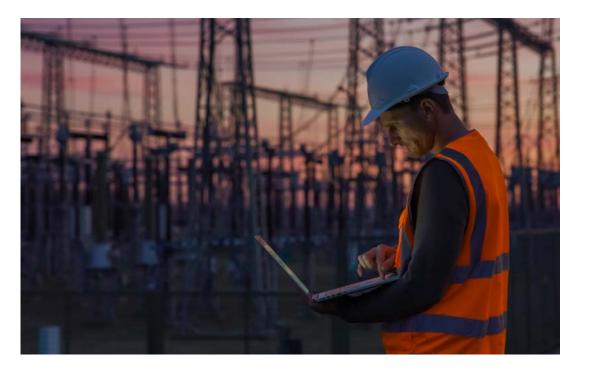
Active in all three countries, it enables the anonymous and confidential reporting of irregularities and transgressions within a framework of trust and with the necessary protocols to prevent the possibility of retaliation or other negative consequences for those who report.

The platform is managed by an external organization (Fundación Generación Empresarial) to ensure compliance with all adopted measures. It is accessible to employees via the intranet and to customers, suppliers, contractors,

distributors, and the general public via the websites of the Company's Chilean, Colombian, and Peruvian subsidiaries. During an investigation, whistleblowers can obtain an update on the investigation's status and provide additional context.

The "Don't keep it to yourself" campaign was implemented for the second time in 2022, with an emphasis on external contractors and businesses. In addition, a number of communication actions have been taken to promote the use of the channel, including training, inductions, and meetings to foster confidence in confidentiality, investigation transparency, and results delivery.

During the fourth quarter of 2022, the option to inquire via the Whistleblower Line was implemented, allowing for the possibility of receiving guidance on potential ethical dilemmas when making decisions in various areas. In addition, Lipigas is currently exploring the possibility of providing periodic updates on the number of complaints filed, the duration of investigations, and the number of complaints resolved with and without sanctions.





**3.6.viii** 

#### **Training**

Lipigas has an e-learning platform for CPM-related employee training. In addition, there are campaigns and training on integrity and compliance that include, depending on the country in which the company operates, free competition, anti-corruption, money laundering and terrorism financing, conflicts of interest, interaction with public officials, protection of personal data, and protocol for relations with contractors. In addition, we continue to promote the use of the whistleblower hotline and provide new employees with training in integrity and compliance.

#### **Human Rights**

The internal policies and Code of Conduct take human rights into account. In 2022, the Compliance area conducted a preliminary survey of fundamental rights-related considerations, along with a preliminary proposal for a progress agenda in this area.







#### **COMPLIANCE**

In accordance with the Corporations Law's duty of due diligence, the Board of Directors is responsible for ensuring compliance with all applicable laws and regulations, as well as any internal rules, policies, or codes of the organization. The Compliance Policy seeks to establish the function and structure of the Compliance area at Empresas Lipigas and its subsidiaries, as well as the duties and responsibilities of the Compliance Officer and the various management areas. It also ensures that it is properly disseminated to collaborators so they can incorporate it into their daily work and that the Compliance Officer controls it appropriately. All of this is done to foster an organization-wide culture of integrity, ethics, and compliance.

Since 2018, the Compliance area has been in charge of establishing and strengthening the organization's ethical culture, detecting and managing risks associated with noncompliance with regulatory and legal obligations, and establishing appropriate procedures. In order to achieve this objective, the organization develops an annual plan that includes both permanent and new activities based on the Board of Directors' priorities. Reviewing the risk matrix and establishing or enhancing controls for the risks identified therein. The Compliance area provides updates to the Board at least three times per year. Since 2021, the Colombian subsidiary has had a Compliance Officer who is solely responsible for this function. In Peru, this responsibility falls to the Legal Manager.

The protection of personal data has been incorporated into the compliance function, which includes adherence to the relevant policy and inclusion of this subject in the terms of contracts with clients and agents. Cybersecurity and Data Protection Sub-Management was established in Chile in 2021, with the primary mission of promoting relevant policies.

#### **Legal and Regulatory Compliance 2022**

**8.1.1 Regarding customers:** In Chile, in accordance with Law No. 19,496 on the Protection of Consumer Rights, the Company has systems of guarantees, product returns or money, based on commercial standards higher than those established by the regulations, as well as commercial compensation processes aimed at restoring the detriment or impairment when the situation calls for it. Through the Complaint Line, customers can also report potential regulatory violations pertaining to their consumer rights. We operate identically in Colombia and Peru, in accordance with the laws and regulations of both countries.

8.1.2 Regarding employees: Lipigas has internal policies and regulations that safeguard the rights of its employees. Among them are the Inclusion and Diversity Policy; Labor, Operational and Occupational Health and Safety Policy; Coexistence and Teleworking Protocol; and Protocol for relations with contractors.

In the specific case of the prevention of labor and sexual harassment, and the maintenance of a respectful and healthy work environment, the Coexistence and Teleworking Protocol is an instrument that provides a guide and guidelines that offer a clear description of what should be understood by labor and sexual harassment, in order to avoid those behaviors that may constitute harassment.

The Whistleblower Hotline includes labor relations and health and safety as grounds for complaint, among others, allowing workers to anonymously report violations of their rights-related rules or regulations.

8.1.3 Environmental: Empresas Lipigas in Chile has a system for monitoring the applicable environmental regulations in order to comply with them and ensure the company's continued operations. This system also includes the additional requirements that are imposed by particular circumstances.

**8.1.4** Free Competition: Lipigas has a Free Competition Policy that governs actions and prohibits anticompetitive conduct. In addition, there is a Free Competition Compliance Manual, the purpose of which is to inform about the legislation pertaining to the protection of free competition, the institutions involved in the matter, and the conducts that constitute anticompetitive behaviors that must be avoided. Lipigas trains its employees on this subject using examples, information regarding sanctions, and preventive control methods.



In identifying the risks to which the Company is exposed, free competition is included. Since 2018, it has conducted prevention and management activities, including mandatory in-person and online training, mandatory email dissemination, the "At Lipigas, we play fair" campaign, legal and compliance support, and ongoing advice to executives of the commercial areas.









Prevention Model (CPM) with the goal of preventing the commission of any of the crimes sanctioned by Chilean Law 20.393 and its subsequent amendments, including Law 21.121, among others (see page 96). In addition to what has already been mentioned in the CPM, it has internal rules and policies, channels for the dissemination of good practices and company values, an ethical corporate culture, and permanent and constant training related to ethics and regulatory compliance to prevent the commission of the crimes outlined in Law 20,393. The current risk map depicts serious violations of this law. Regarding the detection of violations of Law 20,393, there is a confidential hotline for whistleblowers (see page 97).

In 2022, the Values and Business Ethics Barometer survey administered by the Generación Empresarial foundation in Chile (see page 96) measured the perceptions of employees regarding the status of these issues within the organization. This survey enables Lipigas to identify those areas with room for improvement and direct Compliance's efforts toward addressing them.

Scope	Number of enforced sanctions 2022	Amount represented by enforced sanctions 2022 (Millions of CLP)
8.1.1 Customer relations	0	0
8.1.2 Relationship with employees	0	0
8.1.3 Environment	0	0
8.1.4 Free competition	0	0
8.1.5 Other fines	0	0

#### **Environment**

n.a
n.a
n.a
n.a





## RELATIONSHIP WITH STAKEHOLDERS AND THE GENERAL PUBLIC



6.3

Empresas Lipigas has historically sought to foster proximity with its stakeholders, as part of its commitment to establishing collaborative and trustworthy relationships with those within its sphere of action.

The Company has a unit for relations with external stakeholders and the press that handles all requests for information regarding the financial, economic, and legal situation, as well as other matters pertaining to the company's various business lines. In addition, investors and shareholders can contact the Investor Relations department directly through a form on the company's website.

Lipigas maintains an up-to-date stakeholder map and has established priorities based on new scenarios and strategic definitions for its various business lines. It conducted a Listening Process in Chile in 2021 to identify the expectations and concerns of its key stakeholders, which led to the development of an action plan on the subject. In 2022, the relationship was primarily focused on Chilean customers and municipalities in order to formalize alliances to provide residents of Chilean municipalities with access to more affordable prices, given the constant rise in the price of raw materials and the inflationary process on a national and global scale.

Also as part of the commitment to closeness and reliability with customers and the environment, the campaign The Truth of Gas was launched in 2022, with the primary goal of informing different stakeholders and the general public about the complex value chain that includes the process of bringing cylinder-bottled LPG to homes in Chile, as well as categorically rejecting the accusations of anti-competitive practices that affected this company and the industry (see page 43).

3.7.i

#### Stakeholder and Media Relations Unit

The Company has a structure for its relations with its various stakeholders and the media. This unit handles all requests for information regarding the company's financial, economic, and legal situation, as well as other matters pertaining to its various business lines. In the case of investors, they communicate directly with the Investor Relations department, whose contact information is prominently displayed on the corporate website (https://www.lipigas.com/en/investors/contact/), where shareholders, analysts, and other users can also submit questions regarding the Company's financial performance via a web form. There is also an email address, comunicacionesinversores@lipigas.cl, from which shareholders can receive information and send requests or inquiries.

In the case of the press media, they contact the Corporate Affairs and Communications department, which is also properly identified on said site, as well as the external communications agency that supports Empresas Lipigas in these matters, in direct coordination with the General Management and the previously mentioned department. As a standard practice, press releases sent to the media always include contact information for obtaining additional information if necessary, establishing a direct link for such purposes.

Similarly, the Company has channels designed specifically for all stakeholders, such as contractors, direct sales carriers, and distributors, as well as open channels available to the general public, via telephone, websites, and official and certified social networks of the company, through which questions, concerns, and complaints from customers and other users are answered continuously.

3.7.ii

#### Continuous improvement process for the dissemination of disclosures to the market

In all of its regular meetings, the Board of Directors evaluates whether one or more of the topics discussed should be reported as a material event, and Management is instructed to keep the website with all public information current. The existence of authorized official spokespersons,







in accordance with the current Information of Interest to the Market Management Manual approved in February 2015, complements the foregoing. Quarterly, the Board of Directors evaluates the sufficiency and relevance of the information included in the Company's financial statements, which are then made available to the public via the CMF, the Stock Exchanges operating in the

country, and the Company's website.

Depending on their significance and when deemed necessary, the material events are supplemented with press releases that provide greater detail regarding the information disclosed to the market via official mechanisms. In addition to what is mandated by the applicable regulations, quarterly results are accompanied by a Press Release that provides the most pertinent information, especially to the press media. These announcements are always available for review at www.lipigas.com and are included in the Quarterly Kit, which can be downloaded via this link.

#### 3.7.iv

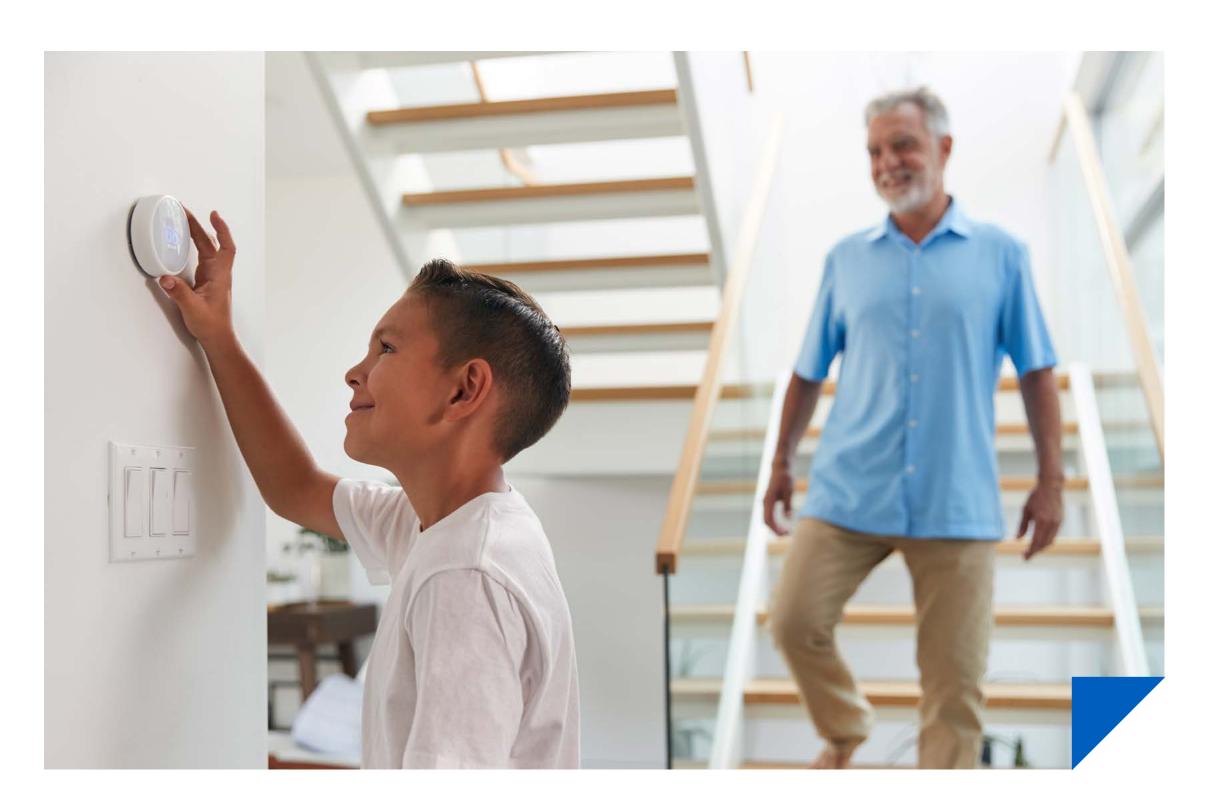
#### Procedure for informing shareholders about candidates for the Board of Directors

The Board of Directors is renewed every three years. To this end, candidate proposals must be submitted to the Chairman of the Board of Directors, communicated to shareholders and posted on the website www.lipigas.com.



#### Mechanism for shareholders to cast their vote by remote means

The Company has held virtual Shareholders' Meetings and is equipped with mechanisms that permit shareholders to participate and exercise their voting rights remotely. This, pursuant to Circular No. 1141 of March 18, 2020, which, within the context of the COVID-19 pandemic, authorized open stock corporations to establish systems that permit remote voting, provided that such systems adequately guarantee the identity of the shareholders and uphold the principles of simultaneity and secrecy. In accordance with Article 62 of the Corporations Law, the Board of Directors of the Company approved the use of such means and the implementation of the systems or procedures required to authenticate the identity of persons who participate remotely in the Meeting and may exercise their right to vote at the Meeting. The Company is only required to provide official information after the Chairman of the Board of Directors adjourns the meeting, and the information is not official until it is approved by the shareholders; therefore, the information does not bind the Company. Following the conclusion of the Shareholders' Meeting, the Company complies with the law by communicating the relevant information to both the CMF and its website.









#### 6.3 X-RAY OF OUR STAKEHOLDERS



	Clients	Workers	Distributors
Who are they?	Individuals, companies, industries or institutions that purchase or receive Lipigas products and services.	People who work for Lipigas, through a contract with the company in different areas.	They are wholesale customers and logistic/commercial partners that facilitate the sale and distribution of cylinderbottled LPG.
How do we interact?	<ul> <li>Daily through the delivery of products and services.</li> <li>Multichannel communication, mainly through digital media, associated with sales and customer service.</li> <li>Service surveys.</li> <li>Through various special programs and agreements with individuals and/or institutions.</li> <li>With energy solutions according to their energy and sustainability needs (commercial, industrial, institutional and other customers with higher consumption volumes).</li> </ul>	<ul> <li>Day-to-day working relationships with direct management.</li> <li>Internal communication means and channels.</li> <li>Labor Relations Sub-management.</li> <li>Internal HR consultants.</li> <li>Systematic meetings with leaders of the various unions.</li> </ul>	<ul> <li>Commercial agreements.</li> <li>Communication with regional agents and channel managers.</li> <li>New Distributors Portal.</li> </ul>
What are their main interests and concerns?	<ul> <li>Product price.</li> <li>Quality of the product/service.</li> <li>Product safety and protection against COVID-19.</li> <li>Transparency of information.</li> <li>Climate change and decontamination (industrial customers).</li> <li>Energy matrix diversification (industrial customers).</li> </ul>	<ul> <li>Company sustainability and labor stability.</li> <li>Decent and fair working conditions.</li> <li>Health and safety.</li> <li>Development opportunities.</li> <li>Quality of working life.</li> <li>Work-life balance.</li> <li>Work climate.</li> <li>Gender equality.</li> </ul>	<ul> <li>Fair treatment.</li> <li>Compliance with agreements.</li> <li>Product price.</li> <li>Product/service quality.</li> <li>Information transparency.</li> </ul>

Vision of the Chairman of the Board of Directors Lipigas at a glance Strategy

Environment

Social

Governance and responsible business Supplemental information

	Direct sales carriers	Contractors / suppliers	Community / surrounding neighbors
Who are they?	Providers of transportation and delivery services of cylinder-bottled LPG cylinders for direct sale from Lipigas plants.	<b>Contractors:</b> companies with which a contract is entered into to perform services on a regular or permanent basis, both inside and outside Lipigas facilities.	People or group of people located in a geographical area close to our facilities that may be impacted -positively or negativelyby the execution of our activity.
		<b>Suppliers:</b> individual or companies that supply goods or services at the request of Lipigas, receiving a monetary payment.	
How do we interact?	<ul> <li>Commercial agreements.</li> <li>Through direct contact with heads of distribution centers.</li> <li>Through the Carrier Portal.</li> </ul>	<ul> <li>Contractors:</li> <li>Through the corresponding Contract Administrator.</li> <li>Direct relationship with the Contractor Management area.</li> <li>Through the Contractors and Suppliers Portal.</li> </ul>	<ul> <li>Through specific relationship initiatives.</li> <li>In particular projects, through early delivery of information.</li> <li>Through formal communication channels.</li> </ul>
		<ul> <li>Suppliers:</li> <li>Through the Contract Administrator.</li> <li>Through the Procurement and Supplier Management areas.</li> <li>Invoice processing system.</li> <li>Through the Contractors and Suppliers Portal.</li> </ul>	
What are their main interests and concerns?	<ul> <li>Good treatment by the company and by the community.</li> <li>Safety and health.</li> <li>Company sustainability and labor stability.</li> </ul>	<ul> <li>Fair conditions and timely payment.</li> <li>Information transparency.</li> <li>Safety and health in operations and activities related to Lipigas.</li> <li>Company sustainability.</li> </ul>	<ul> <li>Services and products.</li> <li>Safety (citizen and operational).</li> <li>Access to information through established channels.</li> </ul>



Vision of the Chairman of the Board of Directors Lipigas at a glance

Strategy

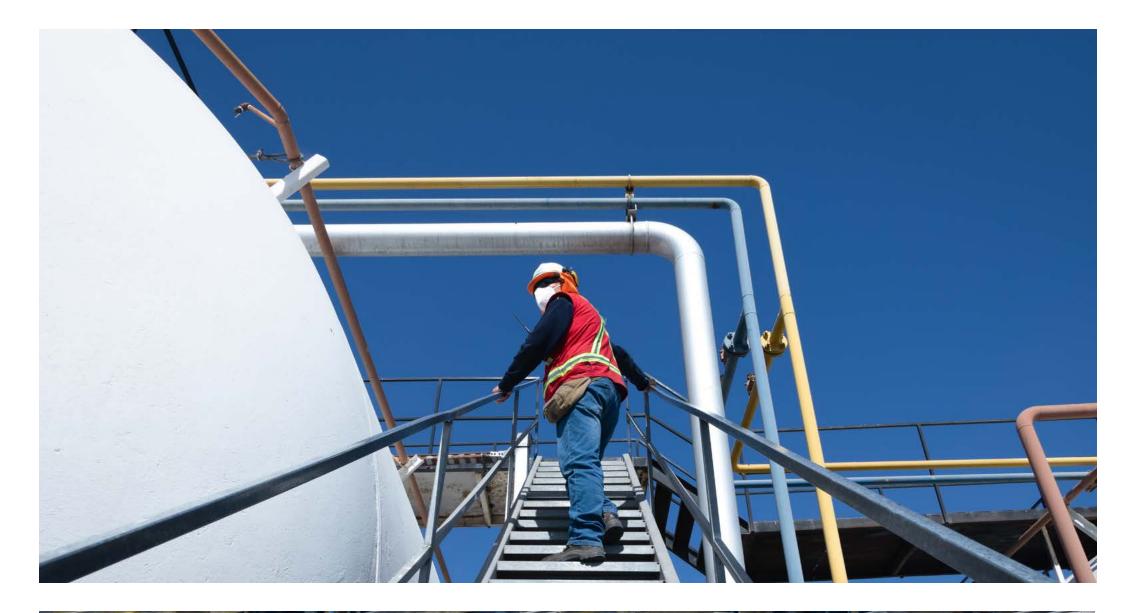
Environment

Social Governance and responsible business Supplemental information

	Regulators / overseers / legislators	Municipalities (mayors and councilmen)	Investors / shareholders
Who are they?	State agencies that ensure that the company's activities are carried out in accordance with current regulations, safeguarding safety, consumer rights, free competition and/or transparency in the provision of information. Also proposing regulatory changes in these and other matters.	Entities in charge of managing and governing the communes/provinces/municipalities in the countries, with which Lipigas has established alliances and collaboration agreements for the implementation of various initiatives, especially those aimed at favoring neighbors who require access to products at more convenient prices or for the decontamination of areas affected by high emissions of inferior energies.	Individuals or legal entities that invest in Lipigas, through different financial instruments.
How do we interact?	<ul> <li>With permanent availability to collaborate with the delivery of requested information.</li> <li>Complying with current regulations.</li> <li>Through meetings or hearings held by Lobby Law or when the company is required.</li> </ul>	<ul> <li>Through agreements that grant discounts to registered neighbors and open to any municipality where Lipigas has coverage.</li> <li>Through associations of municipalities such as AMUCH and AMUR.</li> <li>Through hearings held under the Lobby Law or when the company is requested.</li> </ul>	<ul> <li>Permanent attention through the Investor Relations area.</li> <li>Through quarterly conference calls and periodic meetings with analysts and investors.</li> <li>Availability of relevant information at www.lipigas.com</li> </ul>
What are their main interests and concerns?	<ul> <li>Compliance with current regulations in the different business areas.</li> <li>Respect for consumer rights.</li> <li>Delivery of permanent information that increases knowledge about the business in view of decisions that may impact customers, value chain and other stakeholders.</li> </ul>	<ul> <li>Access to LPG gas at convenient prices for neighbors and/ or the most vulnerable groups in their communities.</li> <li>Availability of gas for the operation of basic services, which are supplied by the Company (schools, hospitals, clinics and others).</li> </ul>	<ul> <li>Transparency and clarity of information.</li> <li>Financial results and sustainable growth of the Company.</li> </ul>











#### AFFILIATION TO TRADE UNIONS, ASSOCIATIONS **AND ORGANIZATIONS**

Empresas Lipigas in Chile, Colombia and Peru is a member of several organizations in which it contributes through working groups and the generation of knowledge to make the activity of the energy sector known to society:

#### Energy

- World LPG Association, WLPGA
- Asociación Iberoamericana de Gas Licuado, AIGLP
- GLP Chile
- Asociación Chilena de Comercializadores de Energía, ACEN
- Asociación Chilena de Energía Solar ACESOL
- Sociedad Peruana de Hidrocarburos, SPH
- Sociedad Nacional de Minería, Petróleo y Energía (Peru)
- Sociedad Peruana de Gas Licuado, SPGL
- Asociación Colombiana de GLP, GASNOVA

#### **Business development**

- Instituto Chileno de Administración Racional de Empresas ICARE (Chile)
- Sociedad de Fomento Fabril, SOFOFA (Chile)
- Cámara de Comercio de Valparaíso (Chile)
- Cámara de Comercio de Santiago (Chile)
- Cámara de Comercio Peruano Chilena (Peru)

#### Sustainaility

- Acción Empresas (Chile)
- Fundación Generación Empresarial (Chile)
- Comité de Sostenibilidad de la Cámara de Comercio de Santiago, CCS
- Comité de Personas de la CCS
- Comité de Asuntos Corporativos de CCS

#### **Local development**

- Pro O'Higgins (Chile)
- Pro Antofagasta (Chile)
- Pro Aconcagua (Chile)
- Turismo Antofagasta (Chile)



