

EMPRESAS LIPIGAS S.A. ANNOUNCES RESULTS FOR THE FIRST QUARTER OF 2018

Santiago, Chile, May 15, 2018 – Empresas Lipigas S.A. (“Lipigas” or “the Company”), energy company, leader in commercializing and distributing gas in Chile with operations in Colombia and Peru, announced today its consolidated financial results for the first quarter ended March 31, 2018. All figures are set according to IFRS-International Financial Reporting Standards- in Chilean pesos (CLP). All variation comparisons refer to the same period of the previous year, unless otherwise indicated.

Lipigas increased its LPG sales volume in Chile by 4.0% as of March 31st

Highlights last 3 months:

- EBITDA reached CLP 14,825 million, a 3.4% lower than the previous year (CLP 15,354 million). In Chile EBITDA increases by 4.9%.
- Consolidated LPG sales volume decreases by 0.4%. In Chile it increases by 4.0%.
- Consolidated sales volume in equivalent LPG tons (including sales of network natural gas, compressed natural gas and liquefied natural gas) drops by 1.1% due to lower natural gas sales in Peru.
- Income after taxes decreases by 14.1%.

Comments of the General Manager – Ángel Mafucci

"During the first quarter Lipigas generated an EBITDA of 14,825 million Chilean pesos. This figure is 3.4% lower than the previous year given lower results in Colombia and Peru. In Chile, even with the negative effect on inventories due to a decline in international prices, we increased EBITDA by 4.9% with a 4.0% increase in LPG sales. In Colombia, we had achieved very good results during the first quarter of 2017, and when comparing to a high base, a negative variation occurs. In Peru, LPG margins continue to be negative, which does not allow to show good results. Actions continue to be developed in both countries to increase business volume, and in the case of Peru, to recover margin levels of previous years. Regarding projections, in addition to continue consolidating business strategies to approach our customers in the LPG business, we are generating multi-energy solutions for industrial and commercial clients that we are sure will position us as a reliable and efficient alternative to meet their energy needs. "

1Q18-Consolidated Results

EBITDA reached CLP 14,825 million decreasing 3.4% regarding the same period of the previous year. Chile presents higher EBITDA during the quarter due to higher sales volume, while Colombia and Peru presented lower EBITDA regarding 1Q17. Colombia was impacted by lower LPG volumes, while Peru was impacted by decreased sales in the LPG and CNG businesses. Operating expenses recorded a slight increase compared to the previous year (+2.4%).

Consolidated revenues reached CLP 103,314 million, representing a 4.2% increase. In Chile revenues increase by CLP 7,479 million (11.2%) mainly due to greater volumes and higher unit prices, while in Colombia revenues remained stable regarding the previous year (-0.1%). Both countries have been influenced by increased prices of oil by-products when compared to price levels recorded during 1Q17 and, in the case of Chile, by the increase in the proportion of sales to end clients. Peru presents lower revenues of CLP 3,267 million (-15.3%) regarding 1Q17, which is mainly generated due to lower sales volume.

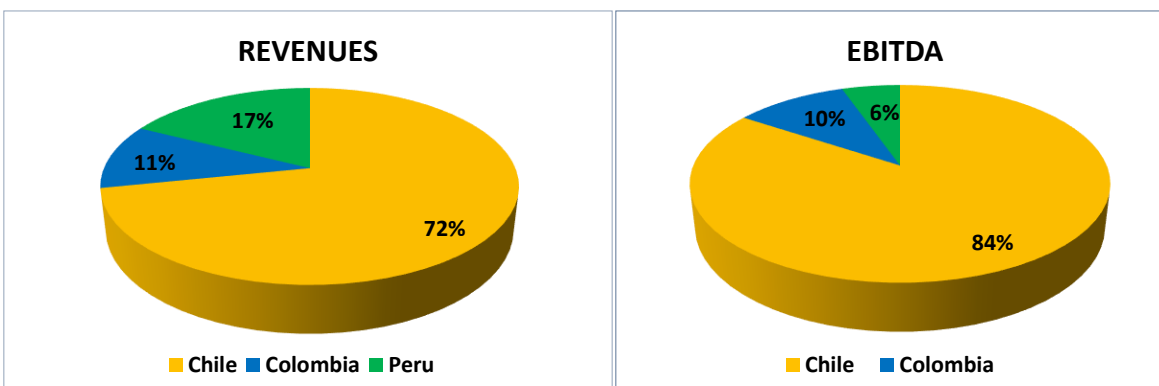
Gross margin reached CLP 41,585 million, increasing by 0.2%. In Chile, gross margin increased by 5.1% compared to 1Q17, due to greater volumes and improved unit margins. In Colombia, gross margin decreased by 8.9% due to lower sales and raw material supply difficulties that have resulted in an increase of the cost of products sold. In Peru, gross margin decreased by 17.8%, due to lower sales, that in equivalent LPG tons, decreased by 17.1%.

