

EMPRESAS LIPIGAS S.A. ANNOUNCES RESULTS FOR THE FIRST QUARTER 2022

Santiago, Chile, May 24, 2022 – Empresas Lipigas S.A. ("Lipigas" or "the Company"), energy company, leader in commercializing and distributing gas in Chile, with operations in Colombia and Peru, announced today its consolidated financial results for the period ended March 31, 2022. All figures are presented according to IFRS-International Financial Reporting Standards- in Chilean pesos (CLP). All variation comparisons refer to the same period of the previous year, unless otherwise indicated.

As of March 31, Lipigas Chile decreased its EBITDA -13.7% compared to the first quarter of the previous year. On a consolidated level, Lipigas decreased EBITDA generated by 9.1% compared to the same period of 2021. The results for the quarter were affected by the strong increase in the international price of oil by-products, which increased by 125% since December 2020.

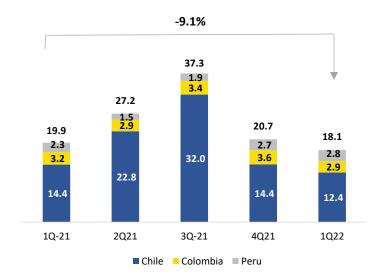
Highlights last 3 months:

- EBITDA generated was CLP 18,068 million, 9.1% lower than the previous year (CLP 19,876 million). Chile's EBITDA decreased by CLP 1,971 million (-13.7%) due to lower unit gross margin and higher operating expenses. This was partially offset by higher LPG and NG sales volume. Colombia decreased its EBITDA by CLP 348 million due to lower unit margins and higher operating expenses. Peru increased its EBITDA by CLP 511 million due to higher unit gross margin and higher sales volume, mainly in NG.
- Operating income decreased by 33.0% compared to the previous year, impacted by the decrease in EBITDA and higher depreciation and amortization due to investments made in recent years.
- Consolidated LPG sales volume increased by 2.4%. Consolidated sales volume in equivalent LPG tons (including sales of network natural gas, compressed natural gas and liquefied natural gas) increased by 4.5% with an 18.1% increase in sales of natural gas in its different formats.
- Income after taxes decreased by 71.8% due to a lower operating income of CLP 3,638 million and a more negative non-operating income of CLP 1,722 million.

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Quarterly EBITDA Evolution MCLP





Comment from the General Manager - Ángel Mafucci

"Lipigas' results continue to be affected by the increase in international prices of oil by-products. Comparing the value of the first quarter of 2022 with December 2020 of the Mont Belvieu reference (which is applied to determine the cost of LPG), the increase has been 125%. The increase in the cost of LPG was compounded by the increase in general inflation in all the countries where we operate, the rise in the international price of inputs (steel, liquid fuels) and the increase in the exchange rate.

In order to cope with the strong pressure of rising costs, we have increased our efforts in all our operations in the search for cost efficiencies. However, we have not been able to offset the pressure of higher LPG costs and higher operating costs and the result for the quarter shows an EBITDA 9.1% lower than the same period of 2021.

Operating income shows a decrease of 33.0% compared to 2021 as the decrease in EBITDA noted above is compounded by an increase in depreciation as a result of investments made in recent years.

In the case of Chile, gas sales volume increased by 2.4%. However, as we have already mentioned, the results have been affected by the increase in the cost of LPG and operating expenses. EBITDA for the first guarter decreased by 13.7% compared to 2021 and operating income decreased by 45.3%.

With regard to regulatory aspects, the Chilean government has recently declared its intention to present a series of measures to reduce the impact of rising energy costs on consumers' pockets. However, LPG, which is present in 95% of Chilean households, was unfortunately not included in these measures. Chile imports all the LPG it consumes and all the oil that is refined locally to produce LPG. And we depend on international prices. However, unlike other fuels, residential LPG does not have any type of mechanism that mitigates abrupt price increases.

On the other hand, the government has announced that it will present a bill to monitor competition in the LPG market. From Lipigas, we aspire to participate in the discussion process of this regulation, as we are convinced that the LPG market is highly competitive. We believe that there are much more direct actions that could be focused on the needlest consumer segments to alleviate the price increases that are originated in the variations of the cost of imported gas and not to a lack of competition, as it has been erroneously suggested. In relation to the arguments that, based on the recommendations made by the National Economic Prosecutor's Office, suggest prohibiting wholesale companies from selling bottled LPG directly to end consumers, we will reiterate before the appropriate discussion forums that it would be a mistake to put these recommendations into practice, taking away from consumers the possibility of buying directly from bottling companies, taking advantage of the benefits they provide.