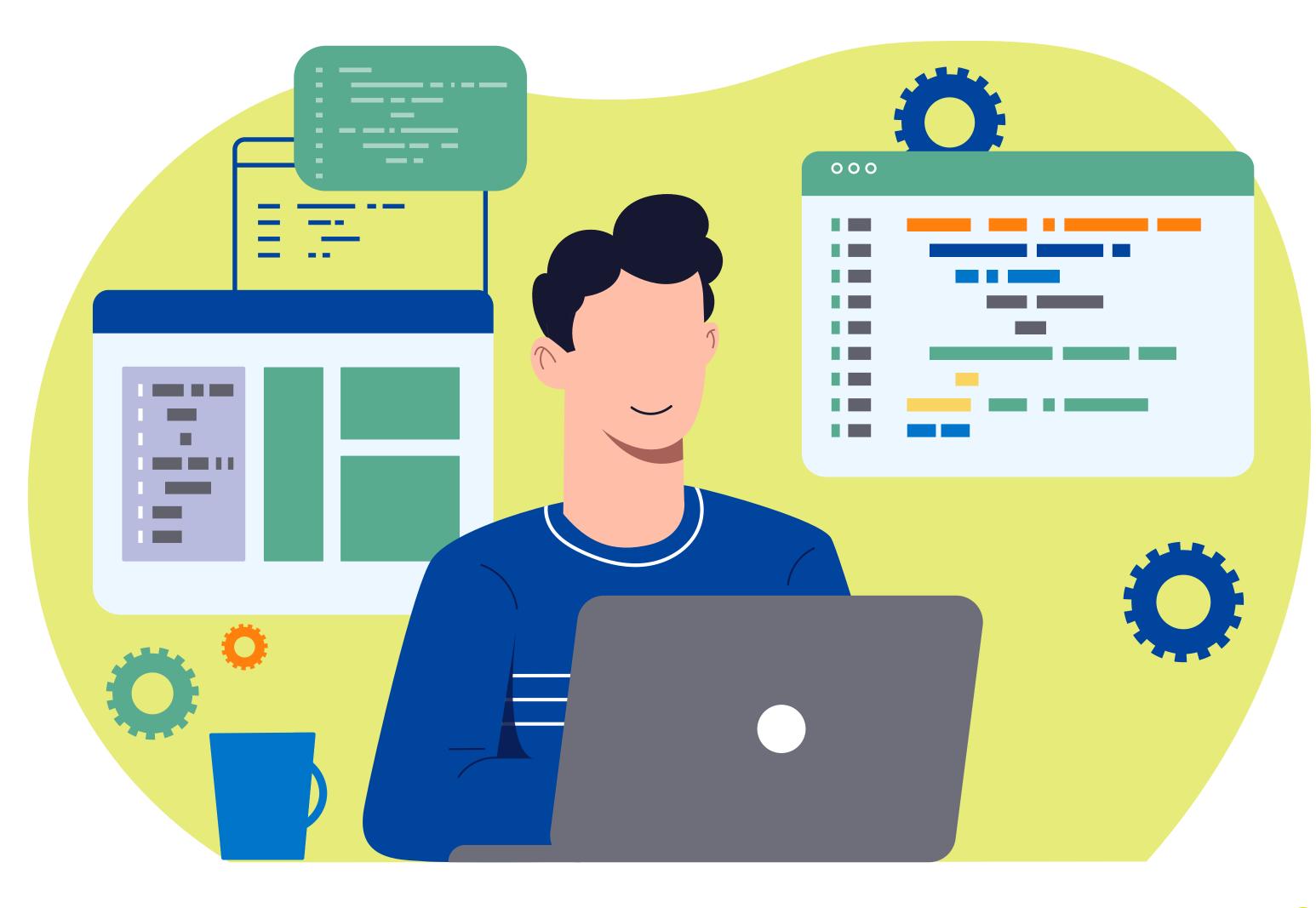




Chapter 6



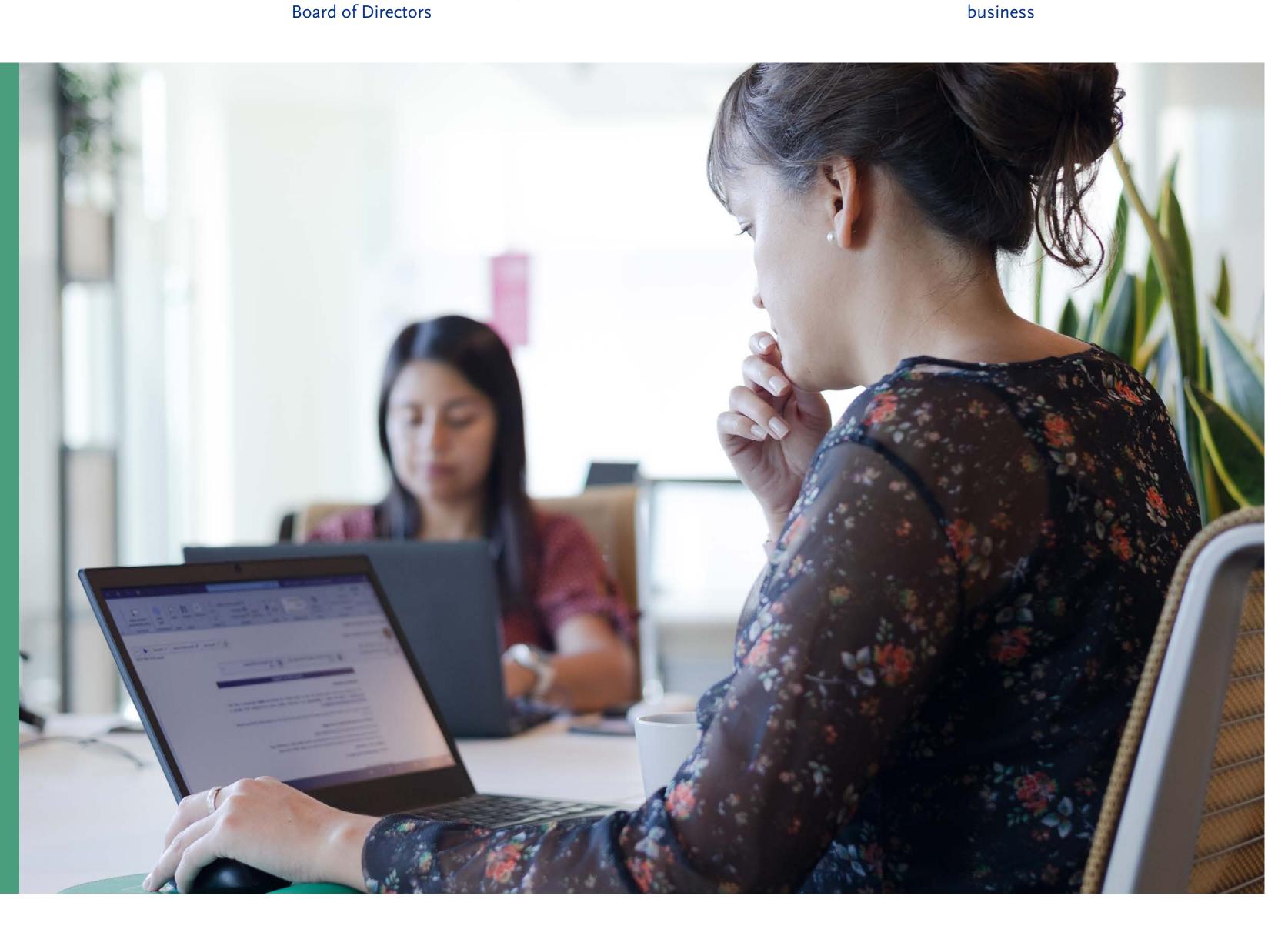
# Supplemental Information







## A. Our company







#### BUSINESS MODEL



#### **INDUSTRIAL SECTOR**

#### 6.1 i

#### Nature of goods and services

Empresas Lipigas is an energy company with operations in Chile, Colombia, and Peru. It offers comprehensive solutions primarily based on liquefied petroleum gas (LPG) - its core business - in addition to natural gas (NG) in its various formats and electric power. As of December 2022, it serves more than 3.6 million residential, commercial, institutional, industrial, and transportation customers across the three countries.

In recent years, the Company has ventured into adjacent businesses - other than energy - by leveraging its main strengths, such as its logistical, digital, and commercial capabilities, as well as its more than 70 years of customer knowledge. It is important to highlight the home internet service it has offered in Colombia since 2021 as a complementary product to the provision of gas through the network, as well as its recent investment in a Chilean startup that engages in the online commercialization of fruits and vegetables.

The following are the primary goods and services offered by Empresas Lipigas in the three countries in which it operates:

#### **Liquefied Petroleum Gas (LPG)**

Liquefied gas is a multifunctional energy that can be utilized in numerous applications and industries. Its high calorific value enables it to produce more heat in less time and at a lower cost per unit of energy. Moreover, due to its portability, it can be transported, stored, and utilized virtually anywhere, making it a viable energy source for remote locations such as islands, mountainous regions, and rural and remote communities.

Since its inception, the core business of Lipigas has been the sale and distribution of liquefied petroleum gas (LPG), which it seeks to permanently strengthen in the three countries in which it operates through an excellent, dependable, and customer-centric operation. The Company distributes LPG through the cylinderbottled and bulk distribution channels.

• Cylinders: This is the most common form of distribution, and their sizes vary based on the needs of the customer. This format allows for massive distribution, reaching various locations, including those far from urban centers.

Considering the three countries in which it operates, the Company commercialized 758 thousand tons of LPG in 2022.

• Bulk: It is distributed in trucks for subsequent storage in common or individual tanks located at the homes of residential customers or at industrial facilities. At the residential level, we find the metered gas system, which is designed to supply the product, via pipelines, to multiple independent consumption points from a common tank station -located in buildings, condominiums, or small towns - that is also routinely refilled by injector trucks.



Its largest market by sales volume is Chile, where it distributes LPG to the residential, industrial, commercial, and automotive sectors. The residential segment is the most significant, as more than 90 % of households use LPG primarily for cooking, heating, and water heating. It is also a viable option for businesses of various sizes and for large industries. Thus, Lipigas LPG is present in homes across the country, as well as in a variety of productive processes, including ovens in family businesses and high-tech equipment in the mining and salmon farming industries, among others.









## Natural Gas (NG)

As LPG, NG can be utilized for a variety of applications and satisfy the energy needs of numerous industries. The Company commercializes NG in the following formats:

- Network Natural Gas (NG)
- Liquefied Natural Gas (LNG)
- Compressed Natural Gas (CNG)

In its gaseous form, the product is distributed primarily to residential customers via underground networks (pipelines). The company also provides LNG - natural gas converted to a liquid state through a cooling process - to industries located far from pipelines and to freight customers, enabling them to replace lower quality fuels (More information in Operations in Chile on page 111).

Compressed natural gas (CNG) is an industrial and vehicular energy source. It is the same natural gas used in homes, but it is subjected to high pressure for these applications, allowing for the storage of large volumes in a small area. This product is only commercialized in Peru.

# **Electric energy**

Electric energy currently occupies a significant position in the nation's energy matrix, with numerous and diverse growth opportunities resulting from the introduction of renewable energies for generation and other forms of commercialization. Thus, through its electric business line in Chile, Empresas Lipigas is present in the commercialization to free customers, in the distributed social generation, and in the design, installation, and operation of energy efficiency systems for residential buildings and the conversion of homes to use clean energy.



#### 6.1 ii

# **Competition faced by the entity**

Lipigas operates in a highly competitive market in the three countries in which it is present due to the large number of competitors and brands, as well as the availability of numerous substitutes. In addition, it is a market where demand for clean energy and high service standards is rising.

In the bottled and bulk LPG markets in Chile, the Company competes with large, locally-owned competitors, such as Abastible (a subsidiary of Empresas Copec) and Gasco GLP (a subsidiary of Empresas Gasco). Notably, at the end of 2022, Empresa Nacional del Petróleo (Enap) announced its decision to become a distributor of its own liquefied gas cylinders for the domestic market, after completing a non-commercial pilot plan that would position the state-owned company as the fourth largest wholesale player on the market.

In Chile, it competes with Metrogas, GasSur, GasValpo/ Energy, Intergas, and Innergy for the distribution of natural gas through networks. It faces competition in the industrial liquefied natural gas (LNG) market from Gasco, Metrogas, Enel, Engie, Abastible, and Copec. It has no competitors in the distribution of LNG for cargo transportation.







In Colombia, the Company competes mainly with subsidiaries of Chile's Abastible and Gasco in the LPG business, in addition to 50 other smaller brands.

In Peru, its major competitors in the LPG market are the companies Solgas (a subsidiary of Abastible), Llama Gas and Zeta Gas, among other multiple brands operating locally and regionally. In natural gas distribution (CNG and LNG), it competes with the companies EGP (Especialistas en Gas del Perú), Energigas, Gascop, Quavii and Petro Perú.

In the electricity sector, its competitors are mainly Flux (Copec), ENEL X, Gasco Luz and Solarity.

#### 6.1 iii; 6,1 iv

# Regulatory framework and regulating entities

In each of the countries, the Company's principal businesses are regulated by public agencies that ensure compliance with activity-related laws, decrees, norms, official notices and resolutions.

In Chile, the entity responsible for overseeing and supervising the proper operation of electricity, gas and fuel services in terms of safety and quality is the Superintendency of Electricity and Fuels (SEC), which reports to the Ministry of Energy.

In the case of LPG and associated operations, the activity is governed by Chile's Supreme Decree DS N°108/2013, of the same ministry, regarding safety for storage facilities, transportation and distribution of the product.

Gas by network is governed by the Gas Services Law (Law 20,999/February 2017, which expanded its scope of application to include LPG bulk distribution) (individual tanks). In addition to preserving the tariff freedom of gas prices, it contemplates a tariff setting process for concessioned networks in the event that a company exceeds the maximum allowed profitability rate, which was set at 9 % in general and 11 % for the first 15 years following the construction of the networks. The National Energy Commission (CNE), which reports to the Energy Ministry, is responsible for conducting an annual check of the concession companies' profitability to determine whether or not they exceed this threshold.

This law also improved competition among both concessioned and non-concessioned gas distribution companies, allowing gas consumers (natural gas or LPG) supplied with tanks in buildings, condominiums, and private homes to switch suppliers.

Notably, in January 2022, a bill was introduced in the House of Representatives that sought to modify the regulations governing bottled liquefied gas and natural gas. This bill was withdrawn in April 2022 and replaced in June by the so-called Short Natural Gas Law, which aims to amend the Gas Services Law and reduce the maximum profitability limit for assets older than 20 years from 9 % to 6 %. Regarding the announced regulatory changes for the bottled liquefied petroleum gas (LPG) market, no bill has been introduced as of yet.

LPG distribution is classified as a residential public service in Colombia, where it is regulated by the



Energy and Gas Regulatory Commission (CREG) and supervised by the Superintendencia de Servicios Públicos Domiciliarios (SSPD), which is responsible for ensuring the correct application of tariff formulas.

Transportation, distribution, and commercialization of hydrocarbon products in Peru are governed by the Energy and Mines Ministry (MIMEM) and the Energy and Mining Investment Supervisory Agency (OSINERGMIN). The latter is the state agency responsible for regulating and supervising compliance with legal requirements by companies in the electricity, hydrocarbons, and mining sectors.

In addition, various agencies in the different countries are responsible for ensuring compliance with tax, environmental, labor, free competition, and corporate regulations, among others. The Company has the procedures and knowledge necessary to comply with applicable laws and avoid penalties and fines. People are trained to avoid contractual and regulatory noncompliance and the controls implemented are continuously reviewed.







# BUSINESSES AND ACTIVITIES

#### 6.2 i, ii, iii, iv, v

# **Operations in Chile**

Chile is the company's main market in terms of revenues and EBITDA. In this country, the company commercializes liquefied petroleum gas (LPG), natural gas through networks (NG), liquefied natural gas (LNG) and electric energy, using the Lipigas brand name for all its operations.

#### LPG commercialization

The sale of LPG is Lipigas' most important business in Chile. Its distribution coverage extends throughout the national territory, enabling it to meet the supply needs of thousands of residential, commercial, industrial and transportation customers from Arica to Punta Arenas (in the latter city it commercializes only commercial and industrial bulk gas).

More than 90 % of homes in the country use LPG, so the product's availability and continuity of supply are crucial. For this purpose, the company has a vast distribution network of its own as well as partnerships with external distributors, under a logistical-commercial model of the highest standard.

In 2022, the Company served more than 2.2 million customers with cylinder-bottled LPG in its different formats (5, 11, 15 and 45 kilos), being the 15 kilos the

most purchased by Chilean families. To develop the service, it used a network of 575 distributors, 84 direct delivery centers and logistics operators (OPL), in addition to 105 LipiVecino points which at the end of the year were implemented in 65 communes of the country. At these locations, customers can buy gas cylinders directly, saving the cost of delivery (see page 47).

Additionally, during this period it supplied LPG to more than 234 thousand customers via meter and residential bulk gas.

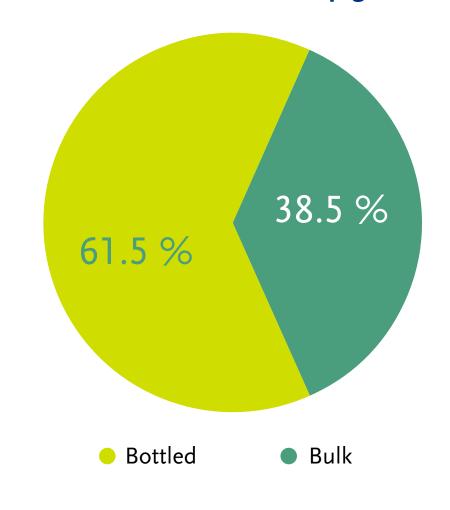
With bulk LPG it also met the needs of more than 10 thousand commercial and industrial customers, and supplied 2,600 customers with gas for vehicles through 38 points of sale.

In Chile, the Company has 13 storage and bottling plants and used 97 bulk trucks, 124 trucks for the distribution of cylinder-bottled LPG and more than 1,400 trucks for direct distribution and distributors.

In total, the company sold 492 thousand tons of LPG in Chile (488 thousand in 2021). Of this volume, 61.5 % corresponded to bottled LPG and 38.5 % to bulk (see chart LPG Sales Distribution - Lipigas Chile).

According to official statistics, total industry sales of LPG in Chile surpassed 1,400,000 tons in 2022. (Superintendencia de Electricidad y Combustibles, SEC). 63.5 % to bottled LPG and 36.5 % corresponded to bulk.

# **LPG Sales Distribution – Lipigas Chile**





## Supply

Since Chile is not a liquefied gas producer, it must import nearly all of the gas it consumes (approximately 85 %). The remaining 15 % is produced in Chile using oil that was also imported.

Thus, Lipigas is primarily supplied by sea via its two port facilities in Quintero (Valparaíso region, central zone) and Mejillones (Antofagasta region, northern zone), which allow it to directly import the product. Under long-term lease agreements signed by both companies, these units operate on the premises of Oxiquim S.A.'s maritime terminals in these bays.

The Company imported approximately 338 thousand tons by sea and an additional 59 thousand tons by land in 2022.



#### Natural gas commercialization

Natural gas by network: Lipigas entered the natural gas industry in 2004 when it began distributing natural gas through networks in the northern city of Calama (Antofagasta region). In 2017, it expanded its distribution to the southern Chilean cities of Osorno and Puerto Montt (Los Lagos region). As of December 2022, the three cities have 210 kilometers of constructed networks.

At the same time, Calama has more than 3,300 active customers, including residences, hotels, healthcare facilities, and businesses, while Osorno and Puerto Montt have more than 4,300 connected customers, primarily residences but also businesses and institutions.

Through its networks, the Company sold more than 6.4 million cubic meters of NG in consolidated volumes (5.9 million m<sup>3</sup> in 2021).

According to official data, national sales of concessioned network natural gas exceeded 1,628.97 billion cubic meters (Superintendencia de Electricidad y Combustibles, SEC). The primary consumers of the product are the industrial sector (42.5 %) and the residential sector (39.5 %).

Liquefied natural gas: Since 2014 Lipigas has also been commercializing liquefied natural gas (LNG) for large industries located in remote areas without access to gas pipelines. The product is transported by cryogenic trucks to satellite regasification plants (SRP) built at the customers' facilities for the reception and use of LNG.

In May 2022, it signed two agreements for the supply of LNG with the mining companies Quirobax (boric acid producer) and Algorta (leader in iodine production), both located in the extreme north of the country, allowing them to replace the use of diesel and fuel oil 6 in their thermal processes of drying and steam generation, respectively. With the expansion of its services to this region, Lipigas is now the nation's largest LNG distribution company.

In recent years, Lipigas has significantly innovated its LNG supply as a substitute for polluting fuels in a variety of productive sectors. Moreover, Lipigas offers LNG for cargo trucks. It has refueling stations in Linares (Maule Region, southern zone), which have been operational since 2021, and in Tabolango, Limache commune (Valparaíso Region, central zone), which opened at the end of 2022.

The Linares station continuously supplies LNG to 35 route trucks used by Transportes San Gabriel to supply the AB InBev brewery and 30 Nestlé Chile trucks, among other clients. The Tabolango service station is the first in the country to be open to the public, so any LNGpowered vehicle may refuel there.

In total, in 2022 the Company commercialized 54 billion cubic meters of LNG in the period.

Thus, at the end of the year, Lipigas supplies LNG in trucks to 23 large industrial customers located between the regions of Arica-Parinacota and Los Lagos, in addition to the two refueling stations, the only ones of their kind,

In total, in 2022 the Company commercialized 54 billion cubic meters of LNG in the period.

to supply the largest fleet using this fuel in Chile and South America. It also enables high-tonnage trucks that are part of the Lipigas distribution chain to operate entirely on liquefied natural gas for the first time.

In total, in 2022 the Company commercialized 54 billion cubic meters of LNG in the period. To develop its natural gas operations through networks and supply to industries, Lipigas is supplied with LNG through contracts signed with Empresa Nacional del Petróleo (Enap), Engie and Enel, its suppliers as of December 2022.











#### **Electricity business**

The Company entered the electricity business in 2017 with the commissioning of its first Small Scale DG Power Plant (PMGD) at its plant in Concón (Region of Valparaiso), with an installed capacity of 6 MW. The unit contributes electricity derived from natural gas to the National Electricity System (SEN) and serves as a backup plant for the local electricity distribution network.

Since then, it has provided electricity to free customers (with a connected capacity greater than 500 kW), primarily industrial and commercial customers, with a total of 298 customers as of December 2022.

Additionally, in 2021, the company incorporated distributed solar generation for more sustainable projects through its subsidiary Four Trees, which currently operates 20 solar photovoltaic plants at the facilities of 11 industrial and commercial customers in a variety of industries, including agriculture, education, and commerce, located between the regions of Coquimbo (central north) and Nuble (central south). In addition, there are 16 active projects in the Intelligent Buildings and Green Home business lines.

Continuing the development of this business line, Empresas Lipigas established the subsidiary EVOL SpA in the second half of 2022. This subsidiary will be dedicated exclusively to activities related to its current electricity business and the development of new projects based on renewable energies.

It subsequently acquired 100 % ownership of the two companies that comprise the Ecom operations in Chile through this subsidiary. Ecom is a pioneering firm in the management and administration of electricity supply contracts and customer migration to the free electricity market. This acquisition is consistent with Lipigas' strategy of generating new capacities and actively participating in the electricity business, given the sector's increasing significance in Chile's energy matrix and the growth opportunities it presents for the company (see more information on page 32).

#### Other businesses

In October 2022, through its subsidiary Logstica y Desarrollos Digitales, Lipigas signed an agreement to acquire 70 % of FREST SpA's shares for a total of approximately USD 5.5 million. FREST

is a Chilean company dedicated to the online commercialization of fresh fruits and vegetables to end consumers and retailers, and the investment is part of the Company's long-term plan for strategic growth, diversification, and transformation.

As a shareholder, Lipigas will support the growth plan for the next 5 years through the logistics, process digitization, and customer service expertise it has acquired over the course of its existence.

#### **Segment customers**

Due to the high diversification of products and services offered, there are no customers who account for at least 10 % of segment revenue in 2022.

# **Segment suppliers**

In 2022, Lipigas employed 3,295 Chilean suppliers of goods and supplies. Only one of them accounts for at least 10 % of the segment's total purchases for the period.





# 6.2 i, ii, iii, iv, v

# **Operations in Colombia**

In Colombia, the Company develops its business through the subsidiary Chilco, with its brands Gas País for the sale of bottled, bulk and forklift gas; Pipegas for the commercialization of bottled gas in the Urabá Antioquia area; Rednova for the distribution of liquefied gas to residential customers; Surgas and Edelgas for the distribution of natural gas through the network; and Gas Amigo for the supply of bottled, bulk and forklift liquefied gas in the central part of the country.

With this operation, it covers 94 % of the country's departments, is the second largest company in Colombia by market share, and has the highest growth rate in the LPG market.

# Commercialization of liquefied gas and natural gas by network

Liquefied petroleum gas (LPG) has a significant role in Colombia's clean energy portfolio, contributing to the welfare and quality of life in urban centers, remote regions, rural homes, and ethnic communities. According to the Colombian LPG Association (Gasnova), which groups the companies that distribute over 76 % of this energy in Colombia, including Chilco, LPG is utilized by 3.4 million households, or 12 million people.



Its main use is as energy for cooking, but with the new Fuel Gas Law (Law 2.128/21) other uses are being promoted, such as vehicle and nautical fuel (AutoGLP and NautiGLP), electricity generation in noninterconnected areas and replacement of firewood in six million people who still lack access to clean energy for this purpose.