Operating expenses increased by CLP 640 million (2.4%). Expenses in Chile increased CLP 966 million (5.3%) mainly due to freights, salaries, and logistics and distribution services, which increase relates to the development of integration strategies in the distribution chain towards end clients. In Colombia, expenses increased by CLP 103 million (3.4%) due to higher expenses in salaries and leases. In Peru, expenses decreased by CLP 429 million (8.8%) mainly in marketing and freights.

Negative non-operating income decreased by CLP 472 million, mainly by greater financial income associated to profits from the restatement of guarantee liabilities in Chile, and due to increased other profits for an amount of CLP 367 million mainly due to client collections in Peru resulting from an early contract termination.

Earnings after taxes decreased by 14.1% impacted by lower operating income, which is partially offset by improved non-operating income during the quarter.

Analysis by country



Chile: In Chile EBITDA reached CLP 12,497 million, increasing 4.9% compared to 1Q17.

Revenues for the Chilean operation reached CLP 74,153 million, 11.2% higher than 1Q17, mainly explained by a 4.0% higher LPG sales volume, and increased unit prices due to greater prices of oil by-products regarding 1Q17 and a larger proportion of direct sales to end clients. Sales volume in equivalent LPG tons increased by 8.8%, with a significant 139.9% increase in NG volume resulting from the entrance of new NLG clients.

Gross margin reached CLP 31,660 million, a 5.1% increase compared to 1Q17 generated by greater LPG and NG volumes, offset in turn by the decrease in reference prices throughout the quarter resulting in a negative effect over inventories in 1Q18 that in comparison with 1Q17 caused a negative variation in the amount of CLP 1,092 million.

Operating expenses in Chile increases by CLP 966 million (5.3%) mainly in salaries, freight, services for the operation of sales centers, which largely relate to the implementation of an integration strategy of the distribution chain to end clients.

Colombia: In Colombia EBITDA reached CLP 1,533 million, decreasing 20.6% regarding 1Q17 due to lower sales in the quarter, and impacted by the increase in the cost of products sold regarding the same period of the previous year. The 6.1% devaluation of the Colombian peso against the Chilean peso also has an impact when comparing 1Q18 with 1Q17.

Revenues for the Colombian operation remain stable reaching CLP 11,033 million (-0.1%), while LPG sales volume decreased by 7.3%. It is worth mentioning that 1Q17 was impacted by a specific sales volume increase corresponding to customers' restoration of stock resulting from product shortages occurred during the last quarter of 2016. In 1Q17, EBITDA had increased by 102% regarding 1Q16.

Colombia's gross margin presents a 5.9% negative variation mainly given lower sales during the quarter and a negative inventory effect resulting from lower reference prices regarding raw material costs during the quarter.

Operating expenses increased by CLP 103 million (3.4%) given higher expenses in salaries, freights and other expenses.

Peru: In Peru EBITDA reached CLP 794 million, representing a 47.2% decrease compared to 1Q17 mainly due to lower sales volume in the LPG and CNG businesses, which is partially offset by savings in expenses.