We will follow the progress of these bills, providing information to the actors involved as well as to our customers, consumers and the general public so that the final consumer is always effectively benefited, in terms of price as well as reliability of supply, safety and service.

As we are concerned about the fact that the increase in the price of LPG -originated in the increase of international LPG prices- is affecting the pockets of families, during the last few months we have continued to increase the number of *LipiVecino* points of sale, which is a service of cylinder sales without delivery that allows customers to access a significant price reduction. We have also continued to expand the number of agreements signed with the Association of Municipalities of Chile and the Association of Rural Municipalities to provide discounts to households with lower purchasing power. In short, we have taken concrete actions so that consumers can reduce the cost of energy in their homes.



On a different note, we have continued to work on decarbonizing our operations and developing alternatives for our customers to reduce the carbon footprint of their operations. After the agreements signed with producers at the end of 2021, in the first quarter of 2022 we have begun operation and use tests of renewable dimethyl ether (rDME), a gas of organic origin, which blended with LPG, generates a low-carbon gas that allows us to reduce emissions of traditional LPG by over 80%, taking advantage of the existing distribution infrastructure for LPG. In addition, new agreements have been reached with customers that will use LNG to decarbonize their operations.

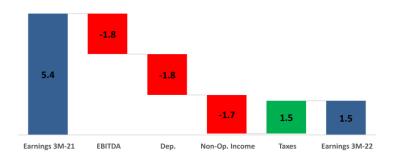
Turning to the other countries, in Colombia, results were also affected by the sharp rise in the international price of LPG and by inflation on the rest of the cost and expense components. Lower unit margins and higher expenses resulted in a 10.9% decrease in EBITDA. Operating income decreased by 26.9%. While these results do not leave us satisfied, gas sales volume has continued to grow (in the quarter it increased by 6.3% over 2021) and we are confident that in the coming months results will resume the growth path.

In Peru, the results to March confirm the trend of recent quarters. EBITDA increased by 22.3% compared to the same period of 2021 and operating income by 28.0%. On the one hand, volumes have continued to recover as health restrictions have eased. In the quarter, volumes increased by 8.5% compared to 2021, especially in the natural gas segment where an increase of 28.4% was generated. Although with the particularities of its market, Peru, being a gas producing country, generates many business opportunities to replace more polluting fuels. Lipigas' experience in developing new applications is an advantage that allows us to position our operation as a leader in these developments, as we have recently demonstrated, bringing vehicular natural gas to the city of Cusco for the first time.

Although the high cost of gas, which we believe will be with us for some time to come, creates a challenge for us to bring our solutions to our customers, we will continue to strengthen our core business by optimizing our operations throughout the value chain and developing alternatives to reduce our carbon footprint. In parallel, we will seek to expand our presence in the generation, commercialization and related businesses to electric energy and in businesses adjacent to those of energy, taking advantage of our experience in distribution logistics and customer relations".



Consolidated Accumulated Results at 03-31-2022



EBITDA was CLP 18,068 million, a decrease of 9.1% compared to the previous year, as a result of lower results in Chile and Colombia. Chile and Colombia presented a decrease in EBITDA with respect to the previous year associated with lower unit gross margin affected by increases in the price of LPG and higher operating expenses. Peru presented an increase in EBITDA due to higher sales volume, mainly of NG, and higher unit gross margin. Consolidated revenues were CLP 175,610 million, reflecting an increase of 34.9%, impacted by the increase in international fuel prices. Sales volume increased by 4.5%. In Chile, revenues increased by 30.1%, mainly as a result of the increase in LPG prices due to the increase in international fuel prices, higher sales volume in the industrial and commercial segments, and a higher proportion of sales to end customers of bottled products. In Colombia, revenues increased by 30.5% with respect to the previous year, mainly due to higher international fuel prices. Volume increased by 6.8%. Peru showed a 59.3% increase in revenues compared to March 2021, as a result of the increase due to higher international fuel prices. Sales volume increased by 8.5%. The revaluation of the Peruvian sol against the Chilean peso by 7.4% also had an impact. Gross margin reached CLP 57,016 million, increasing 2.1% compared to March 2021. Gross margin in Chile decreased slightly by 1.3% compared to the same period of the previous year, mainly due to the lower unit gross margin associated with the increase in the cost of LPG offset by higher sales volume of both LPG and NG. In Colombia, gross margin increased by 2.9% due to higher LPG sales volume offset by lower unit gross margin affected by the increase in the price of LPG. In Peru, gross margin increased by 23.8% mainly due to higher unit gross margin and higher NG sales volume. Operating expenses increased by CLP 2,904 million (+8.0%). Chile's expenses increased by 5.2%, mainly due to higher freight expenses, remuneration, personnel expenses and service payments to logistics operators (related to the increase in direct bottled sales). In Colombia, expenses increased by 13.2% due to higher expenses for remuneration, external consultants, taxes and transportation expenses. In Peru, expenses increased by 21.2%, mainly impacted by higher remuneration and transportation expenses and by the revaluation of the currency.