The Colombian government designated LPG as an essential residential public service, and in 2021, 700 thousand kilos were consumed annually, primarily in the residential (70%), industrial (16%), and commercial (8 %) sectors.

In Colombia, the primary business of Lipigas is the sale and distribution of bottled liquefied gas, primarily to the lower-income segments of society, thereby displacing the use of firewood for cooking. It also commercializes natural gas via network in the country's largest cities.

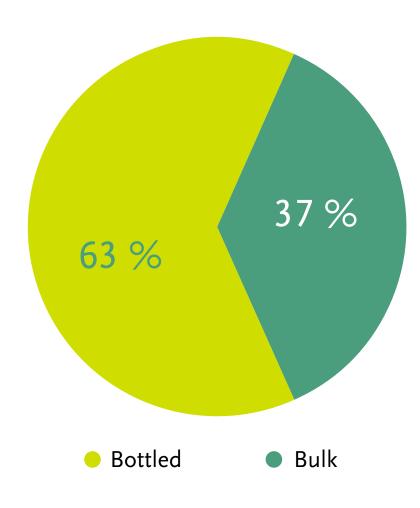
In 2022, it supplied more than 492 thousand residential customers with liquefied gas. In addition, it served over 12,000 commercial clients with bottled and bulk LPG, as well as 974 large industrial and forklift clients. It operated a network of 148 distributors (24 more than in 2021), 2,846 points of sale (67 more than in 2021), and 474 vehicles, including 444 delivery vans for cylinder-bottled LPG and 30 bulk trucks, in order to expand its LPG business.

The operation in Colombia consists of 19 storage and bottling plants, 17 warehouses located throughout the country, and one import terminal in Cartagena, a city on the Caribbean coast.

As for the sale of gas through the network, which includes LPG and NG, in this period it supplied the needs of more than 121 thousand customers.

In consolidated volumes, Chilco commercialized more than 119 thousand tons of LPG in 2022, (113 thousand in 2021). Of this volume, 63 % corresponded to cylinder-bottled LPG and the remaining 37 % to bulk gas (see graph LPG Sales Distribution - Chilco Colombia). Meanwhile, 8.3 million cubic meters of natural gas were distributed through the network.

#### **LPG Sales Distribution – Chilco**





business

## Supply

Regarding the supply of raw materials, in 2022 the company was 99 % supplied through local purchases, with Ecopetrol S.A. -the largest LPG producer in the country in its Cusiana, Barrancabermeja, Cartagena and Cupiagua fields-, TYGAS, Frontera, Almagas and Comercializadora Centro Oriente as its main suppliers. Less than 1 % corresponded to LPG imports by sea (Gulf of Mexico).

Ecopetrol has a port facility in Cartagena with a capacity to handle 4,000 tons per month. Through the establishment of purchase quotas, the oil company covers most of the LPG demand of the distribution companies.

In the same city, Lipigas participates in a private import terminal owned by a consortium of the five largest LPG market players, including its subsidiary Chilco, with a monthly handling capacity of up to 6,000 tons.

# **Segment customers**

In 2022, there are no customers that individually account for at least 10 % of the segment's revenue.

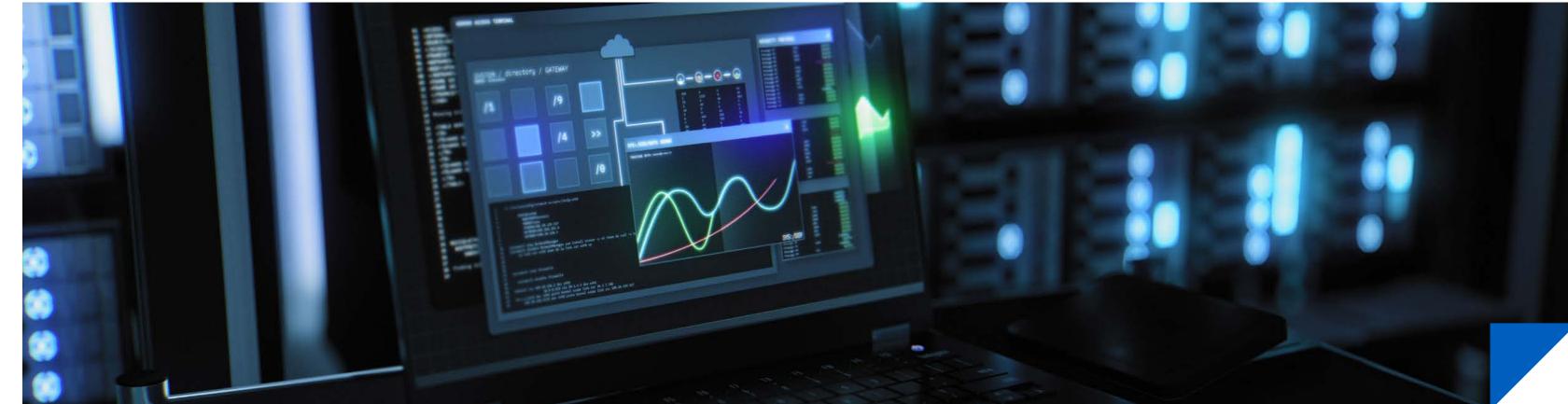
# Suppliers of the segment

Regarding the supply of goods and services, 1,135 suppliers were recorded in Colombia, of which three individually represent at least 10 % of the total purchases made in the period.

#### **Internet Service**

Through the subsidiary Chilco Net, created at the end of 2021, the Company offers residential internet service to customers in small and medium-sized cities in the interior of the country as a complementary business to its network gas distribution business. As of December 2022, it serves more than 7 thousand customers in remote and low-income communities with highspeed internet.











# 6.2 i, ii, iii, iv, v

# **Operations in Peru**

Peru has two primary business sectors, with the main one being the sale of bottled and bulk liquefied petroleum gas. Through its subsidiary Limagas GLP, it provides Lima Gas, Caserito, and Zafiro brands to homes, businesses, industries, and the transportation sector. The subsidiary Limagas Natural is responsible for the distribution of compressed and liquefied natural gas (CNG and LNG) to industrial and vehicular customers.

#### LPG commercialization

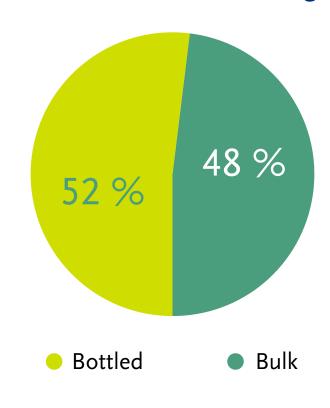
LPG is the primary source of secondary residential energy in Peru, with approximately 10 million households using it. Similarly, in the industrial sector, it is a relevant product for a number of businesses that are located far from natural gas networks and have decided to transition to cleaner, more efficient energies.

In 2022, the Company commercialized 147 thousand tons of LPG (139 thousand tons in 2021). Of this volume, 52 % corresponded to cylinder-bottled LPG and 48 % to bulk gas (see graph LPG Sales Distribution - Limagas Peru).

It supplied approximately 585 thousand residential customers (581,601 in 2021) and 545 commercial customers (551 in 2021) with cylinder-bottled LPG through a nationwide network of 379 distributors covering 63 % of country's departments. It served 1,235 customers (1,306 in 2021) with bulk LPG, including commercial and large industrial clients as well as forklifts.

For service delivery, the subsidiary used 60 delivery vans and 32 bulk trucks. In addition, Tacna is home to 9 storage and bottling facilities and 1 distribution center (warehouse). In addition to Gasocentro Arequipa, seven of its plants - Piura, Trujillo, Arequipa, Callao, Juliaca, Chiclayo, and Ica - are certified under the ISO45001 Occupational Health and Safety standard.

# **LPG Sales Distribution – Limagas Peru**





#### **Natural Gas Commercialization**

The Company participates in this business through Limagas Natural, a subsidiary that offers CNG for industries (far from pipelines and networks) and refueling stations, as well as LNG for high-consumption industrial and vehicle customers.

As of December 2022, the Company has two compression plants located in Nasca (Ica) and Lurn (Lima) to develop its compressed natural gas (CNG) operation, with which it covers central and southern Peru. These plants process the gas so that it can be transported in trailers that hold the product for consumption by consumers.

In 2022 it commercialized more than 75 million cubic meters of CNG, a 25 % increase from the previous year (60 million in 2021) and served 34 customers (8 more than in 2021). Of this volume, 75 % was destined for the industrial sector, while the remaining 25 % was destined for automobile refueling stations.

In the case of LNG, the Company commercialized 15.6 million cubic meters (14.6 million m<sup>3</sup> in 2021). To develop this operation, it used 85 semi-trailers (carts): 63 to serve industries and 22 to deliver the service to vehicle customers (no variation with respect to 2021).

As of December 2022, Lipigas operates two LNG-based natural gas vehicle (NGV) refueling stations, both



At the end of 2022, Lipigas took a new step in its plan to expand its natural gas supply service in Peru, after acquiring 60 % of Limagas Natural Movilidad S.A.C., a company dedicated to the construction and operation of refueling stations for the supply of liquefied natural gas (LNG) or natural gas for vehicles (NGV) for trucks and vehicles, and the development of similar businesses related to the commercialization of LNG for use in other types of transportation such as river,

This investment is based on Lipigas' experience in the use of LNG for cargo transportation in Chile, as well as the opportunities presented by the country's intention to promote the use of domestically produced natural gas.

rail and mining.

The business plan of Limagas Natural Movilidad anticipates investing approximately USD 2.5 million by 2023 to develop the first refueling stations for this fuel for longdistance cargo transportation.

#### Supply

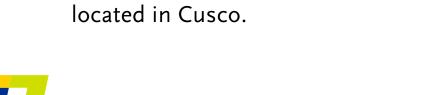
As of December 2022, its main sources of LPG supply are PlusPetrol Perú Corporation S.A., Petroperú and YPFB. For the NG business, they are: Calidda, Contugas, Shell, Quavii and UNNA.



In 2022, there are no customers who account for at least 10 % of the LPG segment's revenues individually. In the case of natural gas, this applies to two customers.

# **Segment suppliers**

For both businesses (LPG and NG) there are 490 suppliers, of which two individually represent at least 10 % of the total purchases made in the period.







# PROPERTIES AND FACILITIES



#### MAIN ASSETS

Empresas Lipigas has been characterized throughout its history by its pursuit of innovative energy solutions that allow it to expand its customer offering, shifting from the traditional business of bottled gas in cylinders to the bulk market, with efficient alternatives for customers of different sectors, including industrial, commercial, institutional, etc.

Empresas Lipigas has made investments in property, plant, and equipment in order to support the product offering and extensive nationwide coverage from Arica to Punta Arenas. Primarily, resources have been allotted to cylinders, supply networks, and production facilities, with modern palletizing systems and automated production circuits among the most important.

The main assets for the Chilean operation are detailed below:

Cylinders: These are the containers used by the company to sell and distribute bottled LPG. These are the property of Lipigas, and it is the Company's responsibility to manage them in accordance with the conditions and regulations governing their safe use by customers.

Supply networks: These are constructions made in third-party facilities for the purpose of supplying LPG to a variety of customers.

**Tanks:** These correspond to the containers utilized by the Company for the storage of LPG in the plants and distribution to customers who consume LPG in bulk. The Company owns these assets and is responsible for disposing of them in accordance with the conditions and regulations in place to ensure the safety of their use by customers. Both parties sign gratuitous bailment contracts evidencing the delivery of these assets to customers.

Land: Empresas Lipigas owns a variety of properties and land types that allow it to expand its operations. The majority of the nation's plants, offices, distribution centers, and warehouses are located in these areas.

**Buildings and constructions:** These assets correspond to civil constructions of buildings and facilities carried out in plants and power plants located between Arica and Coyhaique. The principal bottling and storage facilities are situated at:

• Concón Plant: Calle 2 Norte 200, Concón, Province of Valparaíso.

• Maipú Plant: 401 Cerro Sombrero Street, Maipú, Santiago.

Machinery and equipment: These are the assets utilized by the company in the production and storage of LPG. This item is comprised primarily of bottling carousels, pallet systems and equipment, plant network laying equipment, emergency equipment, etc.

Natural Gas (NG) networks and equipment: These are the company's assets used in the distribution of NG. This item is primarily comprised of structuring networks, a satellite regasification plant, a pressure regulation station, and meters.

Assets under finance lease: Corresponds to Maritime Terminals consisting of facilities for reception, storage, and shipment of LPG, located in the bays of Quintero and Mejillones.



As a result of the expansion plan originated by the exploration of new markets, the Empresas Lipigas group has facilities and equipment, focusing mainly on cylinders, tanks and production plants.in its subsidiaries in Colombia and Peru.









The main assets for the operation in Colombia and Peru are:

Cylinders: These assets correspond to the containers used to sell and distribute bottled LPG. These assets are the property of each subsidiary, and it is their responsibility to dispose of them in accordance with the conditions and regulations governing their safe use by customers.

Tanks: These assets correspond to the containers utilized for the storage and distribution of LPG to customers who consume it in bulk format. These assets are the property of the subsidiaries, and it is their responsibility to dispose of them in accordance with the conditions and regulations governing customer safety.

Land: The operations in Colombia and Peru have land and properties to develop their activities on which they have located plants and offices, distributed throughout both countries.

Buildings and constructions: These assets correspond to civil constructions of buildings and facilities completed in the company's own facilities.

**Supply networks:** These are the constructions performed in third-party facilities in order to provide LPG to various customers.

Natural Gas (NG) networks and equipment: These are the company's assets used in the NG distribution process. This item is primarily comprised of structuring networks, satellite regasification plant, pressure regulation station, and meters.

The main bottling plants in Colombia are located in:

• Calle 18A # 50-98 Bogotá, D.C. y Bermejal Corregimiento de Mulaló, Yumbo (Valle).

The main LPG bottling plants in Peru are located in the following locations:

- Calle A 149 Zona 7 Fundo Bocanegra, Provincia Constitucional del Callao.
- Urbanización Taparachi Mz. D Lote 15-D, Juliaca, Región de Puno.

The main natural gas plants in Peru are located in:

- Carretera Panamericana Sur Km. 455.30 Sector Pampa del Inca, Nasca.
- Lurín Calle 3 Manzana C, Lote 4, Urb. Las Praderas de Lurín, Lima.

Machinery and equipment: These assets are those utilized by the subsidiaries in the LPG production and storage process. The primary assets consist of equipment and tanks from the bottling plant. For the Peruvian natural gas business, there are also reduction, pressure control, and hydraulic units.

**Vehicles:** These assets are tank trucks (bulk), gas transport tractor mules, cylinder transport tractor mules, and delivery trucks for cylinders. In addition to transportation units for the Peruvian natural gas business.

Liquefied natural gas (LNG) regasification plants: These are the company's assets used in the distribution of liquefied natural gas. This concept is primarily comprised of networks, vaporizers, and tanks.

Assets under finance lease: Corresponds to machinery and equipment, transportation equipment, computer and communication equipment.





# 6.5.1 i.ii,iii,iv,v, vi, vii, viii, ix

# Information on subsidiaries, associates and investments in other companies

NAME	NORGAS S. A.	TRADING DE GAS SPA	INVERSIONES LIPIGAS UNO LIMITADA	
Type of Entity	Importer and wholesale distributor of liquefied petroleum gas (LPG).	Gas storage, commercialization and distribution.	Investment company.	
RUT and/or tax identification number foreign entities	78.889.940-8	76.466.551-1	76.121.456-K	
Address	Dos Norte N° 200, comuna de Concón.	Vicuña Mackenna 6843, oficina 1109, Florida, Santiago de Chile.	Vicuña Mackenna 6843, oficina 1109, Florida, Santiago de Chile.	
Trade relations	Purchase and sale of services and LPG. This same type of trade relations is projected to be maintained.	Purchase and sale of services and LPG. This same type of trade relations is projected to be maintained.	None to date. No future changes are foreseen in the relation between the parent company and this Subsidiary	
Corporate purpose	Import, export, and purchase of liquefied petroleum gas (LPG) and bulk sales to distributors in the First, Second and Fifteenth Region of the country.	Purchase, sale, brokerage, storage, transport and distribution at local and international levels of gas in all its forms, imported by sea or land.	Investment, both in Chile and abroad in ventures linked to the energy sector, particularly in the field of liquefied petroleum gas.	
Proportion of the investment in Parent Company's assets	0.26 %	1.64 %	10.90 %	
Ownership interest of Parent Company in subsidiary's capital and variation during the last fiscal year	58 %	100 %	100 %	
Subscribed and Paid-in Capital functional currency	CLP 2,758,364,807	CLP 12,000,000	CLP 59,553,579,115	
Chairman	Ángel Mafucci Solimano	Ángel Mafucci Solimano	N/A	
Vice-Chairman	Gonzalo Cordero Mendoza	N/A	N/A	
Directors	Osvaldo Rosa Ageitos, María Consuelo Raby Guarda, Esteban Rodríguez Bravo, Raúl Arteaga Errázuriz	Osvaldo Rosa Ageitos, José Miguel Bambach Salvatore	N/A	
General Manager	Morris José Pessó Olcese	Mariela González Palacios	N/A	
Principal officers of the Parent Company serving as Directors of the subsidiary	Morris José Pessó Olcese, Esteban Rodríguez Bravo, Osvaldo Rosa Ageitos, Ángel Mafucci Solimano	Osvaldo Rosa Ageitos, Mariela González Palacios, José Miguel Bambach Salvatore, Angel Mafucci Solimano	N/A	



Vision of the Chairman of the Board of Directors Lipigas at a glance

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NAME	INVERSIONES LIPIGAS DOS LIMITADA	MARQUESA GLP SPA	LOGÍSTICA Y DESARROLLOS DIGITALES SPA	
Type of Entity	Investment company.	Generate, distribute,transmit, purchase and sell electricity from any kind of energy projects.	Logistics management services and other services related to its activity.	
RUT and/or tax identification number foreign entities	76.121.442-K	76.454.726-8	77.383.799-6	
Address	Vicuña Mackenna 6843, oficina 1109, Florida, Santiago de Chile.	Avenida España N° 795, Santiago, Santiago de Chile.	Avenida Apoquindo 5400, oficina 15 en la Comuna de Las Condes, Santiago de Chile.	
Trade relations	None to date. No future changes are foreseen in the relation between the parent company and this Subsidiary.	None to date. No future changes are foreseen in the relation between the parent company and this Subsidiary.	None to date. No future changes are foreseen in the relation between the parent company and this Subsidiary	
Corporate purpose	Investment, both in Chile and abroad in ventures linked to the energy sector, particularly in the field of liquefied petroleum gas.	Generate, distribute, transmit, purchase and sell electrical energy from any kind of energy projects, develop projects and carry out operations or activities in the energy field and in those activities directly related with energy or where it is largely used.	Distribution, transportation and delivery of goods and products, performing the logistic administration of these or other activities, both for itself and for third parties, as well as the provision of logistics management services and other services related to its activity.	
Proportion of the investment in Parent Company's assets	0.20 %	0.33 %	-0.06 %	
Ownership interest of Parent Company in subsidiary's capital and variation during the last fiscal year	100 %	65 %	100 %	
Subscribed and Paid-in Capital functional currency	CLP 1,101,039,270	USD 4,263,000	CLP 320,000,000	
Chairman	N/A	Ángel Mafucci Solimano	Ángel Mafucci Solimano	
Vice-Chairman	N/A	N/A	N/A	
Directors	N/A	Osvaldo Rosa Ageitos, José Miguel Bambach Salvatore, Fernando Escrich Juleff, Rosa María Villagra Moreno	Osvaldo Rosa Ageitos, Morris Pessó Olcese, José Miguel Bambach Salvatore	
General Manager	N/A	Valerie Barnich	Morris José Pessó Olcese	
Principal officers of the Parent Company serving as Directors of the subsidiary	N/A	Osvaldo Rosa Ageitos, José Miguel Bambach Salvatore, Angel Mafucci Solimano, Valerie Marie Michael Barnich	Angel Mafucci Solimano, Osvaldo Rosa Ageitos, Morris Pessó Olcese, José Miguel Bambach Salvatore	





Lipigas at a glance

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NAME	FOUR TREES ENERGÍA DISTRIBUIDA SPA	ECOM ENERGÍA CHILE SPA	ECOM GENERACIÓN SPA	
Type of Entity	Generate, distribute, transmit, purchase and sell electricity frommo non-conventional energy projects of any nature.	Generate, distribute, transmit, purchase and sell electricity frommo non-conventional energy projects of any nature.	Generate, distribute, transmit, purchase and sell electricity frommo non-conventional energy projects of any nature.	
RUT and/or tax identification number foreign entities	76.975.703-1	76.478.567-3	77.005.421-4	
Address	Av. Américo Vespucio 2700, oficina 901, Comuna de Vitacura, Santiago de Chile.	Bucarest 150, oficina 801, Comuna de Providencia, Santiago de Chile.	Bucarest 150, oficina 801, Comuna de Providencia, Santiago de Chile.	
Trade relations	None to date. No future changes are foreseen in the relation between the parent company and this Subsidiary.	None to date. No future changes are foreseen in the relation between the parent company and this Subsidiary.	None to date. No future changes are foreseen in the relation between the parent company and this Subsidiary	
Corporate purpose	Generate, distribute, transmit, purchase and sell electric power and commercialize the power and energy, including the non-conventional renewable energy attribute, from its own facilities or those of third parties.	Generate, distribute, transmit, purchase and sell electric energy and commercialization of power and energy, including the non-conventional renewable energy attribute, from its own or third party facilities. Advisory services in power generation and technical engineering services.	Generate, distribute, transmit, purchase and sell electric power and commercialize the power and energy, including the non-conventional renewable energy attribute, from its own facilities or those of third parties.	
Proportion of the investment in Parent Company's assets	-0.03 %	-0.02 %	0.06 %	
Ownership interest of Parent Company in subsidiary's capital and variation during the last fiscal year	80 %	100 %	100 %	
Subscribed and Paid-in Capital functional currency	CLP 1,000,000	CLP 146,192,656	CLP 1,000,000	
Chairman	Ángel Mafucci Solimano	Ángel Mafucci Solimano	Ángel Mafucci Solimano	
Vice-Chairman	N/A	N/A	N/A	
Directors	Juan Pablo Rojas, Valerie Barnich, Osvaldo Rosa Ageitos, José Miguel Bambach Salvatore	Valerie Barnich, Osvaldo Rosa Ageitos	Valerie Barnich, Osvaldo Rosa Ageitos	
General Manager	Nicolas Errázuriz Recart	Sebastián Novoa Curihuentro	Sebastián Novoa Curihuentro	
Principal officers of the Parent Company serving as Directors of the subsidiary	Angel Mafucci Solimano, Valerie Barnich, Osvaldo Rosa Ageitos, José Miguel Bambach Salvatore	Angel Mafucci Solimano, Valerie Barnich, Osvaldo Rosa Ageitos	Angel Mafucci Solimano, Valerie Barnich, Osvaldo Rosa Ageitos	



Social

NAME	EVOL SPA	CHILCO DISTRIBUIDORA DE GAS Y ENERGÍA S.A.S. E.S.P.	REDNOVA S.A.S. E.S.P.	
Type of Entity	Investment company in projects aimed at generating, distributing, transmitting, buying and selling electricity from non-conventional energy projects of any nature.	Importer and wholesale distributor of liquefied petroleum gas (LPG).	Transport, operation and pipeline distribution of natural gas and liquefied petroleum gas (LPG).	
RUT and/or tax identification number foreign entities	77.648.436-9	900.396.759-5	901.042.814-7	
Address	Avenida Apoquindo 5400, oficina 15 en la Comuna de Las Condes, Santiago de Chile.	Trans. 23 N° 95-53 Piso 7 Botogá, Colombia.	Trans. 23 N° 95-53 Piso 7 Botogá, Colombia.	
Trade relations	None to date. No future changes are foreseen in the relation between the parent company and this Subsidiary.	None to date. No future changes are foreseen in the relation between the parent company and this Subsidiary.	None to date. No future changes are foreseen in the relation between the parent company and this Subsidiary.	
Corporate purpose	Invest in projects aimed at generating, distributing, transmitting, purchasing and selling electricity from non-conventional energy projects of any nature.	Purchase, sale, distribution, transportation and commercialization of domiciliary gas for domestic, commercial or industrial use, as well as all kinds of fuels and lubricants.	Purchase, sale, transport, operation and pipeline distribution of liquefied petroleum gas (LPG) of hydrocarbons in general and all kinds of gas and oil activities and directly related businesses.	
Proportion of the investment in Parent Company's assets	-0.01 %	7.75 %	0.56 %	
Ownership interest of Parent Company in subsidiary's capital and variation during the last fiscal year	100 %	100 %	100 %	
Subscribed and Paid-in Capital functional currency	CLP 1,000,000	COP 71,748,229,000	COP 7,127,334,547	
Chairman	Ángel Mafucci Solimano	Ángel Mafucci Solimano	Ángel Mafucci Solimano	
Vice-Chairman	N/A	N/A	N/A	
Directors	Angel Mafucci, Osvaldo Rosa Ageitos, José Miguel Bambach Salvatore	Osvaldo Rosa Ageitos, Manuel Maiguashca Olano	Osvaldo Rosa Ageitos, Manuel Maiguashca Olano	
General Manager	Valerie Barnich	Jorge Avilán Aristizábal	Alvaro Casanova Caliman	
Principal officers of the Parent Company serving as Directors of the subsidiary	Angel Mafucci Solimano, Osvaldo Rosa Ageitos, José Miguel Bambach Salvatore	Ángel Mafucci Solimano, José Miguel Bambach Salvatore, Osvaldo Rosa Ageitos, Morris José Pessó Olcese	Ángel Mafucci Solimano, José Miguel Bambach Salvatore, Osvaldo Rosa Ageitos, Morris José Pessó Olcese	