Revenues for the Peruvian operation reached CLP 18,129 million, a 15.3% lower than 1Q17. LPG sales volume decreased by 8.2% mainly due to intense price competition, particularly from informal competitors. CNG sales decreased by 34.8% compared to 1Q17, due to the loss of several large volume clients that connected to natural gas pipelines in mid-2017. Thus, sales volume in equivalent LPG tons decreased by 17.1%.

Gross margin decreases 17.8% mainly influenced by lower sales volume from the LPG and CNG businesses and weakened unit margins from LPG sales originated by informal competition.

Operating expenses decreased by CLP 429 million (-8.8%) due to lower expenses from the operation of compressed natural gas as well as from the liquefied gas business resulting from lesser activity.

The Peruvian Sol devalued 6.7% when comparing 1Q18 against 1Q17.

News

- On January 29, 2018, it was reported that Empresas Lipigas S.A. has entered the property of the company Marquesa GLP S.p.A. by acquiring 65% of the shares, from its sole shareholder Imelsa S.A., which retains the remaining 35% of the shares. Imelsa S.A. is a Chilean company expert in the development, construction and operation of power generation plants and in the commercialization of energy. The new subsidiary company of Empresas Lipigas S.A. will have as main object to supply electric energy to 2 mining operations currently in operation, located in the Coquimbo region.
- On March 7, 2018, Consolidated Results as of the fourth quarter of 2017 were reported.
- On March 8, 2018, it was reported that the Board of Directors had approved an interim dividend charged to earnings of the 2018 fiscal year of CLP\$62 per share, which was paid on March 28, 2018.
- On March 29, 2018, it was reported that the Board of Directors of Empresas Lipigas S.A. agreed to convene a Regular Shareholders' Meeting and a Special Shareholders' Meeting both to be held on April 26, 2018.
- On April 27, 2018, it was reported that during the Regular Shareholders' Meeting of Empresas Lipigas S.A. several matters were agreed upon: the approval of the

annual report and financial statements of the 2017 fiscal year; the approval of the distribution of earnings and dividends of the fiscal year; establish the remuneration of the Board of Directors and Directors' Committee; appoint PricewaterhouseCoopers as external auditors for the 2018 fiscal year and Humphreys and Feller Rate as risk rating agencies for the 2018 fiscal year; to account for operations related to article 146 of Law 18,046. In addition, the Special Shareholders' Meeting agreed to amend article four of the Company's bylaws in order to expand the corporate purpose, replacing the current letter f) of the fourth clause of the bylaws and other changes.

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Empresas Lipigas S.A. is an energy company that contributes to the sustainable development by improving the quality of life through the commercialization of energy solutions in Latin America. In Chile, it is a leader in the LPG field through the largest network of nationwide coverage. It services residential, industrial, real estate sectors and vehicular gas from Arica to Coyhaique. It is present in the LPG distribution market in Colombia since 2010 and in Peru since 2013. It is also present in the distribution of natural gas in Chile through the distribution of network natural gas and LNG and in Peru through the distribution of CNG.

For more information visit: www.lipigas.com

Forward looking statements

The statements contained in this press release, including those regarding forecasts for the Company's business, the projections of operation, financial results, the growth potential of the Company, the market and macroeconomic estimates are merely projections and are based on management expectations regarding the future of the Company. These expectations are highly dependent on changes in the market, the overall economic performance of Latin America, particularly of the countries where the Company has operations, the industry and international markets, and are therefore subject to change. Statements about expectations relate only as of the date they are made, and the Company is not responsible for publicly updating any of them in light of new information, future events or others. The Company's annual report, its financial statements, and the analysis of them include more information about risks associated with the business and are available on the web site: www.lipigas.com.