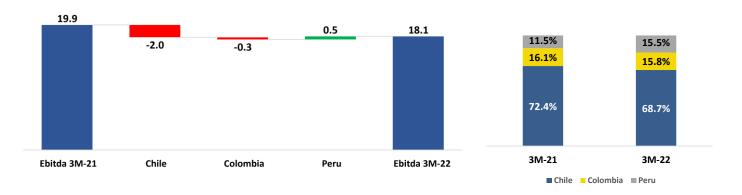
Negative non-operating income increased by CLP 1,722 million, mainly due to higher expenses for the restatement of guarantees received from customers of CLP 891 million, loss on exchange rate differences of CLP 966 million and lower other non-operating income of CLP 202 million. The above was partially offset by higher gains from the restatement of prepayments of CLP 384 million. The higher financial costs of the hedging contracted for the debt for bonds issued in UF of CLP 1,491 million included in the Financial costs item were offset by a lower negative result for indexation units related to this debt of CLP 1,810 million.

The income tax charge decreased by 69.6% as a result of lower operating income and the negative variation in non-operating income.



Income after taxes decreased from CLP 5,421 million to CLP 1,527 million (-71.8%).

Analysis by country 2022 first quarter results



<u>Chile:</u> EBITDA in Chile amounted to CLP 12,416 million, a decrease of 13.7% compared to March 2021. Operating income was 45.3% lower than in March 2021. Revenues from the Chilean operation amounted to CLP 119,933 million, 30.1% higher than the previous year, mainly explained by the increase in LPG prices due to higher international fuel prices. It is also influenced by the increase in sales volume and a higher proportion of sales to bottled end customers. LPG sales volume increased by 1.7%, mainly due to higher sales volumes to end customers in the residential segment and in the industrial and commercial segments. Total volume in equivalent LPG tons increased by 2.4% due to higher volumes of NG (+13.8%) due to higher consumption by various customers and of LNG (+8.8%) due to higher consumption by an industrial customer and the entry of the LNG service station in Linares. Gross margin was CLP 41,448 million, down 1.3% compared to March 2021, mainly due to lower unit gross margin affected by the sustained increase in LPG prices, offset by the increase in sales volume and a higher share of sales to bottled end customers (up 13.1% compared to March 2021, reaching 62.7% of the segment's total sales).

Operating expenses in Chile increased by CLP 1,438 million (+5.2%) mainly due to higher freight expenses, remuneration, personnel expenses and payments for logistics operator services (related to the increase in direct bottled sales). The above was partially offset by lower expenses for external consulting services.

Colombia:

EBITDA in Colombia amounted to CLP 2,850 million, down 10.9% compared to March 2021 due to lower unit margins and higher operating expenses. This was offset by higher LPG sales volume (+6.8%).

Revenues from the Colombian operation reached CLP 21,856 million, 30.5% higher than the previous year, mainly impacted by higher prices due to the increase in international fuel prices.

Gross margin in Colombia showed a positive variation of 2.9%, mainly as a result of higher sales volume and the revaluation of the Colombian peso against the Chilean peso. Unit margins decreased due to the increase in the cost of gas, which could not be transferred in its entirety to sales prices.



Operating expenses increased by CLP 576 million (+13.2%) mainly due to higher remuneration, external consulting, taxes and transportation expenses.

The Colombian peso revalued by 1.7% against the Chilean peso compared to the previous year.