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NAME	SURCOLOMBIANA DE GAS S.A. E.S.P.	CHILCO NET S.A.S.	LIMA GAS S. A.	
Type of Entity	Distribution and commercialization of gas.	Distribution and commercialization of internet, television and communication services.	Distributor of liquefied petroleum gas (LPG).	
RUT and/or tax identification number foreign entities	830.510.717-1	901.538.953-2	20100007348	
Address	Cra. 1 B N° 4-58, Pitalito - Huila, Colombia.	Trans. 23 N° 95-53 Piso 7 Botogá, Colombia.	Calle Bernini 149 Piso 4, San Borja Lima - Peru.	
Trade relations	None to date. No future changes are foreseen in the relation between the parent company and this Subsidiary.	None to date. No future changes are foreseen in the relation between the parent company and this Subsidiary.	None to date. No future changes are foreseen in the relation between the parent company and this Subsidiary.	
Corporate purpose	Provide distribution and commercialization service of public fuel gas and the inherent, related and complementary activities of that service, such as purchase, sale, marketing items, equipment and related materials with the handling of fuel gases or other public services.	Provide distribution and commercialization services for internet, television and conventional voice and/or data telecommunication services.	Provide service in the field of energy, oriented toward the business of bottling, distribution and commercialization of liquefied petroleum gas.	
Proportion of the investment in Parent Company's assets	0.75 %	1.48 %	8.56 %	
Ownership interest of Parent Company in subsidiary's capital and variation during the last fiscal year	51.07 %	100 %	100 %	
Subscribed and Paid-in Capital functional currency	COP 6,086,400,000	COP 7,400,000,000	PEN 53,565,412	
Chairman	Jorge Eduardo Avilán Aristizábal	Jorge Eduardo Avilán Aristizábal	Ángel Mafucci Solimano	
Vice-Chairman	N/A	N/A	N/A	
Directors	Jorge Avilan Aristizábal, Amanda Cuellar Sterling, Carlos González Perdomo, Gobernación del Huila, Municipio de Pitalito	Jorge Avilan Aristizábal, Amanda Cuellar Sterling	Osvaldo Rosa Ageitos, Alonso José Rey Bustamante	
General Manager	Camilo Lozano Hermida	Carlos Andres Sierra Vásquez	Patricio Mura Escobar	
Principal officers of the Parent Company serving as Directors of the subsidiary	N/A	N/A	Ángel Mafucci Solimano, Osvaldo Rosa Ageitos	

Lipigas at a glance

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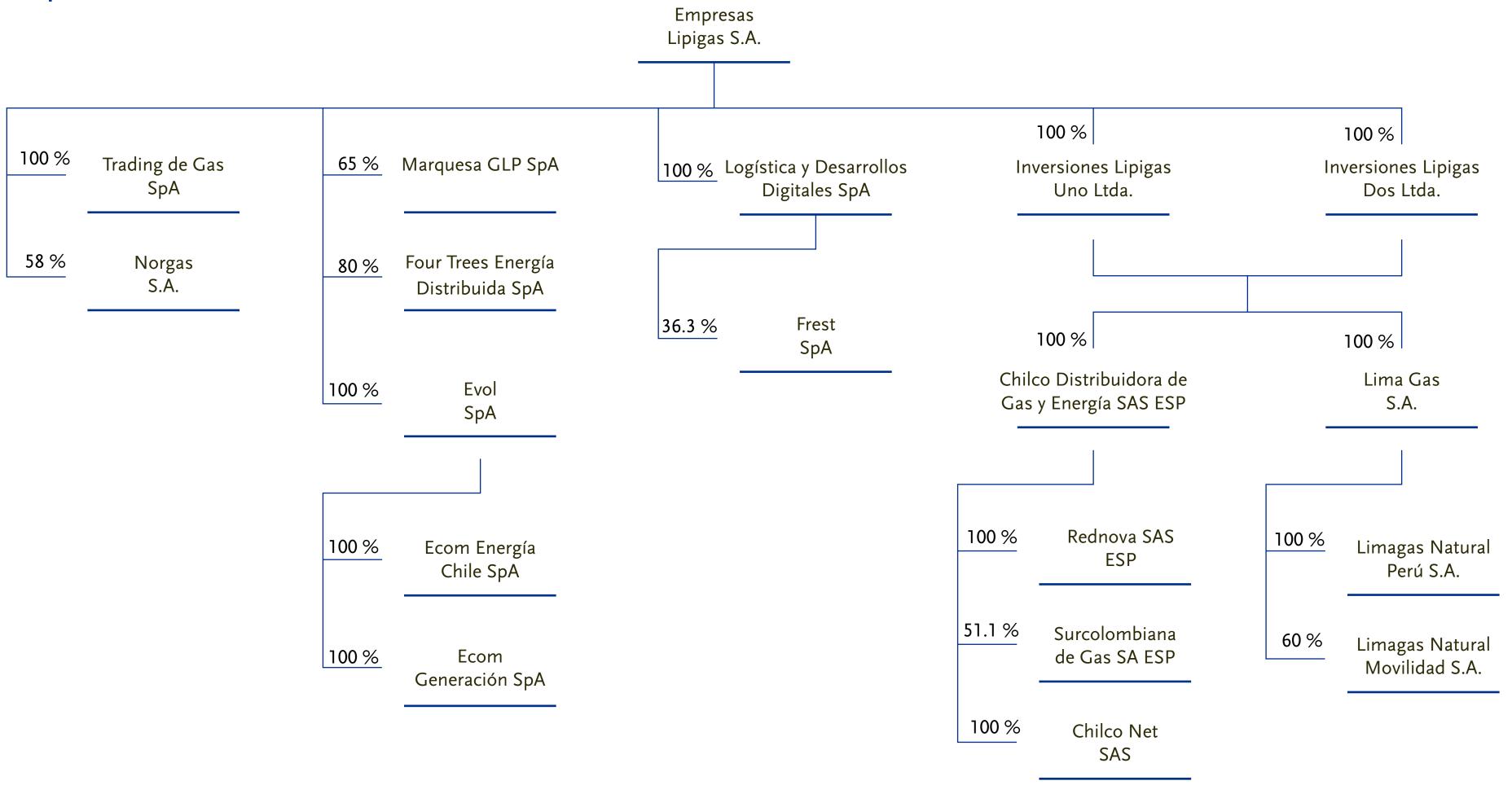
Governance and responsible business Supplemental information

NAME	LIMAGAS NATURAL PERÚ S.A.	LIMAGAS NATURAL MOVILIDAD S.A.C.
Type of Entity	Distributor of natural gas.	Wholesale of solid, liquid and gaseous fuels and related products.
RUT and/or tax identification number foreign entities	20516556561	20604756031
Address	Calle Bernini 149 Piso 4, San Borja Lima - Peru	Calle Bernini 149 Piso 4, San Borja Lima - Peru
Trade relations	None to date. No future changes are foreseen in the relation between the parent company and this Subsidiary.	None to date. No future changes are foreseen in the relation between the parent company and this Subsidiary.
Corporate purpose	Provide service in the field of energy, oriented toward the business of distribution and commercialization of natural gas.	Wholesale of solid, liquid and gaseous fuels and related products.
Proportion of the investment in Parent Company's assets	3.16 %	0.00 %
Ownership interest of Parent Company in subsidiary's capital and variation during the last fiscal year	100 %	60 %
Subscribed and Paid-in Capital functional currency	PEN 49,545,035	PEN 1,000
Chairman	Ángel Mafucci Solimano	Ángel Mafucci Solimano
Vice-Chairman	N/A	N/A
Directors	Osvaldo Rosa Ageitos, Esteban Rodríguez Bravo	Osvaldo Rosa Ageitos, Esteban Rodríguez Bravo, Antonio Murugo Perez, Guillermo Alfredo Volgemann Bonicelli
General Manager	Pablo Sáenz-Laguna Saavedra	Pablo Sáenz-Laguna Saavedra
Principal officers of the Parent Company serving as Directors of the subsidiary	Ángel Mafucci Solimano, Osvaldo Rosa Ageitos, Esteban Rodríguez Bravo	Ángel Mafucci Solimano, Osvaldo Rosa Ageitos, Esteban Rodríguez Bravo





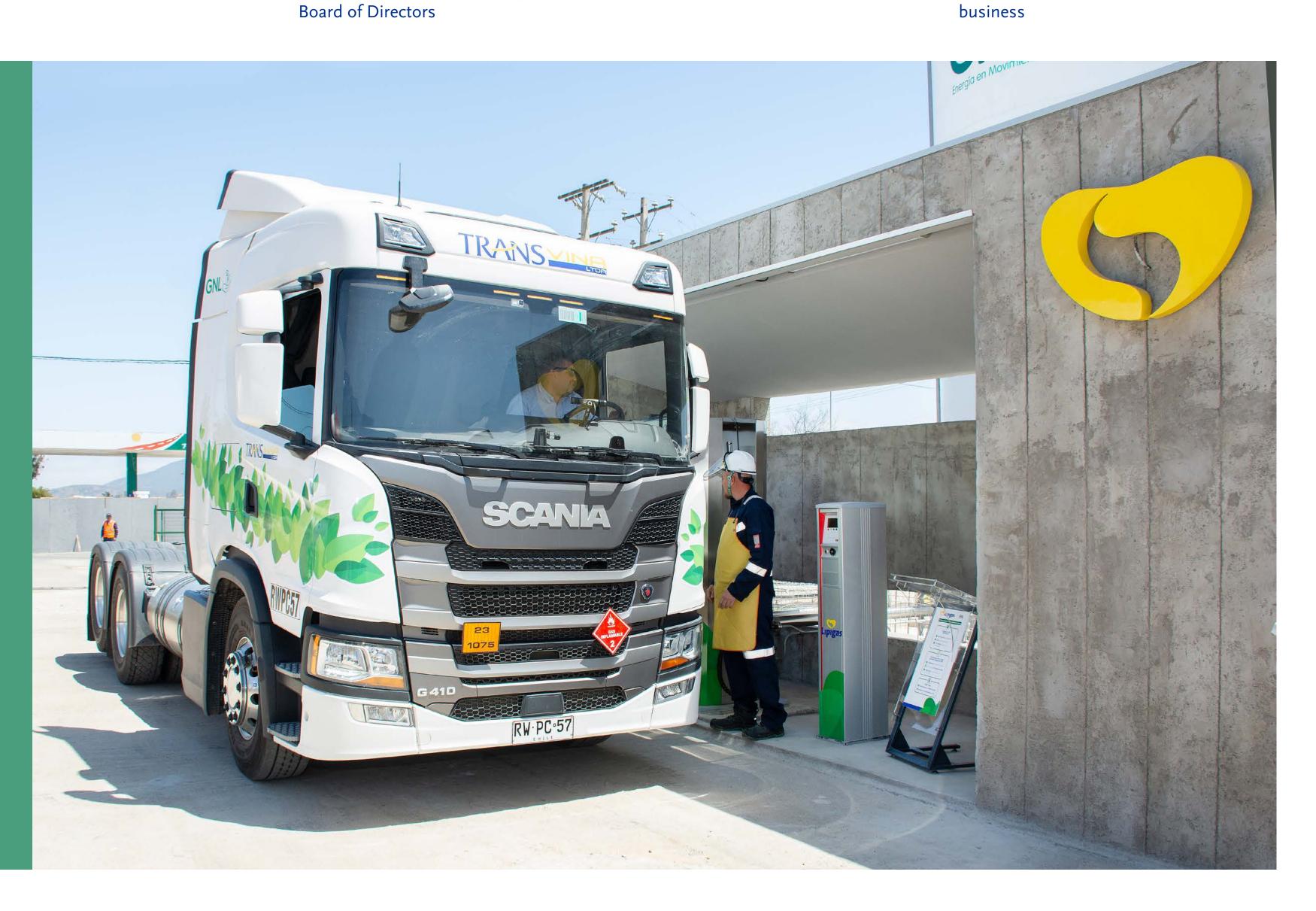
# Ownership relationships







# B. Corporate Governance





# **OWNERSHIP**

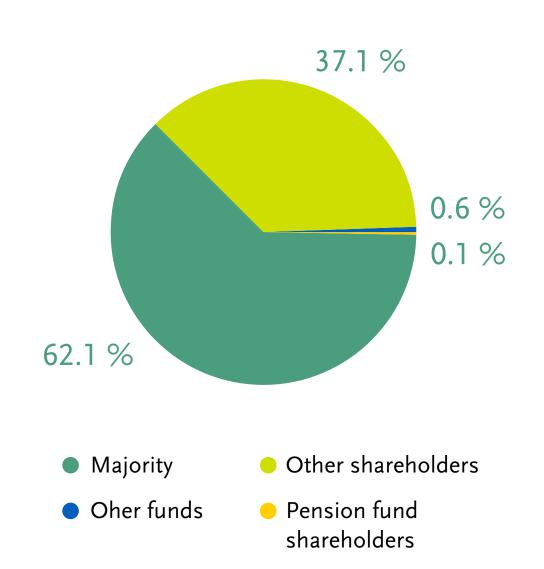
## 2.3.1

# **Control status**

Empresas Lipigas S.A. is a publicly traded company. Due to the expiration of the Shareholders' Agreement on September 26, 2020, the company has been without a controller since 2020. As of December 31, 2022, the following is the percentage shareholding by type of shareholder:

# 2.3.3

# Ownership by type of shareholder 2022 (%)



# 2.3.2

# Significant changes in ownership or control

There were no significant changes in ownership or control during the fiscal year ended December 31, 2022.



# 2.3.3

# Identification of majority shareholders

Name or company name	Tax ID No.	Total number of shares	Total ownership
EL CONDOR COMBUSTIBLE S.A	77.490.500	15,593,278	13.73 %
INVERSIONES HEVITA S.A	96.769.930	13,990,031	12.32 %
INVERSIONES Y RENTAS BERMEO LTDA	96.930.660	12,247,708	10.78 %
NOGALEDA HOLDING SPA	94.322.000	11,315,082	9.96 %
SAN JAVIER COMBUSTIBLES S.A	96.930.650	10,110,717	8.90 %
INVERSIONES VINTA LTDA	77.794.780	8,461,917	7.45 %
LARRAIN VIAL S.A CORREDORA DE BOLSA	80.537.000	8,423,418	7.42 %
NOGALEDA INMOBILIARIA Y COMERCIAL S.A	96.992.300	8,282,634	7.29 %
NEXOGAS S.A	96.932.720	4.522.868	3.98 %
NEWCO INVERSIONES SEIS LIMITADA	77.303.557	4,015,882	3.54 %
INVERSIONES EL ESCUDO LTDA	76.126.312	3,716,728	3.27 %
BANCHILE CORREDORES DE BOLSA S.A	96.571.220	1,677,371	1.48 %







The individuals and legal entities that, alone or with others with which it has a joint action agreement, may appoint at least one member of the Company's management, or hold 10 % or more of the capital or voting capital, are as follows

#### 1. El Cóndor Combustibles S.A.

The owners of El Cóndor Combustibles S.A. are as follows, with the percentages indicated for each of them: Santa Cruz López, Manuel, RUT 1,883,108-2, with 0.040681 %; Santa Cruz Munizaga, Juan Manuel, RUT 7,019,058-3, with 19.318109 %; Campaña Goycoolea, María Teresa, RUT 7. 053.663-3, with 0.000038 %; Santa Cruz Munizaga, Claudia Francisca, RUT 7.019.060-5, with 19.250264 %; Santa Cruz Munizaga, Carolina Patricia, RUT 7.019.059-1, with 11.530567 %; Del Sol Santa Cruz, Fernando Andrés, RUT 15.639.954-K with 1.557516 %; Del Sol Santa Cruz, Carolina, RUT 15.960.517-5 with 1.557516 %; Del Sol Santa Cruz, Samuel RUT 17.083.868-8 with 1.557516 %; Del Campo Santa Cruz, Exequiel, RUT 20.165.357-6 with 1.557516 %; Del Campo Santa Cruz, Juan José, RUT 20.082.564-K with 1.557516 %; Munizaga Barrales, Carolina, RUT 4.106.946-5, with 8.525291 %; González Santa Cruz, Nicolás Bernardo, RUT 16,208,457-7, with 0.016971 %; González Santa Cruz, Antonia, RUT 17. 084,325-8, with 0.016971 %; González Santa Cruz, Josefina Francisca, RUT 17.408.803-9, with 0.016971 %; González Santa Cruz, Diego José, RUT 18. 021,658-8, with 0.016971 %; De Osma Berckemeyer Carmen, RUT 10.224.475-9, with 3.347725 %; De Osma Berckemeyer Sebastián, DNI de Peru 43.151.460-1, with 10.043174 %; Santa Cruz De Osma, María Gracia, Peruvian DNI 70.465.134-7, with 10.043174 %; and Santa Cruz De Osma, Paloma, Peruvian DNI 70.465.133-9 with 10.043174 %.

#### 2. Inversiones Hevita S.A.

The owners of Inversiones Hevita S.A. are the following, with the percentages indicated for each of them: (A) Vinagre Muñoz, Mario, RUT 3.803.145-7, with 0.72 %; (B) Vinagre Tagle, Mario, RUT 7.171.058-0, with 0.35 %; (C) Vinagre Tagle, Juan Ignacio, RUT 7.180.550-6, with 0.35 %; (D) Vinagre Tagle, Pablo, RUT 7.180.551-4, with 0.35 %; (E) Vinagre Tagle, Esteban, RUT 10.366.648-1, with 0.35 %; (F) Inversiones Marvin S.A., RUT 96.547.530-3, with 20,94 %, whose owners are: (i) Inversiones Marte SpA, RUT 87.144.000-K, with 99,6 %, whose owners are: (a) Vinagre Muñoz, Mario, RUT 3.803.145-7, with 26,86 %; (b) Tagle Avilés, Teresa, RUT 3.633.089-9, with 3,27 %; (c) Vinagre Tagle, Mario, RUT 7.171.158-0, with 0.65 %; (d) Vinagre Tagle, Juan Ignacio, RUT 7.180.550-6, with 0.65 %; (e) Vinagre Tagle, Pablo, RUT 7.180.551-4, with 0.65 %; (f) Vinagre Tagle, Esteban, RUT 10.366.648-1, with 0.65 %; and (g) Inversiones Vinta Limitada, RUT 77.794.780-K, with 67.27 %, whose owners are: Vinagre Tagle, Mario, RUT 7.171.058-0, with 25 %; Vinagre Tagle, Juan Ignacio, RUT 7.180.550-6, with 25 %; Vinagre Tagle, Pablo, RUT 7.180.551-4, with 25 %; and Vinagre Tagle, Esteban, RUT 10.366.648-1, with 25 %; and (ii) Cañas Alemparte, Manuelita, RUT 7.011.707-K, with 0.4 %; (G) Inversiones Marte SpA, RUT 87.144.000-K, with 54.12%, whose owners are: (a) Vinagre Muñoz, Mario, RUT 3.803.145-7, with 26.86 %; (b) Tagle Avilés, Teresa, RUT 3.633.089-9, with 3.27 %; (c) Vinagre Tagle, Mario, RUT 7.171.158-0, with 0.65 %; (d) Vinagre Tagle, Juan Ignacio, RUT 7.180.550-6, with 0.65 %; (e) Vinagre Tagle, Pablo, RUT 7.180.551-4, with 0.65 %; (f) Vinagre Tagle, Esteban, RUT 10.366.648-1, with 0.65 %; and (g) Inversiones Vinta Limitada, RUT 77.794.780-K, with 67.27 %, whose owners are: Vinagre Tagle, Mario, RUT 7.171.058-0, with 25 %; Vinagre Tagle, Juan Ignacio, RUT 7.180.550-6, with 25 %; vinagre Tagle, Pablo, RUT 7.180.551-4, with 25 %; and Vinagre Tagle, Esteban, RUT 10.366.648-1, with 25 %; and (H) Inversiones Vinta Limitada, RUT 77.794.780-K, with 22.83 %, whose owners are: Vinagre Tagle, Mario, RUT 7.171.058-0, with 25 %; Vinagre Tagle, Juan Ignacio, RUT 7.180.550-6, with 25 %; Vinagre Tagle, Pablo, RUT 7.180.551-4, with 25 %; and Vinagre Tagle, Esteban, RUT 10.366.648-1, with 25 %.

#### 3. Inversiones y Rentas Bermeo Limitada

The owners of Inversiones y Rentas Bermeo Limitada are as follows, with the percentages indicated for each of them: (A) Santa Cruz Negri, Pola María Pía, RUT 6.377.432-4, with 0.626 %; (B) Santa Cruz Negri, Jaime Fernando, RUT 6.861.742-1, with 0.627 %; (C) Santa Cruz Negri, Juan Pablo, RUT 6.861.743-K, with 0.627 %; (D) Santa Cruz Negri, Andrés Antonio, RUT 6.861.068-0, with 0.626 %; (E) Inversiones Santegri Limitada, RUT 96.593.690-4, with 0.908 %, whose owners are: (i) Comercial e Inversiones Greens, RUT 78.222.780-7, with 24.7919 %, whose owners are: Santa Cruz Negri, Pola María Pía, already identified, with 52.4282 %; Calderón Santa Cruz, Raimundo, RUT 15.637.950-6, with 7.9286 %; Calderón Santa Cruz, María Rosario, RUT 13.441.416-2, with 7.9286 %; Calderón Santa Cruz, María Luisa, RUT 16.097.265-3, with 7.9286 %; Calderón Santa

Cruz, María Olivia, RUT 17.087.508-7, with 7.9286 %; Calderón Santa Cruz, María Trinidad, RUT 17.702.711-1, with 7.9286 %; and Calderón Santa Cruz, Felipe, RUT 18.023.155-2, with 7.9286 %; (ii) Inversiones Allipen S.A., RUT 96.820.150-6, with 24,7919 %, whose owners are: Santa Cruz Negri Jaime, already identified, with 52.068 %; Santa Cruz Vergara, Jaime, RUT 13.234.139-7, with 11.983 %; Santa Cruz Vergara, Pedro, RUT 13.442.265-3, with 11.983 %; Santa Cruz Vergara, María Daniela, RUT 15.378.924-K, with 11.983 %; Santa Cruz, Vergara María Milagros, RUT 16.096.260-7, with 11.983 %; (iii) Inversiones Maichin S.A., RUT 96.820.450-5, with 24,7919 %, whose owners are: Santa Cruz Negri, Andrés, already individualized, with 52.4658; Santa Cruz Vergara, Macarena, RUT 15.782.393-0, with 15.8447 %; Santa Cruz Nitsche, Bruno, RUT 21.149.220-1, with 15.8447 %; Santa Cruz Nitsche, Paloma, RUT 20.076.127-8, with 15.8447 %; (iv) Inversiones Caren S.A., RUT 96.819.980-3, with 24,7919 %, whose owners are: Santa Cruz Negri, Juan Pablo, already identified, with a 2.0118 %; Comercial e Inversiones Santa Catalina S.A., RUT 96.647.850-0, with 49.99940 %; Santa Cruz Leyton, Pablo, RUT 16.097.638-1, with 11.9986 %; Santa Cruz Leyton, Martín, RUT 17.405.771-0, with 11.9986 %; Santa Cruz Leyton, Tomás, RUT 16.611.304-0, with 11.9986 %; and Santa Cruz Leyton, Catalina, RUT 15.638.823-8, with 11.9986 %; Santa Cruz López, Jaime, RUT 2.311.498-4, with 0.8323 %; (F) Inversiones Baracaldo Limitada, RUT 88.606.800-K, with 85.538 %, whose owners are: Inversiones Santegri Limitada, already singled out, with 90.268000 %; Comercial e Inversiones Greens S.A., already identified, with 2.386000 %; Inversiones Allipen S.A., already identified, with 2.386000 %; Inversiones Caren S.A., already identified, with 2.386000 %; and Inversiones Maichin S.A., already identified, with 2.386000 %; Santa Cruz Negri, Pola, already identified, with 0.047000 %; Santa Cruz Negri, Jaime, already identified, with 0.047000 %; Santa Cruz Negri, Pablo, already identified, with 0.047000 %; and Santa Cruz, Andrés, already identified, with 0.047000 % (G) Inversiones Allipen S.A., RUT 96.820.150-6, with 2.762 %; (H) Inversiones Maichin S.A., RUT 96.820.450-5, with 2.762 %; (I) Inversiones Caren S.A., RUT 96.819.980-3, with 2.762 %; and (J) Comercial e Inversiones Greens S.A., RUT 78.222.780-7, with 2.762 %; (G) Inversiones Allipen, already identified, with 2.762 %.