Empresas Lipigas S.A.
Consolidated Income Statement in million CLP

	1Q18	1Q17	Var. Y/Y (%)	Accum.2018	Accum.2017	Var. Y/Y (%)
LPG Sales Volume (tons)	150,671	151,262	(0.4)%	150,671	151,262	(0.4)%
NG Sales Volume (M3)	15,616,841	23,291,299	(32.9)%	15,616,841	23,291,299	(32.9)%
LNG Sales Volume (M3)	10,218,175	4,282,860	138.6 %	10,218,175	4,282,860	138.6 %
LPG Sales Volume (equivalent tons) ¹	170,694	172,632	(1.1)%	170,694	172,632	(1.1)%
Revenues	103,314	99,113	4.2 %	103,314	99,113	4.2 %
Cost of goods sold	(61,729)	(57,631)	7.1 %	(61,729)	(57,631)	7.1 %
Gross margin²	41,585	41,481	0.2 %	41,585	41,481	0.2 %
Other revenues by function	59	52	13.6 %	59	52	13.6 %
-Freight	(6,295)	(6,103)	3.1 %	(6,295)	(6,103)	3.1 %
-Remuneration, salaries, benefits and mandatory expenses	(7,179)	(7,201)	(0.3)%	(7,179)	(7,201)	(0.3)%
-Maintenance	(3,794)	(3,800)	(0.1)%	(3,794)	(3,800)	(0.1)%
-Others	(9,551)	(9,076)	5.2 %	(9,551)	(9,076)	5.2 %
EBITDA ³	14,825	15,354	(3.4)%	14,825	15,354	(3.4)%
Depreciation and amortization	(5,424)	(4,867)	11.5 %	(5,424)	(4,867)	11.5 %
Operating Income	9,400	10,487	(10.4)%	9,400	10,487	(10.4)%
Financial costs	(1,400)	(1,350)	3.7 %	(1,400)	(1,350)	3.7 %
Financial income	667	400	66.8 %	667	400	66.8 %
Exchange rate difference	78	8	911.8 %	78	8	911.8 %
Income by adjustment unit	(731)	(549)	33.3 %	(731)	(549)	33.3 %
Other gains (losses)	483	116	318.0 %	483	116	318.0 %
Non-Operating Income	(904)	(1,376)	(34.3)%	(904)	(1,376)	(34.3)%
Earnings before taxes	8,497	9,111	(6.7)%	8,497	9,111	(6.7)%
-Income Tax	(2,769)	(2,441)	13.4 %	(2,769)	(2,441)	13.4 %
Earnings after taxes	5,728	6,670	(14.1)%	5,728	6,670	(14.1)%
<i>Earnings per share (CLP/share)</i>	<i>50.17</i>	<i>58.54</i>	<i>-14.3%</i>	<i>50.17</i>	<i>58.54</i>	<i>(14.3)%</i>

Breakdown by country (in million CLP)