Peru:

EBITDA in Peru amounted to CLP 2,803 million, an increase of 22.3% compared to March 2021, due to higher NG sales volume and higher unit gross margin.

Revenues from the Peruvian operation reached CLP 33,822 million, 59.3% higher than the same period of the previous year, impacted by the increase in international prices. LPG sales increased 0.9%. NG sales increased 28.4% compared to the previous year, mainly due to higher gas consumption as a result of the lifting of restrictions caused by the pandemic. Sales volume in equivalent LPG tons increased by 8.5% for the year.

Gross margin increased by 23.8% due to higher NG sales volumes and higher LPG unit gross margin. The Peruvian Government's decision to incorporate both bottled and bulk LPG into the Fuel Price Stabilization Fund (FEPC), allowed to mitigate part of the price increases impacted by international prices and improve unit margins.

Operating expenses increased by CLP 890 million (+21.2%) due to higher remuneration, transportation and maintenance expenses for the NG fleet and the revaluation of the Peruvian sol against the Chilean peso.

The Peruvian sol revalued by 7.4% against the Chilean peso compared to the average of the first quarter of the previous year.



News for the guarter and until the date of issuance of this press release

- On March 2, 2022, the Board of Directors of Empresas Lipigas S.A. agreed to pay an interim dividend charged to the earnings of the 2022 fiscal year, of CLP 45 per share, which will be paid beginning March 28, 2022.
- On March 15, 2022, Mr. Francisco J. Courbis Grez resigned as director of Empresas Lipigas S.A. He was replaced until the end of his term by his alternate director Mr. Ignacio Binimelis Yaconi.
- On April 27, 2022, the General Shareholders' Meeting of Empresas Lipigas S.A. was held, at which the following matters, among others, were agreed upon:
 - The approval of the annual report and financial statements for the fiscal year ended December 31, 2021.
 - The distribution of earnings and dividends for the year, approving the interim dividends paid during the year 2021 against the earnings for the fiscal year and the payment of a final dividend of CLP 17 per share.
 - The Report of the Directors' Committee was presented.
 - To set the remuneration of the Board of Directors, the Directors' Committee and others and their expense budgets for the 2022 fiscal year.
 - o Appoint the external auditors and risk rating companies for the 2022 fiscal year.
 - To account for the related operations referred to in Article 146 of Law 18,046.
 - Designation of newspaper for corporate publications.
- On April 1, 2022, Mr. Jaime Garcia Rioseco resigned as director of Empresas Lipigas S.A. He was replaced until the end of his term by his alternate director, Mrs. Tina Rosenfeld Kreissemeyer.
- On April 28, 2022, Mr. José Miguel Barros Von Hovell Tot Westerflier submitted his resignation as director of Empresas Lipigas S.A.



Investor Relations Contact

Matías Montecinos Buratovic Financial Planning and Management Control Deputy Manager mmontecinos@lipigas.cl

Empresas Lipigas S.A. is an energy company that contributes to sustainable development by improving the quality of life through the commercialization of energy solutions in Latin America. In Chile, it is the leader in the LPG business through the largest nationwide coverage network. It serves residential, industrial, real estate and vehicular gas sectors from Arica to Punta Arenas. Since 2010 it has been present in the LPG distribution market in Colombia and since 2013, in Peru. It is also present in the distribution of natural gas in Chile, through the distribution of network natural gas and LNG and in Peru through the distribution of CNG and LNG. Since 2017, it generates and commercializes electric power for industrial and commercial customers in the free segment in Chile.

For more information visit: <u>www.lipigas.com</u>

Forward-looking statements

The statements contained in this release, including those related to the Company's business prospects, operating projections, financial results, the Company's growth potential, market and macroeconomic estimates are forward-looking statements and are based on management's expectations regarding the Company's future. These expectations are highly dependent on changes in the market and general economic performance in Latin America, particularly in the countries where the Company has operations, the industry and international markets and, therefore, are subject to change. Forward-looking statements speak only as of the date they are made, and the Company undertakes no obligation to publicly update any forward-looking statements, whether as a result of new information, future events or otherwise. The Company's annual report, financial statements and discussion and analysis include further information on risks associated with the business and are available on the Company's website www.lipigas.com.