#### 4. Inversiones Vinta Limitada

The owners of Inversiones Vinta Limitada are as follows, with the percentages indicated for each of them: Vinagre Tagle, Mario, RUT 7.171.058-0, with 25 %; Vinagre Tagle, Juan Ignacio, RUT 7.180.550-6, with 25 %; Vinagre Tagle, Pablo, RUT 7.180.551-4, with 25 %; and Vinagre Tagle, Esteban, RUT 10.366.648-1, with 25 %.

# 5. Nogaleda Holding SpA

The owners of Nogaleda Holding SpA are as follows, with the percentages indicated for each of them: Noguera Gorget, Ernesto, RUT 3.678.316-8, with 27.6 %; Briceño Morales, Lucía, RUT 3.892.003-0, with 0.4 %; Noguera Briceño, Bernardita, RUT 7.031.947-0, with 10.4 %; Noguera Briceño, Loreto, RUT

7.031.948-9, 10.8 %; Noguera Briceño, Juan Ignacio, RUT 7.022.714-2, with 11.6 %; Noguera Briceño, Pablo, RUT 7.021.716-3, with 10.0 %; Macchiavello Fischer, Luis, RUT 8.815.447-9, with 0.3 %; Fernández Astudillo, Mario, RUT 7.082.857-K, with 0.1 %; Delaveau Swett, Nicole, RUT 8.415.112-2, with 0.7 %; Macchiavello Noguera, Cristóbal, RUT 18.299.611-4, with 2.5 %; Macchiavello Noguera, Sebastián, RUT 17.355.909-7, with 2.5 %; Macchiavello Noguera, Martín, RUT 19.489.061-3, with 2.5 %; Macchiavello Noguera, Sofía, RUT 20.361.439-K, with 2.5 %; Fernández Noguera, Macarena, RUT 13.851.747-0, with 1.6 %; Fernández Noguera, Daniela, RUT 15.719.495-K, with 1.6 %; Fernández Noguera, Consuelo, RUT 15.830.511-9, with 1.6 %; Fernández Noguera, Francisca, RUT 17.117.888-6, with 1.6 %; Fernández Noguera, Diego, RUT 18.297.604-0, with 1.6 %; Fernández Noguera, Matías, RUT 19.150.781-9, with 1.6 %; Noguera Delaveau, Trinidad, RUT 19.488.560-1, with 2.1 %; Noguera Delaveau, María Gracia, RUT 20.359.934-K, with 2.1 %; Noguera Delaveau, Benjamín, RUT 20.359.935-8, with 2.1 %; Noguera Delaveau, Jacinta, RUT 20.962.231-9, with 2.1 %.

# 6. Nogaleda Inmobiliaria y Comercial S.A.

The owners of Nogaleda Inmobiliaria y Comercial S.A. are as follows, with the percentages indicated for each of them: Noguera Gorget, Ernesto, RUT 3.678.316-8, with 27.6 %; Briceño Morales, Lucía, RUT 3.892.003-0, with 0.4 %; Noguera Briceño, Bernardita,

RUT 7.031.947-0, with 10.4 %; Noguera Briceño, Loreto, RUT 7.031.948-9, 10.8 %; Noguera Briceño, Juan Ignacio, RUT 7.022.714-2, with 11.6 %; Noguera Briceño, Pablo, RUT 7.021.716-3, with 10.0 %; Macchiavello Fischer, Luis, RUT 8.815.447-9, with 0.3 %; Fernández Astudillo, Mario, RUT 7.082.857-K, with 0.1 %; Delaveau Swett, Nicole, RUT 8.415.112-2, with 0.7 %; Macchiavello Noguera, Cristóbal, RUT 18.299.611-4, with 2.5 %; Macchiavello Noguera, Sebastián, RUT 17.355.909-7, with 2.5 %; Macchiavello Noguera, Martín, RUT 19.489.061-3, with 2.5 %; Macchiavello Noguera, Sofía, RUT 20.361.439-K, with 2.5 %; Fernández Noguera, Macarena, RUT 13.851.747-0, with 1.6 %; Fernández Noguera, Daniela, RUT 15.719.495-K, with 1.6 %; Fernández Noguera, Consuelo, RUT 15.830.511-9, with 1.6%; Fernández Noguera, Francisca, RUT 17.117.888-6, with 1.6 %; Fernández Noguera, Diego, RUT 18.297.604-0, with 1.6 %; Fernández Noguera, Matías, RUT 19.150.781-9, with 1.6 %; Noguera Delaveau, Trinidad, RUT 19.488.560-1, with 2.1 %; Noguera Delaveau, María Gracia, RUT 20.359.934-K, with 2.1 %; Noguera Delaveau, Benjamín, RUT 20.359.935-8, with 2.1 %; Noguera Delaveau, Jacinta, RUT 20.962.231-9, with 2.1 %.

2.3.4

# Shares, characteristics and rights

2.3.4 i Description of the series of shares: There are no series of shares. All are registered shares of the same series and without par value.

2.3.4 ii Dividend policy: The Company's bylaws stipulate that, after any accumulated losses have been absorbed, the Shareholders' Meeting must distribute at least 50 % of net income. In the event that more than the indicated 50 % is to be distributed, approval by an absolute majority of the issued shares with voting rights will be required; and in the event that less than this percentage is to be distributed, it must be approved by a resolution adopted at the respective meeting with the unanimous vote of the issued shares with voting rights.

Vision of the Chairman of the Board of Directors

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# 2.3.4 iii a, b y c Statistical information

**a. Dividends:** The amounts paid for interim and final dividends, attributable to net income for the last three years are as follows:

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Year	Income for the fiscal year	Interim Final		Interim Final		Charged to accumulated results
2020	34,997,243	24,759,274	2,044,341	0		
2021	45,999,013	30,665,119	2,725,788	19,875,540		
2022	45,999,013	25,099,968	1,930,767	0		

Dividends paid per share in the last 3 years are as follows:

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Year	Subscribed and paid-in shares	Interim	Final	Charged to accumulated results
2020	113,574,515	218	18	0
2021	113,574,515	270	24	175
2022	113,574,515	221	17	0

(\*) Amounts in Chilean pesos

# b. Stock exchange transactions year 2022

Stock Exchange	Period	Number of shares	Closing price	High price	Low price	Average price	Amount traded
Santiago Stock Exchange	1Q22	1,534,140	1,865	2,060	1,865	1,949	2,990,154,105
	2Q22	582,353	1,929	1,980	1,845	1,928	1,122,807,251
	3Q22	176,378	2,049	2,173	1,845	1,945	342,998,053
	4Q22	252,233	2,400	2,470	2,010	2,228	562,036,016
	Annual 2022	2,545,104	2,400	2,470	1,845	1,972	5,017,995,425

# c. Number of shareholders

83 shareholders



# **Other Securities**

No other securities issued by the entity other than the shares referred to in section 2.3.4 of General Standard No. 461 are recorded.







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# 3.3 i, ii, iv

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## **Directors' Committee**

The Company's Directors' Committee was voluntarily established on July 16, 2013. Its purpose is to examine matters within its competence as established by Law No. 18,046 on Chilean Corporations as well as other matters delegated by the Shareholders' Meeting or the Board of Directors, as applicable.

Currently, it is comprised by Mario Vinagre Tagle, Jaime Santa Cruz Negri and Tina Rosenfeld Kreisselmeyer. The latter two directors joined the Board in 2022 to replace Jaime García Rioseco and José Miguel Barros Van Hovell Tot Westerflier, following their resignations from the Board on April 1 and 28, respectively. Tina Rosenfeld chairs this committee.

During the fiscal year, there were no advisors hired by the Company's Directors' Committee.

#### 3.3 iii

## Remuneration of the directors' committee

Director	Remuneration 2022 (in CLP)	Remuneration 2021 (in CLP)
Mario Vinagre Tagle (1)	19,200,000	16,800,000
Tina Rosenfeld Kreisselmeyer (2)	15,300,000	-
Jaime Santa Cruz Negri (3)	10,200,000	-
Jaime García Rioseco (4)	4,200,000	16,800,000
José Miguel Barros Van Hovell Tot Westerflier (5)	5,600,000	16,800,000

<sup>(1)</sup> Appointment date: September 27, 2019

# **Directors' Committee Management**

The committee meets monthly to review internal auditing, risk management and other matters within its competence, with a particular focus on the Company's defined priorities, such as safety of people and facilities, ethics and compliance, cybersecurity and others.

Additionally, it meets with those responsible for social responsibility and sustainability at least once per semester. In addition, the committee chair provides a monthly performance report to the board of directors.

See the annual management report of the Directors' Committee at www.lipigas.com.







<sup>(2)</sup> Appointment date: April 22, 2022 (3) Appointment date: July 15, 2022 (4) Resigns on April 1, 2022 (5) Resigns on April 28, 2022

<sup>3.4</sup> iv, vi, vii

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3.4

# PRINCIPAL EXECUTIVE OFFICERS

# 3.4 i

Identification of principal executive officers: As of December 31, 2022, the Company's principal executive officers are as follows:

Name	ID N°	Location	Position	Profession	Start date of position
Ángel Mafucci Solimano	Mafucci Solimano 5.559.689-1 Chile General Manager		General Manager	Business Administrator	05-01-2007
Osvaldo Rosa Ageitos	14.734.144-K	Chile	Administration and Finance Corporate Manager	Bachelor's Degree in Business Administration and Public Accountant	11-05-2012(*)
José Miguel Bambach Salvatore	7.010.468-7	Chile	Legal Manager	Attorney at Law	11-14-2011
Alberto Orlandi Arrate	12.232.355-K	Chile	LPG Manager Chile	Business Administrator	01-01-2022
Jorge Avilán Aristizábal	16.662.018	Colombia	General Manager Chilco	Industrial Engineer	06-26-2012
Patricio Mura Escobar	13.230.262-6	Peru	General Manager Lima Gas	СРА	03-01-2019
Pablo Saenz-Laguna Saavedra	15.593.123-K	Peru	General Manager Limagas Natural	Industrial Civil Engineer	03-01-2020
Valerie Barnich	14.642.201-2	Chile	Electricity Business Manager	Industrial Civil Engineer	03-02-2020 (**)
Esteban Rodríguez Bravo	10.390.470-6	Chile	Green Hydrogen, Biofuels and LNG Manager	Industrial Civil Engineer	01-01-2022
Morris Pessó Olcese	12.659.601-4	Chile	Business Transformation Manager	Industrial Civil Engineer	03-01-2020
Mylene Iribarne Friedmann	8.540.774-0	Chile	People Manager	Psychologist	09-03-2001
María Josefa Ayarza León	7.069.797-1	Chile	Digital Factory Manager	Bachelor of Science in Computer Engineering	09-01-2019
Andrés Riquelme Pinto	15.069.633-K	Chile	Operations and Distribution Manager	Industrial Civil Engineer	09-01-2021
Vladimir Monardes Valdivia	8.427.160-8	Chile	Safety and Environmental Manager	Industrial Civil Engineer	03-01-2019
Mariela González Palacios	12.062.659-0	Chile	General Manager TDG (Procurement)	Industrial Civil Engineer	04-01-2021

<sup>(\*)</sup> On February 28, 2023, Osvaldo Rosa Ageitos leaves the position of Corporate Manager of Administration and Finance. He is replaced by Pablo Cortés de Solminihac on March 1, 2023. (\*\*) On March 31, 2023, Valerie Barnich leaves the position of Electricity Business Manager. She is replaced by Rodrigo García Aguilera on April 1, 2023.





# 3.4 ii

#### Remuneration of senior executives

Compared to the previous year, the remuneration received by senior executives during 2021 was as follows:

Type of income	12.31.2022 Th CLP	12.31.2021 Th CLP
Fixed income	1,936,275	2,098,184
Variable income	499,060	544,346
Total Income	2,435,335	2,642,530

#### 3.4 iii

# Senior executive compensation plan

Lipigas maintains, for a group of its executives in the various countries in which it operates, an annual incentive plan tied to the achievement of results during the fiscal year. This plan provides for the payment of a bonus to certain executives who remain Company employees as of December 31 of each year, based on the results achieved and the growth in EBITDA value during each period.

# 3.4 iv

# Ownership interest of senior executives and directors

The following table outlines the ownership stakes of senior executives in the company. There have been no significant changes relative to the prior period.

Name	Shares 2022	Percentage	Shares 2021	Percentage	Vehicle
Ángel Mafucci Solimano	57,324	0.05 %	57,324	0.05 %	N/A
Osvaldo Rosa Ageitos	12,193	0.01 %	12,193	0.01 %	N/A

#### **RELEVANT OR ESSENTIAL EVENTS**



# Main essential events of the period

Empresas Lipigas S.A. (hereinafter Lipigas or the Company) has communicated to the Financial Market Commission (CMF) various information as Essential Events as of December 31, 2022, highlighting the following as the most significant for the period:

- 1. On March 16, 2022, the resignation of Mr. Francisco J. Courbis Grez as director of Empresas Lipigas was reported and his replacement until the end of his term is Mr. Ignacio Binimelis Yaconi, his alternate director.
- 2. On April 4, 2022, the resignation of Mr. Jaime García Rioseco as director of Empresas Lipigas was communicated and his replacement until the end of the period is assumed by his alternate director, Ms. Tina Rosenfeld Kreissemeyer.
- 3. On April 29, 2022, the resignation of Mr. José Miguel Barros van Hovell tot Westerflier to the position of director of Empresas Lipigas was reported.

- 4. On May 20, 2022, Mr. Gerardo Varela Alonso resigned as alternate director of Empresas Lipigas.
- 5. On June 17, 2022, the incorporation of Mrs. María Del Rosario Navarro Betteley as director of Empresas Lipigas, replacing Mr. José Miguel Barros van Hovell tot Westerflier and his alternate Gerardo Varela Alfonso, who had previously resigned.
- 6. On September 15, 2022, EVOL SpA is reported to have been incorporated with a \$1,000,000 initial capital, with Lipigas as its sole shareholder. The new subsidiary will group and/or develop businesses related to electric energy, such as its commercialization, the provision of energy efficiency services, renewable electricity generation, consulting on electricity projects, and others, either independently or in partnership with other companies.
- 7. On October 19, 2022, it was announced that EVOL would acquire all of Ecom Energía Chile SpA and Ecom Generación SpA's shares from their previous owners, Ecom Holding SpA (80 %) and TEM Inversiones SpA (20 %), for an estimated USD 4.2 million plus variable payments based on Ecom Energía Chile's

- performance over the next three years. This acquisition is a part of Lipigas' plan to actively participate in the commercialization of electric energy. It is also reported that the companies will retain their general management, led by Mr. Sebastián Gonzalo Novoa Curihuentro, as well as their management team.
- 8. On October 27, 2022, the market was informed of the signing, through the subsidiary Logística y Desarrollos Digitales, of an agreement to subscribe to 70 % of the shares of Frest SpA for a total of approximately USD 5.5 million, to be paid in installments over the next five years. The mission of Frest is the in-person and remote sale, commercialization, and distribution of fresh food. This investment is part of Lipigas' strategy to participate in businesses that leverage its strategic assets, including its relationship with end customers and last-mile logistics.
- 9. On November 7, 2022, the Company, through its Peruvian subsidiary Lima Gas, acquired 60 % of the registered shares of Limagas Natural Movilidad S.A.C., whose corporate purpose is the construction and operation of refueling stations for the supply of liquefied natural gas (LNG) or natural gas for vehicles





business

(NGV) for use in trucks and vehicles, and other similar businesses related to the commercialization of LNG for use in other forms of transportation, including waterways, railroads and mining. The business plan of the new subsidiary will depend on the growth of the LNG transportation business in Peru, with investments of approximately USD 2.5 million anticipated in 2023 for the development of the first gas refueling stations for long-distance transportation.

# **COMMENTS FROM SHAREHOLDERS** AND THE DIRECTORS' COMMITTEE

In accordance with the provisions of the third paragraph of Article 74 of Law No. 18,046, neither shareholders nor the Directors' Committee have made any comments or proposals regarding the Company's business development.

## 3.6 ii a, b, c, d y e

#### **RISK FACTORS**

Risk factors inherent to the activity of Empresas Lipigas consist of those inherent to the markets in which it participates and to the activity carried out by the Company and its subsidiaries. The Board of Directors and Management periodically review the risk map, in which 13 strategic risks were redefined in 2022, in order to design and monitor compliance with the mitigation measures deemed appropriate. This new arrangement is presented below and the detail of each one is available in the corresponding Analysis of Financial Position as of December 31, 2022:

#### 1. Environmental Risk

The Company's operations involve the development of different activities that could eventually have a negative environmental impact as a result of, among other factors, incorrect management and handling of waste and residues from the operation (water pollution), overfilling of cylinders, storage tanks and cisterns (gas leakage into the atmosphere), consequences of

production activity (noise), etc. The Company provides ongoing training to its personnel and its network of collaborators on environmentally safe practices, in accordance with current policies and procedures and regulations.

#### 2. Risk to safety, health and people

All human activities are exposed to hazards that can generate accidents and certainly the fuel distribution industry is no exception. In order to minimize the probability of these hazards becoming undesirable situations, prevention actions and mitigation actions must be developed to reduce their consequences if the hazards manifest themselves as accidents or emergencies. To this end, actions are permanently developed to ensure that all operations are carried out with high levels of safety.

# 3. Human capital, diversity and talent management

Human capital is a fundamental element in the development of the Company's activities. To enhance the value of its human capital, the Company strives to manage quality working conditions that contribute to the well-being, health, development and personal life balance of its employees, in a climate of harmony and respect for diversity. In turn, it manages the relationship with its contractors to achieve harmonious relations with their workers. The management of human capital involves risks of conflicts, demotivation, loss of valuable collaborators, etc. Management has designed different tools to effectively manage human capital: labor climate perception surveys, surveys with contractor personnel, meetings with personnel and their union representatives, meetings with contractors and their personnel, coexistence protocols and constant training on good practices in relation to the management of this factor.

#### 4. Reputational risk

The Company's business is associated with the handling of fuels, particularly LPG, and its commercialization to a broad customer base. This business is subject to specific regulations in each of the countries where the Company operates. In addition, the Company is subject to various provisions related to compliance with tax, environmental, labor, antitrust and corporate regulations, among others. In the event that any damage is caused by the products commercialized or if there are observations by the control agencies on compliance with the provisions applicable to the Company, this could lead to a deterioration of the Company's reputation and corporate image. This risk is mitigated through appropriate operational and regulatory compliance processes implemented within the Company.

#### 5. Political and social risk

5.1 Risk of change in the regulatory, political, economic and social conditions of the countries in which it

The Company's financial and operational performance may be adversely affected by changes in the regulatory, political, economic and social conditions of the countries in which it operates. The Company is exposed to risks of renegotiation, nullity, forced modification of contracts, expropriation, exchange rate policies, changes in laws, regulations and political instability.







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The Company is also exposed to the possibility of being subject to jurisdiction, arbitration or the need to enforce a judicial decision in another country. Company Management permanently monitors the evolution of the regulatory, political, economic and social conditions of the countries in which it is present, in order to mitigate the risks described above.

#### 5.2 Risk of riots

The economic and social situation in the various countries where the Company operates could lead to protests that could result in violent actions that damage facilities or hinder operations. The Company remains attentive to the evolution of these events, prioritizing the protection and safety of its employees, collaborators and the communities where it operates. It also has insurance coverage for possible damage or theft of goods or facilities.

#### 6. Risk of interruption of operations

Operations at the Company's plants involve safety and other operational risks, including the handling, storage and transportation of highly flammable, explosive and toxic materials. These risks could cause injury and death, serious damage or destruction of property, equipment and environmental damage. Although the Company is very careful about the safety of its operations, a sufficiently large accident at one of the Company's packaging or storage plants or at customer-located facilities for either LPG or natural gas, or during the transportation or delivery of products sold, could force the temporary suspension of operations at the site and result in significant remediation costs, the loss of revenues or generate contingent liabilities, and adversely affect the corporate and reputational image of the Company and its subsidiaries. In addition, despite having broad insurance coverages, these may not be available on a timely basis and may be insufficient to cover all losses.

#### 7. Macroeconomic risk

#### 7.1 Market risk

This is the risk that the fair values of financial assets and liabilities fluctuate due to changes in market prices. The market risks to which the Company is exposed with respect to its financial assets

and liabilities are exchange rate risk, indexation units and interest rate risk. In addition, the Company is exposed to risks related to the demand and supply of the products it commercializes.

#### 7.1.a Exchange rate and indexation unit risk

This risk arises from the probability of loss due to the exchange rate fluctuations of the currencies in which financial assets and liabilities are denominated with respect to currencies other than the functional currency of the Company and its subsidiaries:

 Purchases of goods and future payment commitments denominated in foreign currency: The Company's cash flows are mainly comprised of transactions in the Company's functional currency and those of its subsidiaries. The Company and its subsidiaries hedge the risk of transactions involving the purchase of LPG by sea until it enters the Chilean market, and imports of goods or future payment commitments denominated in foreign currency by contracting forward currency purchase transactions (forwards) in order to hedge significant commitments in currencies other than the functional currency of

- Liabilities on debt securities: The Company's indebtedness for this concept corresponds to the placement of bonds in the Chilean market as follows: a) The first placement corresponds to Series E bonds carried out during April 2015 (mnemonic code BLIPI-E), charged to the 30-year bond line registered in Chile's CMF Securities Register under number 801, for UF 3,500,000. The placement rate was 3.44 % annual for a face rate of 3.55 %. Interest is paid semi-annually, and principal amortization will be paid in a single installment on February 4, 2040. b) The second placement corresponds to Series G bonds carried out during January 2020 (mnemonic code BLIPI-G) charged to the 30-year bond line registered in Chile's CMF Securities Register under number 881, for UF 2,500,000. The placement rate was 2.18 % annual for a face rate of 2.90 %. Interests are paid semi-annually, and principal amortization will be paid in a single installment on November 5, 2044.
- Financial lease liabilities: The Company signed a lease agreement with Oxiquim S.A. for a term of 25 years for the use of the reception, storage and dispatch facilities to be built by Oxiquim S.A. in the Quintero Bay. The annual interest rate is 3.0 %. Additionally, the Company

- signed a new lease agreement with Terminal Marítimo Oxiquim Mejillones S.A. (a subsidiary of Oxiquim S.A.) for a term of 20 years for the use of the reception, storage and dispatch facilities to be built by Terminal Marítimo Oxiquim Mejillones S.A. in the Mejillones bay. The denomination currency of both liabilities is the Unidad de Fomento (UF), which is indexed to inflation in Chile and differs from the Company's functional currency (CLP). However, most of the Company's commercialization margins in Chile are correlated to the variation of the UF, so this risk is mitigated.
- Lease liabilities: The Company has entered into agreements for terms ranging from 3 to 18 years for the use of property, technology and vehicles with various suppliers. The average annual interest rate is 2.57 %. The currency of denomination of these liabilities is the Unidad de Fomento (UF), which is indexed to inflation in Chile and differs from the Company's functional currency (CLP). However, most of the Company's commercialization margins in Chile are correlated to the variation of the UF, so this risk is mitigated.

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Social

 Sensitivity analysis regarding exchange rate variations and indexation units: The Company estimates the effects on results or equity, resulting from variation of the exchange rate and indexation units.

#### 7.1.b Interest rate risk

It refers to the sensitivity to interest rate fluctuations of the value of financial assets and liabilities. The purpose of interest rate risk management is to achieve a balance in the financing structure, minimizing the cost of the debt with reduced volatility in the income statement. As of December 31, 2022, 99.42 % of the Company's financial debt is at fixed rates. As a result, the risk of fluctuations in market interest rates is low regarding cash flows. Regarding the portion in variable rates, Management permanently monitors the outlook in terms of the expected evolution of interest rates.

# 7.2 Risks related to demand, supply and procurement of commercialized products

# 7.2.a Liquefied Gas

The Company participates in the distribution of liquefied gas business in Chile, Colombia and Peru.

#### Demand

As a basic consumer good, in all the countries where the Company operates, the demand for residential LPG is less affected by economic cycles. However, factors such as temperature, rainfall, the price of LPG in relation to other substitute energies (natural gas, firewood, diesel, kerosene, electricity, etc.), the price level of the input itself in relation to household disposable income, and deep economic activity crises could affect demand.

#### Supply

One of the risk factors in the business of commercializing LPG is the supply of LPG. Regarding Chile, the Company has the ability to minimize this risk through contracts signed with multiple suppliers. In order to strengthen its strategic positioning in terms of raw material supply, in 2012 the Company signed a series of contracts with the company Oxiquim S.A. to develop the construction of LPG reception, storage and dispatch facilities at the terminal owned by said company located in the Quintero bay which, as of March 2015, allows the Company to have several sources of supply by sea. Additionally, in 2019 the Company signed a series of contracts with the company Oxiquim S.A. to develop the and dispatch facilities at the terminal owned by said company located in the Mejillones Bay, which, from the beginning of its operation in April 2021, reinforces its strategic positioning in terms of raw material supply.