Chile	1Q18	1Q17	Var. Y/Y (%)	Accum.2018	Accum.2017	Var. Y/Y (%)
Average exchange rate (CLP/USD)	602.1	655.6	(8.2)%	602.1	655.6	(8.2)%
LPG Sales Volume (tons)	99,019	95,192	4.0 %	99,019	95,192	4.0 %
NG Sales Volume (M3)	583,701	230,286	153.5 %	583,701	230,286	153.5 %
LNG Sales Volume (M3)	10,218,175	4,282,860	138.6 %	10,218,175	4,282,860	138.6 %
LPG Sales Volume (equivalent tons) ¹	107,390	98,690	8.8 %	107,390	98,690	8.8 %
Revenues	74,153	66,674	11.2 %	74,153	66,674	11.2 %
Cost of goods sold	(42,493)	(36,552)	16.3 %	(42,493)	(36,552)	16.3 %
Gross margin ²	31,660	30,122	5.1 %	31,660	30,122	5.1 %
Other revenues by function	59	52	13.6 %	59	52	13.6 %
Operating expenses	(19,222)	(18,255)	5.3 %	(19,222)	(18,255)	5.3 %
EBITDA ³	12,497	11,918	4.9 %	12,497	11,918	4.9 %
Depreciation and amortization	(4,119)	(3,575)	15.2 %	(4,119)	(3,575)	15.2 %
Operating Income	8,379	8,343	0.4 %	8,379	8,343	0.4 %
Colombia	1Q18	1Q17	Var. Y/Y (%)	Accum.2018	Accum.2017	Var. Y/Y (%)
Average exchange rate (COP/USD)	2,859	2,922	-2.2%	2,859	2,922	-2.2%
LPG Sales Volume (tons)	19,185	20,693	-7.3%	19,185	20,693	-7.3%
Revenues	11,033	11,044	(0.1)%	11,033	11,044	(0.1)%
Cost of goods sold	(6,364)	(6,081)	4.7 %	(6,364)	(6,081)	4.7 %
Gross margin ²	4,668	4,964	(5.9)%	4,668	4,964	(5.9)%
Other revenues by function	0	0	0.0 %	0	0	0.0 %
Operating expenses	(3,135)	(3,032)	3.4 %	(3,135)	(3,032)	3.4 %
EBITDA ³	1,533	1,932	(20.6)%	1,533	1,932	(20.6)%
Depreciation and amortization	(545)	(508)	7.2 %	(545)	(508)	7.2 %
Operating Income	988	1,423	(30.6)%	988	1,423	(30.6)%
Peru	1Q18	1Q17	Var. Y/Y (%)	Accum.2018	Accum.2017	Var. Y/Y (%)
Average exchange rate (PEN/USD)	3.24	3.29	(1.5)%	3.24	3.29	(1.5)%
LPG Sales Volume (tons)	32,467	35,377	(8.2)%	32,467	35,377	(8.2)%
NG Sales Volume (M3)	15,033,140	23,061,013	(34.8)%	15,033,140	23,061,013	(34.8)%
LPG Sales Volume (equiv. ton) ¹	44,118	53,250	(17.1)%	44,118	53,250	(17.1)%
Revenues	18,129	21,395	(15.3)%	18,129	21,395	(15.3)%
Cost of goods sold	(12,872)	(14,999)	(14.2)%	(12,872)	(14,999)	(14.2)%
Gross margin ²	5,256	6,396	(17.8)%	5,256	6,396	(17.8)%
Other revenues by function	0	0	0.0 %	0	0	0.0 %
Operating expenses	(4,462)	(4,892)	(8.8)%	(4,462)	(4,892)	(8.8)%
EBITDA ³	794	1,504	(47.2)%	794	1,504	(47.2)%
Depreciation and amortization	(760)	(783)	(2.9)%	(760)	(783)	(2.9)%
Operating Income	34	721	(95.3)%	34	721	(95.3)%

**Empresas Lipigas S.A.
Financial Indicators -Evolution**

Million CLP	1T18	4T17	3T17	2T17	1T17
Investment in property, plant & equip. ⁴	11,658	11,726	11,773	9,962	9,992
Cash and cash equivalents	7,772	6,930	12,026	15,022	8,440
Dividends payable ⁵	0	0	0	7,012	0
Net cash and cash equivalents ⁶	7,772	6,930	12,026	8,009	8,440
Total financial debt	138,125	130,533	128,189	129,912	128,720
-Short term financial debt	14,865	7,401	10,095	11,214	10,150
-Long term financial debt	123,259	123,132	118,094	118,698	118,569
EBITDA LTM	86,970	87,499	87,214	81,656	77,562
Financial Ratios (times)					
-Financial debt/EBITDA ⁷	1.5	1.4	1.3	1.4	1.6
-Indebtedness ⁸	0.9	0.9	0.8	0.8	0.9

Definitions:

¹Addition of LPG sales in tons plus NG and LNG sales measured in equivalent LPG tons based on calorific value

²Revenues from ordinary activities less the costs of purchase of products and services sold (without deducting expenses, depreciation or amortization)

³Revenues from ordinary activities and other revenues by function less costs and expenses (excluding depreciation and amortization)

⁴Investment in property, plant and equipment corresponds to gross investments carried out during the quarter and business combinations

⁵Dividends payable correspond to dividends payable as of reported quarter

⁶Net cash and cash equivalents correspond to available cash discounting liability for dividends pending of payment

⁷Financial debt less cash and cash equivalents / EBITDA LTM

⁸Net financial debt / total equity