Empresas Lipigas S.A.
Consolidated Income Statement in million CLP

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	1Q22	1Q21	Var. Y/Y (%)	Acum.2022	Acum.2021	Var. Y/Y (%)
LPG Sales Volume (tons)	163,669	159,822	2.4 %	163,669	159,822	2.4 %
NG Sales Volume (M3)	23,729,557	19,093,430	24.3 %	23,729,557	19,093,430	24.3 %
LNG Sales Volume (M3)	13,722,341	12,608,899	8.8 %	13,722,341	12,608,899	8.8 %
LPG Sales Volume (equivalent tons) ¹	192,695	184,391	4.5 %	192,695	184,391	4.5 %
Revenues	175,610	130,151	34.9 %	175,610	130,151	34.9 %
Cost of goods sold	(118,594)	(74,322)	59.6 %	(118,594)	(74,322)	59.6 %
Gross margin ²	57,016	55,828	2.1 %	57,016	55,828	2.1 %
Other revenues by function	154	247	(37.5)%	154	247	(37.5)%
-Freight	(9,647)	(8,438)	14.3 %	(9,647)	(8,438)	14.3 %
-Remuneration, salaries, benefits and						
mandatory expenses	(11,251)	(10,935)	2.9 %	(11,251)	(10,935)	2.9 %
-Maintenance	(4,443)	(4,313)	3.0 %	(4,443)	(4,313)	3.0 %
-Others	(13,761)	(12,513)	10.0 %	(13,761)	(12,513)	10.0 %
EBITDA ³	18,068	19,876	(9.1)%	18,068	19,876	(9.1)%
Depreciation and amortization	(10,676)	(8,846)	20.7 %	(10,676)	(8,846)	20.7 %
Operating Income	7,393	11,031	(33.0)%	7,393	11,031	(33.0)%
Financial costs	(5,083)	(2,457)	106.9 %	(5,083)	(2,457)	106.9 %
Financial income	207	285	(27.5)%	207	285	(27.5)%
Exchange rate difference	(907)	59	(1636.3)%	(907)	59	(1636.3)%
Income by adjustment unit	580	(1,751)	(133.1)%	580	(1,751)	(133.1)%
Other gains (losses)	(22)	359	(106.1)%	(22)	359	(106.1)%
Non-Operating Income	(5,226)	(3,504)	49.1 %	(5,226)	(3,504)	49.1 %
Earnings before taxes	2,166	7,526	(71.2)%	2,166	7,526	(71.2)%
-Income Tax	(639)	(2,106)	(69.6)%	(639)	(2,106)	(69.6)%
Earnings after taxes	1,527	5,421	(71.8)%	1,527	5,421	(71.8)%
Earnings per share (CLP/share)	12.28	46.05	-73.3%	12.28	46.05	(73.3)%



Breakdown by country (in million CLP)