For the Colombian market, the risk factor of commercializing LPG in terms of supply is minimized through the establishment of purchase quotas, which are agreed upon with Ecopetrol S.A., which covers a great part of the demand of distribution companies through public offerings. In addition to the agreements with Ecopetrol S.A., the Company also has purchase agreements with other local market players and imports product by sea through facilities located in Cartagena.

For the Peruvian market, LPG supply presents a high concentration in Lima where almost half of this capacity is located. Since the nation's capital is the area of highest consumption, important supply facilities have been built to provide it with a greater level of reliability. In this sense, agreements have been entered into with Petroperú (which has two supply plants: Callao and Piura) and Pluspetrol. In addition to these agreements, the Company construction of LPG reception, storage also has purchase agreements with other terminal located in the Quintero Bay, the supply agreements with natural gas

market players and imports product from Bolivia to supply the south of the country.

#### **Prices**

LPG purchase prices are affected by the variation in the international value of fuel prices and by variations in the exchange rate of each local currency with respect to the U.S. dollar. Variations in raw material costs are considered when setting selling prices, although competitive market dynamics are always taken into account. Cycles of high prices of petroleum-based fuels affect the possibility of transferring to price the variations in fuel and other input costs. The Company maintains LPG inventories. The realization value of these inventories is affected by the variation in international fuel prices, which are the basis for establishing sales prices to customers. A variation in the international prices of LPG would produce a variation in the same direction and of similar magnitude in the realization price of inventories. In general, the Company does not cover this risk since it is considered that variations in international prices are offset over time. The Company permanently monitors the evolution and forecasts of the evolution of international product prices. Since the beginning of the operation of the maritime

Company has decided to hedge the risk of variation in the realization price of the product inventory stored in the maritime terminals by contracting swaps related to the prices of LPG and currency forwards to hedge the effect of the variation in the exchange rate of the U.S. dollar (currency used to express the reference price of inventories).

#### 7.2.b Natural gas

As a basic consumer good, residential demand for natural gas is less affected by economic cycles, although deep economic crises could have an adverse effect. Demand from the commercial and industrial segments is more significantly impacted by economic cycles.

With respect to the risk of product supply for the Company's operations in the north and south of Chile, both are covered by long-term agreements signed with different suppliers.

In Peru, the subsidiary Limagas Natural Perú S.A. has signed supply agreements with natural gas distributors in different regions to cover the demand needs.

In Colombia, the subsidiary Surcolombiana de Gas S.A. E.S.P. has signed



commercialization companies in different regions to cover the demand needs.

# 7.2.c Liquefied natural gas

The Company has agreements for the supply of liquefied natural gas (LNG) to industrial clients in Chile, including a "take or pay" clause. Such agreements contain formulas to establish the selling price that, in turn, transfer the agreed variation to the price of the agreements with the supplier of the product. To respond to commitments with customers, the Company has entered into LNG supply agreements with several suppliers, which include the "take or pay" clause (with similar characteristics to those signed with customers, which mitigate the risk). In Peru, the Company has signed LNG supply agreements with industrial customers, which are supplied with supply agreements that the Company has signed with different producers and commercializing companies in the market. The demand for LNG, mainly aimed at industrial customers, is impacted by economic cycles.

#### 8. Financial risk

#### 8.1 Credit risk

Credit risk arises from losses that might occur because of a breach of the contractual

the Company's different financial assets. The Company has credit policies that mitigate risks of non-collection of trade accounts receivable. These policies consist of establishing limits to the credit of each client based on their financial background and behavior, which is permanently monitored.

#### Policy on uncollectible debt

Uncollectible provisions are determined according to the Company's policy on uncollectible debt. This policy is in accordance with IFRS 9, where the recognition of uncollectible client accounts is determined based on the expected losses thereof.

# 8.2 Liquidity risk

Liquidity risk refers to the possibility that an entity cannot cope with their shortterm payment commitments.

Liquidity risk is handled through the proper management of assets and liabilities, optimizing daily cash surplus, investing in top quality financial instruments, thus, ensuring compliance with debt commitments upon maturity.

The Company maintains relationships obligations on behalf of counterparties of with major financial institutions in the markets in which it operates. This allows counting on credit lines to deal with specific illiquidity situations.

Periodically, cash flow projections and analysis of the financial situation are performed, to acquire new financing or restructuring of existing debts on terms that are consistent with the Company's business cash flow generation, should the need arise.

#### 8.3 Acquisition strategy risk

The Company has grown, in part, through several significant acquisitions, including the assets of Gas País in 2010 through which the Company started growing with operations in Colombia; Lima Gas S.A. in 2013 through which the Company entered the Peruvian LPG market; Neogas Perú S.A. (currently Limagas Natural Perú S.A.), through which the Company has presence in the natural gas market in Peru since February 2016. Going forward, the Company will continue to engage in a number of assessments and pursue other possible acquisitions, which could result in the acquisition of other companies or operations, seeking to incorporate them into existing operations.

Acquisitions involve known and unknown risks that could adversely affect the Company's future net sales and operating income, which is why each acquisition performed by the Company is analyzed in detail by multi-disciplinary teams with external consultants, if necessary, in order to analyze the consequences and mitigate the risks inherent in any new business acquisition.

# 8.4 Risk that insurance coverage may be insufficient to cover losses that may be incurred

The operation of any distribution company specializing in LPG logistics operations and fuel distribution involves substantial risks of property damage and personal injury and may result in significant costs and liabilities. The Company permanently analyzes the risks that may be covered by insurance policies, both in the amount of possible losses for the Company as in the characteristics of the risks, therefore Management considers that current levels are appropriate. insurance Notwithstanding the previous, the occurrence of losses or other liabilities that are not covered by the insurance or that exceed coverage limits may result in additional unexpected and significant costs. financial information.

#### 8.5 Risk of fraud

business

The Company has relationships with a number of customers, suppliers and third parties. Such relationships materialize to a large extent in cash flows from transactions carried out and are based on assets owned by the Company. The Company may be subject to fraudulent actions that could represent financial losses or misuse of its assets. The Company has procedures in place that include controls to prevent fraud. Compliance with these procedures is monitored by the financial control areas of Management. Additionally, the Internal Audit area reviews the strength of the controls contained in the procedures, their execution and compliance.

# 8.6 Risk of errors in the information provided to the market

The Company periodically discloses its results and financial position. This information could be subject to errors that could cause reputational damage and sanctions. In order to maintain the reliability of the information provided to third parties, the Company has teams trained in the preparation of financial reports and has control procedures prior to the publication of the information. External companies of recognized prestige audit the annual closing

Strategy

#### 9. Legal and regulatory risk

9.1 Risk of changes in the regulatory conditions under which the Company's business is conducted.

The amendments of the Gas Services Law (DFL 323) came into effect in February 2017. The most relevant changes affect businesses in networks under concession, with the most meaningful change being the establishment of a profitability cap of 3% above the capital cost rate for the supply of gas through networks under concession. The capital cost rate may not be lower than 6% with which resulting profitability is 9 % for new networks. Regarding networks built during the 15 years preceding the effective date of the amendments to the law and during the 10 years following the effective date of the amended law, a 5 % profitability cap on the capital cost is established for a period of 15 years from its entry into operation, resulting in an 11% rate for the first 15 years of operation. The Company currently has a natural gas operation in the city of Calama and has begun supplying natural gas in cities located in the south of Chile. The changes included in the law do not affect the evaluation of the natural gas projects currently being developed, since the Company has included the previously mentioned profitability restrictions within the evaluation parameters. For all natural to the degree of customer satisfaction. distributors.

gas distribution operations in networks under concession, annual returns are below the maximum range allowed by law. The freedom of fixing prices to customers remains for networks not under concession. In addition, it reaffirms that customers or consumers with residential gas services are entitled to change the distribution company. Given the above, a maximum period of five years is set for the validity of relationship contracts between residential gas customers and distributing companies for new real estate projects or should the transfer to another company involves the replacement and adaptation of existing client facilities due to the amendment of supply specifications, in order to enable the connection to the distribution network. In the other cases, the maximum term of the contracts is two years. As in other liquefied gas markets, the residential bulk business is very competitive among its participants. Additionally, LPG distributing companies must compete with other types of energy (naturalgas, firewood, diesel, paraffin, electric power, etc.). The possibility that customers change the company that provides them with LPG already existed before the amendments introduced by law. The service delivered and the security both of supply and facilities, in addition to a competitive price, are relevant

The Company intends to continue being a competitive energy option for those customers connected to LPG networks.

In November 2020, the Chilean National Economic Prosecutor's Office (Fiscalía Nacional Económica - FNE) announced the initiation of a Gas Market Study (Study), in order to determine the proper operation of the gas market from the point of view of free competition. The Company collaborated throughout the process with the FNE, providing information and studies and opinions of international experts on the operation of the liquefied gas market in Chile. On December 29, 2021, the FNE published its conclusions by issuing a Gas Market Study, in which an analysis of the operation of the market and recommendations for amendments to the operation of the market are made. In no case does the FNE conclude that there are any infringements to free competition regulations. However, with respect to bottled LPG, it makes three recommendations, among which is to prohibit by any means, whether direct or indirect, the participation of wholesale distributors in the LPG retail distribution market and the exclusivity agreements between bottling wholesalers and retail

In January 2022, the Executive Branch submitted to the Honorable House of Representatives a bill on the improvement of the gas market, which incorporated the recommendations included in the Study issued by the FNE. This bill was withdrawn by the new administration that took office in March 2022. The new administration has announced that it will present a bill to monitor competition in the LPG market, which has not been presented until this date.

Significant changes in laws and regulations in the sectors in which the Company operates may adversely affect its business or the conditions thereof, increase the Company's operating costs or affect the financial situation of the Company. In addition, change of rules or their interpretation could require incurring costs that could affect financial performance or impact the financial position of the Company.

# 9.2 Risk of litigation, penalties and fines

The Company may be subject to litigation, penalties or fines resulting from its business. These potential impacts are mitigated from their inception, by complying with relevant regulations. The principal litigation and sanctioning procedures currently underway involving the Company or its subsidiaries are described in the Model manages, through various control

consolidated financial statements. The Company's main businesses are regulated by the Superintendence of Electricity and Fuels (SEC) in Chile, the Regulatory Commission of Energy and Gas (CREG) in Colombia, and the Ministry of Energy and Mines and the Energy and Mines Investment Regulator (Osinergmin) in Peru, which ensure compliance with the laws, decrees, rules, memorandum and resolutions that govern the activity. In addition, different agencies in different countries are responsible for the control of compliance with the provisions related to tax, environmental, labor, antitrust, and corporate regulations, among others. The Company has procedures in place and has the knowledge required to act under the protection of current laws and avoid penalties and fines. The controls implemented are constantly reviewed and people are trained to avoid contractual and regulatory breaches. The Company has implemented a Crime Prevention Model in accordance with the provisions of Law No. 20,393 enacted in Chile to prevent the crimes of money laundering, financing of terrorism, bribery of national or foreign public officials, receiving, bribery between private parties, disloyal administration, incompatible negotiation and misappropriation. This

business

activities, especially the processes or activities that are exposed to the risk of committing these crimes in the 3 countries where the Company operates.

#### **10. Compliance risks**

# 10.1 Risk of non-compliance related to competition freedom

The Company is committed to supporting and promoting free and fair competition in all markets in which it operates, with a profound regard for the principle of competition freedom, preventing and avoiding monopolistic practices, competing fairly and ethically within the framework of existing laws in this field, and never preventing other market players from participating on equal terms. The Company's activity is developed executives and employees the different markets of the 3 countries where it operates and there could be a risk of deviation from the principles of competition freedom. In order to comply with and enforce compliance with the regulations applicable to competition freedom, training is permanently provided to the different areas of the Company and its subsidiaries so that all personnel adhere to the principles of free competition and denounce any

principles. Respect for the principle of free competition is outlined in the Codes of Conduct applicable to the Company's operations. In turn, it has a policy and manual on free competition that establishes the practices that must be developed to ensure compliance with this principle.

# 10.2 Risk of practices deviating from respect for human rights

The Company has a profound regard for the rights and characteristics of the various groups with which it interacts. It is committed to equal opportunity and the protection of basic rights. Regarding its employees, the company promotes a diverse workforce and an inclusive environment and values the individuality, unique perspectives, talents, and contributions of each individual to the success of the Company. The Company's interactions with its customers, contractors, and the communities in which it operates are always governed by its principles of transparency and respect. The Company's activity is developed by its executives and employees in the different markets of the 3 countries where it operates and there could be a risk of deviating from these principles. To comply

for the human rights of employees, customers, contractors, and communities, the Company and its subsidiaries provide ongoing training to ensure that all personnel adhere to the Company's principles and values.

The Company's Code of Conduct outlines the expected conduct of its employees, as well as policies regarding conduct with contractors, harassment, and disregard for the rights of individuals. The Company has established whistleblower hotlines through which any individual may anonymously report any conduct that may be in violation of these principles. In each of the reported cases, the Ethics Committee investigates the complaint and provides a treatment and response in strict confidence.

# 11. Risks related to climate change and natural disasters

# 11.1 Risks relating to climate change

Due to concern over risks of climate change, several countries have adopted, or are considering the adoption of, regulatory frameworks to, among other measures, reduce greenhouse gas emissions. These could include adoption of cap-and-trade regimes, carbon taxes, practices that could be in conflict with these with and enforce the principles of respect increased efficiency standards, and behavior and operations and analyzes restrictions that impact the activity of

incentives or mandates to develop the generation of renewable energy. These requirements could reduce demand for fossil fuels, replacing them with energy sources of relatively lower-carbon sources. In addition, some governments may provide tax advantages and other subsidies and mandates to make alternative energy sources more competitive against oil and gas. Governments may also promote research into new technologies to reduce the cost and increase the scalability of alternative energy sources, all of which could lead to a decrease in the demand for our products. In addition, current and pending greenhouse gas regulations may substantially increase our compliance costs and, consequently, increase the price of products distributed by the Company. The effects of climate change could force changes in consumer behavior that could decrease the demand for fossil fuels, preferring other energy sources. In addition, climate change could produce a change in operating conditions that could increase operating costs (for example, a greater likelihood of storm surges that prevent normal operations in ports). The Company permanently monitors the evolution of regulations related to climate change and its consequences on consumer

alternative fuels with a lower carbon footprint that can be commercialized as a substitute for or in combination with fossil fuels. Proof of these last actions is the development of LNG for industries and as a fuel for long-distance trucks to replace more polluting fuels, and the agreements signed with Suburban Propane Partners, L.P. and Oberon Fuels to analyze the production and commercialization of renewable dimethyl ether (rDME) blended with LPG to significantly reduce its carbon footprint. In addition, agreements have been signed to develop the production of renewable BioLNG derived from organic waste, allowing customers to reduce their carbon footprint.

# 11.2 Risk of natural or health catastrophes

In the countries in which the Company is present, catastrophic situations eventually occur such as floods, tsunamis or earthquakes, which force us to operate in contingency to maintain the supply to our customers. Previous experiences, in addition to emergency and contingency plans, periodically monitored, allow to mitigate this risk. On the other hand, rapidly spreading infectious diseases can have consequences for the Company's business. Authorities may impose

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customers or the Company, decreasing its revenue stream or incurring additional costs. In turn, the protection of the safety of workers, employees and customers can lead to higher operating costs driven by health reasons or arising from the same restrictions. The Board of Directors and Management monitor the evolution of such situations, privileging the safety of workers, collaborators, customers and communities in which the Company's activities are conducted. Special committees are formed composed of first line managers to quickly respond and coordinate safeguard measures.

# 12. Technology and cybersecurity risk

#### 12.1 Cybersecurity risk

The world is on a fast-paced path of digitization, whereby robotics, digitization and the Internet are rapidly integrating into the operating environment, bringing with them changes in cybersecurity risks. Companies of all sizes and sectors have seen an increase in cyberattack incidents and attempts. In addition, considering a business context in which the security of systems has been decentralized with the mobility of employees, having a cybersecurity strategy that includes this situation has become essential. Aware

monitors and updates the different cybersecurity risks and implements actions to mitigate them, evaluating the impact on the organization and the probability of occurrence according to scales defined for it. Thus, to closely examine the level of risk, a complete analysis has recently been developed that has allowed to determine the level of maturity and alignment of the organization, using the requirements established in ISO 27.001:2013 as a basis, and an action plan was implemented in 2022 that reduced cybersecurity risks. In 2023, aware that there is always a residual cybersecurity risk, the Company will continue to improve its security measures to protect its digital assets and prevent future attacks using and external audit specializing in this type of risk to measure risk and maturity.

# 12.1 Cybersecurity risk

The Company collects data from third parties (customers, suppliers, employees, and independent contractors) that are essential to the development of its business. There is a risk that these data will be misused, either due to failures in computer security or personnel misuse. As described in the cybersecurity risk, the Company safeguards its data processing of these risks, Management constantly and storage systems to prevent unauthorized individuals from using third-party data. Regarding its personnel, the company provides ongoing training to ensure that all employees are aware of the restrictions on the use of third-party data.

# 13. Third-party management risks

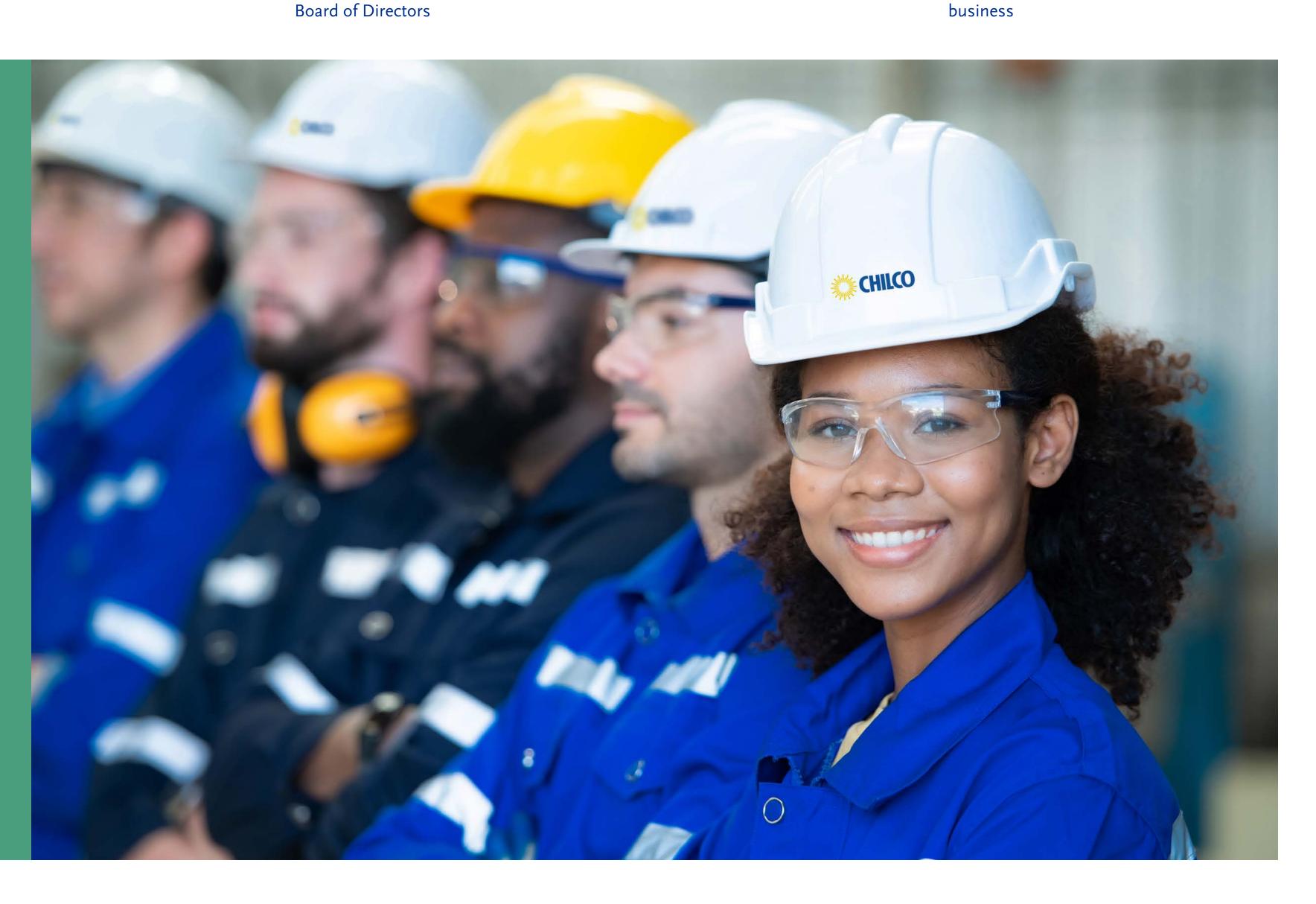
# 13.1 Risks resulting from third party management

Multiple services are provided by third parties for the Company's operation. Some of them are crucial in that they are difficult to replace, and errors in the performance of the third party could have a negative impact on the Company's operations and results. The Company selects the third parties that provide services and goods using a procedure that considers the past performance and conduct of the third party in its relationship with the Company. The Company's contracts with third parties contain clauses that protect it from suppliers' and contractors' noncompliance with their contractual obligations. In addition, suppliers and contractors are evaluated prior to and following contracting in order to assess their performance.