Chile	1Q22	1Q21	Var. Y/Y (%)	Acum.2022		Var. Y/Y (%)
Average exchange rate (CLP/USD)	809.4	724.2	11.8 %	809.4	724.2	
LPG Sales Volume (tons)	102,006	100,279	1.7 %	102,006	100,279	
NG Sales Volume (M3)	1,158,544	1,018,457	13.8 %	1,158,544	1,018,457	
LNG Sales Volume (M3)	13,722,341	12,608,899	8.8 %	13,722,341	12,608,899	8.8 %
LPG Sales Volume (equivalent tons) 1	113,539	110,841	2.4 %	113,539	110,841	2.4 %
Revenues	119,933	92,180	30.1 %	119,933	92,180	30.1 %
Cost of goods sold	(78,485)	(50,188)	56.4 %	(78,485)	(50,188)	56.4 %
Gross margin ²	41,448	41,992	(1.3)%	41,448	41,992	(1.3)%
Other revenues by function	28	17	63.1 %	28	17	63.1 %
Operating expenses	(29,061)	(27,623)	5.2 %	(29,061)	(27,623)	5.2 %
EBITDA ³	12,416	14,386	(13.7)%	12,416	14,386	(13.7)%
Depreciation and amortization	(8,328)	(6,908)	20.5 %	(8,328)	(6,908)	20.5 %
Operating Income	4,088	7,478	(45.3)%	4,088	7,478	(45.3)%
Colombia	1Q22	1Q21	Var. Y/Y (%)	Acum.2022	Acum.2021	
Average exchange rate (COP/USD)	3,918	3,563	10.0%	3,918	3,563	10.0%
LPG Sales Volume (tons)	28,942	27,101	6.8%	28,942	27,101	
NG Sales Volume (M3)	2,039,971	2,080,519	-1.9%	2,039,971	2,080,519	-1.9%
LPG Sales Volume (equiv. ton)1	30,523	28,713	6.3%	30,523	28,713	6.3%
Revenues	21,856	16,745	30.5 %	21,856	16,745	30.5 %
Cost of goods sold	(14,176)	(9,282)	52.7 %	(14,176)	(9,282)	52.7 %
Gross margin ²	7,680	7,463	2.9 %	7,680	7,463	2.9 %
Other revenues by function	116	105	10.3 %	116	105	10.3 %
Operating expenses	(4,946)	(4,370)	13.2 %	(4,946)	(4,370)	13.2 %
EBITDA ³	2,850	3,198	(10.9)%	2,850	3,198	(10.9)%
Depreciation and amortization	(1,199)	(937)	27.9 %	(1,199)	(937)	27.9 %
Operating Income	1,651	2,260	(26.9)%	1,651	2,260	(26.9)%
Davis	1Q22	1031	Va., V/V (0/)	A 2022	Acum.2021	V V/V (0/)
Peru	,	1Q21	Var. Y/Y (%)	Acum.2022		Var. Y/Y (%)
Average exchange rate (PEN/USD)	3.81	3.66	4.1 %	3.81	3.66	4.1 %
LPG Sales Volume (tons)	32,721	32,442	0.9 %	32,721	32,442	
NG Sales Volume (M3)	20,531,042	15,994,454	28.4 %	20,531,042	15,994,454	
LPG Sales Volume (equiv. ton) ¹	48,633	44,838	8.5 %	48,633	44,838	8.5 %
Revenues	33,822	21,225	59.3 %	33,822		
Cost of goods sold	(25,934)	(14,852)	74.6 %	(25,934)	(14,852)	74.6 %
Gross margin ²	7,888	6,373	23.8 %	7,888	6,373	23.8 %
Other revenues by function	10	124	(92.0)%	10	124	(92.0)%
Operating expenses	(5,095)	(4,205)	21.2 %	(5,095)	(4,205)	21.2 %
EBITDA ³	2,803	2,292	22.3 %	2,803	2,292	22.3 %
Depreciation and amortization	(1,149)	(1,000)	14.9 %	(1,149)	(1,000)	14.9 %
Operating Income	1,653	1,292	28.0 %	1,653	1,292	
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Empresas Lipigas S.A. Financial Indicators -Evolution

Million CLP	1Q22	4Q21	3Q21	2Q21	1Q21
Investment in property, plant & equip.4	22,725	22,254	15,513	35,337	8,986
Cash and cash equivalents	29,117	45,778	67,691	62,319	62,621
Dividends payable ⁵	0	0	0	0	0
Net cash and cash equivalents ⁶	29,117	45,778	67,691	62,319	62,621
Total financial debt	244,175	239,312	237,257	232,315	215,626
-Short term financial debt	9,301	8,874	12,240	11,209	7,250
-Long term financial debt	234,874	230,438	225,017	221,106	208,376
EBITDA LTM	103,228	105,036	107,123	100,822	96,776
Financial Ratios (times)					
-Financial debt/EBITDA ⁷	2.1	1.8	1.6	1.7	1.6
-Indebtedness ⁸	1.2	1.1	0.9	1.0	0.9

Definitions and abbreviations:

LPG: liquefied petroleum gas.

NG: network natural gas.

CNG: compressed natural gas.

LPG: liquefied natural gas.

M: million.

CLP: Chilean pesos.

¹ LPG sales volume (Equivalent tons): Aggregate of LPG sales in tons plus sales of network natural gas, compressed natural gas and LPG measured in equivalent LPG tons in calorific value.

² Gross margin: Revenues from ordinary activities less cost of products and services sold (without deducting expenses, depreciation and amortization).

³ EBITDA: Revenues from ordinary activities and other income by function less costs and expenses (excluding depreciation and amortization).

⁴ Gross additions for the quarter for investment in property, plant and equipment and business combinations (including IFRS 16 additions).

⁵ Dividends payable corresponds to dividends payable at the end of the reported quarter.

⁶ Net cash and cash equivalents, corresponds to cash on hand net of the liability for dividends payable at the end of the reported quarter.

⁷ Financial debt less cash and cash equivalents / EBITDA LTM.

⁸ Financial debt less cash and cash equivalents / total equity.