C. Diversity in the organization







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5.1.2

# People by nationality (by country)

# Chile

Nationality	Chi	ilean	Argei	ntinean	Ве	lgian	Во	livian	Colo	ombian	Ecua	dorian	Per	uvian	Sy	rian	Vene	zuelan	Bra	azilian
	Men	Women	Men	Women	Men	Women	Men	Women	Men	Women	Men	Women	Men	Women	Men	Women	Men	Women	Men	Women
Senior Management	13	4	1	0	0	1	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Management	18	5	0	1	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Headships	151	79	0	1	0	0	0	0	1	0	0	0	0	1	0	0	5	5	0	0
Operator	144	2	0	0	0	0	7	0	4	0	0	0	0	0	2	0	2	0	0	0
Sales force	29	31	0	0	0	0	0	0	0	0	0	0	0	1	0	0	1	2	0	0
Administrative	135	94	0	0	0	0	0	0	6	2	1	0	0	1	0	0	9	10	0	0
Support Staff	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Other professionals	79	57	0	1	0	0	0	0	3	1	0	0	0	0	0	0	8	6	2	0
Other technicians	17	2	0	0	0	0	1	0	1	0	0	0	0	0	0	0	2	0	0	0

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# Colombia

	Colo	mbian	Venezuelan			
	Men	Women	Men	Women		
Senior Management	7	3	0	0		
Management	19	12	0	0		
Headships	38	20	0	0		
Operator	314	7	0	0		
Sales force	344	36	0	0		
Administrative	103	126	0	1		
Support Staff	60	46	1	0		

# Peru

	Peri	uvian	Chi	ilean	Colombian		
	Men	Women	Men	Women	Men	Women	
Senior Management	0	0	2	0	1	0	
Management	7	0	0	0	0	0	
Headships	25	25 5		0	0	0	
Operator	125	0	0	0	0	0	
Sales force	23		0 0		0	0	
Administrative	e 0		0	0	0	0	
Support Staff	ıff 17		0	0	0	0	
Other professionals	55 38		0	0	0	0	
Other technicians	38	0	0	0	0	0	

5.1.3

# People by age range (by country)

# Chile

	Less t	than 30	Between 30 and 40		Between 41 and 50		Between 51 and 60		Between 61 and 70	
	Men	Women	Men	Women	Men	Women	Men	Women	Men	Women
Senior Management	0	0	2	0	8	2	2	1	2	2
Management	0	0	4	0	10	4	2	2	2	0
Headships	3	0	63	42	51	31	28	10	12	3
Operator	21	0	53	1	39	1	27	0	19	0
Sales force	3	4	16	16	6	11	5	3	0	0
Administrative	7	15	65	37	42	31	28	21	9	3
Support Staff	0	0	0	0	0	0	0	0	0	0
Other professionals	21	13	48	39	17	9	6	2	0	2
Other technicians	8	0	9	1	2	1	1	0	1	0

### Colombia

	Less	than 30		ween and 40		ween nd 50		ween and 60		ween and 70
	Men	Women	Men	Women	Men	Women	Men	Women	Men	Women
Senior Management	0	0	2	0	3	2	1	1	1	0
Management	1	3	6	4	10	4	2	1	0	0
Headships	3	2	12	9	18	9	5	0	0	0
Operator	118	2	98	3	65	1	29	0	4	1
Sales force	52	14	100	14	108	6	73	2	11	0
Administrative	47	68	32	42	18	16	5	1	1	0
Support Staff	32	24	17	16	9	4	2	2	1	0

### Peru

	Less	than 30		ween and 40		ween and 50		ween ind 60		ween and 70
	Men	Women	Men	Women	Men	Women	Men	Women	Men	Women
Senior Management	0	0	1	0	1	0	0	0	0	0
Management	0	0	0	0	3	0	5	0	0	0
Headships	0	1	13	3	11	1	1	0	0	0
Operator	25	0	55	0	29	0	13	0	3	0
Sales force	2	2	7	5	8	6	4	1	2	0
Administrative	0	0	0	1	0	1	0	0	0	1
Support Staff	3	4	8	4	4	3	2	1	0	0
Other professionals	25	19	22	16	4	3	3	0	1	0
Other technicians	14	0	17	0	5	0-	2	0	0	0

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5.1.4

### Persons by seniority (by country)

Chile

		s than rears		ween 6 years	6 and l	e than ess than ears		ween 12 years		e than years
	Men	Women	Men	Women	Men	Women	Men	Women	Men	Women
Senior Management	3	1	2	1	0	0	4	1	5	2
Management	3	0	6	1	2	1	3	2	4	2
Headships	22	9	45	29	14	7	28	13	48	28
Operator	19	1	51	1	15	0	24		50	
Sales force	10	14	11	12	1	2	2	1	6	5
Administrative	23	23	60	36	14	8	25	14	29	26
Support Staff	0	0	0	0	0	0	0	0	0	0
Other professionals	41	29	34	17	5	7	5	5	7	7
Other technicians	5	0	8	2	3	0	4	0	1	0

### Colombia

		s than rears		ween 6 years	6 and l	e than less than rears		ween 12 years		e than years
	Men	Women	Men	Women	Men	Women	Men	Women	Men	Women
Senior Management	3	1	1	2	0	0	3	0	0	0
Management	11	2	5	5	0	3	3	2	0	0
Headships	23	9	6	7	2	3	5	1	2	0
Operator	206	2	63	4	23	0	19	1	3	0
Sales force	178	24	71	10	18	0	77	2	0	0
Administrative	77	93	12	21	4	5	10	8	0	0
Support Staff	49	39	7	5	1	2	4	0	0	0

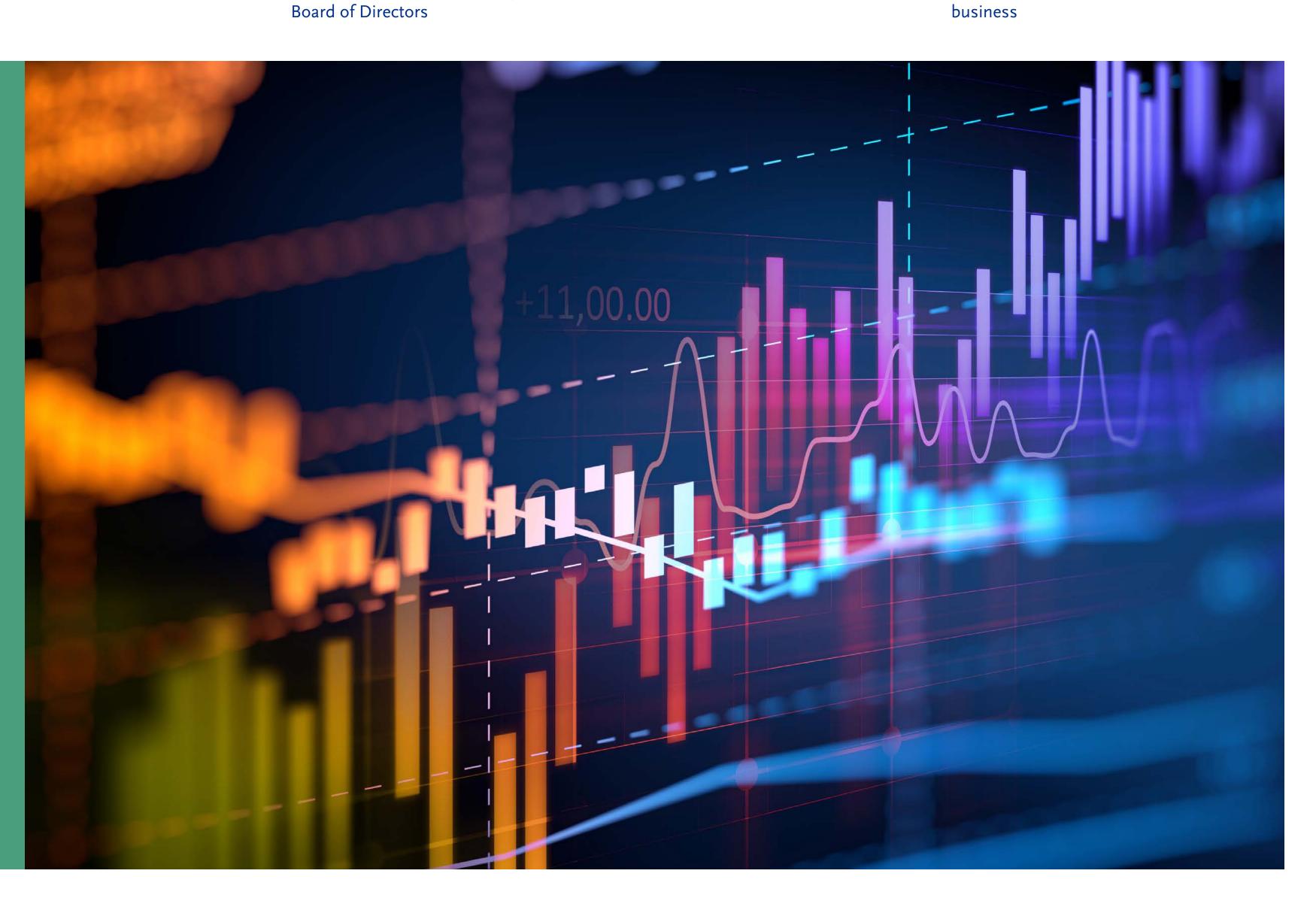


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### Peru

		s than rears		ween 6 years	6 and I	e than ess than ears		ween 12 years		e than years
	Men	Women	Men	Women	Men	Women	Men	Women	Men	Women
Senior Management	0	0	2	0	0	0	0	0	0	0
Management	0	0	2	0	2	0	1	0	3	0
Headships	4	1	14	2	5	0	2	2	0	0
Operator	54	0	26	0	8	0	22	0	15	0
Sales force	5	2	10	3	4	2	1	3	3	4
Administrative	0	0	0	0	0	0	0	1	0	2
Support Staff	9	6	3	3	2	1	2	0	1	2
Other professionals	26	20	19	11	6	4	3	3	1	0
Other technicians	13	0	9	0	9	0	5	0	2	0

D. Financial Information









### Financial reporting

On March 30, 2023, the independent auditor PricewaterhouseCoopers issued its unqualified audit opinion on the consolidated financial results of Empresas Lipigas S.A. and subsidiaries as of December 31, 2022. The aforementioned report, the complete version of the Consolidated Financial Statements for the fiscal year and the corresponding Analysis, reported to the Financial Market Commission, in compliance with General Rule No. 461 and General Rule No. 30 of said entity, can be downloaded below:

### Report of the External Auditor and **Consolidated Financial Statements**

https://d31n4s42c9zm35.cloudfront.net/com/uploads/2023/06/Financial-Statements\_4Q22.pdf

### **Analysis of the Financial Position**

https://d31n4s42c9zm35.cloudfront.net/com/uploads/2023/04/Analysis-of-the-financial-position\_4Q22.pdf

### **Statement of Responsibility (Spanish)**

https://d31n4s42c9zm35.cloudfront.net/com/uploads/2023/03/Declaracion\_de\_responsabilidad96928510\_202212.pdf

The aforementioned documents and the Financial Statements of subsidiaries are available at www.lipigas.com/en



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### CONSOLIDATED STATEMENT OF FINANCIAL POSITION

As of December 31, 2022 and 2021 (in 000's CLP)

ASSETS	12.31.2022 Th\$	12.31.2021 Th\$	01.01.2021 (Restated) Th\$
Current Assets			
Cash and cash equivalent	45,297,769	45,778,257	62,317,022
Other financial assets, current	-	2,945,567	1,961,963
Trade receivables and other accounts receivable, current	56,346,997	53,754,590	36,609,778
Inventories	35,378,132	38,014,024	23,131,562
Current tax assets	21,088,771	9,636,585	6,044,108
Other non-financial assets, current	1,496,774	1,042,359	2,542,388
Total Operating Current Assets	159,608,443	151,171,382	132,606,821
Non-current assets or disposal groups held for sale	134,554	109,885	11,102
Total Current Assets	159,742,997	151,281,267	132,617,923

ASSETS	12.31.2022 Th\$	12.31.2021 Th\$	01.01.2021 (Restated) Th\$
Non-Current Assets			
Other financial assets, non-current	44,168,291	18,116,877	758,321
Trade accounts and other accounts receivable, non-current	3,618,020	2,996,032	9,492,935
Investments accounted for using the equity method	1,237,374	1,754	1,753
Intangible assets other than goodwill	13,302,193	11,929,560	10,918,432
Property, plant and equipment	436,796,911	409,799,844	377,849,963
Goodwill	11,491,282	8,005,278	7,658,969
Deferred tax assets	8,370,376	4,005,633	2,380,508
Other non-financial assets, non- current	17,513,108	17,846,991	17,568,803
Total Non-Current Assets	536,497,555	472,701,969	426,629,684
Total Assets	696,240,552	623,983,236	559,247,607

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EQUITY AND LIABILITIES	12.31.2022 Th\$	12.31.2021 Th\$	01.01.2021 (restated) Th\$
Current Liabilities			
Other financial liabilities, current	9,818,481	8,874,153	7,187,557
Lease liabilities, current	16,950,614	8,636,927	5,737,749
Trade accounts and other accounts payable, current	53,738,175	55,163,443	41,128,853
Other provisions, current	492,208	424,068	349,946
Tax liabilities, current	6,987,829	5,397,324	4,574,997
Other non-financial liabilities, current	13,807,013	10,676,477	8,233,329
Provisions for employee benefits, current	5,858,042	4,460,429	3,524,937
Total Current Liabilities	107,652,361	93,632,821	70,737,368

### **Non-Current Liabilities**

5,395,460 <b>410,215,367</b>	4,764,902 <b>358,668,345</b>	4,272,495 <b>319,927,561</b>
5,395,460	4,764,902	4,272,495
42,313,232	40,760,823	38,635,000
62,080,981	51,992,639	44,714,911
3,466,018	1,266,951	-
40,213,163	29,444,761	24,917,074
256,746,513	230,438,269	207,388,080
	40,213,163 3,466,018 62,080,981	40,213,163 29,444,761 3,466,018 1,266,951 62,080,981 51,992,639

EQUITY AND LIABILITIES	12.31.2022 Th\$	12.31.2021 Th\$	01.01.2021 (restated) Th\$
Equity			
Issued capital	129,242,454	129,242,454	129,242,454
Other reserves	(4,263,621)	991,925	(9,555,967)
Accumulated earnings (losses)	47,623,766	35,437,225	43,081,672
Equity attributable to the owners of the controller	172,602,599	165,671,604	162,768,159
Non-controlling interests	5,770,225	6,010,466	5,814,519
Total Equity	178,372,824	171,682,070	168,582,678
Total Equity and Liabilities	696,240,552	623,983,236	559,247,607

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### CONSOLIDATED INCOME STATEMENT

As of December 31, 2022 and 2021 (in 000's CLP)

INCOME STATEMENT	01.01.2022 to 12.31.2022 Th\$	01.01.2021 to 12.31.2021 (Restated) Th\$
Revenue	854,711,153	695,411,103
Cost of sales	(635,706,217)	(492,482,021)
Gross Earnings	219,004,936	202,929,082
Other income by function	787,646	693,642
Other expenses by function	(40,965,379)	(35,761,581)
Distribution costs	(69,605,516)	(57,645,826)
Administrative expenses	(45,775,313)	(43,244,192)
Financial income	2,906,083	4,571,803
Financial costs	(15,902,229)	(11,577,905)
Share in profits (losses) of associates and joint ventures accounted for using the equity method	(73,654)	-
Exchange rate differential	773,001	1,281,511
Profit (loss) on indexation units	4,212,235	(1,367,598)
Other gains (losses)	1,271,415	4,800,411
Earnings (loss) before taxes	56,633,225	64,679,347
Income tax expense	(16,724,837)	(18,545,202)
Profit (loss)	39,908,388	46,134,145

INCOME STATEMENT	01.01.2022 to 12.31.2022 Th\$	01.01.2021 to 12.31.2021 (Restated) Th\$
Profit (loss) attributable to		
Profit (loss) attributable to the owners of the controller	39,217,276	45,622,001
Profit (loss) attributable to non-controlling interests	691,112	512,144
Profit (loss)	39,908,388	46,134,145
Earnings per basic share  Earnings (loss) per basic share in continued operations	345.30	401.69
Earnings (loss) per basic share in discontinued operations	-	-
Earnings (loss) per basic share	345.30	401.69
Earnings per diluted share		
Earnings (loss) per diluted share in continued operations	345.30	401.69
Earnings (loss) per diluted share in discontinued operations	-	-
Earnings (loss) per diluted share	345.30	401.69

### CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

STATEMENT OF COMPREHENSIVE INCOME	01.01.2021 to 12.31.2022 Th\$	01.01.2021 to 12.31.2021 (Restated) Th\$
Gain (loss)	39,908,388	46,134,145
Components of other comprehensive income that will not be reclassified to net income for the fiscal year, before taxes		
Other comprehensive income, actuarial gains (losses) from defined benefit plans	17,434	(704,585)
Other comprehensive income that will not be reclassified to net income for the fiscal year, before taxes	17,434	(704,585)
Components of other comprehensive income to be reclassified to net income for the fiscal year, before taxes		
Gains (losses) on exchange rate translation, before taxes	(5,168,405)	5,549,282
Gains (losses) from cash flow hedges, before taxes	(806,525)	7,581,773
Other comprehensive income to be reclassified to net income for the fiscal year, before taxes	(5,974,930)	13,131,055
Other comprehensive income, before taxes	(5,957,496)	12,426,470



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STATEMENT OF COMPREHENSIVE INCOME	01.01.2021 to 12.31.2022 Th\$	01.01.2021 to 12.31.2021 (Restated) Th\$
Income taxes on components of other comprehensive income that will not be reclassified to net income for the fiscal year		
Income taxes on defined benefit plans	(4,707)	190,238
Income taxes on components of other comprehensive income not to be reclassified to net income for the fiscal year	(4,707)	190,238
Income taxes on components of other comprehensive income to be reclassified to net income for the fiscal year		
Income taxes on cash flow hedges	217,762	(2,047,078)
Income taxes on components of other comprehensive income to be reclassified to net income for the fiscal year	217,762	(2,047,078)
Total other comprehensive income and expenses for the fiscal year	(5,744,441)	10,569,630
Total comprehensive income	34,163,947	56,703,775
Total comprehensive income attributable to:		
Comprehensive income attributable to the owners of the controller	33,961,730	56,169,894
Comprehensive income attributable to non-controlling interests	202,217	533,881
Total comprehensive income	34,163,947	56,703,775
Total comprehensive income attributable to:		
Comprehensive income attributable to the owners of the controller	33,961,730	56,169,894
Comprehensive income attributable to non-controlling interests	202,217	533,881
Total comprehensive income	34,163,947	56,703,775

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### CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

For the fiscal years ended December 31, 2022 and 2021 (in 000's CLP)

Vaar 2022

Year 2022			Rese	erves			Total equity		
Statement of Changes in Equity	Issued Capital Th\$	Reserves for translation of exchange differentials Th\$	Reserves for cash flow hedges Th\$	Reserves for gains and losses on defined benefit plans Th\$	Total Other Reserves Th\$	Accumulated Gains (Losses) Th\$	Equity attributable to owners of the controllers Th\$	Non-controlling interests Th\$	Total Equity Th\$
Restated equity at January 1, 2022	129,242,454	(3,144,980)	5,353,686	(1,216,781)	991,925	35,437,225	165,671,604	6,010,466	171,682,070
Changes in equity									
Comprehensive income									
Gain (Loss)	-	-	-	-	-	39,217,276	39,217,276	691,112	39,908,388
Other comprehensive income	-	(4,679,510)	(588,763)	12,727	(5,255,546)	-	(5,255,546)	(488,895)	(5,744,441)
Total comprehensive income	-	(4,679,510)	(588,763)	12,727	(5,255,546)	39,217,276	33,961,730	202,217	34,163,947
Dividends	-	-	-	-	-	(27,030,735)	(27,030,735)	(442,458)	(27,473,193)
Total increase (decrease) in equity	-	(4,679,510)	(588,763)	12,727	(5,255,546)	12,186,541	6,930,995	(240,241)	6,690,754
Equity at December 31, 2022	129,242,454	(7,824,490)	4,764,923	(1,204,054)	(4,263,621)	47,623,766	172,602,599	5,770,225	178,372,824



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Year 2021

Year 2021			Rese	erves				Total equity	
Statement of Changes in Equity	Issued Capital Th\$	Reserves for translation of exchange differentials Th\$	Reserves for cash flow hedges Th\$	Reserves for gains and losses on defined benefit plans Th\$	Total Other Reserves Th\$	Accumulated Gains (Losses) Th\$	Equity attributable to owners of the controllers Th\$	Non-controlling interests Th\$	Total Equity Th\$
Equity at January 1, 2021	129,242,454	(8,672,525)	(181,008)	(702,434)	(9,555,967)	40,349,011	160,035,498	5,814,519	165,850,017
Increase (decrease) for changes in accounting policy	-	-	-	-	-	2,732,661	2,732,661	-	2,732,661
Equity at January 1, 2021	129,242,454	(8,672,525)	(181,008)	(702,434)	(9,555,967)	43,081,672	162,768,159	5,814,519	168,582,678
Changes in equity									
Comprehensive income									
Gain (loss)	-	-	-	-	-	45,622,001	45,622,001	512,144	46,134,145
Other comprehensive income	-	5,527,545	5,534,694	(514,347)	10,547,892	-	10,547,892	21,737	10,569,629
Total comprehensive income	-	5,527,545	5,534,694	(514,347)	10,547,892	45,622,001	56,169,893	533,881	56,703,774
Dividends	-	-	-	-	-	(53,266,448)	(53,266,448)	(337,934)	(53,604,382)
Total increase (decrease) in equity	-	5,527,545	5,534,694	(514,347)	10,547,892	(7,644,447)	2,903,445	195,947	3,099,392
Equity at December 31, 2021	129,242,454	(3,144,980)	5,353,686	(1,216,781)	991,925	35,437,225	165,671,604	6,010,466	171,682,070

### CONSOLIDATED STATEMENT OF CASH FLOWS

As of December 31, 2022 and 2021 (in 000's CLP)

	01.01.2022 to	01.01.2021 to
CONSOLIDATED STATEMENT OF DIRECT CASH FLOW	12.31.2022	12.31.2021
	Th\$	Th\$
Cash flow from (used in) operating activities		
Type of collection by operating activity		
Collection from the sale of goods and services rendered	836,942,551	690,446,218
Other collections (payments) from operating activities	3,300,978	5,355,604
Type of payment		
Payments to suppliers for goods and services	(563,587,725)	(445,289,541)
Payments to and on behalf of employees	(54,268,764)	(43,021,862)
Other payments for operating activities	(121,202,402)	(110,320,160)
Income taxes refunded (paid)	(10,604,199)	(12,198,657)
Other cash receipts (payments)	8,802,649	6,123,989
Net cash flow from operating activities	99,383,088	91,095,591



CONSOLIDATED STATEMENT OF DIRECT CASH FLOW	01.01.2022 to 12.31.2022 Th\$	01.01.2021 to 12.31.2021 Th\$
Cash flow from (used in) investing activities		
Cash flow used to obtain control of subsidiaries or other businesses	(3,795,453)	(2,146,340)
Other payments to acquire interests in joint ventures	(1,309,526)	-
Proceeds from sale of property, plant and equipment	1,610,212	14,282,010
Purchases of intangible assets	(1,503,894)	(2,849,209)
Purchases of property, plant and equipment	(37,772,493)	(39,704,485)
Proceeds (payments) from other long-term assets	(1,205,921)	(1,868,612)
Other cash inflows (outflows)	2,818,145	(983,605)
Net cash flow used in investing activities	(41,158,930)	(33,270,241)
Cash flows from (used in) financing activities		
Proceeds from issuance of shares	-	-
Proceeds from long-term loans	861,515	3,292,642
Proceeds from short-term loans	5,005,999	717,281
Total loan proceeds	5,867,514	4,009,923



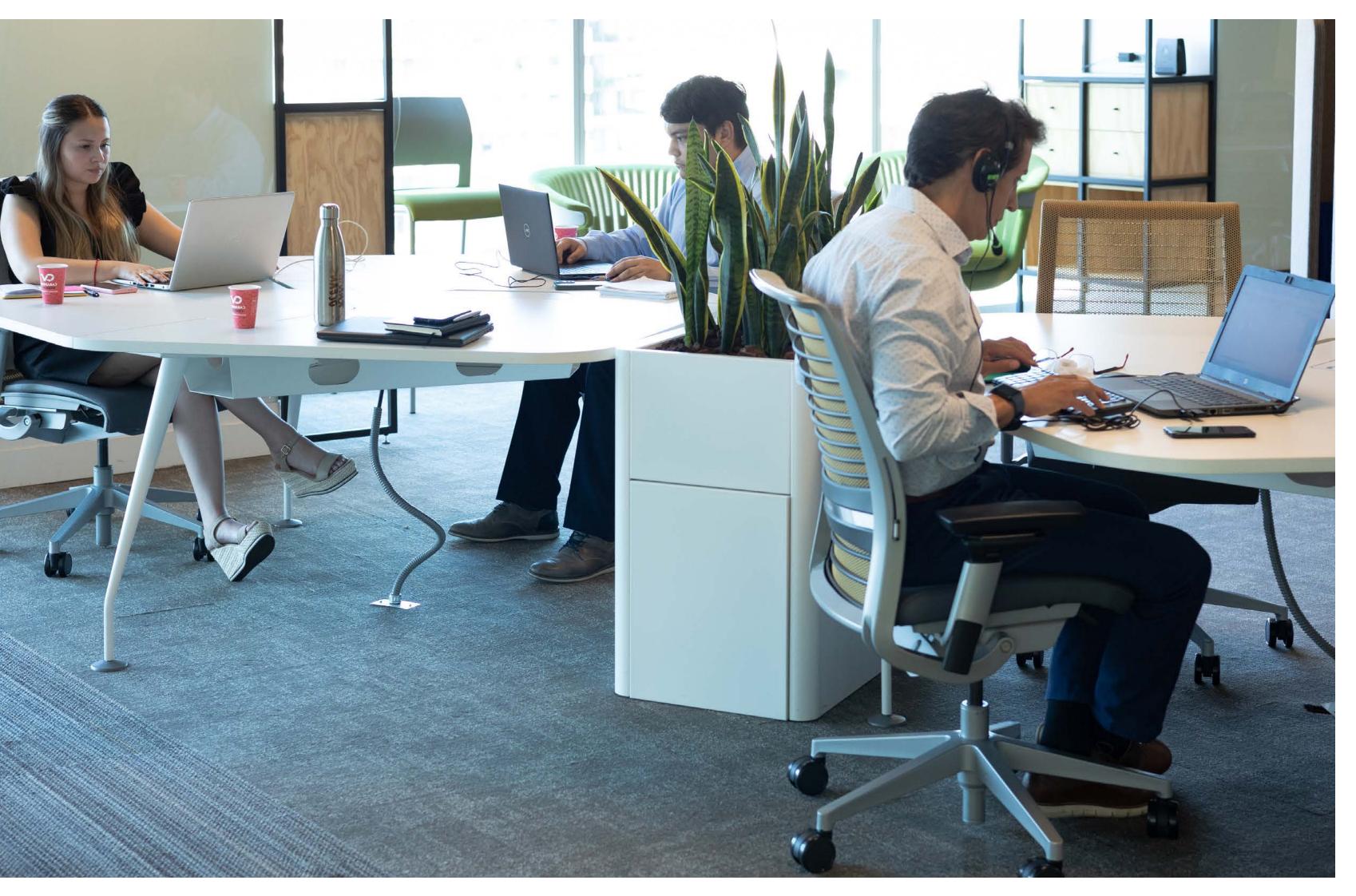
Board of Directors

CONSOLIDATED STATEMENT OF DIRECT CASH FLOW	01.01.2022 to 12.31.2022 Th\$	01.01.2021 to 12.31.2021 Th\$
Payment of loans	(5,075,316)	(1,172,126)
Payment of financial lease liabilities	(3,427,952)	(4,425,993)
Payment of lease liabilities	(14,316,212)	(7,255,843)
Interest paid on financial leases	(12,630,693)	(9,555,802)
Interest paid on leases	(1,874,897)	(1,085,921)
Dividends paid	(27,473,193)	(53,604,382)
Net cash flows from (used in) financing activities	(58,930,749)	(73,090,144)

Net increase (decrease) in cash and cash equivalent before the effect of changes in the exchange rate	(706,591)	(15,264,794)
Effects of exchange rate variations on cash and cash equivalent	226,103	(1,273,971)
Net increase (decrease) in cash and cash equivalent	(480,488)	(16,538,765)
Cash and cash equivalent at the beginning of the period or fiscal year	45,778,257	62,317,022
Cash and cash equivalent at the end of the period or fiscal year	45,297,769	45,778,257

business

# Board of Directors



# E. ESG Information





## ABOUT THIS REPORT AND RELEVANT TOPICS

The second Integrated Report prepared by Empresas Lipigas aims to inform stakeholders about the company's strategy, priorities, and performance with respect to the most important financial, commercial, and sustainabilityrelated issues.

The report has been prepared in accordance with General Standard No. 461 of the Chilean Financial Market Commission (CMF) and with reference to the GRI and SASB sustainability accounting standards. The Report focuses on the most relevant topics for Lipigas and its stakeholders, as determined in accordance with these guidelines.

Regarding SASB standards, the Board of Directors has considered that the material guidelines for its business are:

- Oil & Gas/Refining and Marketing (version 2018-10 has been used).
- Distributors and Specialty Retailers and Multiline (version 2018-10 has been used).

In addition to this definition, a selection process was conducted to determine the material indicators for the Company. The presented data pertains to the management of Empresas Lipigas in 2022. It also includes data from previous years to provide additional context, as well as the major events that have transpired as of the document's publication date. The report covers the operations of Empresas Lipigas in Chile, Colombia, and Peru. The respective section elaborates on the scope of each indicator associated with the respective subject matter.

A cross-functional team from the company participated in the document's creation and was advised by external experts. The team was responsible for ensuring compliance with GRI principles and collecting and validating the reported information.

### Most relevant topics

The Company conducted a Double Materiality analysis to determine the most relevant topics to report in the Environmental, Social, and Governance (ESG) aspects, to which the most relevant financial, commercial, and business development matters were added. As part of the materiality analysis, the NCG 461 standard, the relevant SASB accounting standards for Lipigas, and the GRI 11 Oil and Gas sector supplement were considered.

The first step of the double materiality analysis consisted of identifying the issues that arose from the following perspectives:

• Company strategy: relevant aspects arising from the meetings of the Lipigas Sustainability Committee in 2022, and a round of meetings with the executive teams in Chile, Colombia, and Peru to discuss the key issues chosen by the Committee.

- Evolution of the sector's principal risks and drivers: World Economic Forum's Global Risk Report 2022 and S&P's Annual Corporate Assessment (The Sustainability Year Book 2022).
- Chile's priorities in energy and climate change: climate change roadmap, guidelines, and regulations developed by the Chilean government.
- Principal impacts of the sector: GRI's Oil and Gas supplement.
- Capital market requirements: requirements of NCG 461 of the CMF and material issues of the SASB sustainability accounting standards for the two abovementioned sectors selected by the Board.

This activity yielded a list of relevant issues that were analyzed and prioritized during a meeting of the Sustainability Committee. Subsequently, working meetings were held with members of the Sustainability Committee and executives of Empresas Lipigas to address each of these material issues and define the management approach, key aspects to be reported, and outstanding initiatives and indicators.

### Most relevant topics

### **Environment**

- Climate strategy and product carbon neutrality.
- Carbon neutrality of operations, environmental impact prevention and mitigation.

### Social

- Energy inclusion and contribution to customer value.
- Employment quality, human capital development, well-being, and engagement.
- Inclusivity and diversity.
- Safety in the workplace and operational excellence.
- Responsible supply chain.

### Governance

- Responsible growth.
- Corporate governance and risk management.
- Integrity and compliance.
- Stakeholder engagement.
- Cybersecurity and data protection.







and responsible

business

## LIPIGAS' CONTRIBUTION TO THE SDGS



The United Nations Sustainable Development Goals (SDGs) are a call to action to end poverty, protect the planet, and improve the lives and prospects of people worldwide. As part of the 2030 Agenda for Sustainable Development, all UN Member States ratified the 17 goals and 169 associated targets in 2015. The 2020-2030 decade will be crucial for the achievement of the Sustainable Development Goals (SDGs) to address growing poverty, empower women and girls, and address the climate emergency and the health emergency.

The Sustainable Development Goals (SDGs) represent an opportunity for businesses to develop and implement solutions and technologies that will contribute to a more sustainable future for society. Adhering to the SDGs requires Empresas Lipigas to have a strategic guide to direct its contribution in economic, social, and environmental matters. The table illustrates the manner in which these commitments have been assumed during 2022.

The versatility of gas, particularly bulk gas, makes it an ideal choice in remote areas, a less polluting alternative to other fuels for low-income sectors that rely on firewood for cooking and heating, and an excellent choice during emergencies or natural disasters due to its portability.

- Reduction of energy poverty: support for vulnerable groups and initiatives for energy inclusion.
- The more than 100 LipiVecino points in Chile and agreements with 157 municipalities make liquefied gas more affordable for a potential population of over 9 million.





Lipigas seeks to be a leader and consolidate its position as a pioneer in renewable, flexible, and innovative energies by providing a suitable solution for each customer type. In addition, it is committed to providing affordable access to gas, the most widely used energy in the countries in which it operates and a crucial element in the energy transition of society. In this way, it contributes to the decontamination of cities and homes by reducing particulate matter and carbon dioxide emissions relative to inferior energy sources such as oil, diesel, paraffin, and firewood.

- Creation of Green Hydrogen, Biofuels and LNG Management area.
- Lipigas is the first company in Latin America to develop Bio Liquefied Natural Gas (Bio LNG), a renewable and carbon-neutral fuel for long-distance trucks.
- Lipigas has become the company with the greatest LNG coverage for Chilean industries, spanning from Arica to Los Lagos. Provides LNG to the largest fleet of heavy vehicles in Latin America.

- Establishment of EVOL, a subsidiary that will promote, among other things, the commercialization of services related to electric energy, energy efficiency, and renewable electricity generation.
- Commencement of renewable and low-carbon gas development tests.
- Expansion of LNG distribution to the extreme north of Chile, making the company the largest provider of this energy source in that country.
- Announcement of the constructing of a Bio LNG production plant in Chile.
- Inauguration of the second LNG truck refueling station in Chile.

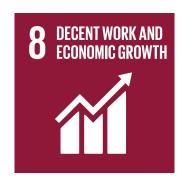
business





Both the Integration and Diversity Policy and the Gender Parity Policy encourage diversity and respect for all individuals. Management of diversity includes addressing the working conditions of people with disabilities, those who have committed crimes, migrants and/or representatives of indigenous peoples, sexual diversity and gender identity, and young people between 18 and 29 years old.

- Inclusion and Diversity Policy.
- Gender Parity Policy and associated Action Plan (Chile).
- Maternity and Paternity Conciliation Policy.
- Lipigas Chile received first place in the ranking of the Best Companies to Work for Women by Great Place to Work (category 251 to 1,000 employees) and second place in the ranking of the Best Organizations to Integrate Personal and Working Life by Fundación Chile Unido, category large companies.
- Adherence to the Gender Parity Initiative (GPI) of the World Economic Forum IDB in Chile.



In a climate of harmony and respect for diversity, Lipigas provides its employees with favorable working conditions that contribute to their well-being, health, growth, and personal life balance. Additionally, it promotes a respectful and equitable relationship with its contractors and suppliers.

### Occupational health and safety:

- Protocols and protection and prevention measures to safeguard the health of workers, contractors and customers.
- In 2022, the best accident rate in the history of Lipigas in Chile was recorded, reaching an indicator of 0.54.
- Lipigas in Chile received the COVID Heroes award from ACHS, which was added to the COVID Seal awarded by the same mutuality, for the management of occupational risk prevention.
- Launch of new Manual Load Handling Protocol for plants in Chile.
- Psychosocial Surveillance Protocol (Chile).
- Through benefit programs, emotional, labor, and economic support is provided to all workers.

### Development, well-being and engagement:

- Various awards for Best Place to Work and from companies for professional internships.
- Programs for: Internal Mobility; Talent Management; Training; Development of Professional Potential; Development of New Leaders; Leadership for the New World of Work.
- Telework Policy in Chile.
- Tukuy Cultural Transformation Plan in Lipigas Peru.
- Performance Management System.
- Programs for improved employee well-being: Lipiflex and Contigo Program (Chile); Plan Bien (Colombia); benefits plan and Limapuntos (Peru).
- Contractors: Subcontracting Policy (Chile), training plan and Contractor Relations Protocol (Chile).
- Empresas Lipigas in Chile was recognized as one of the Best Payers to SMEs in the Energy sector.







Lipigas is committed to building a low-carbon future through collaboration. To this end, its plan includes decarbonizing its operations by 2030 and making its products carbon neutral by 2050. In this field, 2022 was full of significant advancements, making Lipigas a pioneer in Latin America by providing a variety of carbon-neutral energy options.

- The company's energy products are a bridge to a lower-emissions economy in Chile, Colombia, and Peru. Both liquefied petroleum gas (LPG) and natural gas (NG) are an alternative energy source with lower greenhouse gas (GHG) and particulate matter (PM) emissions.
- In addition, it has developed a strategy based on three pillars: the commercialization of liquefied natural gas (LNG), sustainable transportation, and the commercialization of green fuels. By making consistent progress in these three areas, the company hopes to bolster its conviction that liquefied natural gas will one day be 100 % renewable.







- Through innovation and digital technologies, it improves the accessibility and experience of its customers.
- The environmental impacts of its operations are prevented and managed responsibly.
- Juntos Crecemos con los Distribuidores Program (Chile).

SDG 7 contains additional information on progress in renewable energy and carbon neutrality.

The company provides cleaner, low-carbon fuels, which are essential to the transition to a decarbonization-based model. Liquefied gas has 18 % lower CO<sub>2</sub> emissions than diesel oil, 20 % lower emissions than heavy oil, and 30 % lower emissions than coal. In addition, the nearly zero particulate matter emissions of LPG are 99 % less than those of firewood. Additionally, the company is developing new carbon-free and renewable energy sources.

- Sustainability and Climate Change Plan, focused on mitigation, adaptation and reduction of environmental impacts.
- Climate risk matrix as part of the Climate Change Adaptation Strategy.
- Carbon footprint measurement (Chile) with an international standard.
- Energy efficiency project to measure energy consumption of all plants in Chile.
- Measurement of water footprint in Chile.
- First GHG emissions calculation in Colombia.
- First electric gas delivery vehicle (Chile).



The company has policies, practices and procedures that ensure good corporate governance, prevent corruption and promote free competition.

- It has Sustainability Principles, a Code of Conduct, a Crime Prevention Model and the following policies: Risk Management, Compliance; Free Competition; Anti-Corruption; Interaction with Public Officials; Conflict of Interest; Insider Trading; Safety, Environment and Quality; Inclusion and Diversity; Labor, Operational and Occupational Safety and Health. In addition to the Protocol for Coexistence and Teleworking; and Relations with Contractors.
- During 2022 the Sustainability Committee's work was consolidated.





# ADDITIONAL INFORMATION NCG 461/SASB



### HISTORY OF EMPRESAS LIPIGAS

The following are the main milestones in the Company's growth trajectory:

### 1950

Lipigas is born in the Valparaíso region.

### 1959

Codigas is founded in Santiago.

### 1975

Enagas is created in the Biobío and La Araucanía regions.

### 1977

Agrogas is created in the Libertador Bernardo O'Higgins region.

### 1985

Santa Cruz, Yaconi, Noguera, Vinagre and Ardizzoni families complete the acquisition process of the four regional companies.

### 2000

Group of family owners sells 45 % of the shares to Repsol. In 2012 Repsol sells its stake to the LV Expansión group.

### 2004

The process of unification of the four original brands under the name of Empresas Lipigas S.A. is completed.

### 2010

Acquisition of 70 % of Chilco in Colombia (the remaining 30 % is acquired in 2013).

### 2013

Lima Gas is acquired in Peru.

### 2014

Acquisition of Lidergas in Colombia.

### 2015

- Start-up of facilities for the storage of LPG imported by sea in Quintero Bay, central Chile.
- Purchase of NEOgas Perú, currently Limagas Natural.
- Issuance of first corporate bond for UF 3,500,000 in Chile.

### 2016

- Entry into the Chilean market of Lipigas Plus, an 11-kilogram cylinder, translucent and lighter than conventional cylinders.
- Lipigas begins to list its shares on the Santiago de Chile Stock Exchange.
- Rednova S.A.S. E.S.P. subsidiary is created in Colombia to distribute gas through the network to the residential sector.

### 2017

- Begins distribution of natural gas by network in Osorno and Puerto Montt (southern Chile) and expands network in Calama (northern Chile).
- Lipigas starts up Small Scale DG Power Plant in Concón, Valparaíso region, for electricity generation based on natural gas.
- Acquisition of a 65 % ownership of Marquesa GLP SpA, whose business is the development, construction and operation of electricity generation plants in Chile.

### 2018

- Begins selling electrical solutions to industrial customers in Chile.
- LPG commercialization and distribution begins in Punta Arenas (southernmost tip of Chile).
- Surgas is acquired in Colombia, expanding presence in that country.
- Distribution of liquefied natural gas (LNG) begins in Peru for high-consumption industrial customers.

### 2019

• Start of project to supply natural gas to transport vehicles in Cusco, Peru.

### 2020

- Lipigas issues second corporate bond in Chile for UF 2,500,000.
- The Company strengthens its adaptation capacity to face the effects of the COVID-19 pandemic and manages

to give continuity to its operations in Chile, Colombia and Peru.

- Acquisition of Pipegas S.A. operation in Colombia.
- The first refueling station for natural gas vehicles (NGV) is inaugurated in Cusco, Peru, through an agreement between Limagas Natural and Consorcio Camisea.

### 2021

- Lipigas begins operations at the first maritime terminal for LPG imports in Mejillones, in northern Chile.
- A subsidiary Logística y Desarrollos Digitales SpA is incorporated in Chile.
- The first LNG refueling station for cargo trucks is inaugurated in Linares, Chile.
- Lipigas acquires 80 % of Four Trees in Chile and enters the distributed solar generation business.
- The subsidiary Limagas Natural inaugurates the first LNG regasification plant in the Peruvian jungle.
- Lipigas enters the internet business in Colombia through the subsidiary Chilco.
- An agreement is signed with Suburban Propane and Oberon Fuels, both from the United States, to develop carbon neutral gas in Chile.

Information on the main milestones for 2022 can be found on page 14.





# CYBERSECURITY AND DATA PROTECTION

### 3.6.ii.b

# Risk management and internal control framework

Lipigas continuously monitors and updates the various information security risks and systems and implements actions to mitigate them, evaluating the impact on the organization and the likelihood of occurrence based on scales defined for this purpose.

In order to examine the level of risk in detail, the organization has developed an analysis that has allowed it to determine its level of maturity and alignment, thereby establishing:

• Potential impact on the company: loss of revenue, business interruption, assets or critical infrastructure at risk, technological losses, damage to the integrity of information (unauthorized disclosure, modification or loss of data), and fraud as a result of improper use of breached information.

### Mitigation actions implemented:

- Implementation of projects to strengthen capacities to prevent cyber-attacks based on the requirements established in ISO 27001:2013.

 In 2022, a diagnosis was carried out on the knowledge of employees regarding cybersecurity, in order to focus communication, training and awareness campaigns on cybersecurity.

During the identification and evaluation of risks, four key risks were identified: information leakage, lack of information integrity, information unavailability, and technological disruption.

### **ENVIRONMENTAL INDICATORS**

### EM-RM-140a.1; EM-RM140a.2

### Water consumption

None of the indicators related to water measurement have been measured according to the parameters required by the standard. We will review and evaluate the relevance and possibility of initiating their measurement in response to the request.

### 5.5

### **PEOPLE**

### Labor and sexual harassment

There is a Coexistence Protocol in place at Empresas Lipigas to address potential cases of labor and sexual harassment, as well as training on these topics. This type of conduct may also be reported anonymously through the Whistleblower Hotline. In Chile in 2022, 133 individuals had received training in the Workplace Coexistence Protocol, which includes regulations on workplace and sexual harassment. This course is required for all new employees at Empresas Lipigas as part of the Induction process.

In Colombia and Peru, these issues are included in their internal regulations, and there are committees in place to address them. In Colombia, it is known as the Committee for Labor Coexistence, while in Peru, it is known as the Committee for Prevention and Intervention in Cases of Sexual and Labor Harassment. Additionally, in both countries, the respective complaint mechanisms are promoted.

# Percentage of total people trained in workplace and sexual harassment (by country)

Chile	14 %
Colombia	10 %
Peru	0 % (*)

(\*) In Peru, there is no specific training on these matters, but they are included in other Compliance talks at a general level.

# Number of labor and sexual harassment complaints received in 2022

Number of complaints	Chile	Colombia	Peru
Labor harassment	0	0	1 (*)
Sexual harassment	0	0	0

(\*) Received on the Company's Whistleblower Hotline







5.8

### **Benefits**

In the three countries in which the company operates, there is a wide variety of quantifiable monetary benefits, including life and health insurance, special bonuses, and other benefits aimed at improving the quality of life of employees and associated with the various stages of their lives.

These benefits vary between unionized and non-unionized personnel. The latter vary depending on the applicable collective bargaining agreement.

5.8.iii

### Participation in training by gender and function category:

Chile			
Function	Participants by gender		
	Men	Women	
Senior Management	1	1	
Management	2	2	
Headships	58	29	
Operator	139	0	
Sales force	10	12	
Administrative	65	31	
Other professionals	22	19	
Other technicians	14	0	
Overall total	4	105	

Colombia			Peru
Function	Participants by gender		Function
	Men	Women	
Senior Management	1	2	Senior Manager
Headships	6	7	Headships
Operator	80	16	Operator
Sales force	342	52	Sales force
Administrative	30	94	Administrative
Support staff	5	15	Other (Operation
Overall total	$\epsilon$	550	Overall total

Function	Participants by gender		
	Men	Women	
Senior Management	2	0	
Headships	21	3	
Operator	79	0	
Sales force	9	7	
Administrative	13	23	
Other (Operations)	21	7	

185



8.2

# SASB INDICATORS

### OIL & GAS – REFINING & MARKETING

Торіс	Code	Accounting Metric	Unit of Measure	Reply
Emissions	EM-RM- 110a.1	Gross global Scope 1 emissions (CO <sub>2</sub> , CH4, N <sub>2</sub> O, HFC, PFC, SF6 y NF3)	Metric tons (t) CO <sub>2</sub> e	p. 35, 37
		Percentage covered under emissions- limiting regulations	Percentage (%)	To date, there are no regulations of this type operating in Chile.
	EM-RM- 110a.2	Discussion of long-term and short-term strategy or plan to manage Scope 1 emissions, emissions reduction targets, and an analysis of performance against those targets	n/a	p. 36
Air Quality	EM-RM- 120a.1	Air emissions of the following pollutants: (1) NOx (excluding $N_2O$ ), (2) SOx, (3) particulate matter (PM10), (4) H2S and (5) volatile organic compounds (VOCs)	Metric tons (t)	p. 36
	EM-RM- 120a.2	Number of refineries in or near areas of dense population	Number	N/A. Lipigas does not have refineries.

Торіс	Code	Accounting Metric	Unit of Measure	Reply
Water	EM-RM-	(1) Total freshwater withdrawn	Thousand	p. 166
Management	140a.1	(2) Percentage recycled	cubic meters	
		(3) Percentage in regions with High or Extremely High Baseline Water Stress	(m³)	
	EM-RM- 140a.2	Number of incidents of noncompliance associated with water quality permits, standards, and regulations	Number	N/A (see answer p. 166)
Hazardous Materials Management	EM-RM- 150a.1	Amount of hazardous waste generated	Metric tons (t)	p. 41
		Percentage of hazardous waste recycled	Percentage	p. 41
	EM-RM- 150a.2	(1) Number of underground storage tanks (USTs)	Number	18,545 (Chile)
		(2) Number of UST releases requiring cleanup	Number	55 (Chile)
		(3) Percentage in states with UST financial assurance funds	Percentage	N/A

Торіс	Code	Accounting Metric	Unit of Measure	Reply
Workforce Health		1) Total recordable incident rate (TRIR)	Rate	p. 71
and Safety	320a.1	(2) Fatality rate	Rate	p. 71
		(3) Near miss frequency rate (NMFR) for a) full-time employees and b) contract employees	Rate	p. 71
	EM-RM- 320a.2	Discussion of management systems used to integrate a culture of safety	n/a	p. 70, 73, 74, 76
Product Specifications and Clean Fuel Blends	EM-RM- 410a.1	Percentage of Renewable Volume Obligation (RVO) met through: (1) production of renewable fuels, (2) purchase of "separated" renewable identification numbers (RIN)	Percentage	N/A
	EM-RM- 410a.2	Total addressable market	CLP\$	N/A
		Share of market for advanced biofuels and associated infrastructure	Percentage	N/A
Pricing Integrity and Transparency	EM-RM- 520a.1	Total amount of monetary losses as a result of legal proceedings associated with price fixing or price manipulation	CLP\$	CLP\$ 0

Торіс	Code	Accounting Metric	Unit of Measure	Reply
Management of the Legal and Regulatory Environment	EM-RM- 530a.1	Discussion of corporate positions related to government regulations and/or policy proposals that address environmental and social factors affecting the industry	n/a	p. 110
Critical Incident Risk Management	EM-RM- 540a.1	Process Safety Event (PSE) rates for Loss of Primary Containment (LOPC) of greater consequence (Tier 1) and lesser consequence (Tier 2)	Rate	Entity does not perform refining processes
	EM-RM- 540a.2	Challenges to safety systems indicator rate (Tier 3)	Rate	Entity does not perform refining processes
	EM-RM- 540a.3	Discussion of measurement of Operating Discipline and Management System Performance through Tier 4 Indicators	n/a	Entity does not perform refining processes

Social

MULTILINE AND SPECIALTY RETAILERS & DISTRIBUTORS				
Topic	Code	Accounting Metric	Unit of Measure	Reply
<i>67</i>	CG-MR- 130a.1	(1) Total energy consumed	Gigajoules (GJ)	p. 37
		(2) Percentage grid electricity	Percentage	p. 37
		(3) Percentage renewable energy	Percentage	p. 37
Data security	CG-MR- 230a.1	Discussion of management approach to identifying and addressing data security risks	n/a	p. 53, 166
	CG-MR-	(1) Number of data security breaches	Number	Information in the
	230a.2	(2) Percentage involving customers personally identifiable information (PII)	Percentage	process of being systematized. To be reported in future
		(3) Number of customers affected	Number	Reports.

Topic	Code	Accounting Metric	Unit of Measure	Reply
Labor practices	CG-MR-	1) Average hourly wage	CLP\$	In-store information
	310a.1	2) Percentage of in-store employees earning minimum wage by region	Percentage	does not apply, since the company does not have stores, but rather
	CG-MR- 310a.2	(1) voluntary and (2) involuntary employee turnover rate for in-store employees	Rate	storage centers from where distribution
	CG-MR- 310a.3	Total amount of monetary losses resulting from legal proceedings related to labor law violations.	CLP\$	is carried out with external service providers, or through distributors (also external) who carry out the distribution to the end customer.
Workforce diversity and inclusion	CG-MR- 330a.1	Percentage of gender and racial/ethnic group representation for (1) management and (2) all other employees	Percentage	p. 66, 89
	CG-MR- 330a.2	Total amount of monetary losses resulting from legal proceedings related to labor discrimination	CLP\$	CLP\$ 0

Торіс	Code	Accounting Metric	Unit of Measure	Reply
Product sourcing, packaging and marketing	CG-MR- 410a.1	Revenue from products third-party certified to environmental and/or social sustainability standards	CLP\$	CLP\$ 0
	CG-MR- 410a.2	Description of processes to assess and manage risks and/or hazards associated with chemicals and products	n/a	p. 73-76
	CG-MR- 410a.3	Description of strategies to reduce the environmental impact of packaging	n/a	p. 40

Vision of the Chairman of the Board of Directors

Lipigas Strategy at a glance

Environment

Social Governance and responsible business

Supplemental information

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# GRI Table of Contents

Declaration of use	Empresas Lipigas has presented the information cited in this GRI table of contents for the period from January 1 to December 31, 2022 using the GRI Standards as a reference.	
GRI 1 used	GRI 1: Fundamentals 2021	
Applicable GRI industry standards	GRI 11: Oil and Gas Sector 2021	

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GENERAL CONT	ENT	
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	2-2 Entities included in the organization's sustainability reporting	This document is an Integrated Report and therefore its financial and sustainability information has the same scope.
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GRI 2: General Content 2021	2-4 Restatements of information	The effect of any updating or restatement of information with respect to the previous report and the reasons for such restatement, together with changes in scope, are specified as footnotes to the respective indicators wher this has occurred.
	2-5 External assurance	149. The Financial Statements of this integrated report have been submitted to assurance.
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### 2022 INTEGRATED REPORT

General direction:

People Management, Empresas Lipigas.

### Content development:

- Corporate Affairs and Communications Area (Empresas Lipigas)
- Kodama Consultores

Design: Estudio de Diseño C Proyecta





